

Department of Defense
FY2016 Small Business Procurement Scorecard

| |
|----------------|
| A |
| 102.24% |

FPDS-NG Prime Contracting Data as of Feb. 20, 2017
eSRS Subcontracting Data as of Mar. 14, 2017

| Prime Contracting Achievement: | | | 83.49% |
|---|-----------------------------|----------------------|-----------------------------|
| | 2015 Achievement | 2016 Goal | 2016 Achievement |
| Small Business | 24.64% | 21.26% | 22.94% (\$57.8 B) |
| Women Owned Small Business | 4.43% | 5.00% | 4.10% (\$10.3 B) |
| Small Disadvantaged Business | 9.53% | 5.00% | 8.77% (\$22.1 B) |
| Service Disabled Veteran Owned Small Business | 3.45% | 3.00% | 3.36% (\$8.5 B) |
| HUBZone | 1.87% | 3.00% | 1.57% (\$4.0 B) |

| Subcontracting Achievement: | | | 9.08% |
|---|-----------------------------|----------------------|-----------------------------|
| | 2015 Achievement | 2016 Goal | 2016 Achievement |
| Small Business | 32.30% | 34.50% | 33.90% |
| Women Owned Small Business | 5.30% | 5.00% | 5.70% |
| Small Disadvantaged Business | 4.40% | 5.00% | 4.40% |
| Service Disabled Veteran Owned Small Business | 2.00% | 3.00% | 2.10% |
| HUBZone | 1.40% | 3.00% | 1.40% |

| Success Factors | | 9.67% |
|---|--|------------------------------|
| Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7 | | Peer Review Score |
| 1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services. | | 0.97 |
| 2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level. | | 1.00 |
| 3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality. | | 0.97 |
| 4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses. | | 1.00 |
| 5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses. | | 0.97 |
| 6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104) | | 0.93 |
| 7. OSDDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013. | | 0.93 |

| Prime and Subcontracting Grading Scale: | | | |
|--|--|-------|------|
| A+ < 150% but ≥ 120% | | | |
| A < 120% but ≥ 100% | | | |
| B < 100% but ≥ 90% | | | |
| C < 90% but ≥ 80% | | | |
| D < 80% but ≥ 70% | | | |
| F < 70% | | | |
| | | Total | 6.77 |

Comments:

Graded Agency:

The internal DoD acquisition improvement initiatives implemented by the department over the past few years codified the role of small business in procurement, set a leadership tone emphasizing the use of small business, and caused actions across the acquisition system that resulted in exceptional levels of procurement from small businesses. Examples include:

- Broad implementation of Small Business Innovation Research and Small Business Technology Transfer programs to develop new capabilities;
- Emphasis on small business procurement to field rapid innovations;
- Implementation of an Acquisition Career Field for Small Business Professionals;
- Training and education leading to professional certification of government Small Business Professionals;
- Participation of Small Business Professionals in requirements definition, market research and acquisition strategy development; and
- Implementation of practices and training to improve support for subcontracting to small businesses.

DoD will continue to maximize opportunities for small businesses to contribute to national security by providing combat power for our troops and economic power for our nation.