

# Department of Homeland Security

## FY2016 Small Business Procurement Scorecard

**A+**  
122.20%

FPDS-NG Prime Contracting Data as of Feb. 20, 2017  
eSRS Subcontracting Data as of Mar. 14, 2017

Prime Contracting Achievement:			100.17%
	2015 Achievement	2016 Goal	2016 Achievement
Small Business	34.05%	33.50%	36.95% (\$5.2 B)
Women Owned Small Business	7.34%	5.00%	7.67% (\$1.1 B)
Small Disadvantaged Business	14.72%	5.00%	15.64% (\$2.2 B)
Service Disabled Veteran Owned Small Business	5.38%	3.00%	5.99% (\$838.5 M)
HUBZone	4.05%	3.00%	4.21% (\$590.3 M)

Subcontracting Achievement:			12.22%
	2015 Achievement	2016 Goal	2016 Achievement
Small Business	42.30%	41.00%	47.50%
Women Owned Small Business	10.40%	5.00%	11.30%
Small Disadvantaged Business	7.20%	5.00%	9.90%
Service Disabled Veteran Owned Small Business	4.20%	3.00%	4.60%
HUBZone	2.10%	3.00%	2.30%

Success Factors		9.81%
<b>Plan Progress Success Factor Grading Scale:</b> Factor Subtotal Score / 7	<b>Peer Review Score</b>	
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)	0.90	
7. OSDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.	0.97	

<b>Prime and Subcontracting Grading Scale:</b> A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	6.87
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**Comments:**

Graded Agency:

The Department of Homeland Security (DHS) is honored to again receive high marks from the Small Business Administration (SBA) for the significant accomplishments made in our small business program. Since SBA started the letter grade Scorecard format in FY 2009, DHS has received a grade of "A" or "A+" eight years in a row, the largest federal agency to have such a track record. This recognition is a reflection of the department's strong commitment to providing opportunities for all types of small businesses to compete and win contracts in support of our vital mission to keep our nation safe. In FY 2016, about 16,000 companies representing all 50 states, Washington DC, and five territories had DHS prime contracts. Of the 16,000, about 10,500 are small businesses; remarkably, of those 10,500, about 2,200 small businesses secured their first DHS prime contract.

In virtually every segment of our homeland security community, there are small businesses working to support the DHS mission and playing a critical role in delivering efficient and innovative solutions to our acquisition needs. It is with profound appreciation for the work of our small business partners and the men and women of this Department that we renew our commitment to continue working closely with the SBA to further develop our leading edge small business program at DHS.