

Department of Housing and Urban Development

FY2016 Small Business Procurement Scorecard

A+

123.18%

FPDS-NG Prime Contracting Data as of Feb. 20, 2017

eSRS Subcontracting Data as of Mar. 14, 2017

Prime Contracting Achievement:			102.51%
	2015 Achievement	2016 Goal	2016 Achievement
Small Business	38.20%	35.00%	46.34% (\$515.0 M)
Women Owned Small Business	12.36%	5.00%	20.12% (\$223.6 M)
Small Disadvantaged Business	25.35%	5.00%	23.28% (\$258.8 M)
Service Disabled Veteran Owned Small Business	2.49%	3.00%	4.41% (\$49.0 M)
HUBZone	0.69%	3.00%	1.20% (\$13.3 M)

Subcontracting Achievement:			10.87%
	2015 Achievement	2016 Goal	2016 Achievement
Small Business	56.40%	55.00%	53.80%
Women Owned Small Business	18.40%	5.00%	13.30%
Small Disadvantaged Business	13.60%	5.00%	19.00%
Service Disabled Veteran Owned Small Business	4.20%	3.00%	8.30%
HUBZone	3.80%	3.00%	1.50%

Success Factors		9.80%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7		Peer Review Score
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.		1.00
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.		1.00
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.		1.00
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.		1.00
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.		0.93
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)		0.93
7. OSDDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.		1.00

<u>Prime and Subcontracting Grading Scale:</u>
A+ ≤ 150% but ≥ 120%
A < 120% but ≥ 100%
B < 100% but ≥ 90%
C < 90% but ≥ 80%
D < 80% but ≥ 70%
F < 70%

Total	6.86
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Comments:

Graded Agency:

The U.S. Department of Housing and Urban Development (HUD) is very pleased to have achieved an "A+" for FY 2016. During the FY 2016, HUD made tremendous strides forward improving its socio-economic program scores in both Service Disabled Veteran Owned Small Business and HUBZone areas. This increase was due to the collaborative efforts of the program offices, procurement and OSDBU staff, and the Department's senior leadership. Although HUD did not achieve the HUBZone small businesses goal, through our enhanced focus on HUBZone small businesses during this period, we increased our obligations to these firms by 62%. HUD recognizes that there is more work to be done and remains committed to continually focusing our acquisition workforce and clients on changes in acquisition policies and regulations that impact small business utilization and programs. We are excited to receive an A+ for FY16 and, in conjunction with our robust acquisition planning processes, we will continue to identify areas to afford small business concerns the maximum practicable opportunities in HUD's acquisitions.