

Department of Veterans Affairs

FY2016 Small Business Procurement Scorecard

B

93.66%

FPDS-NG Prime Contracting Data as of Feb. 20, 2017
 eSRS Subcontracting Data as of Mar. 14, 2017

Prime Contracting Achievement:			76.55%
	2015 Achievement	2016 Goal	2016 Achievement
Small Business	30.80%	32.50%	29.88% (\$6.9 B)
Women Owned Small Business	2.96%	5.00%	3.04% (\$702.1 M)
Small Disadvantaged Business	7.46%	5.00%	7.09% (\$1.6 B)
Service Disabled Veteran Owned Small Business	16.81%	3.00%	17.76% (\$4.1 B)
HUBZone	1.69%	3.00%	1.58% (\$366.2 M)

Subcontracting Achievement:			7.59%
	2015 Achievement	2016 Goal	2016 Achievement
Small Business	17.70%	17.00%	18.70%
Women Owned Small Business	2.80%	5.00%	2.20%
Small Disadvantaged Business	2.90%	5.00%	1.40%
Service Disabled Veteran Owned Small Business	1.50%	3.00%	0.30%
HUBZone	0.50%	3.00%	0.50%

Success Factors		9.52%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	0.97	
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	0.97	
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)	0.93	
7. OSDDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.	0.80	

<p>Prime and Subcontracting Grading Scale:</p> <p>A+ < 150% but ≥ 120%</p> <p>A < 120% but ≥ 100%</p> <p>B < 100% but ≥ 90%</p> <p>C < 90% but ≥ 80%</p> <p>D < 80% but ≥ 70%</p> <p>F < 70%</p>	Total	6.67
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Comments:

Graded Agency:

The Department of Veterans Affairs' (VA) commitment to providing timely patient care requires that we continue to rely on national and regional contracts for procuring health care outside the VA system. These acquisitions do not provide significant prime contracting opportunities for small business, due to the need for extensive referral networks outside the capability of small business to provide. VA will continue to seek subcontracting opportunities for small businesses. VA anticipates these challenges will continue into Fiscal Year 2017.

VA's hierarchy of contracting preferences, established by law, and reinforced by a recent Supreme Court decision, mandates VA consider Service-Disabled Veteran-Owned Small Businesses (SDVOSBs) and Veteran-Owned Small Businesses (VOSBs) prior to other socioeconomic categories. While consistent with VA's mission to serve Veterans, this mandate necessarily makes achievement of those other goals extremely challenging.

VA also has special authority and obligation to provide procurement opportunities to VOSBs. As a result of the mandate, VA awarded 19.1% of its eligible procurements to VOSB, compared to the Secretary's 12% goal in FY 2016. Because the Scorecard evaluates agency performance on the Government-wide socioeconomic goals, it does not fully account for this VA-specific accomplishment. However, in FY 2016 VA enabled verified VOSB to receive more than \$4.4 billion in procurement awards.