

	2011		2012		2013		2014		2015		2016							
<b>All 7(A)</b>	\$	<b>2,617,764,400</b>	\$	<b>1,434,603,700</b>	\$	<b>1,694,690,500</b>	\$	<b>1,342,168,200</b>	\$	<b>2,301,943,000</b>	\$	<b>2,326,333,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>644,990,300</b>	25%	\$	<b>415,329,600</b>	29%	\$	<b>425,231,900</b>	25%	\$	<b>417,815,200</b>	31%	\$	<b>664,971,900</b>	29%	\$	<b>674,423,200</b>	29%
AMERICAN INDIAN	\$	17,402,400	1%	\$	8,763,500	1%	\$	5,280,900	0%	\$	6,748,200	1%	\$	16,472,700	1%	\$	5,273,500	0%
ASIAN OR PACIFI	\$	466,053,000	18%	\$	305,765,100	21%	\$	318,410,200	19%	\$	318,945,900	24%	\$	455,006,800	20%	\$	508,084,900	22%
BLACK	\$	52,228,800	2%	\$	24,484,300	2%	\$	32,592,300	2%	\$	23,671,800	2%	\$	43,932,900	2%	\$	42,328,300	2%
ESKIMO OR ALEUT	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
HISPANIC	\$	109,306,100	4%	\$	76,316,700	5%	\$	68,948,500	4%	\$	68,449,300	5%	\$	149,559,500	6%	\$	118,736,500	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	254,297,000	10%	\$	127,312,500	9%	\$	155,747,200	9%	\$	224,507,100	17%	\$	350,259,400	15%	\$	324,492,500	14%
WHITE	\$	1,718,477,100	66%	\$	891,961,600	62%	\$	1,113,711,400	66%	\$	699,845,900	52%	\$	1,286,711,700	56%	\$	1,327,417,300	57%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	423,547,700	16%	\$	231,816,900	16%	\$	269,023,300	16%	\$	222,193,400	17%	\$	370,433,600	16%	\$	350,056,900	15%
Female Owned more than 50%	\$	334,024,300	13%	\$	172,998,300	12%	\$	211,862,000	13%	\$	178,972,600	13%	\$	265,303,300	12%	\$	352,747,500	15%
Male Owned	\$	1,860,192,400	71%	\$	1,029,788,500	72%	\$	1,213,805,200	72%	\$	941,002,200	70%	\$	1,666,206,100	72%	\$	1,623,528,600	70%
<b>Veteran</b>	\$	138,425,700	5%	\$	56,077,500	4%	\$	73,906,900	4%	\$	45,729,300	3%	\$	95,357,400	4%	\$	104,729,400	5%
<b>Hub, LMI, or EZEC</b>	\$	1,045,167,900	40%	\$	563,662,700	39%	\$	630,514,600	37%	\$	495,291,900	37%	\$	769,890,600	33%	\$	-	0%
<b>EXISTING BUSINESS</b>	\$	1,907,640,800	73%	\$	1,031,634,300	72%	\$	1,258,103,700	74%	\$	989,063,900	74%	\$	1,537,995,900	67%	\$	1,494,169,100	64%
<b>NEW BUSINESS</b>	\$	683,774,900	26%	\$	397,411,600	28%	\$	433,493,800	26%	\$	352,774,300	26%	\$	753,977,300	33%	\$	821,653,200	35%
<b>Rural</b>	\$	648,556,600	25%	\$	263,989,000	18%	\$	241,792,600	14%	\$	191,531,200	14%	\$	433,444,900	19%	\$	401,291,000	17%
<b>Urban</b>	\$	1,969,207,800	75%	\$	1,170,614,700	82%	\$	1,452,897,900	86%	\$	1,150,637,000	86%	\$	1,868,498,100	81%	\$	1,925,042,000	83%
<b>Export</b>	\$	84,138,300	3%	\$	86,515,400	6%	\$	102,550,100	6%	\$	78,869,200	6%	\$	132,575,100	6%	\$	107,881,800	5%
<b>CAPLine</b>	\$	11,750,000	0%	\$	13,951,000	1%	\$	56,776,900	3%	\$	27,519,000	2%	\$	67,768,600	3%	\$	35,521,300	2%
<b>PLP</b>	\$	1,507,784,700	58%	\$	736,264,500	51%	\$	862,728,900	51%	\$	828,101,600	62%	\$	1,333,276,200	58%	\$	1,407,502,400	61%
<b>Express</b>	\$	293,165,300	11%	\$	190,076,900	13%	\$	186,056,200	11%	\$	135,677,300	10%	\$	236,045,400	10%	\$	235,831,200	10%
<b>\$150K and Under</b>	\$	222,492,600	8%	\$	154,003,900	11%	\$	158,449,800	9%	\$	141,987,000	11%	\$	242,195,600	11%	\$	247,477,800	11%
<b>&gt;\$150K - \$350K</b>	\$	353,443,900	14%	\$	203,107,300	14%	\$	239,229,100	14%	\$	153,577,100	11%	\$	267,726,600	12%	\$	277,617,700	12%
<b>&gt;\$350K - \$2M</b>	\$	1,719,753,100	66%	\$	708,874,800	49%	\$	878,320,100	52%	\$	674,057,000	50%	\$	1,074,683,700	47%	\$	1,142,925,100	49%
<b>&gt;\$2M</b>	\$	322,074,800	12%	\$	368,617,700	26%	\$	418,691,500	25%	\$	372,547,100	28%	\$	717,337,100	31%	\$	658,312,400	28%

All Activity illustrated above is as of 11/13 for each FY listed.

	2011		2012		2013		2014		2015		2016	
<b>All 7(A)</b>	<b>7,476</b>		<b>4,621</b>		<b>4,926</b>		<b>4,034</b>		<b>6,515</b>		<b>7,000</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,551</b>	<b>21%</b>	<b>1,098</b>	<b>24%</b>	<b>1,138</b>	<b>23%</b>	<b>989</b>	<b>25%</b>	<b>1,607</b>	<b>25%</b>	<b>1,868</b>	<b>27%</b>
AMERICAN INDIAN	46	1%	41	1%	38	1%	35	1%	48	1%	37	1%
ASIAN OR PACIFI	840	11%	591	13%	599	12%	524	13%	837	13%	952	14%
BLACK	218	3%	130	3%	121	2%	102	3%	187	3%	294	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	447	6%	336	7%	380	8%	328	8%	535	8%	585	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	558	7%	418	9%	450	9%	543	13%	966	15%	882	13%
WHITE	5,367	72%	3,105	67%	3,338	68%	2,502	62%	3,942	61%	4,250	61%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,127	15%	712	15%	796	16%	634	16%	986	15%	953	14%
Female Owned more than 50%	1,270	17%	751	16%	816	17%	688	17%	1,118	17%	1,329	19%
Male Owned	5,079	68%	3,158	68%	3,314	67%	2,712	67%	4,411	68%	4,718	67%
<b>Veteran</b>	518	7%	252	5%	264	5%	214	5%	258	4%	323	5%
<b>Hub, LMI, or EZEC</b>	2,816	38%	1,720	37%	1,844	37%	1,520	38%	2,041	31%	-	0%
<b>EXISTING BUSINESS</b>	5,192	69%	3,154	68%	3,412	69%	2,799	69%	4,416	68%	4,254	61%
<b>NEW BUSINESS</b>	2,224	30%	1,463	32%	1,511	31%	1,233	31%	2,083	32%	2,734	39%
<b>Rural</b>	1,650	22%	663	14%	573	12%	626	16%	1,013	16%	1,207	17%
<b>Urban</b>	5,826	78%	3,958	86%	4,353	88%	3,408	84%	5,502	84%	5,793	83%
<b>Export</b>	191	3%	161	3%	149	3%	105	3%	169	3%	100	1%
<b>CAPLine</b>	15	0%	15	0%	87	2%	43	1%	87	1%	47	1%
<b>PLP</b>	2,350	31%	1,172	25%	1,256	25%	1,025	25%	1,505	23%	1,666	24%
<b>Express</b>	3,185	43%	2,590	56%	2,433	49%	2,134	53%	3,440	53%	3,824	55%
<b>\$150K and Under</b>	3,995	53%	2,834	61%	2,784	57%	2,518	62%	3,989	61%	4,431	63%
<b>&gt;\$150K - \$350K</b>	1,426	19%	821	18%	945	19%	613	15%	1,032	16%	1,061	15%
<b>&gt;\$350K - \$2M</b>	1,954	26%	848	18%	1,057	21%	781	19%	1,263	19%	1,292	18%
<b>&gt;\$2M</b>	101	1%	118	3%	140	3%	122	3%	231	4%	216	3%

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	2011		2012		2013		2014		2015		2016	
<b>All 504</b>	\$	<b>498,751,000</b>	\$	<b>434,588,000</b>	\$	<b>672,524,000</b>	\$	<b>348,546,000</b>	\$	<b>511,898,000</b>	\$	<b>622,798,000</b>
<b>Ethnicity</b>												
<b>All Minority</b>	\$	<b>136,287,000</b> <b>27%</b>	\$	<b>98,807,000</b> <b>23%</b>	\$	<b>151,738,000</b> <b>23%</b>	\$	<b>77,986,000</b> <b>22%</b>	\$	<b>146,631,000</b> <b>29%</b>	\$	<b>200,393,000</b> <b>32%</b>
AMERICAN INDIAN	\$	628,000 0%	\$	777,000 0%	\$	- 0%	\$	- 0%	\$	192,000 0%	\$	2,504,000 0%
ASIAN OR PACIFI	\$	94,557,000 19%	\$	75,055,000 17%	\$	114,926,000 17%	\$	55,482,000 16%	\$	89,217,000 17%	\$	143,558,000 23%
BLACK	\$	7,591,000 2%	\$	5,467,000 1%	\$	10,211,000 2%	\$	4,150,000 1%	\$	5,662,000 1%	\$	10,515,000 2%
HISPANIC	\$	33,511,000 7%	\$	17,508,000 4%	\$	26,601,000 4%	\$	18,354,000 5%	\$	51,560,000 10%	\$	43,816,000 7%
MULTI-GROUP	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
PUERTO RICAN	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
UNDETERMINED	\$	23,047,000 5%	\$	19,185,000 4%	\$	53,672,000 8%	\$	19,810,000 6%	\$	46,927,000 9%	\$	49,429,000 8%
WHITE	\$	339,417,000 68%	\$	316,596,000 73%	\$	467,114,000 69%	\$	250,750,000 72%	\$	318,340,000 62%	\$	372,976,000 60%
<b>Gender</b>												
Not Reported	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
Female Owned 50% or less	\$	- 0%	\$	1,161,000 0%	\$	1,066,000 0%	\$	- 0%	\$	- 0%	\$	- 0%
Female Owned more than 50%	\$	64,699,000 13%	\$	54,118,000 12%	\$	76,337,000 11%	\$	28,077,000 8%	\$	65,772,000 13%	\$	66,015,000 11%
Male Owned	\$	434,052,000 87%	\$	379,309,000 87%	\$	595,121,000 88%	\$	320,469,000 92%	\$	446,126,000 87%	\$	556,783,000 89%
<b>Veteran</b>	\$	16,419,000 3%	\$	21,948,000 5%	\$	26,838,000 4%	\$	18,777,000 5%	\$	19,219,000 4%	\$	22,935,000 4%
<b>Hub, LMI, or EZEC</b>	\$	168,977,000 34%	\$	169,087,000 39%	\$	233,507,000 35%	\$	132,180,000 38%	\$	163,880,000 32%	\$	- 0%
<b>EXISTING BUSINESS</b>	\$	430,342,000 86%	\$	373,084,000 86%	\$	576,439,000 86%	\$	304,082,000 87%	\$	427,792,000 84%	\$	485,985,000 78%
<b>NEW BUSINESS</b>	\$	68,409,000 14%	\$	61,504,000 14%	\$	96,085,000 14%	\$	44,464,000 13%	\$	84,106,000 16%	\$	136,813,000 22%
<b>Rural</b>	\$	103,143,000 21%	\$	107,944,000 25%	\$	136,642,000 20%	\$	81,656,000 23%	\$	111,145,000 22%	\$	137,052,000 22%
<b>Urban</b>	\$	395,608,000 79%	\$	326,644,000 75%	\$	535,882,000 80%	\$	266,890,000 77%	\$	400,753,000 78%	\$	485,746,000 78%
<b>Export</b>	\$	6,655,000 1%	\$	11,372,000 3%	\$	36,324,000 5%	\$	24,548,000 7%	\$	29,810,000 6%	\$	- 0%
<b>\$150K and Under</b>	\$	14,571,000 3%	\$	9,345,000 2%	\$	12,708,000 2%	\$	7,585,000 2%	\$	7,643,000 1%	\$	7,633,000 1%
<b>&gt;\$150K - \$350K</b>	\$	68,158,000 14%	\$	54,710,000 13%	\$	70,910,000 11%	\$	41,379,000 12%	\$	51,812,000 10%	\$	44,457,000 7%
<b>&gt;\$350K - \$2M</b>	\$	363,058,000 73%	\$	286,632,000 66%	\$	393,511,000 59%	\$	215,420,000 62%	\$	319,227,000 62%	\$	328,842,000 53%
<b>&gt;\$2M</b>	\$	52,964,000 11%	\$	83,901,000 19%	\$	195,395,000 29%	\$	84,162,000 24%	\$	133,216,000 26%	\$	241,866,000 39%

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	2011		2012		2013		2014		2015		2016	
<b>All 504</b>	<b>915</b>		<b>708</b>		<b>983</b>		<b>544</b>		<b>718</b>		<b>722</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>203</b>	<b>22%</b>	<b>143</b>	<b>20%</b>	<b>198</b>	<b>20%</b>	<b>105</b>	<b>19%</b>	<b>171</b>	<b>24%</b>	<b>162</b>	<b>22%</b>
AMERICAN INDIAN	2	0%	3	0%	-	0%	-	0%	1	0%	1	0%
ASIAN OR PACIFI	128	14%	90	13%	122	12%	48	9%	91	13%	92	13%
BLACK	17	2%	16	2%	21	2%	10	2%	10	1%	11	2%
HISPANIC	56	6%	34	5%	55	6%	47	9%	69	10%	58	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	45	5%	31	4%	58	6%	31	6%	47	7%	64	9%
WHITE	667	73%	534	75%	727	74%	408	75%	500	70%	496	69%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	-	0%	3	0%	2	0%	-	0%	-	0%	-	0%
Female Owned more than 50%	147	16%	107	15%	147	15%	72	13%	114	16%	112	16%
Male Owned	768	84%	598	84%	834	85%	472	87%	604	84%	610	84%
<b>Veteran</b>	36	4%	45	6%	47	5%	32	6%	29	4%	40	6%
<b>Hub, LMI, or EZEC</b>	299	33%	266	38%	368	37%	205	38%	231	32%	-	0%
<b>EXISTING BUSINESS</b>	808	88%	606	86%	870	89%	481	88%	607	85%	611	85%
<b>NEW BUSINESS</b>	107	12%	102	14%	113	11%	63	12%	111	15%	111	15%
<b>Rural</b>	220	24%	209	30%	232	24%	150	28%	175	24%	179	25%
<b>Urban</b>	695	76%	499	70%	751	76%	394	72%	543	76%	543	75%
<b>Export</b>	15	2%	20	3%	33	3%	26	5%	27	4%	-	0%
<b>\$150K and Under</b>	136	15%	87	12%	117	12%	71	13%	68	9%	69	10%
<b>&gt;\$150K - \$350K</b>	281	31%	223	31%	290	30%	177	33%	213	30%	183	25%
<b>&gt;\$350K - \$2M</b>	478	52%	369	52%	513	52%	270	50%	395	55%	393	54%
<b>&gt;\$2M</b>	20	2%	29	4%	63	6%	26	5%	42	6%	77	11%

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