

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:			10/01/2013-1/31/2014		
LENDER	#	FY 2014 \$			
1 WELLS FARGO BANK NATL ASSOC	19	\$7,590,100	TOP LENDERS BY TOTAL NUMBERS (all lenders)		
2 BRANCH BK. & TR CO	13	\$2,125,000	1. WELLS FARGO BANK NATL ASSOC	19	\$7,590,100
3 MANUFACTURERS & TRADERS TR CO	11	\$2,050,000	2. BRANCH BK. & TR CO	13	\$2,125,000
4 STELLARONE BANK	11	\$808,600	3. MANUFACTURERS & TRADERS TR CO	11	\$2,050,000
5 SUNTRUST BANK	8	\$10,076,000	4. STELLARONE BANK	11	\$808,600
6 SONABANK	7	\$2,938,000	5. SUNTRUST BANK	8	\$10,076,000
7 LANGLEY FCU	5	\$511,200	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)		
8 BAYPORT CREDIT UNION	5	\$425,000		#	\$
9 CELTIC BANK CORPORATION	5	\$385,000	1. CELTIC BANK CORPORATION	3	\$285,000
10 LIVE OAK BANKING COMPANY	4	\$6,456,000	2. LIVE OAK BANKING COMPANY	2	\$1,581,000
11 FULTON BANK NATL ASSOC	4	\$3,238,000	3. VIRGINIA PARTNERS BANK	3	\$864,000
12 UNION FIRST MARKET BANK	4	\$1,167,000	4. EMBASSY NATIONAL BANK	1	\$1,780,000
13 EVB	4	\$195,000	5. FIRST VIRGINIA COMMUNITY BANK	1	\$1,112,000
14 VIRGINIA PARTNERS BANK	3	\$864,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)		
15 FARMERS & MERCHANTS BANK	3	\$322,000		#	\$
16 OLD POINT NATL BK OF PHOEBUS	3	\$320,700	1. SONABANK	7	\$2,938,000
17 FIRST BANK AND TRUST COMPANY	3	\$136,000	2. EVB	4	\$195,000
18 VANTAGESOUTH BANK	2	\$1,618,200	3. FARMERS & MERCHANTS BANK	3	\$322,000
19 ACCESS NATIONAL BANK	2	\$1,094,000	4. OLD POINT NATL BK OF PHOEBUS	3	\$320,700
20 TOWNEBANK	2	\$560,000	5. FIRST BANK AND TRUST COMPANY	3	\$136,000
21 FIRST-CITIZENS BANK & TRUST COMPANY	2	\$373,000	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)		
22 VIRGINIA COMMERCE BANK	2	\$320,000		#	\$
23 CERTUSBANK NATL ASSOC	1	\$3,508,000	1. WELLS FARGO BANK NATL ASSOC	19	\$7,590,100
24 BBCN BANK	1	\$2,670,000	2. BRANCH BK. & TR CO	13	\$2,125,000
25 HANA SMALL BUS. LENDING INC.	1	\$2,250,000	3. MANUFACTURERS & TRADERS TR CO	11	\$2,050,000
26 EMBASSY NATIONAL BANK	1	\$1,780,000	4. STELLARONE BANK	11	\$808,600
27 VALLEY BANK	1	\$1,764,000	5. SUNTRUST BANK	8	\$10,076,000
28 PARKE BANK	1	\$1,470,000	CREDIT UNIONS		
29 FIRST WESTERN SBLC, INC	1	\$1,120,000		#	\$
30 FIRST VIRGINIA COMMUNITY BANK	1	\$1,112,000	1. LANGLEY FCU	5	\$511,200
31 WEST TOWN SAVINGS BANK	1	\$900,000	2. BAYPORT CREDIT UNION	5	\$425,000
32 APPLE FCU	1	\$650,000	3. APPLE FCU	1	\$650,000
33 BLUE RIDGE BANK	1	\$511,000	4. NORTHWEST FCU	1	\$350,000
34 STEARNS BK NATL ASSOC	1	\$495,000	5. ABNB FCU	1	\$50,000
35 VILLAGE BANK	1	\$352,000	CERTIFIED DEVELOPMENT COMPANIES (by Numbers)		
36 NORTHWEST FCU	1	\$350,000		#	\$
37 SANTANDER BANK NATL ASSOC	1	\$350,000	1. BUSINESS FINANCE GROUP, INC.	10	\$6,142,000
38 PNC BANK, NATIONAL ASSOCIATION	1	\$325,000	2. RAPPAHANNOCK ECONOMIC DEVEL CO	7	\$3,203,000
39 COMMERCIAL BANK	1	\$300,000	3. TIDEWATER BUS. FINANCING CORP	7	\$3,095,000
40 MACON BANK, INC.	1	\$283,500	4. CRATER DEV. CO.		
41 SURREY BANK & TRUST	1	\$255,000	5. REDC COMMUN CAP. GROUP INC.		
42 NEWTEK SMALL BUS. FINANCE INC.	1	\$232,400	504 - FIRST TRUST LENDERS (by Numbers)		
43 NATL BK OF BLACKSBURG	1	\$139,300		#	\$
44 BANK@LANTEC	1	\$123,000	1. BRANCH BANKING AND TRUST COMPANY	3	\$1,256,000
45 FAUQUIER BANK	1	\$100,000	2. VIRGINIA PARTNERS BANK	3	\$864,000
46 PENDLETON COMMUNITY BANK, INC.	1	\$90,000	3. WELLS FARGO BANK, NATIONAL ASSOCIATION	2	\$2,578,000
47 ABNB FCU	1	\$50,000	4. UNION FIRST MARKET BANK	2	\$817,000
48 EAGLEBANK	1	\$26,000	5. TOWNEBANK	2	\$560,000
49 GOLDEN PACIFIC BANK NATL ASSOC	1	\$25,000			
50 UVA COMMUNITY CREDIT UNION	1	\$5,000			
TOTAL 7(a) & 504 LOANS	150	\$64,809,000			