

	2011		2012		2013		2014		2015		2016	
All 7(A)	\$ 16,444,836,900		\$ 11,647,730,300		\$ 13,341,202,000		\$ 14,394,174,900		\$ 18,770,451,100		\$ 18,679,828,643	
Ethnicity												
All Minority	\$ 4,121,054,300	25%	\$ 2,947,716,700	25%	\$ 3,652,269,600	27%	\$ 4,147,050,700	29%	\$ 5,364,881,400	29%	\$ 5,622,732,900	30%
AMERICAN INDIAN	\$ 86,400,100	1%	\$ 57,475,100	0%	\$ 59,151,600	0%	\$ 61,692,600	0%	\$ 118,460,900	1%	\$ 98,199,700	1%
ASIAN OR PACIFI	\$ 3,084,783,100	19%	\$ 2,147,347,200	18%	\$ 2,727,774,700	20%	\$ 3,067,586,900	21%	\$ 3,792,185,400	20%	\$ 4,096,975,900	22%
BLACK	\$ 293,937,600	2%	\$ 182,024,600	2%	\$ 239,743,000	2%	\$ 274,419,900	2%	\$ 380,399,100	2%	\$ 390,256,200	2%
ESKIMO OR ALEUT	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
HISPANIC	\$ 655,933,500	4%	\$ 560,869,800	5%	\$ 625,600,300	5%	\$ 743,351,300	5%	\$ 1,073,836,000	6%	\$ 1,037,301,100	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
PUERTO RICAN	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 1,337,369,400	8%	\$ 1,196,707,300	10%	\$ 1,659,243,100	12%	\$ 2,121,671,100	15%	\$ 2,539,467,500	14%	\$ 2,488,555,843	13%
WHITE	\$ 10,986,413,200	67%	\$ 7,503,306,300	64%	\$ 8,029,689,300	60%	\$ 8,125,453,100	56%	\$ 10,866,102,200	58%	\$ 10,568,539,900	57%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%
Female Owned 50% or less	\$ 2,568,162,500	16%	\$ 1,926,634,500	17%	\$ 2,148,455,700	16%	\$ 2,455,035,300	17%	\$ 3,125,914,700	17%	\$ 2,980,719,500	16%
Female Owned more than 50%	\$ 1,964,601,300	12%	\$ 1,431,367,500	12%	\$ 1,700,462,900	13%	\$ 1,866,980,600	13%	\$ 2,466,739,200	13%	\$ 2,666,841,243	14%
Male Owned	\$ 11,912,073,100	72%	\$ 8,289,728,300	71%	\$ 9,492,283,400	71%	\$ 10,072,159,000	70%	\$ 13,177,797,200	70%	\$ 13,032,203,900	70%
Veteran	\$ 774,330,000	5%	\$ 467,800,100	4%	\$ 478,082,100	4%	\$ 459,701,000	3%	\$ 986,540,200	5%	\$ 867,252,800	5%
EXISTING BUSINESS	\$ 12,510,584,800	76%	\$ 8,541,892,000	73%	\$ 9,799,384,400	73%	\$ 10,106,793,100	70%	\$ 12,421,758,100	66%	\$ 12,064,850,800	65%
NEW BUSINESS	\$ 3,855,226,600	23%	\$ 3,093,934,600	27%	\$ 3,528,473,900	26%	\$ 4,225,991,100	29%	\$ 6,278,621,700	33%	\$ 6,547,142,600	35%
Rural	\$ 3,716,076,800	23%	\$ 1,850,689,900	16%	\$ 2,057,204,300	15%	\$ 2,363,458,400	16%	\$ 3,014,105,200	16%	\$ 2,941,035,343	16%
Urban	\$ 12,728,760,100	77%	\$ 9,797,040,400	84%	\$ 11,283,997,700	85%	\$ 12,030,716,500	84%	\$ 15,756,345,900	84%	\$ 15,738,793,300	84%
Export	\$ 691,168,600	4%	\$ 623,510,600	5%	\$ 828,536,800	6%	\$ 919,101,000	6%	\$ 1,026,767,800	5%	\$ 943,657,300	5%
CAPLine	\$ 102,581,900	1%	\$ 323,717,200	3%	\$ 415,534,500	3%	\$ 323,725,200	2%	\$ 367,111,300	2%	\$ 258,729,800	1%
PLP	\$ 8,976,576,800	55%	\$ 6,272,986,500	54%	\$ 7,452,973,000	56%	\$ 8,577,222,700	60%	\$ 11,982,748,800	64%	\$ 11,862,844,043	64%
Express	\$ 2,202,937,600	13%	\$ 1,409,651,700	12%	\$ 1,291,839,800	10%	\$ 1,480,377,600	10%	\$ 1,772,120,800	9%	\$ 1,733,153,800	9%
\$150K and Under	\$ 1,332,529,700	8%	\$ 1,158,631,200	10%	\$ 1,125,774,300	8%	\$ 1,435,878,100	10%	\$ 1,827,267,900	10%	\$ 1,801,293,843	10%
>\$150K - \$350K	\$ 1,930,857,500	12%	\$ 1,642,743,600	14%	\$ 1,739,341,000	13%	\$ 1,709,853,600	12%	\$ 2,109,998,500	11%	\$ 2,157,188,700	12%
>\$350K - \$2M	\$ 9,326,450,600	57%	\$ 5,992,431,000	51%	\$ 6,829,597,600	51%	\$ 7,093,377,600	49%	\$ 9,103,293,100	48%	\$ 8,784,079,500	47%
>\$2M	\$ 3,854,999,100	23%	\$ 2,853,924,500	25%	\$ 3,646,489,100	27%	\$ 4,155,065,600	29%	\$ 5,729,891,600	31%	\$ 5,937,266,600	32%

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	2011		2012		2013		2014		2015		2016	
All 7(A)	44,501		35,298		35,874		40,126		50,493		50,942	
Ethnicity												
All Minority	9,514	21%	7,783	22%	8,254	23%	9,459	24%	12,341	24%	13,245	26%
AMERICAN INDIAN	353	1%	328	1%	265	1%	273	1%	364	1%	337	1%
ASIAN OR PACIFI	5,140	12%	4,094	12%	4,561	13%	5,110	13%	6,401	13%	6,648	13%
BLACK	1,214	3%	877	2%	842	2%	1,174	3%	1,641	3%	1,860	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	2,807	6%	2,484	7%	2,586	7%	2,902	7%	3,935	8%	4,400	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	3,499	8%	3,218	9%	3,857	11%	5,026	13%	6,607	13%	6,113	12%
WHITE	31,488	71%	24,297	69%	23,763	66%	25,641	64%	31,545	62%	31,584	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
Female Owned 50% or less	6,447	14%	5,503	16%	5,638	16%	6,246	16%	7,421	15%	7,131	14%
Female Owned more than 50%	7,352	17%	5,653	16%	5,911	16%	6,716	17%	8,896	18%	9,400	18%
Male Owned	30,702	69%	24,142	68%	24,325	68%	27,164	68%	34,176	68%	34,410	68%
Veteran	2,731	6%	1,808	5%	1,792	5%	1,667	4%	2,498	5%	2,557	5%
EXISTING BUSINESS	31,481	71%	24,492	69%	24,667	69%	27,609	69%	33,400	66%	31,343	62%
NEW BUSINESS	12,839	29%	10,793	31%	11,181	31%	12,451	31%	16,999	34%	19,514	38%
Rural	9,589	22%	4,637	13%	5,432	15%	6,450	16%	7,942	16%	8,182	16%
Urban	34,912	78%	30,661	87%	30,442	85%	33,676	84%	42,551	84%	42,760	84%
Export	1,202	3%	1,106	3%	1,159	3%	1,217	3%	1,288	3%	1,093	2%
CAPLine	93	0%	420	1%	557	2%	445	1%	507	1%	369	1%
PLP	12,784	29%	9,626	27%	9,874	28%	9,380	23%	13,163	26%	13,273	26%
Express	21,383	48%	18,681	53%	17,189	48%	20,672	52%	25,572	51%	26,422	52%
\$150K and Under	24,504	55%	20,664	59%	19,719	55%	23,855	59%	29,885	59%	30,696	60%
>\$150K - \$350K	7,782	17%	6,499	18%	6,898	19%	6,617	16%	8,131	16%	8,169	16%
>\$350K - \$2M	10,967	25%	7,202	20%	8,085	23%	8,281	21%	10,593	21%	10,152	20%
>\$2M	1,248	3%	933	3%	1,172	3%	1,373	3%	1,884	4%	1,925	4%

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	2011		2012		2013		2014		2015		2016							
All 504	\$	3,711,569,000	\$	4,834,425,000	\$	4,090,204,000	\$	3,134,017,000	\$	3,380,400,000	\$	3,649,532,000						
Ethnicity																		
All Minority	\$	874,004,000	24%	\$	1,050,664,000	22%	\$	1,008,415,000	25%	\$	785,326,000	25%	\$	886,553,000	26%	\$	987,287,000	27%
AMERICAN INDIAN	\$	13,483,000	0%	\$	7,644,000	0%	\$	9,528,000	0%	\$	6,401,000	0%	\$	7,814,000	0%	\$	10,722,000	0%
ASIAN OR PACIFI	\$	605,377,000	16%	\$	756,997,000	16%	\$	770,740,000	19%	\$	546,058,000	17%	\$	614,722,000	18%	\$	707,270,000	19%
BLACK	\$	65,697,000	2%	\$	65,191,000	1%	\$	54,691,000	1%	\$	45,300,000	1%	\$	38,343,000	1%	\$	39,823,000	1%
HISPANIC	\$	189,447,000	5%	\$	220,832,000	5%	\$	173,456,000	4%	\$	187,567,000	6%	\$	225,674,000	7%	\$	229,472,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	239,996,000	6%	\$	302,561,000	6%	\$	289,503,000	7%	\$	235,304,000	8%	\$	273,327,000	8%	\$	315,794,000	9%
WHITE	\$	2,597,569,000	70%	\$	3,481,200,000	72%	\$	2,792,286,000	68%	\$	2,113,387,000	67%	\$	2,220,520,000	66%	\$	2,346,451,000	64%
Gender																		
Not Reported	\$	107,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	8,484,000	0%	\$	15,670,000	0%	\$	16,649,000	0%	\$	7,414,000	0%	\$	9,084,000	0%	\$	3,975,000	0%
Female Owned more than 50%	\$	479,789,000	13%	\$	546,183,000	11%	\$	544,791,000	13%	\$	406,659,000	13%	\$	469,676,000	14%	\$	474,412,000	13%
Male Owned	\$	3,223,189,000	87%	\$	4,272,572,000	88%	\$	3,528,764,000	86%	\$	2,719,944,000	87%	\$	2,901,640,000	86%	\$	3,171,145,000	87%
Veteran	\$	183,596,000	5%	\$	246,671,000	5%	\$	179,818,000	4%	\$	128,431,000	4%	\$	111,425,000	3%	\$	129,013,000	4%
EXISTING BUSINESS	\$	3,213,661,000	87%	\$	4,269,929,000	88%	\$	3,539,852,000	87%	\$	2,583,936,000	82%	\$	2,792,835,000	83%	\$	3,119,850,000	85%
NEW BUSINESS	\$	497,908,000	13%	\$	564,496,000	12%	\$	550,352,000	13%	\$	550,081,000	18%	\$	587,565,000	17%	\$	529,682,000	15%
Rural	\$	816,167,000	22%	\$	1,119,464,000	23%	\$	858,055,000	21%	\$	687,979,000	22%	\$	742,861,000	22%	\$	751,341,000	21%
Urban	\$	2,895,402,000	78%	\$	3,714,961,000	77%	\$	3,232,149,000	79%	\$	2,446,038,000	78%	\$	2,637,539,000	78%	\$	2,898,191,000	79%
Export	\$	57,943,000	2%	\$	116,890,000	2%	\$	107,511,000	3%	\$	137,097,000	4%	\$	179,355,000	5%	\$	114,719,000	3%
\$150K and Under	\$	88,828,000	2%	\$	83,609,000	2%	\$	73,057,000	2%	\$	53,370,000	2%	\$	47,652,000	1%	\$	47,100,000	1%
>\$150K - \$350K	\$	500,050,000	13%	\$	526,410,000	11%	\$	455,924,000	11%	\$	328,108,000	10%	\$	330,681,000	10%	\$	307,964,000	8%
>\$350K - \$2M	\$	2,357,599,000	64%	\$	2,943,875,000	61%	\$	2,491,112,000	61%	\$	1,901,413,000	61%	\$	2,022,598,000	60%	\$	2,043,960,000	56%
>\$2M	\$	765,092,000	21%	\$	1,280,531,000	26%	\$	1,070,111,000	26%	\$	851,126,000	27%	\$	979,469,000	29%	\$	1,250,508,000	34%

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	2011		2012		2013		2014		2015		2016	
All 504	6,234		7,071		6,104		4,474		4,626		4,588	
Ethnicity												
All Minority	1,270	20%	1,384	20%	1,308	21%	925	21%	993	21%	996	22%
AMERICAN INDIAN	23	0%	16	0%	13	0%	10	0%	12	0%	12	0%
ASIAN OR PACIFI	743	12%	835	12%	814	13%	500	11%	567	12%	560	12%
BLACK	134	2%	120	2%	96	2%	79	2%	67	1%	66	1%
HISPANIC	370	6%	413	6%	385	6%	336	8%	347	8%	358	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	329	5%	372	5%	387	6%	312	7%	333	7%	355	8%
WHITE	4,635	74%	5,315	75%	4,409	72%	3,237	72%	3,300	71%	3,237	71%
Gender												
Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	12	0%	27	0%	29	0%	8	0%	11	0%	4	0%
Female Owned more than 50%	953	15%	985	14%	973	16%	722	16%	760	16%	788	17%
Male Owned	5,268	85%	6,059	86%	5,102	84%	3,744	84%	3,855	83%	3,796	83%
Veteran	303	5%	371	5%	315	5%	202	5%	185	4%	210	5%
EXISTING BUSINESS	5,513	88%	6,304	89%	5,416	89%	3,808	85%	3,919	85%	4,036	88%
NEW BUSINESS	721	12%	767	11%	688	11%	666	15%	707	15%	552	12%
Rural	1,579	25%	1,883	27%	1,466	24%	1,117	25%	1,158	25%	1,146	25%
Urban	4,655	75%	5,188	73%	4,638	76%	3,357	75%	3,468	75%	3,442	75%
Export	91	1%	142	2%	131	2%	138	3%	178	4%	101	2%
\$150K and Under	817	13%	767	11%	671	11%	479	11%	431	9%	437	10%
>\$150K - \$350K	2,044	33%	2,118	30%	1,879	31%	1,355	30%	1,339	29%	1,244	27%
>\$350K - \$2M	3,111	50%	3,764	53%	3,209	53%	2,369	53%	2,534	55%	2,510	55%
>\$2M	262	4%	422	6%	345	6%	271	6%	322	7%	397	9%

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