

Department of Health and Human Services

FY 2014 Small Business Procurement Scorecard

B

93.68%

FPDS-NG Prime Contracting Data as of Feb. 20, 2015

eSRS Subcontracting Data as of Mar. 13, 2015

Prime Contracting Achievement:			74.69%
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	23.62%	21.69%	21.56% (\$4.5 B)
Women Owned Small Business	6.56%	5.00%	6.56% (\$1.4 B)
Small Disadvantaged Business	10.02%	5.00%	8.91% (\$1.9 B)
Service Disabled Veteran Owned Small Business	1.10%	3.00%	1.07% (\$224.7 M)
HUBZone	0.57%	3.00%	0.61% (\$127.6 M)

Subcontracting Achievement:			9.18%
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	32.00%	33.00%	32.50%
Women Owned Small Business	7.00%	5.00%	7.10%
Small Disadvantaged Business	5.40%	5.00%	5.40%
Service Disabled Veteran Owned Small Business	1.20%	3.00%	1.40%
HUBZone	0.90%	3.00%	0.90%

Success Factors		9.81%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7		Peer Review Score
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.		1.00
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.		1.00
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.		0.97
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.		1.00
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.		1.00
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)		0.90
7. OSDDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.		1.00

<u>Prime and Subcontracting Grading Scale:</u>
A+ < 150% but ≥ 120%
A < 120% but ≥ 100%
B < 100% but ≥ 90%
C < 90% but ≥ 80%
D < 80% but ≥ 70%
F < 70%

Total	6.87
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Comments:

Graded Agency:

1. Small business goal achievement is a priority at HHS. We increased our small business goal achievements in two categories, SDB and WOSB, compared to FY 2013. Several HHS Agencies that had not previously met the HUBZone and SDVOSB goals exceeded them in FY 2014. HHS made these achievements despite the impact the 2014 Ebola epidemic had on HHS's ability to exceed its overall small business goal. HHS remains committed to increasing small business utilization.
2. HHS participated in 41 small business events. HHS provided outreach and training to approximately 17,349 small businesses. Through HHS's coalition with the Federal Acquisition Institute (FAI), 3,361 acquisition personnel were trained by HHS in FY 2014 at 128 Federal Agencies.
3. HHS concentrated our efforts on increasing small businesses at the subcontract level. We reduced pending Individual Summary Reports (ISRs) by 78% in FY 2014.
4. In FY 2014, HHS implemented its automated Procurement Forecast Data Repository System.
5. HHS will continue to support all small businesses in FY 2015.