

	2011		2012		2013		2014		2015		2016	
All 7(A)	\$ 11,399,917,200		\$ 6,054,805,500		\$ 7,442,684,700		\$ 7,320,485,500		\$ 9,213,610,500		\$ 9,945,268,500	
Ethnicity												
All Minority	\$ 2,830,229,700	25%	\$ 1,527,994,500	25%	\$ 1,995,232,000	27%	\$ 2,105,627,700	29%	\$ 2,593,038,800	28%	\$ 2,933,044,900	29%
AMERICAN INDIAN	\$ 51,878,400	0%	\$ 29,718,900	0%	\$ 32,010,900	0%	\$ 26,097,400	0%	\$ 54,231,400	1%	\$ 48,346,100	0%
ASIAN OR PACIFI	\$ 2,158,391,500	19%	\$ 1,114,708,500	18%	\$ 1,474,434,100	20%	\$ 1,568,558,900	21%	\$ 1,845,868,100	20%	\$ 2,150,941,200	22%
BLACK	\$ 197,695,100	2%	\$ 92,861,700	2%	\$ 128,270,200	2%	\$ 145,826,800	2%	\$ 169,117,100	2%	\$ 197,764,500	2%
ESKIMO OR ALEUT	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
HISPANIC	\$ 422,264,700	4%	\$ 290,705,400	5%	\$ 360,516,800	5%	\$ 363,849,600	5%	\$ 523,822,200	6%	\$ 535,993,100	5%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ 1,295,000	0%	\$ -	0%	\$ -	0%
PUERTO RICAN	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 970,177,000	9%	\$ 593,918,800	10%	\$ 865,693,700	12%	\$ 1,093,690,700	15%	\$ 1,218,847,500	13%	\$ 1,344,577,300	14%
WHITE	\$ 7,599,510,500	67%	\$ 3,932,892,200	65%	\$ 4,581,759,000	62%	\$ 4,121,167,100	56%	\$ 5,401,724,200	59%	\$ 5,667,646,300	57%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 1,766,278,200	15%	\$ 1,020,532,900	17%	\$ 1,178,043,800	16%	\$ 1,215,612,700	17%	\$ 1,478,054,400	16%	\$ 1,618,438,200	16%
Female Owned more than 50%	\$ 1,329,076,000	12%	\$ 746,091,900	12%	\$ 967,474,800	13%	\$ 898,953,000	12%	\$ 1,171,372,900	13%	\$ 1,434,781,800	14%
Male Owned	\$ 8,304,563,000	73%	\$ 4,288,180,700	71%	\$ 5,297,166,100	71%	\$ 5,205,919,800	71%	\$ 6,564,183,200	71%	\$ 6,892,048,500	69%
Veteran	\$ 544,491,700	5%	\$ 257,780,800	4%	\$ 265,677,500	4%	\$ 252,468,100	3%	\$ 459,949,700	5%	\$ 484,320,100	5%
Hub, LMI, or EZEC	\$ 4,564,366,600	40%	\$ 2,420,074,100	40%	\$ 2,777,857,600	37%	\$ 2,825,752,000	39%	\$ 3,159,948,200	34%	\$ -	0%
EXISTING BUSINESS	\$ 8,692,771,700	76%	\$ 4,414,580,100	73%	\$ 5,514,774,600	74%	\$ 5,242,456,300	72%	\$ 6,172,681,800	67%	\$ 6,284,776,900	63%
NEW BUSINESS	\$ 2,631,670,800	23%	\$ 1,632,051,700	27%	\$ 1,918,024,100	26%	\$ 2,050,599,200	28%	\$ 3,013,382,400	33%	\$ 3,627,792,200	36%
Rural	\$ 2,644,600,100	23%	\$ 996,776,300	16%	\$ 1,092,904,000	15%	\$ 1,208,077,800	17%	\$ 1,546,270,000	17%	\$ 1,603,169,100	16%
Urban	\$ 8,755,317,100	77%	\$ 5,058,029,200	84%	\$ 6,349,780,700	85%	\$ 6,112,407,700	83%	\$ 7,667,340,500	83%	\$ 8,342,099,400	84%
Export	\$ 475,715,700	4%	\$ 322,601,900	5%	\$ 475,588,900	6%	\$ 521,888,900	7%	\$ 548,991,100	6%	\$ 488,424,200	5%
CAPLine	\$ 69,511,300	1%	\$ 136,165,400	2%	\$ 247,482,800	3%	\$ 176,199,100	2%	\$ 208,005,700	2%	\$ 138,347,700	1%
PLP	\$ 6,560,410,700	58%	\$ 3,130,170,300	52%	\$ 4,059,357,500	55%	\$ 4,281,811,200	58%	\$ 5,680,982,100	62%	\$ 6,277,470,200	63%
Express	\$ 1,266,212,500	11%	\$ 743,086,500	12%	\$ 716,314,500	10%	\$ 716,758,000	10%	\$ 895,257,700	10%	\$ 926,574,400	9%
\$150K and Under	\$ 770,729,800	7%	\$ 613,647,600	10%	\$ 607,898,700	8%	\$ 709,325,100	10%	\$ 928,310,000	10%	\$ 976,945,900	10%
>\$150K - \$350K	\$ 1,242,531,300	11%	\$ 869,788,400	14%	\$ 947,974,500	13%	\$ 870,078,300	12%	\$ 1,063,140,500	12%	\$ 1,164,241,800	12%
>\$350K - \$2M	\$ 6,559,467,100	58%	\$ 3,114,695,100	51%	\$ 3,903,186,600	52%	\$ 3,654,150,900	50%	\$ 4,399,223,100	48%	\$ 4,758,596,100	48%
>\$2M	\$ 2,827,189,000	25%	\$ 1,456,674,400	24%	\$ 1,983,624,900	27%	\$ 2,086,931,200	29%	\$ 2,822,936,900	31%	\$ 3,045,484,700	31%

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	2011		2012		2013		2014		2015		2016	
All 7(A)	27,311		18,813		19,596		20,210		25,456		27,574	
Ethnicity												
All Minority	5,656	21%	4,105	22%	4,409	22%	4,807	24%	5,985	24%	7,111	26%
AMERICAN INDIAN	194	1%	161	1%	152	1%	159	1%	179	1%	179	1%
ASIAN OR PACIFI	3,195	12%	2,127	11%	2,445	12%	2,617	13%	3,181	12%	3,601	13%
BLACK	726	3%	485	3%	469	2%	577	3%	752	3%	1,008	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	1,541	6%	1,332	7%	1,343	7%	1,452	7%	1,873	7%	2,323	8%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,090	8%	1,685	9%	2,064	11%	2,431	12%	3,488	14%	3,422	12%
WHITE	19,565	72%	13,023	69%	13,123	67%	12,972	64%	15,983	63%	17,041	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	4,018	15%	2,949	16%	3,091	16%	3,197	16%	3,666	14%	3,848	14%
Female Owned more than 50%	4,459	16%	3,048	16%	3,177	16%	3,280	16%	4,456	18%	5,108	19%
Male Owned	18,834	69%	12,816	68%	13,328	68%	13,733	68%	17,334	68%	18,618	68%
Veteran	1,726	6%	999	5%	985	5%	921	5%	1,210	5%	1,412	5%
Hub, LMI, or EZEC	10,375	38%	7,205	38%	7,339	37%	7,677	38%	8,575	34%	-	0%
EXISTING BUSINESS	19,434	71%	13,011	69%	13,519	69%	13,973	69%	17,036	67%	16,796	61%
NEW BUSINESS	7,701	28%	5,793	31%	6,061	31%	6,201	31%	8,371	33%	10,733	39%
Rural	6,124	22%	2,637	14%	2,556	13%	3,326	16%	4,022	16%	4,579	17%
Urban	21,187	78%	16,176	86%	17,040	87%	16,884	84%	21,434	84%	22,995	83%
Export	745	3%	629	3%	639	3%	663	3%	662	3%	545	2%
CAPLine	64	0%	174	1%	330	2%	234	1%	266	1%	196	1%
PLP	8,823	32%	5,048	27%	5,434	28%	4,883	24%	6,302	25%	7,189	26%
Express	11,780	43%	9,979	53%	9,306	47%	10,096	50%	13,046	51%	14,215	52%
\$150K and Under	13,916	51%	11,120	59%	10,631	54%	11,881	59%	15,263	60%	16,682	60%
>\$150K - \$350K	4,982	18%	3,464	18%	3,755	19%	3,376	17%	4,117	16%	4,402	16%
>\$350K - \$2M	7,509	27%	3,754	20%	4,572	23%	4,271	21%	5,159	20%	5,493	20%
>\$2M	904	3%	475	3%	638	3%	682	3%	917	4%	997	4%

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	2011		2012		2013		2014		2015		2016	
All 504	\$	2,211,422,000	\$	2,476,316,000	\$	2,345,893,000	\$	1,820,767,000	\$	1,802,767,000	\$	2,102,548,000
Ethnicity												
All Minority	\$	524,191,000 24%	\$	519,983,000 21%	\$	542,936,000 23%	\$	455,173,000 25%	\$	460,101,000 26%	\$	591,129,000 28%
AMERICAN INDIAN	\$	7,296,000 0%	\$	2,724,000 0%	\$	6,734,000 0%	\$	2,080,000 0%	\$	7,010,000 0%	\$	5,955,000 0%
ASIAN OR PACIFI	\$	366,036,000 17%	\$	360,269,000 15%	\$	401,468,000 17%	\$	319,776,000 18%	\$	300,014,000 17%	\$	426,115,000 20%
BLACK	\$	35,558,000 2%	\$	36,782,000 1%	\$	38,113,000 2%	\$	22,821,000 1%	\$	23,247,000 1%	\$	26,125,000 1%
HISPANIC	\$	115,301,000 5%	\$	120,208,000 5%	\$	96,621,000 4%	\$	110,496,000 6%	\$	129,830,000 7%	\$	132,934,000 6%
MULTI-GROUP	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
PUERTO RICAN	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
UNDETERMINED	\$	138,648,000 6%	\$	136,041,000 5%	\$	179,034,000 8%	\$	140,604,000 8%	\$	154,007,000 9%	\$	164,276,000 8%
WHITE	\$	1,548,583,000 70%	\$	1,820,292,000 74%	\$	1,623,923,000 69%	\$	1,224,990,000 67%	\$	1,188,659,000 66%	\$	1,347,143,000 64%
Gender												
Not Reported	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
Female Owned 50% or less	\$	2,485,000 0%	\$	10,925,000 0%	\$	10,931,000 0%	\$	5,924,000 0%	\$	3,795,000 0%	\$	239,000 0%
Female Owned more than 50%	\$	285,067,000 13%	\$	269,871,000 11%	\$	307,177,000 13%	\$	208,368,000 11%	\$	235,533,000 13%	\$	272,378,000 13%
Male Owned	\$	1,923,763,000 87%	\$	2,195,520,000 89%	\$	2,027,785,000 86%	\$	1,606,475,000 88%	\$	1,563,439,000 87%	\$	1,829,931,000 87%
Veteran	\$	97,894,000 4%	\$	131,540,000 5%	\$	106,041,000 5%	\$	75,470,000 4%	\$	64,071,000 4%	\$	72,223,000 3%
Hub, LMI, or EZEC	\$	784,697,000 35%	\$	811,547,000 33%	\$	809,816,000 35%	\$	587,557,000 32%	\$	542,290,000 30%	\$	- 0%
EXISTING BUSINESS	\$	1,910,501,000 86%	\$	2,163,575,000 87%	\$	2,003,776,000 85%	\$	1,505,403,000 83%	\$	1,492,586,000 83%	\$	1,756,438,000 84%
NEW BUSINESS	\$	300,921,000 14%	\$	312,741,000 13%	\$	342,117,000 15%	\$	315,364,000 17%	\$	310,181,000 17%	\$	346,110,000 16%
Rural	\$	485,241,000 22%	\$	577,383,000 23%	\$	522,051,000 22%	\$	399,952,000 22%	\$	398,380,000 22%	\$	444,212,000 21%
Urban	\$	1,726,181,000 78%	\$	1,898,933,000 77%	\$	1,823,842,000 78%	\$	1,420,815,000 78%	\$	1,404,387,000 78%	\$	1,658,336,000 79%
Export	\$	31,477,000 1%	\$	71,282,000 3%	\$	77,112,000 3%	\$	91,085,000 5%	\$	84,652,000 5%	\$	27,751,000 1%
\$150K and Under	\$	55,513,000 3%	\$	43,561,000 2%	\$	42,386,000 2%	\$	31,531,000 2%	\$	27,657,000 2%	\$	26,430,000 1%
>\$150K - \$350K	\$	294,525,000 13%	\$	277,709,000 11%	\$	260,720,000 11%	\$	186,629,000 10%	\$	182,506,000 10%	\$	171,577,000 8%
>\$350K - \$2M	\$	1,409,192,000 64%	\$	1,493,268,000 60%	\$	1,417,445,000 60%	\$	1,080,743,000 59%	\$	1,133,319,000 63%	\$	1,147,301,000 55%
>\$2M	\$	452,192,000 20%	\$	661,778,000 27%	\$	625,342,000 27%	\$	521,864,000 29%	\$	459,285,000 25%	\$	757,240,000 36%

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	2011		2012		2013		2014		2015		2016	
All 504	3,725		3,637		3,494		2,564		2,549		2,568	
Ethnicity												
All Minority	754	20%	725	20%	724	21%	519	20%	534	21%	558	22%
AMERICAN INDIAN	11	0%	8	0%	7	0%	4	0%	10	0%	8	0%
ASIAN OR PACIFI	454	12%	420	12%	440	13%	281	11%	293	11%	310	12%
BLACK	82	2%	66	2%	61	2%	40	2%	38	1%	36	1%
HISPANIC	207	6%	231	6%	216	6%	194	8%	193	8%	204	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	192	5%	169	5%	216	6%	167	7%	188	7%	197	8%
WHITE	2,779	75%	2,743	75%	2,554	73%	1,878	73%	1,827	72%	1,813	71%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3	0%	15	0%	15	0%	6	0%	5	0%	1	0%
Female Owned more than 50%	557	15%	497	14%	558	16%	396	15%	394	15%	443	17%
Male Owned	3,164	85%	3,125	86%	2,921	84%	2,162	84%	2,150	84%	2,124	83%
Veteran	169	5%	198	5%	192	5%	122	5%	105	4%	120	5%
Hub, LMI, or EZEC	1,335	36%	1,277	35%	1,276	37%	911	36%	829	33%	-	0%
EXISTING BUSINESS	3,297	89%	3,220	89%	3,098	89%	2,199	86%	2,157	85%	2,245	87%
NEW BUSINESS	428	11%	417	11%	396	11%	365	14%	392	15%	323	13%
Rural	960	26%	981	27%	858	25%	620	24%	631	25%	634	25%
Urban	2,765	74%	2,656	73%	2,636	75%	1,944	76%	1,918	75%	1,934	75%
Export	56	2%	90	2%	87	2%	93	4%	94	4%	30	1%
\$150K and Under	508	14%	400	11%	392	11%	283	11%	244	10%	245	10%
>\$150K - \$350K	1,211	33%	1,114	31%	1,071	31%	774	30%	736	29%	695	27%
>\$350K - \$2M	1,850	50%	1,908	52%	1,828	52%	1,343	52%	1,419	56%	1,393	54%
>\$2M	156	4%	215	6%	203	6%	164	6%	150	6%	235	9%

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