

	2011		2012		2013		2014		2015		2016	
All 7(A)	\$ 16,157,419,600		\$ 11,320,461,000		\$ 13,020,298,300		\$ 14,018,923,500		\$ 17,079,999,600		\$ 18,209,926,143	
Ethnicity												
All Minority	\$ 4,049,719,000	25%	\$ 2,857,630,100	25%	\$ 3,555,211,200	27%	\$ 4,043,823,700	29%	\$ 4,855,348,800	28%	\$ 5,453,867,700	30%
AMERICAN INDIAN	\$ 83,500,100	1%	\$ 55,517,800	0%	\$ 58,580,100	0%	\$ 60,951,600	0%	\$ 97,536,400	1%	\$ 96,124,700	1%
ASIAN OR PACIFI	\$ 3,031,655,100	19%	\$ 2,078,911,900	18%	\$ 2,649,096,400	20%	\$ 2,992,323,800	21%	\$ 3,461,478,600	20%	\$ 3,973,087,600	22%
BLACK	\$ 291,590,100	2%	\$ 174,580,200	2%	\$ 236,261,000	2%	\$ 265,117,800	2%	\$ 339,299,200	2%	\$ 374,763,300	2%
ESKIMO OR ALEUT	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
HISPANIC	\$ 642,973,700	4%	\$ 548,620,200	5%	\$ 611,273,700	5%	\$ 725,430,500	5%	\$ 957,034,600	6%	\$ 1,009,892,100	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
PUERTO RICAN	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 1,303,885,200	8%	\$ 1,170,969,700	10%	\$ 1,605,181,500	12%	\$ 2,073,159,300	15%	\$ 2,242,813,500	13%	\$ 2,438,119,143	13%
WHITE	\$ 10,803,815,400	67%	\$ 7,291,861,200	64%	\$ 7,859,905,600	60%	\$ 7,901,940,500	56%	\$ 9,981,837,300	58%	\$ 10,317,939,300	57%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%
Female Owned 50% or less	\$ 2,526,296,100	16%	\$ 1,874,878,800	17%	\$ 2,099,413,100	16%	\$ 2,390,500,400	17%	\$ 2,841,304,200	17%	\$ 2,895,864,900	16%
Female Owned more than 50%	\$ 1,928,028,100	12%	\$ 1,388,675,800	12%	\$ 1,667,208,900	13%	\$ 1,824,930,300	13%	\$ 2,256,783,400	13%	\$ 2,606,821,443	14%
Male Owned	\$ 11,703,095,400	72%	\$ 8,056,906,400	71%	\$ 9,253,676,300	71%	\$ 9,803,492,800	70%	\$ 11,981,912,000	70%	\$ 12,707,175,800	70%
Veteran	\$ 765,384,800	5%	\$ 459,550,000	4%	\$ 466,416,100	4%	\$ 445,120,700	3%	\$ 888,526,600	5%	\$ 851,573,600	5%
EXISTING BUSINESS	\$ 12,296,039,700	76%	\$ 8,295,241,300	73%	\$ 9,562,323,500	73%	\$ 9,860,919,800	70%	\$ 11,324,944,700	66%	\$ 11,769,800,300	65%
NEW BUSINESS	\$ 3,783,029,400	23%	\$ 3,014,096,000	27%	\$ 3,445,986,100	26%	\$ 4,099,220,300	29%	\$ 5,697,277,100	33%	\$ 6,372,290,600	35%
Rural	\$ 3,641,274,100	23%	\$ 1,785,017,400	16%	\$ 2,013,605,100	15%	\$ 2,301,416,500	16%	\$ 2,829,492,300	17%	\$ 2,877,684,743	16%
Urban	\$ 12,516,145,500	77%	\$ 9,535,443,600	84%	\$ 11,006,693,200	85%	\$ 11,717,507,000	84%	\$ 14,250,507,300	83%	\$ 15,332,241,400	84%
Export	\$ 676,584,300	4%	\$ 609,562,200	5%	\$ 808,401,300	6%	\$ 895,431,400	6%	\$ 985,628,300	6%	\$ 933,631,300	5%
CAPLine	\$ 98,180,300	1%	\$ 310,667,200	3%	\$ 408,945,500	3%	\$ 311,748,500	2%	\$ 344,401,300	2%	\$ 249,410,600	1%
PLP	\$ 8,828,237,600	55%	\$ 6,092,786,500	54%	\$ 7,261,441,700	56%	\$ 8,332,204,100	59%	\$ 10,591,210,100	62%	\$ 11,562,350,143	63%
Express	\$ 2,150,886,300	13%	\$ 1,374,882,900	12%	\$ 1,261,432,400	10%	\$ 1,437,565,600	10%	\$ 1,689,251,900	10%	\$ 1,693,221,700	9%
\$150K and Under	\$ 1,300,056,200	8%	\$ 1,129,594,600	10%	\$ 1,097,366,700	8%	\$ 1,396,254,900	10%	\$ 1,721,489,800	10%	\$ 1,759,616,743	10%
>\$150K - \$350K	\$ 1,891,111,700	12%	\$ 1,597,624,300	14%	\$ 1,698,345,700	13%	\$ 1,663,409,700	12%	\$ 1,971,114,800	12%	\$ 2,109,079,200	12%
>\$350K - \$2M	\$ 9,160,928,600	57%	\$ 5,819,454,800	51%	\$ 6,675,389,200	51%	\$ 6,906,858,200	49%	\$ 8,216,146,400	48%	\$ 8,547,742,800	47%
>\$2M	\$ 3,805,323,100	24%	\$ 2,773,787,300	25%	\$ 3,549,196,700	27%	\$ 4,052,400,700	29%	\$ 5,171,248,600	30%	\$ 5,793,487,400	32%

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	2011		2012		2013		2014		2015		2016	
All 7(A)	43,521		34,393		35,021		39,026		47,317		49,736	
Ethnicity												
All Minority	9,274	21%	7,558	22%	8,034	23%	9,197	24%	11,488	24%	12,891	26%
AMERICAN INDIAN	346	1%	316	1%	261	1%	265	1%	340	1%	329	1%
ASIAN OR PACIFI	5,007	12%	3,971	12%	4,440	13%	4,975	13%	5,958	13%	6,481	13%
BLACK	1,198	3%	858	2%	826	2%	1,141	3%	1,527	3%	1,810	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	2,723	6%	2,413	7%	2,507	7%	2,816	7%	3,663	8%	4,271	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	3,404	8%	3,138	9%	3,748	11%	4,906	13%	6,043	13%	5,979	12%
WHITE	30,843	71%	23,697	69%	23,239	66%	24,923	64%	29,786	63%	30,866	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
Female Owned 50% or less	6,318	15%	5,362	16%	5,512	16%	6,079	16%	6,932	15%	6,951	14%
Female Owned more than 50%	7,181	17%	5,515	16%	5,764	16%	6,537	17%	8,358	18%	9,210	19%
Male Owned	30,022	69%	23,516	68%	23,745	68%	26,410	68%	32,027	68%	33,574	68%
Veteran	2,686	6%	1,771	5%	1,747	5%	1,633	4%	2,333	5%	2,506	5%
EXISTING BUSINESS	30,816	71%	23,875	69%	24,083	69%	26,863	69%	31,369	66%	30,597	62%
NEW BUSINESS	12,525	29%	10,506	31%	10,914	31%	12,100	31%	15,862	34%	19,054	38%
Rural	9,388	22%	4,519	13%	5,293	15%	6,288	16%	7,564	16%	8,022	16%
Urban	34,133	78%	29,874	87%	29,728	85%	32,738	84%	39,753	84%	41,714	84%
Export	1,172	3%	1,086	3%	1,137	3%	1,192	3%	1,218	3%	1,078	2%
CAPLine	89	0%	408	1%	546	2%	430	1%	478	1%	357	1%
PLP	12,550	29%	9,380	27%	9,647	28%	9,127	23%	11,782	25%	12,930	26%
Express	20,820	48%	18,237	53%	16,777	48%	20,087	51%	24,516	52%	25,831	52%
\$150K and Under	23,910	55%	20,164	59%	19,236	55%	23,194	59%	28,420	60%	29,998	60%
>\$150K - \$350K	7,622	18%	6,320	18%	6,732	19%	6,438	16%	7,607	16%	7,989	16%
>\$350K - \$2M	10,757	25%	7,001	20%	7,912	23%	8,057	21%	9,596	20%	9,872	20%
>\$2M	1,232	3%	908	3%	1,141	3%	1,337	3%	1,694	4%	1,877	4%

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	2011		2012		2013		2014		2015		2016	
All 504	\$	3,605,010,000	\$	4,702,747,000	\$	3,998,280,000	\$	3,065,557,000	\$	3,304,263,000	\$	3,546,900,000
Ethnicity												
All Minority	\$	850,746,000 24%	\$	1,025,143,000 22%	\$	989,891,000 25%	\$	770,293,000 25%	\$	863,293,000 26%	\$	963,713,000 27%
AMERICAN INDIAN	\$	13,483,000 0%	\$	7,644,000 0%	\$	9,528,000 0%	\$	6,401,000 0%	\$	7,814,000 0%	\$	10,722,000 0%
ASIAN OR PACIFI	\$	585,389,000 16%	\$	737,652,000 16%	\$	756,821,000 19%	\$	539,758,000 18%	\$	601,042,000 18%	\$	695,320,000 20%
BLACK	\$	65,119,000 2%	\$	64,581,000 1%	\$	53,511,000 1%	\$	41,731,000 1%	\$	38,142,000 1%	\$	37,375,000 1%
HISPANIC	\$	186,755,000 5%	\$	215,266,000 5%	\$	170,031,000 4%	\$	182,403,000 6%	\$	216,295,000 7%	\$	220,296,000 6%
MULTI-GROUP	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
PUERTO RICAN	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
UNDETERMINED	\$	232,529,000 6%	\$	291,918,000 6%	\$	280,171,000 7%	\$	230,961,000 8%	\$	269,580,000 8%	\$	305,200,000 9%
WHITE	\$	2,521,735,000 70%	\$	3,385,686,000 72%	\$	2,728,218,000 68%	\$	2,064,303,000 67%	\$	2,171,390,000 66%	\$	2,277,987,000 64%
Gender												
Not Reported	\$	107,000 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
Female Owned 50% or less	\$	6,246,000 0%	\$	15,670,000 0%	\$	16,649,000 0%	\$	7,414,000 0%	\$	8,191,000 0%	\$	3,975,000 0%
Female Owned more than 50%	\$	466,721,000 13%	\$	532,682,000 11%	\$	522,351,000 13%	\$	390,801,000 13%	\$	457,056,000 14%	\$	461,440,000 13%
Male Owned	\$	3,131,936,000 87%	\$	4,154,395,000 88%	\$	3,459,280,000 87%	\$	2,667,342,000 87%	\$	2,839,016,000 86%	\$	3,081,485,000 87%
Veteran	\$	180,022,000 5%	\$	238,466,000 5%	\$	178,056,000 4%	\$	125,872,000 4%	\$	110,072,000 3%	\$	120,527,000 3%
EXISTING BUSINESS	\$	3,113,338,000 86%	\$	4,146,703,000 88%	\$	3,458,325,000 86%	\$	2,525,869,000 82%	\$	2,722,606,000 82%	\$	3,030,389,000 85%
NEW BUSINESS	\$	491,672,000 14%	\$	556,044,000 12%	\$	539,955,000 14%	\$	539,688,000 18%	\$	581,657,000 18%	\$	516,511,000 15%
Rural	\$	791,942,000 22%	\$	1,081,118,000 23%	\$	840,795,000 21%	\$	673,445,000 22%	\$	717,645,000 22%	\$	722,169,000 20%
Urban	\$	2,813,068,000 78%	\$	3,621,629,000 77%	\$	3,157,485,000 79%	\$	2,392,112,000 78%	\$	2,586,618,000 78%	\$	2,824,731,000 80%
Export	\$	55,096,000 2%	\$	110,893,000 2%	\$	106,506,000 3%	\$	135,369,000 4%	\$	173,186,000 5%	\$	114,719,000 3%
\$150K and Under	\$	85,781,000 2%	\$	80,000,000 2%	\$	70,978,000 2%	\$	51,797,000 2%	\$	46,734,000 1%	\$	45,846,000 1%
>\$150K - \$350K	\$	486,064,000 13%	\$	514,811,000 11%	\$	445,856,000 11%	\$	319,732,000 10%	\$	325,531,000 10%	\$	298,853,000 8%
>\$350K - \$2M	\$	2,299,845,000 64%	\$	2,859,153,000 61%	\$	2,437,336,000 61%	\$	1,851,979,000 60%	\$	1,978,162,000 60%	\$	1,991,174,000 56%
>\$2M	\$	733,320,000 20%	\$	1,248,783,000 27%	\$	1,044,110,000 26%	\$	842,049,000 27%	\$	953,836,000 29%	\$	1,211,027,000 34%

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	2011		2012		2013		2014		2015		2016	
All 504	6,071		6,871		5,972		4,351		4,530		4,464	
Ethnicity												
All Minority	1,241	20%	1,351	20%	1,282	21%	903	21%	973	21%	972	22%
AMERICAN INDIAN	23	0%	16	0%	13	0%	10	0%	12	0%	12	0%
ASIAN OR PACIFI	726	12%	814	12%	799	13%	491	11%	557	12%	549	12%
BLACK	131	2%	119	2%	93	2%	76	2%	66	1%	62	1%
HISPANIC	361	6%	402	6%	377	6%	326	7%	338	7%	349	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	319	5%	364	5%	378	6%	301	7%	329	7%	347	8%
WHITE	4,511	74%	5,156	75%	4,312	72%	3,147	72%	3,228	71%	3,145	70%
Gender												
Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	10	0%	27	0%	29	0%	8	0%	10	0%	4	0%
Female Owned more than 50%	929	15%	957	14%	943	16%	693	16%	741	16%	767	17%
Male Owned	5,131	85%	5,887	86%	5,000	84%	3,650	84%	3,779	83%	3,693	83%
Veteran	295	5%	356	5%	311	5%	197	5%	182	4%	199	4%
EXISTING BUSINESS	5,363	88%	6,121	89%	5,298	89%	3,708	85%	3,834	85%	3,930	88%
NEW BUSINESS	708	12%	750	11%	674	11%	643	15%	696	15%	534	12%
Rural	1,535	25%	1,832	27%	1,435	24%	1,088	25%	1,126	25%	1,108	25%
Urban	4,536	75%	5,039	73%	4,537	76%	3,263	75%	3,404	75%	3,356	75%
Export	88	1%	137	2%	128	2%	136	3%	174	4%	101	2%
\$150K and Under	791	13%	735	11%	654	11%	463	11%	422	9%	426	10%
>\$150K - \$350K	1,987	33%	2,068	30%	1,839	31%	1,318	30%	1,316	29%	1,206	27%
>\$350K - \$2M	3,042	50%	3,657	53%	3,142	53%	2,302	53%	2,478	55%	2,449	55%
>\$2M	251	4%	411	6%	337	6%	268	6%	314	7%	383	9%

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