

## U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

## LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:		FY 2014		10/01/2013-5/31/2014	
LENDER	#	\$			
1 WELLS FARGO BANK NATL ASSOC	48	\$10,864,800	63	HOME LOAN INVEST BANK F.S.B.	1 \$245,000
2 UNION FIRST MARKET BANK	31	\$4,964,600	64	NATL BK OF BLACKSBURG	1 \$139,300
3 BRANCH BK. & TR CO	27	\$4,527,200	65	BUSINESS FINANCE GROUP, INC. (7a loans)	1 \$139,200
4 MANUFACTURERS & TRADERS TR CO	22	\$3,512,600	66	BANK@LANTEC	1 \$123,000
5 SONABANK	19	\$4,918,600	67	MONARCH BANK	1 \$117,000
6 SUNTRUST BANK	16	\$17,958,200	68	MORGAN STANLEY BANK, NATIONAL ASSOCIATION	1 \$114,000
7 EVB	11	\$540,500	69	PACIFIC CITY BANK	1 \$110,000
8 CELTIC BANK CORPORATION	10	\$785,000	70	TD BANK, NATIONAL ASSOCIATION	1 \$100,000
9 OLD POINT NATL BK OF PHOEBUS	8	\$1,613,700	71	OAK VIEW NATIONAL BANK	1 \$90,000
10 UVA COMMUNITY CREDIT UNION	8	\$130,400	72	PENDLETON COMMUNITY BANK, INC.	1 \$90,000
11 TOWNEBANK	7	\$2,224,000	73	CITIZENS AND FARMERS BANK	1 \$34,000
12 FARMERS & MERCHANTS BANK	7	\$797,000	74	EAGLEBANK	1 \$26,000
13 LANGLEY FCU	7	\$691,200	75	GOLDEN PACIFIC BANK NATL ASSOC	1 \$25,000
14 LIVE OAK BANKING COMPANY	6	\$7,686,000	76	SUPERIOR FINANCIAL GROUP, LLC	1 \$15,000
15 FULTON BANK NATL ASSOC	6	\$3,853,000	<b>TOTAL 7(a) &amp; 504 LOANS</b>		348 \$138,422,400
16 VIRGINIA PARTNERS BANK	6	\$1,650,000			
17 FIRST BANK & TRUST COMPANY	6	\$825,000	<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>		<b># \$</b>
18 BAYPORT CREDIT UNION	6	\$495,000	1.	WELLS FARGO BANK NATL ASSOC	48 \$10,864,800
19 ACCESS NATIONAL BANK	5	\$6,518,000	2.	UNION FIRST MARKET BANK	31 \$4,964,600
20 CERTUSBANK NATL ASSOC	4	\$6,389,500	3.	BRANCH BK. & TR CO	27 \$4,527,200
21 VANTAGESOUTH BANK	4	\$2,868,200	4.	MANUFACTURERS & TRADERS TR CO	22 \$3,512,600
22 NOAH BANK	3	\$6,100,000	5.	SONABANK	19 \$4,918,600
23 NEWTEK SMALL BUS. FINANCE INC.	3	\$5,315,600			
24 VALLEY BANK	3	\$2,039,000	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>		<b># \$</b>
25 BLUE RIDGE BANK	3	\$1,280,000	1.	CELTIC BANK CORPORATION	10 \$785,000
26 SPIRIT OF TEXAS BANK, SSB	3	\$360,000	2.	LIVE OAK BANKING COMPANY	6 \$7,686,000
27 NEW HORIZON BANK NATL ASSOC	3	\$354,000	3.	VIRGINIA PARTNERS BANK	6 \$1,650,000
28 HANMI BANK	2	\$4,372,000	4.	NOAH BANK	3 \$6,100,000
29 CORNERSTONEBANK	2	\$3,203,700	5.	BLUE RIDGE BANK	3 \$1,280,000
30 BBCN BANK	2	\$3,087,000			
31 BANK OF FLOYD	2	\$2,077,000	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>		<b># \$</b>
32 LORAIN NATIONAL BANK	2	\$2,037,000	1.	SONABANK	19 \$4,918,600
33 WEST TOWN SAVINGS BANK	2	\$1,650,000	2.	EVB	11 \$540,500
34 WILSHIRE BANK	2	\$1,332,000	3.	OLD POINT NATL BK OF PHOEBUS	8 \$1,613,700
35 CAPITAL BANK NATL ASSOC	2	\$900,000	4.	FARMERS & MERCHANTS BANK	7 \$797,000
36 PNC BANK, NATIONAL ASSOCIATION	2	\$750,000	5.	FIRST BANK & TRUST COMPANY	6 \$825,000
37 FIRST FINANCIAL BANK	2	\$700,000			
38 VILLAGE BANK	2	\$476,500	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>		<b># \$</b>
39 BANK OF AMERICA NATL ASSOC	2	\$400,000	1.	WELLS FARGO BANK NATL ASSOC	48 \$10,864,800
40 FIRST-CITIZENS BANK & TRUST COMPANY	2	\$373,000	2.	UNION FIRST MARKET BANK	31 \$4,964,600
41 UNITED BANK	2	\$320,000	3.	BRANCH BK. & TR CO	27 \$4,527,200
42 INDUSTRIAL BANK	2	\$270,000	4.	MANUFACTURERS & TRADERS TR CO	22 \$3,512,600
43 ABNB FCU	2	\$176,000	5.	SUNTRUST BANK	16 \$17,958,200
44 FAUQUIER BANK	2	\$140,000			
45 HANA SMALL BUS. LENDING INC.	1	\$2,250,000	<b>CREDIT UNIONS</b>		<b># \$</b>
46 FIRST SECURITY BANK OF NEVADA	1	\$1,800,000	1.	UVA COMMUNITY CREDIT UNION	8 \$130,400
47 EMBASSY NATIONAL BANK	1	\$1,780,000	2.	LANGLEY FCU	7 \$691,200
48 PARKE BANK	1	\$1,470,000	3.	BAYPORT CREDIT UNION	6 \$495,000
49 CAPITAL ONE NATL ASSOC	1	\$1,342,100	4.	ABNB FCU	2 \$176,000
50 FIRST WESTERN SBLC, INC	1	\$1,120,000	5.	APPLE FCU	1 \$650,000
51 FIRST VIRGINIA COMMUNITY BANK	1	\$1,112,000			
52 PEOPLES COMMUNITY BANK	1	\$700,000	<b>CERTIFIED DEVELOPMENT COMPANIES (by Numbers)</b>		<b># \$</b>
53 APPLE FCU	1	\$650,000	1.	BUSINESS FINANCE GROUP, INC.	26 \$10,752,200
54 SOUTHERN BANK AND TRUST COMPANY	1	\$537,000	2.	TIDEWATER BUS. FINANCING CORP	21 \$7,066,000
55 STEARNS BK NATL ASSOC	1	\$495,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	7 \$3,203,000
56 VIRGINIA COMMUNITY BANK	1	\$475,000			
57 NORTHWEST FCU	1	\$350,000	<b>504 - FIRST TRUST LENDERS (by Numbers)</b>		<b># \$</b>
58 SANTANDER BANK NATL ASSOC	1	\$350,000	1.	BRANCH BK. & TR CO	8 \$3,478,460
59 COMMERCIAL BANK	1	\$300,000	2.	TOWNEBANK	7 \$2,827,566
60 MACON BANK, INC.	1	\$283,500	3.	UNION FIRST MARKET BANK	5 \$1,660,000
61 PIONEER BANK	1	\$260,000	4.	VIRGINIA PARTNERS BANK	4 \$1,790,000
62 SURREY BANK & TRUST	1	\$255,000	5.	WELLS FARGO BANK NATL ASSOC	3 \$3,028,800