

National Aeronautics and Space Administration

FY2016 Small Business Procurement Scorecard

B

91.72%

FPDS-NG Prime Contracting Data as of Feb. 20, 2017

eSRS Subcontracting Data as of Mar. 14, 2017

Prime Contracting Achievement:			69.93%
	2015 Achievement	2016 Goal	2016 Achievement
Small Business	17.33%	16.75%	16.67% (\$2.7 B)
Women Owned Small Business	3.37%	5.00%	4.05% (\$648.0 M)
Small Disadvantaged Business	8.70%	5.00%	8.17% (\$1.3 B)
Service Disabled Veteran Owned Small Business	0.71%	3.00%	0.86% (\$137.9 M)
HUBZone	0.62%	3.00%	0.52% (\$82.7 M)

Subcontracting Achievement:			11.99%
	2015 Achievement	2016 Goal	2016 Achievement
Small Business	37.40%	33.00%	39.20%
Women Owned Small Business	9.30%	5.00%	10.70%
Small Disadvantaged Business	10.30%	5.00%	12.50%
Service Disabled Veteran Owned Small Business	3.10%	3.00%	2.90%
HUBZone	2.30%	3.00%	2.70%

Success Factors		9.80%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7		Peer Review Score
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.		1.00
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.		1.00
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.		1.00
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.		1.00
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.		0.93
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)		0.93
7. OSDDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.		1.00

<u>Prime and Subcontracting Grading Scale:</u>
A+ < 150% but ≥ 120%
A < 120% but ≥ 100%
B < 100% but ≥ 90%
C < 90% but ≥ 80%
D < 80% but ≥ 70%
F < 70%

Total	6.86
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Comments:

Graded Agency:

NASA has maintained its small business score of a "B" in FY 2016. Despite not meeting small business socioeconomic categories goals in FY 2015 and FY 2016, NASA was able to increase both our prime (direct awards) and subcontracting awards to small businesses. In FY 2016, NASA awarded approximately \$5.2 billion to small businesses which equates to approximately 1/3 of our total contracting dollars. NASA awarded approximately \$2.7 billion directly to small businesses and an additional \$2.5 billion through subcontracts from our major suppliers. This represents an approximate \$316 million dollar increase from FY 2015 or a 6.4% increase awarded to small businesses in FY 2016.

To improve our small business subcategory performance, NASA will continue to host Industry Days focusing on the areas NASA did not achieve our goals in FY 2016. During FY 2016 NASA partnered with economic development corporations and small business associations to present two (2) regional outreach events in cities not necessarily close to a NASA center in an effort to increase our small business industrial base.

The Agency anticipates partnering with area Procurement Technical Assistant Centers in FY 2017 to present additional outreach opportunities.