

Office of Personnel Management

FY 2014 Small Business Procurement Scorecard

A

110.76%

FPDS-NG Prime Contracting Data as of Feb. 20, 2015
 eSRS Subcontracting Data as of Mar. 13, 2015

Prime Contracting Achievement:			88.52%
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	29.54%	20.19%	23.46% (\$204.9 M)
Women Owned Small Business	10.74%	5.00%	9.00% (\$78.6 M)
Small Disadvantaged Business	9.63%	5.00%	10.14% (\$88.5 M)
Service Disabled Veteran Owned Small Business	0.84%	3.00%	0.49% (\$4.3 M)
HUBZone	1.90%	3.00%	2.79% (\$24.3 M)

Subcontracting Achievement:			12.51%
	2013 Achievement	2014 Goal	2014 Achievement
Small Business	55.00%	60.00%	68.80%
Women Owned Small Business	9.60%	5.00%	13.10%
Small Disadvantaged Business	3.20%	5.00%	10.80%
Service Disabled Veteran Owned Small Business	11.80%	3.00%	3.40%
HUBZone	0.50%	3.00%	7.20%

Success Factors		9.73%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	0.97	
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	0.97	
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	0.97	
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	0.97	
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)	1.00	
7. OSDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.	0.93	

<p>Prime and Subcontracting Grading Scale:</p> <p>A+ < 150% but ≥ 120%</p> <p>A < 120% but ≥ 100%</p> <p>B < 100% but ≥ 90%</p> <p>C < 90% but ≥ 80%</p> <p>D < 80% but ≥ 70%</p> <p>F < 70%</p>	Total	6.81
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Comments:**Graded Agency:**

For the second consecutive year, the Office of Personnel Management (OPM) has received an overall score of "A". OPM considers this a validation for the incredible efforts of its workforce to create contracting opportunities for small businesses. The Agency's steadfast efforts to identify and strategically engage in areas of greatest opportunity were key to our overall sustainability. We are especially proud of realigning our performance areas to increase small business participation with coordination from our program, contracting and small business offices.

OPM considers conducting business with small businesses an essential part of its acquisition strategy and its continued commitment to promoting the use of small business concerns to the maximum extent practicable.