

	2011		2012		2013		2014		2015		2016							
All 7(A)	\$	13,675,743,800	\$	8,435,271,300	\$	10,138,935,000	\$	10,414,284,100	\$	12,633,203,400	\$	13,759,809,643						
Ethnicity																		
All Minority	\$	3,364,568,300	25%	\$	2,128,870,900	25%	\$	2,723,969,900	27%	\$	2,983,882,000	29%	\$	3,560,038,700	28%	\$	4,097,652,400	30%
AMERICAN INDIAN	\$	70,631,900	1%	\$	42,243,200	1%	\$	42,493,100	0%	\$	43,621,700	0%	\$	73,262,700	1%	\$	81,567,300	1%
ASIAN OR PACIFI	\$	2,540,666,200	19%	\$	1,554,629,100	18%	\$	2,020,024,600	20%	\$	2,218,203,700	21%	\$	2,529,289,700	20%	\$	3,010,075,400	22%
BLACK	\$	235,157,500	2%	\$	132,652,600	2%	\$	179,237,000	2%	\$	203,962,000	2%	\$	241,415,800	2%	\$	271,867,400	2%
ESKIMO OR ALEUT	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
HISPANIC	\$	518,112,700	4%	\$	399,346,000	5%	\$	482,215,200	5%	\$	518,094,600	5%	\$	716,070,500	6%	\$	734,142,300	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,108,938,500	8%	\$	864,723,600	10%	\$	1,232,927,400	12%	\$	1,543,363,900	15%	\$	1,633,701,700	13%	\$	1,868,197,943	14%
WHITE	\$	9,202,237,000	67%	\$	5,441,676,800	65%	\$	6,182,037,700	61%	\$	5,887,038,200	57%	\$	7,439,463,000	59%	\$	7,793,959,300	57%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%
Female Owned 50% or less	\$	2,132,751,300	16%	\$	1,421,150,700	17%	\$	1,653,692,200	16%	\$	1,778,874,300	17%	\$	2,049,646,600	16%	\$	2,185,215,900	16%
Female Owned more than 50%	\$	1,633,608,400	12%	\$	1,032,496,900	12%	\$	1,316,317,700	13%	\$	1,299,564,600	12%	\$	1,634,934,600	13%	\$	2,000,074,043	15%
Male Owned	\$	9,909,384,100	72%	\$	5,981,623,700	71%	\$	7,168,925,100	71%	\$	7,335,845,200	70%	\$	8,948,622,200	71%	\$	9,574,455,700	70%
Veteran	\$	667,745,900	5%	\$	349,365,800	4%	\$	371,017,200	4%	\$	334,592,300	3%	\$	661,329,800	5%	\$	659,280,300	5%
EXISTING BUSINESS	\$	10,399,849,800	76%	\$	6,204,683,100	74%	\$	7,519,459,100	74%	\$	7,379,282,000	71%	\$	8,433,280,000	67%	\$	8,869,158,100	64%
NEW BUSINESS	\$	3,199,981,300	23%	\$	2,220,114,500	26%	\$	2,608,082,200	26%	\$	2,991,633,500	29%	\$	4,161,708,200	33%	\$	4,841,392,400	35%
Rural	\$	3,158,330,600	23%	\$	1,332,485,900	16%	\$	1,541,928,300	15%	\$	1,714,630,100	16%	\$	2,087,136,200	17%	\$	2,195,762,143	16%
Urban	\$	10,517,413,200	77%	\$	7,102,785,400	84%	\$	8,597,006,700	85%	\$	8,699,654,000	84%	\$	10,546,067,200	83%	\$	11,564,047,500	84%
Export	\$	581,156,200	4%	\$	449,950,500	5%	\$	650,149,700	6%	\$	704,721,600	7%	\$	723,632,600	6%	\$	731,692,000	5%
CAPLine	\$	87,786,300	1%	\$	213,288,700	3%	\$	326,028,600	3%	\$	241,002,500	2%	\$	264,385,500	2%	\$	189,572,700	1%
PLP	\$	7,621,684,900	56%	\$	4,511,077,000	53%	\$	5,548,355,600	55%	\$	6,097,378,100	59%	\$	7,739,602,200	61%	\$	8,655,774,843	63%
Express	\$	1,693,547,500	12%	\$	1,038,865,300	12%	\$	969,577,200	10%	\$	1,061,534,800	10%	\$	1,281,167,500	10%	\$	1,295,221,600	9%
\$150K and Under	\$	1,042,803,900	8%	\$	859,098,100	10%	\$	843,881,200	8%	\$	1,031,059,200	10%	\$	1,310,190,300	10%	\$	1,359,427,543	10%
>\$150K - \$350K	\$	1,558,927,700	11%	\$	1,197,438,900	14%	\$	1,298,028,600	13%	\$	1,250,462,000	12%	\$	1,491,143,800	12%	\$	1,604,624,400	12%
>\$350K - \$2M	\$	7,811,258,300	57%	\$	4,323,976,000	51%	\$	5,280,540,200	52%	\$	5,173,879,000	50%	\$	5,980,631,800	47%	\$	6,509,381,900	47%
>\$2M	\$	3,262,753,900	24%	\$	2,054,758,300	24%	\$	2,716,485,000	27%	\$	2,958,883,900	28%	\$	3,851,237,500	30%	\$	4,286,375,800	31%

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	2011		2012		2013		2014		2015		2016	
All 7(A)	35,623		26,162		27,113		29,156		35,567		38,270	
Ethnicity												
All Minority	7,439	21%	5,687	22%	6,079	22%	6,796	23%	8,370	24%	9,837	26%
AMERICAN INDIAN	283	1%	232	1%	194	1%	212	1%	248	1%	261	1%
ASIAN OR PACIFI	4,057	11%	2,958	11%	3,346	12%	3,695	13%	4,416	12%	4,939	13%
BLACK	1,004	3%	659	3%	638	2%	823	3%	1,065	3%	1,379	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	2,095	6%	1,838	7%	1,901	7%	2,066	7%	2,641	7%	3,258	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,738	8%	2,396	9%	2,872	11%	3,602	12%	4,686	13%	4,832	13%
WHITE	25,446	71%	18,079	69%	18,162	67%	18,758	64%	22,511	63%	23,601	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
Female Owned 50% or less	5,186	15%	4,115	16%	4,340	16%	4,581	16%	5,156	14%	5,298	14%
Female Owned more than 50%	5,888	17%	4,204	16%	4,432	16%	4,705	16%	6,148	17%	7,028	18%
Male Owned	24,549	69%	17,843	68%	18,341	68%	19,870	68%	24,263	68%	25,943	68%
Veteran	2,225	6%	1,362	5%	1,370	5%	1,251	4%	1,717	5%	1,926	5%
EXISTING BUSINESS	25,226	71%	18,158	69%	18,721	69%	20,147	69%	23,791	67%	23,495	61%
NEW BUSINESS	10,219	29%	7,994	31%	8,370	31%	8,958	31%	11,714	33%	14,709	38%
Rural	7,832	22%	3,538	14%	3,925	14%	4,784	16%	5,650	16%	6,236	16%
Urban	27,791	78%	22,624	86%	23,188	86%	24,372	84%	29,917	84%	32,034	84%
Export	981	3%	831	3%	897	3%	908	3%	891	3%	825	2%
CAPLine	79	0%	284	1%	440	2%	322	1%	349	1%	272	1%
PLP	10,622	30%	7,097	27%	7,427	27%	6,781	23%	8,664	24%	9,812	26%
Express	16,291	46%	13,996	53%	12,925	48%	14,909	51%	18,529	52%	19,962	52%
\$150K and Under	19,248	54%	15,534	59%	14,873	55%	17,296	59%	21,538	61%	23,286	61%
>\$150K - \$350K	6,268	18%	4,748	18%	5,136	19%	4,853	17%	5,768	16%	6,071	16%
>\$350K - \$2M	9,053	25%	5,205	20%	6,227	23%	6,034	21%	7,007	20%	7,524	20%
>\$2M	1,054	3%	675	3%	877	3%	973	3%	1,254	4%	1,389	4%

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	2011		2012		2013		2014		2015		2016							
All 504	\$	2,838,787,000	\$	3,500,163,000	\$	3,082,402,000	\$	2,426,194,000	\$	2,482,227,000	\$	2,822,524,000						
Ethnicity																		
All Minority	\$	663,342,000	23%	\$	747,383,000	21%	\$	750,038,000	24%	\$	618,736,000	26%	\$	649,468,000	26%	\$	778,332,000	28%
AMERICAN INDIAN	\$	11,018,000	0%	\$	4,242,000	0%	\$	7,952,000	0%	\$	5,872,000	0%	\$	7,270,000	0%	\$	8,892,000	0%
ASIAN OR PACIFI	\$	457,171,000	16%	\$	532,274,000	15%	\$	563,237,000	18%	\$	431,492,000	18%	\$	436,910,000	18%	\$	545,658,000	19%
BLACK	\$	51,343,000	2%	\$	51,583,000	1%	\$	44,617,000	1%	\$	32,680,000	1%	\$	33,230,000	1%	\$	32,997,000	1%
HISPANIC	\$	143,810,000	5%	\$	159,284,000	5%	\$	134,232,000	4%	\$	148,692,000	6%	\$	172,058,000	7%	\$	190,785,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	177,296,000	6%	\$	199,491,000	6%	\$	215,676,000	7%	\$	182,864,000	8%	\$	203,030,000	8%	\$	233,699,000	8%
WHITE	\$	1,998,149,000	70%	\$	2,553,289,000	73%	\$	2,116,688,000	69%	\$	1,624,594,000	67%	\$	1,629,729,000	66%	\$	1,810,493,000	64%
Gender																		
Not Reported	\$	107,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	4,013,000	0%	\$	14,482,000	0%	\$	13,142,000	0%	\$	7,005,000	0%	\$	4,224,000	0%	\$	3,975,000	0%
Female Owned more than 50%	\$	362,752,000	13%	\$	388,902,000	11%	\$	406,521,000	13%	\$	295,549,000	12%	\$	331,492,000	13%	\$	358,540,000	13%
Male Owned	\$	2,471,915,000	87%	\$	3,096,779,000	88%	\$	2,662,739,000	86%	\$	2,123,640,000	88%	\$	2,146,511,000	86%	\$	2,460,009,000	87%
Veteran	\$	137,037,000	5%	\$	178,501,000	5%	\$	145,005,000	5%	\$	98,938,000	4%	\$	83,988,000	3%	\$	90,147,000	3%
EXISTING BUSINESS	\$	2,452,817,000	86%	\$	3,071,746,000	88%	\$	2,641,045,000	86%	\$	2,002,464,000	83%	\$	2,056,977,000	83%	\$	2,398,846,000	85%
NEW BUSINESS	\$	385,970,000	14%	\$	428,417,000	12%	\$	441,357,000	14%	\$	423,730,000	17%	\$	425,250,000	17%	\$	423,678,000	15%
Rural	\$	611,841,000	22%	\$	824,157,000	24%	\$	656,483,000	21%	\$	528,676,000	22%	\$	543,935,000	22%	\$	566,772,000	20%
Urban	\$	2,226,946,000	78%	\$	2,676,006,000	76%	\$	2,425,919,000	79%	\$	1,897,518,000	78%	\$	1,938,292,000	78%	\$	2,255,752,000	80%
Export	\$	45,034,000	2%	\$	92,968,000	3%	\$	89,295,000	3%	\$	115,260,000	5%	\$	119,208,000	5%	\$	64,503,000	2%
\$150K and Under	\$	69,934,000	2%	\$	60,961,000	2%	\$	54,461,000	2%	\$	42,174,000	2%	\$	37,463,000	2%	\$	36,960,000	1%
>\$150K - \$350K	\$	378,124,000	13%	\$	389,180,000	11%	\$	340,188,000	11%	\$	255,952,000	11%	\$	248,639,000	10%	\$	237,516,000	8%
>\$350K - \$2M	\$	1,834,910,000	65%	\$	2,123,672,000	61%	\$	1,877,464,000	61%	\$	1,471,246,000	61%	\$	1,517,420,000	61%	\$	1,567,112,000	56%
>\$2M	\$	555,819,000	20%	\$	926,350,000	26%	\$	810,289,000	26%	\$	656,822,000	27%	\$	678,705,000	27%	\$	980,936,000	35%

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	2011		2012		2013		2014		2015		2016	
All 504	4,793		5,144		4,591		3,482		3,459		3,517	
Ethnicity												
All Minority	960	20%	1,015	20%	982	21%	735	21%	740	21%	769	22%
AMERICAN INDIAN	17	0%	12	0%	10	0%	9	0%	11	0%	10	0%
ASIAN OR PACIFI	563	12%	606	12%	602	13%	396	11%	416	12%	420	12%
BLACK	108	2%	92	2%	74	2%	59	2%	53	2%	50	1%
HISPANIC	272	6%	305	6%	296	6%	271	8%	260	8%	289	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	249	5%	257	5%	275	6%	234	7%	256	7%	263	7%
WHITE	3,584	75%	3,872	75%	3,334	73%	2,513	72%	2,463	71%	2,485	71%
Gender												
Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5	0%	21	0%	20	0%	7	0%	7	0%	4	0%
Female Owned more than 50%	710	15%	702	14%	737	16%	556	16%	557	16%	595	17%
Male Owned	4,077	85%	4,421	86%	3,834	84%	2,919	84%	2,895	84%	2,918	83%
Veteran	229	5%	267	5%	242	5%	161	5%	132	4%	152	4%
EXISTING BUSINESS	4,237	88%	4,571	89%	4,071	89%	2,967	85%	2,927	85%	3,092	88%
NEW BUSINESS	556	12%	573	11%	520	11%	515	15%	532	15%	425	12%
Rural	1,204	25%	1,397	27%	1,113	24%	860	25%	858	25%	870	25%
Urban	3,589	75%	3,747	73%	3,478	76%	2,622	75%	2,601	75%	2,647	75%
Export	77	2%	120	2%	107	2%	121	3%	128	4%	67	2%
\$150K and Under	644	13%	559	11%	503	11%	381	11%	335	10%	340	10%
>\$150K - \$350K	1,546	32%	1,557	30%	1,398	30%	1,057	30%	1,008	29%	960	27%
>\$350K - \$2M	2,411	50%	2,727	53%	2,427	53%	1,834	53%	1,891	55%	1,911	54%
>\$2M	192	4%	301	6%	263	6%	210	6%	225	7%	306	9%

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