

# Department of Agriculture

## FY 2014 Small Business Procurement Scorecard

A
111.12%

FPDS-NG Prime Contracting Data as of Feb. 20, 2015  
 eSRS Subcontracting Data as of Mar. 13, 2015

<b>Prime Contracting Achievement:</b>			<b>93.11%</b>
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	54.88%	52.16%	53.68% (\$3.0 B)
Women Owned Small Business	8.32%	5.00%	9.68% (\$535.3 M)
Small Disadvantaged Business	12.73%	5.00%	14.08% (\$779.0 M)
Service Disabled Veteran Owned Small Business	2.76%	3.00%	3.80% (\$210.3 M)
HUBZone	3.85%	3.00%	3.59% (\$198.4 M)

<b>Subcontracting Achievement:</b>			<b>8.24%</b>
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	26.40%	21.50%	26.10%
Women Owned Small Business	2.70%	5.00%	2.00%
Small Disadvantaged Business	3.30%	5.00%	1.80%
Service Disabled Veteran Owned Small Business	0.30%	3.00%	0.10%
HUBZone	3.80%	3.00%	0.50%

<b>Success Factors</b>		<b>9.77%</b>
<b>Plan Progress Success Factor Grading Scale:</b> Factor Subtotal Score / 7	<b>Peer Review Score</b>	
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	0.97	
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	0.93	
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	0.97	
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)	0.97	
7. OSDDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.	1.00	

<b>Prime and Subcontracting Grading Scale:</b> A+ < 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	6.84
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**Comments:****Graded Agency:**

The U. S. Department of Agriculture's (USDA's) commitment to small business is evidenced by the award of 53.68 percent of the total \$5.2 billion eligible dollar acquisition spend to small business concerns in Fiscal Year 2014. USDA exceeded all of its prime contracting goals for small disadvantaged businesses, women-owned small businesses, Service-Disabled-Veteran-Owned Small Businesses (SDVOSB), and Historically Underutilized Business Zone (HUBZone) small businesses. These achievements were accomplished by the USDA procurement community working in concert with program offices to expand USDA's ability to achieve and/or exceed small business goals.

The strength of our small business participation is credited to the 11 buying agencies, with which the Office of Small and Disadvantaged Business Utilization (OSDBU) collaborates on an ongoing basis. With the support of USDA's senior leadership, we conduct ongoing training for small businesses, contracting officers and program managers. The OSDBU also sponsors outreach events in states that have a heavy concentration of rural areas, to ensure that we extend USDA's mission to reach and to provide equity of opportunity for all.