

	2011		2012		2013		2014		2015		2016							
All 7(A)	\$	13,946,735,300	\$	8,744,984,100	\$	10,464,908,500	\$	10,794,805,600	\$	13,139,839,400	\$	14,323,088,043						
Ethnicity																		
All Minority	\$	3,439,667,500	25%	\$	2,194,222,700	25%	\$	2,820,034,300	27%	\$	3,100,383,200	29%	\$	3,704,953,300	28%	\$	4,255,093,000	30%
AMERICAN INDIAN	\$	72,030,300	1%	\$	42,729,000	0%	\$	44,318,300	0%	\$	43,770,100	0%	\$	77,718,000	1%	\$	83,090,300	1%
ASIAN OR PACIFI	\$	2,593,134,000	19%	\$	1,600,438,700	18%	\$	2,091,155,400	20%	\$	2,298,951,100	21%	\$	2,634,157,500	20%	\$	3,123,926,500	22%
BLACK	\$	241,682,000	2%	\$	135,041,800	2%	\$	188,027,500	2%	\$	211,665,000	2%	\$	252,367,600	2%	\$	286,657,900	2%
ESKIMO OR ALEUT	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
HISPANIC	\$	532,821,200	4%	\$	416,013,200	5%	\$	496,533,100	5%	\$	545,997,000	5%	\$	740,710,200	6%	\$	761,418,300	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,131,768,100	8%	\$	899,131,400	10%	\$	1,272,521,700	12%	\$	1,588,692,700	15%	\$	1,710,860,200	13%	\$	1,939,823,143	14%
WHITE	\$	9,375,299,700	67%	\$	5,651,630,000	65%	\$	6,372,352,500	61%	\$	6,105,729,700	57%	\$	7,724,025,900	59%	\$	8,128,171,900	57%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%
Female Owned 50% or less	\$	2,164,270,600	16%	\$	1,467,849,300	17%	\$	1,706,456,700	16%	\$	1,835,544,100	17%	\$	2,149,093,100	16%	\$	2,276,608,200	16%
Female Owned more than 50%	\$	1,663,691,200	12%	\$	1,080,108,000	12%	\$	1,360,142,800	13%	\$	1,352,990,600	13%	\$	1,704,236,100	13%	\$	2,078,199,243	15%
Male Owned	\$	10,118,773,500	73%	\$	6,197,026,800	71%	\$	7,398,309,000	71%	\$	7,606,270,900	70%	\$	9,286,510,200	71%	\$	9,968,216,600	70%
Veteran	\$	676,994,700	5%	\$	359,105,000	4%	\$	383,821,600	4%	\$	344,515,100	3%	\$	690,729,300	5%	\$	674,838,900	5%
EXISTING BUSINESS	\$	10,613,337,800	76%	\$	6,417,894,400	73%	\$	7,744,910,700	74%	\$	7,658,750,300	71%	\$	8,758,890,300	67%	\$	9,244,325,000	65%
NEW BUSINESS	\$	3,257,484,800	23%	\$	2,316,616,000	26%	\$	2,708,584,100	26%	\$	3,090,436,700	29%	\$	4,338,769,900	33%	\$	5,028,429,900	35%
Rural	\$	3,227,076,300	23%	\$	1,395,043,600	16%	\$	1,590,868,500	15%	\$	1,785,563,500	17%	\$	2,161,782,600	16%	\$	2,284,755,843	16%
Urban	\$	10,719,659,000	77%	\$	7,349,940,500	84%	\$	8,874,040,000	85%	\$	9,009,242,100	83%	\$	10,978,056,800	84%	\$	12,038,332,200	84%
Export	\$	590,699,600	4%	\$	466,178,000	5%	\$	668,287,000	6%	\$	722,358,600	7%	\$	749,630,600	6%	\$	762,235,000	5%
CAPLine	\$	91,936,300	1%	\$	225,588,700	3%	\$	333,793,600	3%	\$	246,677,500	2%	\$	272,430,500	2%	\$	204,223,800	1%
PLP	\$	7,735,610,500	55%	\$	4,687,551,500	54%	\$	5,743,635,000	55%	\$	6,320,936,900	59%	\$	8,072,834,500	61%	\$	9,017,025,843	63%
Express	\$	1,740,845,600	12%	\$	1,074,870,000	12%	\$	1,006,929,600	10%	\$	1,104,801,600	10%	\$	1,329,150,500	10%	\$	1,342,078,000	9%
\$150K and Under	\$	1,072,647,400	8%	\$	891,564,100	10%	\$	872,554,000	8%	\$	1,072,066,900	10%	\$	1,357,805,800	10%	\$	1,406,485,643	10%
>\$150K - \$350K	\$	1,595,083,300	11%	\$	1,238,203,300	14%	\$	1,345,413,100	13%	\$	1,295,571,300	12%	\$	1,542,999,400	12%	\$	1,665,357,700	12%
>\$350K - \$2M	\$	7,954,297,300	57%	\$	4,485,507,300	51%	\$	5,422,285,900	52%	\$	5,344,485,000	50%	\$	6,231,160,200	47%	\$	6,783,060,400	47%
>\$2M	\$	3,324,707,300	24%	\$	2,129,709,400	24%	\$	2,824,655,500	27%	\$	3,082,682,400	29%	\$	4,007,874,000	31%	\$	4,468,184,300	31%

All Activity illustrated above is as of 05/20 for each FY listed.

	2011		2012		2013		2014		2015		2016	
All 7(A)	36,530		27,119		28,025		30,242		36,875		39,694	
Ethnicity												
All Minority	7,657	21%	5,889	22%	6,286	22%	7,064	23%	8,716	24%	10,204	26%
AMERICAN INDIAN	295	1%	239	1%	206	1%	216	1%	263	1%	271	1%
ASIAN OR PACIFI	4,174	11%	3,059	11%	3,461	12%	3,838	13%	4,595	12%	5,117	13%
BLACK	1,026	3%	678	3%	661	2%	857	3%	1,117	3%	1,436	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	2,162	6%	1,913	7%	1,958	7%	2,153	7%	2,741	7%	3,380	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,819	8%	2,480	9%	2,971	11%	3,725	12%	4,841	13%	5,015	13%
WHITE	26,054	71%	18,750	69%	18,768	67%	19,453	64%	23,318	63%	24,475	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
Female Owned 50% or less	5,293	14%	4,263	16%	4,480	16%	4,742	16%	5,362	15%	5,498	14%
Female Owned more than 50%	6,022	16%	4,356	16%	4,593	16%	4,904	16%	6,385	17%	7,284	18%
Male Owned	25,215	69%	18,500	68%	18,952	68%	20,596	68%	25,128	68%	26,911	68%
Veteran	2,277	6%	1,413	5%	1,426	5%	1,302	4%	1,785	5%	1,996	5%
EXISTING BUSINESS	25,876	71%	18,819	69%	19,341	69%	20,905	69%	24,632	67%	24,375	61%
NEW BUSINESS	10,476	29%	8,290	31%	8,661	31%	9,285	31%	12,177	33%	15,251	38%
Rural	8,015	22%	3,660	13%	4,082	15%	4,975	16%	5,854	16%	6,475	16%
Urban	28,515	78%	23,459	87%	23,943	85%	25,267	84%	31,021	84%	33,219	84%
Export	1,005	3%	866	3%	941	3%	938	3%	922	3%	868	2%
CAPLine	82	0%	302	1%	449	2%	333	1%	363	1%	294	1%
PLP	10,816	30%	7,343	27%	7,657	27%	7,013	23%	9,005	24%	10,204	26%
Express	16,837	46%	14,514	54%	13,394	48%	15,505	51%	19,200	52%	20,683	52%
\$150K and Under	19,815	54%	16,112	59%	15,394	55%	17,970	59%	22,307	60%	24,106	61%
>\$150K - \$350K	6,413	18%	4,910	18%	5,321	19%	5,027	17%	5,967	16%	6,299	16%
>\$350K - \$2M	9,228	25%	5,400	20%	6,400	23%	6,230	21%	7,296	20%	7,841	20%
>\$2M	1,074	3%	697	3%	910	3%	1,015	3%	1,305	4%	1,448	4%

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	2011		2012		2013		2014		2015		2016							
All 504	\$	2,935,855,000	\$	3,599,105,000	\$	3,205,411,000	\$	2,483,555,000	\$	2,593,427,000	\$	2,907,336,000						
Ethnicity																		
All Minority	\$	686,740,000	23%	\$	760,860,000	21%	\$	770,718,000	24%	\$	643,410,000	26%	\$	682,409,000	26%	\$	794,717,000	27%
AMERICAN INDIAN	\$	11,018,000	0%	\$	4,480,000	0%	\$	8,777,000	0%	\$	5,872,000	0%	\$	7,270,000	0%	\$	8,892,000	0%
ASIAN OR PACIFI	\$	472,079,000	16%	\$	541,614,000	15%	\$	578,431,000	18%	\$	453,901,000	18%	\$	467,600,000	18%	\$	558,566,000	19%
BLACK	\$	52,461,000	2%	\$	52,792,000	1%	\$	47,482,000	1%	\$	33,163,000	1%	\$	33,230,000	1%	\$	33,310,000	1%
HISPANIC	\$	151,182,000	5%	\$	161,974,000	5%	\$	136,028,000	4%	\$	150,474,000	6%	\$	174,309,000	7%	\$	193,949,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	183,415,000	6%	\$	203,024,000	6%	\$	220,025,000	7%	\$	188,220,000	8%	\$	207,447,000	8%	\$	238,362,000	8%
WHITE	\$	2,065,700,000	70%	\$	2,635,221,000	73%	\$	2,214,668,000	69%	\$	1,651,925,000	67%	\$	1,703,571,000	66%	\$	1,874,257,000	64%
Gender																		
Not Reported	\$	107,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	4,013,000	0%	\$	14,482,000	0%	\$	13,540,000	0%	\$	7,005,000	0%	\$	4,224,000	0%	\$	3,975,000	0%
Female Owned more than 50%	\$	370,900,000	13%	\$	405,725,000	11%	\$	414,713,000	13%	\$	308,136,000	12%	\$	345,568,000	13%	\$	369,639,000	13%
Male Owned	\$	2,560,835,000	87%	\$	3,178,898,000	88%	\$	2,777,158,000	87%	\$	2,168,414,000	87%	\$	2,243,635,000	87%	\$	2,533,722,000	87%
Veteran	\$	141,522,000	5%	\$	183,310,000	5%	\$	149,761,000	5%	\$	99,713,000	4%	\$	87,014,000	3%	\$	93,587,000	3%
EXISTING BUSINESS	\$	2,533,946,000	86%	\$	3,163,146,000	88%	\$	2,754,378,000	86%	\$	2,047,507,000	82%	\$	2,149,678,000	83%	\$	2,471,283,000	85%
NEW BUSINESS	\$	401,909,000	14%	\$	435,959,000	12%	\$	451,033,000	14%	\$	436,048,000	18%	\$	443,749,000	17%	\$	436,053,000	15%
Rural	\$	637,879,000	22%	\$	849,612,000	24%	\$	681,335,000	21%	\$	543,886,000	22%	\$	564,976,000	22%	\$	581,347,000	20%
Urban	\$	2,297,976,000	78%	\$	2,749,493,000	76%	\$	2,524,076,000	79%	\$	1,939,669,000	78%	\$	2,028,451,000	78%	\$	2,325,989,000	80%
Export	\$	45,826,000	2%	\$	95,106,000	3%	\$	94,200,000	3%	\$	115,425,000	5%	\$	130,429,000	5%	\$	74,181,000	3%
\$150K and Under	\$	71,649,000	2%	\$	62,947,000	2%	\$	56,416,000	2%	\$	43,003,000	2%	\$	38,777,000	1%	\$	37,845,000	1%
>\$150K - \$350K	\$	389,458,000	13%	\$	400,617,000	11%	\$	349,600,000	11%	\$	262,474,000	11%	\$	257,033,000	10%	\$	243,552,000	8%
>\$350K - \$2M	\$	1,889,216,000	64%	\$	2,190,468,000	61%	\$	1,950,116,000	61%	\$	1,501,316,000	60%	\$	1,583,338,000	61%	\$	1,612,676,000	55%
>\$2M	\$	585,532,000	20%	\$	945,073,000	26%	\$	849,279,000	26%	\$	676,762,000	27%	\$	714,279,000	28%	\$	1,013,263,000	35%

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	2011		2012		2013		2014		2015		2016	
All 504	4,940		5,309		4,752		3,565		3,596		3,620	
Ethnicity												
All Minority	986	20%	1,038	20%	1,011	21%	757	21%	766	21%	785	22%
AMERICAN INDIAN	17	0%	13	0%	11	0%	9	0%	11	0%	10	0%
ASIAN OR PACIFI	582	12%	621	12%	621	13%	410	12%	437	12%	429	12%
BLACK	109	2%	95	2%	78	2%	61	2%	53	1%	51	1%
HISPANIC	278	6%	309	6%	301	6%	277	8%	265	7%	295	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	257	5%	266	5%	285	6%	241	7%	263	7%	270	7%
WHITE	3,697	75%	4,005	75%	3,456	73%	2,567	72%	2,567	71%	2,565	71%
Gender												
Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	5	0%	21	0%	21	0%	7	0%	7	0%	4	0%
Female Owned more than 50%	725	15%	733	14%	755	16%	571	16%	582	16%	608	17%
Male Owned	4,209	85%	4,555	86%	3,976	84%	2,987	84%	3,007	84%	3,008	83%
Veteran	239	5%	275	5%	253	5%	163	5%	139	4%	156	4%
EXISTING BUSINESS	4,362	88%	4,720	89%	4,216	89%	3,037	85%	3,045	85%	3,179	88%
NEW BUSINESS	578	12%	589	11%	536	11%	528	15%	551	15%	441	12%
Rural	1,239	25%	1,438	27%	1,150	24%	881	25%	893	25%	898	25%
Urban	3,701	75%	3,871	73%	3,602	76%	2,684	75%	2,703	75%	2,722	75%
Export	78	2%	121	2%	110	2%	122	3%	137	4%	74	2%
\$150K and Under	661	13%	578	11%	520	11%	388	11%	347	10%	349	10%
>\$150K - \$350K	1,594	32%	1,604	30%	1,441	30%	1,086	30%	1,043	29%	983	27%
>\$350K - \$2M	2,483	50%	2,819	53%	2,516	53%	1,874	53%	1,971	55%	1,970	54%
>\$2M	202	4%	308	6%	275	6%	217	6%	235	7%	318	9%

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