

RUN DATE: 10/01/12

SBA - BUSINESS LOAN APPROVAL (GROSS \$) YTD ACTIVITY FY 2010 VS 2011 VS 2012
 PERIOD ENDING: 09/30/12

LAAR64

7700 - AGENCYWIDE

Amounts Rounded To Nearest \$1,000

	FY 2010 YTD					FY 2011 YTD					FY 2012 YTD				
	#	LNS	%	\$ APPV	%	#	LNS	%	\$ APPV	%	#	LNS	%	\$ APPV	%
7(A) & ARC LOANS	52,935			12,598,381		53,706			19,637,889		44,377			15,153,451	
STARTUP	14,471	27		3,200,799	25	15,561	29		4,606,241	23	13,712	31		4,103,459	27
EXISTING	38,464	73		9,397,582	75	38,145	71		15,031,648	77	30,665	69		11,049,992	73
MINORITY	10,310	19		2,938,460	23	11,547	22		4,887,530	25	10,008	23		3,911,350	26
AFRICAN AMER.	1,601	3		237,724	2	1,417	3		329,053	2	1,077	2		215,143	1
HISPANIC	3,040	6		566,479	4	3,501	7		810,613	4	3,155	7		727,611	5
ASIAN	5,266	10		2,066,013	16	6,178	12		3,633,268	19	5,371	12		2,894,639	19
NATIVE AMER.	393	1		67,040	1	444	1		113,432	1	405	1		73,958	
OTH MIN	10			1,205		7			1,165						
RURAL	13,358	25		3,020,779	24	11,061	21		4,251,740	22	5,682	13		2,321,842	15
WOMEN	9,591	18		1,736,182	14	8,894	17		2,369,188	12	7,228	16		1,845,930	12
UNDETERMINED	3,357	6		905,510	7	4,354	8		1,618,121	8	4,027	9		1,546,618	10
VETERANS	3,722	7		666,940	5	3,440	6		984,821	5	2,354	5		626,080	4
INT. TRADE	1,367	3		533,256	4	1,445	3		859,423	4	1,311	3		793,331	5
\$150K&Under	34,282	65		1,652,982	13	29,682	55		1,629,054	8	25,486	57		1,436,476	9
PLP LOANS	13,163	25		6,886,881	55	15,231	28		10,687,429	54	12,496	28		8,382,495	55
SBAEXPRESS	20,452	39		1,545,333	12	26,838	50		2,873,672	15	23,146	52		1,783,811	12
COMM EXPRESS	3,770	7		91,803	1	1,698	3		41,569						
ARC LOANS	5,936	11		191,534	2										

	FY 2010 YTD					FY 2011 YTD					FY 2012 YTD				
	#	LNS	%	\$ APPV	%	#	LNS	%	\$ APPV	%	#	LNS	%	\$ APPV	%
DEVEL CO LNS	7,833			4,433,308		7,983			4,845,119		9,471			6,711,656	
STARTUP	990	13		621,498	14	912	11		636,322	13	942	10		715,444	11
EXISTING	6,843	87		3,811,810	86	7,071	89		4,208,797	87	8,529	90		5,996,212	89
MINORITY	1,556	20		1,061,452	24	1,609	20		1,101,320	23	1,835	19		1,441,292	21
AFRICAN AMER.	163	2		96,860	2	148	2		73,918	2	133	1		67,578	1
HISPANIC	484	6		249,189	6	486	6		254,555	5	557	6		312,159	5
ASIAN	871	11		694,213	16	942	12		754,747	16	1,128	12		1,054,604	16
NATIVE AMER.	37			20,932		33			18,100		17			6,951	
OTH MIN	1			258											
RURAL	2,037	26		990,909	22	2,022	25		1,079,268	22	2,568	27		1,609,954	24
WOMEN	1,226	16		603,503	14	1,252	16		646,270	13	1,352	14		783,312	12
UNDETERMINED	380	5		218,702	5	335	4		245,198	5	479	5		388,368	6
VETERANS	626	8		367,623	8	658	8		413,544	9	887	9		640,842	10
INT. TRADE	148	2		114,912	3	103	1		65,869	1	158	2		130,109	2
\$150K&Under	1,092	14		116,969	3	1,032	13		112,183	2	950	10		103,704	2
PREMIER CLP	129	2		69,812	2	37			16,084		23			8,569	

* 7(A) LOANS DO NOT INCLUDE SBIC AND MICRO LOANS. ARC LOANS START IN FEBRUARY, 2009.
 APPROVALS AMOUNTS REFLECT THE GROSS VALUE OF THE LOAN AT THE TIME OF INITIAL APPROVAL.
 PLP AND SBAExpress loans are Credited to the ORIGINATING DISTRICT regardless of processing location.