

	2011		2012		2013		2014		2015		2016	
All 7(A)	\$ 11,937,410,300		\$ 6,755,635,200		\$ 8,271,069,600		\$ 8,161,349,600		\$ 10,219,296,700		\$ 10,970,580,100	
Ethnicity												
All Minority	\$ 2,972,544,900	25%	\$ 1,713,260,500	25%	\$ 2,241,076,100	27%	\$ 2,358,690,300	29%	\$ 2,884,067,100	28%	\$ 3,241,602,100	30%
AMERICAN INDIAN	\$ 53,488,100	0%	\$ 33,942,700	1%	\$ 36,925,300	0%	\$ 33,858,000	0%	\$ 63,344,500	1%	\$ 59,653,600	1%
ASIAN OR PACIFI	\$ 2,258,989,100	19%	\$ 1,258,554,000	19%	\$ 1,668,370,100	20%	\$ 1,749,664,500	21%	\$ 2,042,713,600	20%	\$ 2,373,066,100	22%
BLACK	\$ 203,798,300	2%	\$ 101,886,600	2%	\$ 139,457,200	2%	\$ 160,941,400	2%	\$ 192,231,000	2%	\$ 219,037,500	2%
ESKIMO OR ALEUT	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
HISPANIC	\$ 456,269,400	4%	\$ 318,877,200	5%	\$ 395,223,500	5%	\$ 412,931,400	5%	\$ 585,778,000	6%	\$ 589,844,900	5%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ 1,100,000	0%	\$ 1,295,000	0%	\$ -	0%	\$ -	0%
PUERTO RICAN	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 992,935,400	8%	\$ 649,988,700	10%	\$ 986,922,600	12%	\$ 1,203,691,000	15%	\$ 1,346,521,700	13%	\$ 1,489,499,400	14%
WHITE	\$ 7,971,930,000	67%	\$ 4,392,386,000	65%	\$ 5,043,070,900	61%	\$ 4,598,968,300	56%	\$ 5,988,707,900	59%	\$ 6,239,478,600	57%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 1,850,551,400	16%	\$ 1,147,779,100	17%	\$ 1,327,937,200	16%	\$ 1,395,139,500	17%	\$ 1,647,587,100	16%	\$ 1,788,208,100	16%
Female Owned more than 50%	\$ 1,396,459,600	12%	\$ 833,792,800	12%	\$ 1,094,903,600	13%	\$ 1,011,780,700	12%	\$ 1,295,098,700	13%	\$ 1,577,544,900	14%
Male Owned	\$ 8,690,399,300	73%	\$ 4,774,063,300	71%	\$ 5,848,228,800	71%	\$ 5,754,429,400	71%	\$ 7,276,610,900	71%	\$ 7,604,827,100	69%
Veteran	\$ 568,591,000	5%	\$ 286,977,200	4%	\$ 295,260,800	4%	\$ 276,721,600	3%	\$ 521,617,200	5%	\$ 544,436,400	5%
Hub, LMI, or EZEC	\$ 4,798,367,900	40%	\$ 2,702,213,600	40%	\$ 3,114,438,100	38%	\$ 3,159,939,300	39%	\$ 3,536,254,900	35%	\$ -	0%
EXISTING BUSINESS	\$ 9,092,564,100	76%	\$ 4,948,793,300	73%	\$ 6,147,699,900	74%	\$ 5,831,792,600	71%	\$ 6,814,080,100	67%	\$ 6,953,643,000	63%
NEW BUSINESS	\$ 2,769,371,500	23%	\$ 1,798,668,200	27%	\$ 2,112,453,000	26%	\$ 2,301,263,300	28%	\$ 3,376,588,300	33%	\$ 3,977,049,200	36%
Rural	\$ 2,763,239,000	23%	\$ 1,079,534,000	16%	\$ 1,213,305,400	15%	\$ 1,335,239,800	16%	\$ 1,703,572,100	17%	\$ 1,750,142,100	16%
Urban	\$ 9,174,171,300	77%	\$ 5,676,101,200	84%	\$ 7,057,764,200	85%	\$ 6,826,109,800	84%	\$ 8,515,724,600	83%	\$ 9,220,438,000	84%
Export	\$ 498,016,600	4%	\$ 369,289,200	5%	\$ 529,500,700	6%	\$ 564,804,300	7%	\$ 590,742,700	6%	\$ 575,951,500	5%
CAPLine	\$ 73,011,300	1%	\$ 164,769,900	2%	\$ 270,631,000	3%	\$ 190,948,500	2%	\$ 226,126,000	2%	\$ 144,267,700	1%
PLP	\$ 6,798,613,400	57%	\$ 3,553,298,700	53%	\$ 4,554,549,600	55%	\$ 4,777,361,400	59%	\$ 6,307,067,100	62%	\$ 6,907,572,300	63%
Express	\$ 1,372,487,200	11%	\$ 824,705,700	12%	\$ 780,369,100	9%	\$ 807,171,700	10%	\$ 993,102,300	10%	\$ 1,022,568,200	9%
\$150K and Under	\$ 837,968,000	7%	\$ 681,511,500	10%	\$ 665,753,700	8%	\$ 793,959,900	10%	\$ 1,028,443,600	10%	\$ 1,078,475,900	10%
>\$150K - \$350K	\$ 1,323,937,900	11%	\$ 969,200,000	14%	\$ 1,052,219,500	13%	\$ 974,025,800	12%	\$ 1,177,438,300	12%	\$ 1,275,597,900	12%
>\$350K - \$2M	\$ 6,869,036,200	58%	\$ 3,457,969,500	51%	\$ 4,352,115,700	53%	\$ 4,057,172,500	50%	\$ 4,880,684,300	48%	\$ 5,245,556,800	48%
>\$2M	\$ 2,906,468,200	24%	\$ 1,646,954,200	24%	\$ 2,200,980,700	27%	\$ 2,336,191,400	29%	\$ 3,132,730,500	31%	\$ 3,370,949,500	31%

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	2011		2012		2013		2014		2015		2016	
All 7(A)	29,378		20,860		21,630		22,587		28,164		30,329	
Ethnicity												
All Minority	6,093	21%	4,549	22%	4,890	23%	5,369	24%	6,632	24%	7,795	26%
AMERICAN INDIAN	209	1%	182	1%	167	1%	172	1%	200	1%	200	1%
ASIAN OR PACIFI	3,420	12%	2,368	11%	2,725	13%	2,932	13%	3,519	12%	3,954	13%
BLACK	778	3%	531	3%	507	2%	649	3%	835	3%	1,094	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	1,686	6%	1,468	7%	1,490	7%	1,614	7%	2,078	7%	2,547	8%
MULTI-GROUP	-	0%	-	0%	1	0%	2	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,248	8%	1,876	9%	2,312	11%	2,725	12%	3,823	14%	3,793	13%
WHITE	21,037	72%	14,435	69%	14,428	67%	14,493	64%	17,709	63%	18,741	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	4,307	15%	3,287	16%	3,448	16%	3,598	16%	4,053	14%	4,233	14%
Female Owned more than 50%	4,789	16%	3,372	16%	3,518	16%	3,650	16%	4,896	17%	5,566	18%
Male Owned	20,282	69%	14,201	68%	14,664	68%	15,339	68%	19,215	68%	20,530	68%
Veteran	1,844	6%	1,096	5%	1,074	5%	1,003	4%	1,350	5%	1,545	5%
Hub, LMI, or EZEC	11,161	38%	7,985	38%	8,121	38%	8,557	38%	9,575	34%	-	0%
EXISTING BUSINESS	20,917	71%	14,464	69%	14,951	69%	15,641	69%	18,836	67%	18,565	61%
NEW BUSINESS	8,285	28%	6,387	31%	6,660	31%	6,908	31%	9,277	33%	11,713	39%
Rural	6,582	22%	2,877	14%	2,913	13%	3,711	16%	4,437	16%	5,001	16%
Urban	22,796	78%	17,983	86%	18,717	87%	18,876	84%	23,727	84%	25,328	84%
Export	793	3%	683	3%	708	3%	726	3%	720	3%	653	2%
CAPLine	66	0%	210	1%	364	2%	256	1%	295	1%	209	1%
PLP	9,246	31%	5,659	27%	6,099	28%	5,379	24%	6,993	25%	7,873	26%
Express	12,960	44%	11,068	53%	10,177	47%	11,354	50%	14,431	51%	15,677	52%
\$150K and Under	15,245	52%	12,312	59%	11,641	54%	13,302	59%	16,884	60%	18,374	61%
>\$150K - \$350K	5,318	18%	3,858	18%	4,167	19%	3,769	17%	4,562	16%	4,821	16%
>\$350K - \$2M	7,884	27%	4,152	20%	5,113	24%	4,747	21%	5,706	20%	6,034	20%
>\$2M	931	3%	538	3%	709	3%	769	3%	1,012	4%	1,100	4%

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	2011		2012		2013		2014		2015		2016							
All 504	\$	2,346,049,000	\$	2,712,244,000	\$	2,535,022,000	\$	1,981,737,000	\$	1,977,910,000	\$	2,272,477,000						
Ethnicity																		
All Minority	\$	544,065,000	23%	\$	560,747,000	21%	\$	595,164,000	23%	\$	504,845,000	25%	\$	524,892,000	27%	\$	630,103,000	28%
AMERICAN INDIAN	\$	7,759,000	0%	\$	2,724,000	0%	\$	6,884,000	0%	\$	2,555,000	0%	\$	7,010,000	0%	\$	8,001,000	0%
ASIAN OR PACIFI	\$	375,915,000	16%	\$	387,648,000	14%	\$	442,567,000	17%	\$	354,996,000	18%	\$	351,609,000	18%	\$	450,546,000	20%
BLACK	\$	38,137,000	2%	\$	40,125,000	1%	\$	38,451,000	2%	\$	26,884,000	1%	\$	24,752,000	1%	\$	27,880,000	1%
HISPANIC	\$	122,254,000	5%	\$	130,250,000	5%	\$	107,262,000	4%	\$	120,410,000	6%	\$	141,521,000	7%	\$	143,676,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	147,871,000	6%	\$	152,466,000	6%	\$	188,060,000	7%	\$	149,551,000	8%	\$	170,598,000	9%	\$	176,769,000	8%
WHITE	\$	1,654,113,000	71%	\$	1,999,031,000	74%	\$	1,751,798,000	69%	\$	1,327,341,000	67%	\$	1,282,420,000	65%	\$	1,465,605,000	64%
Gender																		
Not Reported	\$	107,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	3,194,000	0%	\$	11,793,000	0%	\$	10,931,000	0%	\$	5,924,000	0%	\$	3,795,000	0%	\$	1,937,000	0%
Female Owned more than 50%	\$	307,624,000	13%	\$	288,039,000	11%	\$	332,477,000	13%	\$	231,616,000	12%	\$	267,008,000	13%	\$	295,820,000	13%
Male Owned	\$	2,035,124,000	87%	\$	2,412,412,000	89%	\$	2,191,614,000	86%	\$	1,744,197,000	88%	\$	1,707,107,000	86%	\$	1,974,720,000	87%
Veteran	\$	103,947,000	4%	\$	143,729,000	5%	\$	120,334,000	5%	\$	80,399,000	4%	\$	73,100,000	4%	\$	76,535,000	3%
Hub, LMI, or EZEC	\$	829,260,000	35%	\$	883,646,000	33%	\$	875,349,000	35%	\$	652,040,000	33%	\$	597,445,000	30%	\$	-	0%
EXISTING BUSINESS	\$	2,023,968,000	86%	\$	2,384,289,000	88%	\$	2,161,402,000	85%	\$	1,639,751,000	83%	\$	1,637,017,000	83%	\$	1,909,619,000	84%
NEW BUSINESS	\$	322,081,000	14%	\$	327,955,000	12%	\$	373,620,000	15%	\$	341,986,000	17%	\$	340,893,000	17%	\$	362,858,000	16%
Rural	\$	520,850,000	22%	\$	641,711,000	24%	\$	554,523,000	22%	\$	433,782,000	22%	\$	431,291,000	22%	\$	465,398,000	20%
Urban	\$	1,825,199,000	78%	\$	2,070,533,000	76%	\$	1,980,499,000	78%	\$	1,547,955,000	78%	\$	1,546,619,000	78%	\$	1,807,079,000	80%
Export	\$	34,656,000	1%	\$	78,731,000	3%	\$	77,780,000	3%	\$	101,703,000	5%	\$	91,622,000	5%	\$	52,053,000	2%
\$150K and Under	\$	58,783,000	3%	\$	49,259,000	2%	\$	45,144,000	2%	\$	34,061,000	2%	\$	29,784,000	2%	\$	28,764,000	1%
>\$150K - \$350K	\$	313,693,000	13%	\$	307,527,000	11%	\$	280,246,000	11%	\$	206,960,000	10%	\$	201,245,000	10%	\$	183,751,000	8%
>\$350K - \$2M	\$	1,507,626,000	64%	\$	1,642,850,000	61%	\$	1,546,394,000	61%	\$	1,186,483,000	60%	\$	1,224,049,000	62%	\$	1,240,311,000	55%
>\$2M	\$	465,947,000	20%	\$	712,608,000	26%	\$	663,238,000	26%	\$	554,233,000	28%	\$	522,832,000	26%	\$	819,651,000	36%

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	2011		2012		2013		2014		2015		2016	
All 504	3,973		4,027		3,779		2,814		2,776		2,771	
Ethnicity												
All Minority	791	20%	794	20%	795	21%	575	20%	588	21%	600	22%
AMERICAN INDIAN	12	0%	8	0%	8	0%	5	0%	10	0%	9	0%
ASIAN OR PACIFI	470	12%	461	11%	488	13%	311	11%	327	12%	330	12%
BLACK	87	2%	73	2%	63	2%	46	2%	42	2%	40	1%
HISPANIC	222	6%	252	6%	236	6%	213	8%	209	8%	221	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	208	5%	192	5%	232	6%	182	6%	208	7%	207	7%
WHITE	2,974	75%	3,041	76%	2,752	73%	2,057	73%	1,980	71%	1,964	71%
Gender												
Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	4	0%	17	0%	15	0%	6	0%	5	0%	2	0%
Female Owned more than 50%	598	15%	544	14%	612	16%	439	16%	443	16%	478	17%
Male Owned	3,370	85%	3,466	86%	3,152	83%	2,369	84%	2,328	84%	2,291	83%
Veteran	186	5%	215	5%	209	6%	129	5%	112	4%	129	5%
Hub, LMI, or EZEC	1,425	36%	1,410	35%	1,382	37%	1,017	36%	907	33%	-	0%
EXISTING BUSINESS	3,517	89%	3,579	89%	3,346	89%	2,410	86%	2,354	85%	2,430	88%
NEW BUSINESS	456	11%	448	11%	433	11%	404	14%	422	15%	341	12%
Rural	1,013	25%	1,091	27%	926	25%	692	25%	680	24%	675	24%
Urban	2,960	75%	2,936	73%	2,853	75%	2,122	75%	2,096	76%	2,096	76%
Export	61	2%	104	3%	90	2%	104	4%	99	4%	53	2%
\$150K and Under	537	14%	449	11%	418	11%	305	11%	265	10%	269	10%
>\$150K - \$350K	1,286	32%	1,232	31%	1,153	31%	857	30%	813	29%	742	27%
>\$350K - \$2M	1,989	50%	2,114	52%	1,993	53%	1,475	52%	1,526	55%	1,508	54%
>\$2M	161	4%	232	6%	215	6%	177	6%	172	6%	252	9%

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