

	2011		2012		2013		2014		2015		2016	
All 7(A)	\$ 15,649,256,800		\$ 10,794,731,700		\$ 12,547,181,400		\$ 13,372,841,500		\$ 16,076,558,100		\$ 17,465,763,543	
Ethnicity												
All Minority	\$ 3,907,959,800	25%	\$ 2,738,253,500	25%	\$ 3,417,124,300	27%	\$ 3,845,324,600	29%	\$ 4,552,843,600	28%	\$ 5,227,014,900	30%
AMERICAN INDIAN	\$ 82,187,400	1%	\$ 52,729,900	0%	\$ 57,829,500	0%	\$ 50,497,800	0%	\$ 92,027,400	1%	\$ 93,353,500	1%
ASIAN OR PACIFI	\$ 2,935,146,200	19%	\$ 1,996,829,300	18%	\$ 2,550,311,100	20%	\$ 2,847,301,300	21%	\$ 3,249,079,000	20%	\$ 3,807,498,400	22%
BLACK	\$ 276,844,400	2%	\$ 168,617,000	2%	\$ 228,355,800	2%	\$ 253,128,700	2%	\$ 308,250,700	2%	\$ 357,595,900	2%
ESKIMO OR ALEUT	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
HISPANIC	\$ 613,781,800	4%	\$ 520,077,300	5%	\$ 580,627,900	5%	\$ 694,396,800	5%	\$ 903,486,500	6%	\$ 968,567,100	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
PUERTO RICAN	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 1,251,868,300	8%	\$ 1,117,350,600	10%	\$ 1,545,777,600	12%	\$ 1,983,670,900	15%	\$ 2,115,119,400	13%	\$ 2,335,576,443	13%
WHITE	\$ 10,489,428,700	67%	\$ 6,939,127,600	64%	\$ 7,584,279,500	60%	\$ 7,543,846,000	56%	\$ 9,408,595,100	59%	\$ 9,903,172,200	57%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%
Female Owned 50% or less	\$ 2,441,539,500	16%	\$ 1,793,553,500	17%	\$ 2,026,544,600	16%	\$ 2,281,572,900	17%	\$ 2,695,735,700	17%	\$ 2,781,582,300	16%
Female Owned more than 50%	\$ 1,867,568,200	12%	\$ 1,334,792,200	12%	\$ 1,613,852,500	13%	\$ 1,726,610,300	13%	\$ 2,109,339,300	13%	\$ 2,491,537,143	14%
Male Owned	\$ 11,340,149,100	72%	\$ 7,666,386,000	71%	\$ 8,906,784,300	71%	\$ 9,364,658,300	70%	\$ 11,271,483,100	70%	\$ 12,192,580,100	70%
Veteran	\$ 747,156,400	5%	\$ 440,205,300	4%	\$ 454,339,000	4%	\$ 422,779,700	3%	\$ 844,380,900	5%	\$ 805,542,100	5%
EXISTING BUSINESS	\$ 11,916,242,800	76%	\$ 7,894,264,800	73%	\$ 9,227,658,400	74%	\$ 9,434,912,500	71%	\$ 10,686,425,500	66%	\$ 11,308,746,800	65%
NEW BUSINESS	\$ 3,657,001,300	23%	\$ 2,889,343,200	27%	\$ 3,307,534,300	26%	\$ 3,883,651,600	29%	\$ 5,335,957,800	33%	\$ 6,089,858,600	35%
Rural	\$ 3,550,877,200	23%	\$ 1,716,604,300	16%	\$ 1,934,673,600	15%	\$ 2,184,805,300	16%	\$ 2,629,971,600	16%	\$ 2,744,989,843	16%
Urban	\$ 12,098,379,600	77%	\$ 9,078,127,400	84%	\$ 10,612,507,800	85%	\$ 11,188,036,200	84%	\$ 13,446,586,500	84%	\$ 14,720,773,700	84%
Export	\$ 643,876,600	4%	\$ 562,164,800	5%	\$ 770,693,200	6%	\$ 858,503,400	6%	\$ 921,420,100	6%	\$ 897,343,200	5%
CAPLine	\$ 96,686,300	1%	\$ 286,514,500	3%	\$ 405,205,500	3%	\$ 295,203,500	2%	\$ 324,463,300	2%	\$ 240,740,600	1%
PLP	\$ 8,572,431,100	55%	\$ 5,836,742,000	54%	\$ 6,999,591,900	56%	\$ 7,968,787,200	60%	\$ 9,955,427,200	62%	\$ 11,101,093,743	64%
Express	\$ 2,063,589,800	13%	\$ 1,316,618,700	12%	\$ 1,209,427,600	10%	\$ 1,368,030,400	10%	\$ 1,606,296,800	10%	\$ 1,617,499,200	9%
\$150K and Under	\$ 1,250,703,900	8%	\$ 1,078,891,500	10%	\$ 1,048,940,500	8%	\$ 1,326,105,500	10%	\$ 1,638,627,800	10%	\$ 1,683,557,743	10%
>\$150K - \$350K	\$ 1,825,661,900	12%	\$ 1,527,907,600	14%	\$ 1,620,522,000	13%	\$ 1,588,417,600	12%	\$ 1,866,697,100	12%	\$ 2,014,032,400	12%
>\$350K - \$2M	\$ 8,892,041,000	57%	\$ 5,564,806,600	52%	\$ 6,442,224,100	51%	\$ 6,594,143,400	49%	\$ 7,687,559,000	48%	\$ 8,206,667,900	47%
>\$2M	\$ 3,680,850,000	24%	\$ 2,623,126,000	24%	\$ 3,435,494,800	27%	\$ 3,864,175,000	29%	\$ 4,883,674,200	30%	\$ 5,561,505,500	32%

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	2011		2012		2013		2014		2015		2016	
All 7(A)	41,973		32,936		33,580		37,189		44,765		47,583	
Ethnicity												
All Minority	8,935	21%	7,239	22%	7,661	23%	8,742	24%	10,781	24%	12,321	26%
AMERICAN INDIAN	334	1%	301	1%	254	1%	249	1%	319	1%	315	1%
ASIAN OR PACIFI	4,832	12%	3,799	12%	4,232	13%	4,713	13%	5,637	13%	6,212	13%
BLACK	1,166	3%	825	3%	790	2%	1,084	3%	1,426	3%	1,729	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	2,603	6%	2,314	7%	2,385	7%	2,696	7%	3,399	8%	4,065	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	3,266	8%	3,036	9%	3,595	11%	4,662	13%	5,743	13%	5,780	12%
WHITE	29,772	71%	22,661	69%	22,324	66%	23,785	64%	28,241	63%	29,482	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
Female Owned 50% or less	6,075	14%	5,138	16%	5,283	16%	5,800	16%	6,566	15%	6,630	14%
Female Owned more than 50%	6,930	17%	5,285	16%	5,508	16%	6,178	17%	7,863	18%	8,785	18%
Male Owned	28,968	69%	22,513	68%	22,789	68%	25,211	68%	30,336	68%	32,167	68%
Veteran	2,599	6%	1,691	5%	1,683	5%	1,563	4%	2,190	5%	2,369	5%
EXISTING BUSINESS	29,746	71%	22,883	69%	23,108	69%	25,632	69%	29,800	67%	29,267	62%
NEW BUSINESS	12,048	29%	10,041	30%	10,448	31%	11,498	31%	14,882	33%	18,232	38%
Rural	9,068	22%	4,356	13%	5,036	15%	6,009	16%	7,107	16%	7,684	16%
Urban	32,905	78%	28,580	87%	28,544	85%	31,180	84%	37,658	84%	39,899	84%
Export	1,128	3%	1,036	3%	1,086	3%	1,140	3%	1,153	3%	1,031	2%
CAPLine	86	0%	384	1%	534	2%	410	1%	446	1%	340	1%
PLP	12,176	29%	8,990	27%	9,267	28%	8,726	23%	11,072	25%	12,395	26%
Express	19,941	48%	17,507	53%	16,080	48%	19,107	51%	23,278	52%	24,677	52%
\$150K and Under	23,015	55%	19,330	59%	18,423	55%	22,074	59%	26,997	60%	28,679	60%
>\$150K - \$350K	7,358	18%	6,047	18%	6,427	19%	6,147	17%	7,204	16%	7,628	16%
>\$350K - \$2M	10,407	25%	6,696	20%	7,626	23%	7,695	21%	8,967	20%	9,478	20%
>\$2M	1,193	3%	863	3%	1,104	3%	1,273	3%	1,597	4%	1,798	4%

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	2011		2012		2013		2014		2015		2016							
All 504	\$	3,444,035,000	\$	4,445,782,000	\$	3,775,424,000	\$	2,946,632,000	\$	3,150,171,000	\$	3,365,225,000						
Ethnicity																		
All Minority	\$	801,993,000	23%	\$	959,352,000	22%	\$	928,928,000	25%	\$	741,737,000	25%	\$	819,715,000	26%	\$	911,145,000	27%
AMERICAN INDIAN	\$	13,153,000	0%	\$	7,471,000	0%	\$	9,528,000	0%	\$	6,401,000	0%	\$	7,814,000	0%	\$	9,289,000	0%
ASIAN OR PACIFI	\$	557,659,000	16%	\$	689,437,000	16%	\$	708,735,000	19%	\$	521,999,000	18%	\$	564,039,000	18%	\$	654,389,000	19%
BLACK	\$	57,267,000	2%	\$	62,542,000	1%	\$	52,308,000	1%	\$	39,216,000	1%	\$	37,949,000	1%	\$	36,502,000	1%
HISPANIC	\$	173,914,000	5%	\$	199,902,000	4%	\$	158,357,000	4%	\$	174,121,000	6%	\$	209,913,000	7%	\$	210,965,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	224,264,000	7%	\$	266,911,000	6%	\$	270,622,000	7%	\$	226,702,000	8%	\$	258,628,000	8%	\$	293,656,000	9%
WHITE	\$	2,417,778,000	70%	\$	3,219,519,000	72%	\$	2,575,874,000	68%	\$	1,978,193,000	67%	\$	2,071,828,000	66%	\$	2,160,424,000	64%
Gender																		
Not Reported	\$	107,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	6,246,000	0%	\$	15,416,000	0%	\$	16,317,000	0%	\$	7,414,000	0%	\$	8,191,000	0%	\$	3,975,000	0%
Female Owned more than 50%	\$	444,071,000	13%	\$	504,713,000	11%	\$	486,611,000	13%	\$	382,087,000	13%	\$	425,463,000	14%	\$	439,419,000	13%
Male Owned	\$	2,993,611,000	87%	\$	3,925,653,000	88%	\$	3,272,496,000	87%	\$	2,557,131,000	87%	\$	2,716,517,000	86%	\$	2,921,831,000	87%
Veteran	\$	171,626,000	5%	\$	227,128,000	5%	\$	169,585,000	4%	\$	121,571,000	4%	\$	101,546,000	3%	\$	111,048,000	3%
EXISTING BUSINESS	\$	2,977,422,000	86%	\$	3,918,785,000	88%	\$	3,258,935,000	86%	\$	2,425,158,000	82%	\$	2,594,872,000	82%	\$	2,870,368,000	85%
NEW BUSINESS	\$	466,613,000	14%	\$	526,997,000	12%	\$	516,489,000	14%	\$	521,474,000	18%	\$	555,299,000	18%	\$	494,857,000	15%
Rural	\$	754,877,000	22%	\$	1,036,751,000	23%	\$	800,291,000	21%	\$	648,046,000	22%	\$	692,265,000	22%	\$	683,439,000	20%
Urban	\$	2,689,158,000	78%	\$	3,409,031,000	77%	\$	2,975,133,000	79%	\$	2,298,586,000	78%	\$	2,457,906,000	78%	\$	2,681,786,000	80%
Export	\$	50,793,000	1%	\$	108,400,000	2%	\$	104,663,000	3%	\$	135,107,000	5%	\$	166,987,000	5%	\$	110,942,000	3%
\$150K and Under	\$	82,030,000	2%	\$	75,641,000	2%	\$	68,488,000	2%	\$	49,718,000	2%	\$	44,609,000	1%	\$	43,834,000	1%
>\$150K - \$350K	\$	465,452,000	14%	\$	484,512,000	11%	\$	423,099,000	11%	\$	307,861,000	10%	\$	309,135,000	10%	\$	283,365,000	8%
>\$350K - \$2M	\$	2,201,857,000	64%	\$	2,725,221,000	61%	\$	2,301,196,000	61%	\$	1,780,559,000	60%	\$	1,888,100,000	60%	\$	1,891,873,000	56%
>\$2M	\$	694,696,000	20%	\$	1,160,408,000	26%	\$	982,641,000	26%	\$	808,494,000	27%	\$	908,327,000	29%	\$	1,146,153,000	34%

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	2011		2012		2013		2014		2015		2016	
All 504	5,807		6,508		5,669		4,184		4,301		4,231	
Ethnicity												
All Minority	1,174	20%	1,276	20%	1,213	21%	865	21%	926	22%	911	22%
AMERICAN INDIAN	22	0%	15	0%	13	0%	10	0%	12	0%	11	0%
ASIAN OR PACIFI	692	12%	769	12%	753	13%	471	11%	525	12%	513	12%
BLACK	122	2%	112	2%	90	2%	72	2%	65	2%	60	1%
HISPANIC	338	6%	380	6%	357	6%	312	7%	324	8%	327	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	304	5%	339	5%	363	6%	291	7%	318	7%	332	8%
WHITE	4,329	75%	4,893	75%	4,093	72%	3,028	72%	3,057	71%	2,988	71%
Gender												
Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	10	0%	26	0%	28	0%	8	0%	10	0%	4	0%
Female Owned more than 50%	885	15%	897	14%	892	16%	673	16%	697	16%	727	17%
Male Owned	4,911	85%	5,585	86%	4,749	84%	3,503	84%	3,594	84%	3,500	83%
Veteran	283	5%	336	5%	298	5%	190	5%	165	4%	181	4%
EXISTING BUSINESS	5,130	88%	5,797	89%	5,034	89%	3,567	85%	3,633	84%	3,722	88%
NEW BUSINESS	677	12%	711	11%	635	11%	617	15%	668	16%	509	12%
Rural	1,461	25%	1,738	27%	1,367	24%	1,035	25%	1,071	25%	1,048	25%
Urban	4,346	75%	4,770	73%	4,302	76%	3,149	75%	3,230	75%	3,183	75%
Export	85	1%	134	2%	127	2%	135	3%	168	4%	99	2%
\$150K and Under	757	13%	696	11%	632	11%	445	11%	402	9%	406	10%
>\$150K - \$350K	1,902	33%	1,946	30%	1,745	31%	1,269	30%	1,249	29%	1,142	27%
>\$350K - \$2M	2,910	50%	3,483	54%	2,975	52%	2,213	53%	2,352	55%	2,323	55%
>\$2M	238	4%	383	6%	317	6%	257	6%	298	7%	360	9%

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