

Department of Energy

FY 2014 Small Business Procurement Scorecard

F
66.90%

FPDS-NG Prime Contracting Data as of Feb. 20, 2015
eSRS Subcontracting Data as of Mar. 13, 2015

Prime Contracting Achievement:			46.61%
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	5.71%	6.59%	5.25% (\$1.2 B)
Women Owned Small Business	1.48%	5.00%	1.27% (\$295.2 M)
Small Disadvantaged Business	2.63%	5.00%	2.28% (\$529.3 M)
Service Disabled Veteran Owned Small Business	0.32%	3.00%	0.43% (\$100.5 M)
HUBZone	0.41%	3.00%	0.58% (\$135.4 M)

Subcontracting Achievement:			10.66%
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	53.30%	50.00%	49.40%
Women Owned Small Business	12.70%	5.00%	10.30%
Small Disadvantaged Business	13.50%	5.00%	10.00%
Service Disabled Veteran Owned Small Business	2.30%	3.00%	2.30%
HUBZone	2.50%	3.00%	2.90%

Success Factors		9.63%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	0.93	
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	0.97	
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	0.97	
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	0.97	
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)	0.90	
7. OSDDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.	1.00	

<p>Prime and Subcontracting Grading Scale: A+ < 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%</p>	Total	6.74
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Comments:**Graded Agency:**

The Department of Energy (DOE or the Department) obligated \$1.2 billion (prime) or 5.25% and \$7.2 billion (subcontract) or 49.4% of eligible dollars; unfortunately, we did not attain our small business goals. However, DOE achieved a significant impact for the benefit of the small business community through obligating \$8.5 billion (prime and subcontract) or 36% of our FY2014 \$23.3 billion procurement base. In addition, the Department's executive leadership issued communication encouraging increased spending with small businesses and implemented procurement policies favorable to the small business community. We appreciate the Peer Review Committee recognizing these and other efforts by giving us a grade of 96.3%.

However, despite our efforts, the Department earned a failing grade on our scorecard. This reflects, in large part, to the Department's unique long standing business model, whereby 85% of our total procurement bases go towards the operation of our site and facility management contractors (M&O). The Department is unique because it is the only agency with M&O contracts, and FAR Subpart 17.6 was written specifically for DOE. While the Department did not make the 6.59% prime contract goal, as noted above, DOE did obligate over a third of its procurement dollars to small businesses.