

	2011		2012		2013		2014		2015		2016							
<b>All 7(A)</b>	\$	<b>9,308,000,000</b>	\$	<b>3,811,232,500</b>	\$	<b>4,624,470,300</b>	\$	<b>4,497,869,100</b>	\$	<b>5,774,898,100</b>	\$	<b>6,090,142,400</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>2,424,446,700</b>	26%	\$	<b>986,296,700</b>	26%	\$	<b>1,223,382,700</b>	26%	\$	<b>1,338,024,000</b>	30%	\$	<b>1,667,087,600</b>	29%	\$	<b>1,797,905,900</b>	30%
AMERICAN INDIAN	\$	39,948,700	0%	\$	20,813,500	1%	\$	20,837,300	0%	\$	19,039,600	0%	\$	32,896,200	1%	\$	22,514,500	0%
ASIAN OR PACIFI	\$	1,863,268,200	20%	\$	726,498,700	19%	\$	908,475,000	20%	\$	1,010,761,200	22%	\$	1,187,760,600	21%	\$	1,326,626,600	22%
BLACK	\$	172,276,400	2%	\$	61,503,600	2%	\$	79,154,400	2%	\$	96,583,200	2%	\$	105,434,900	2%	\$	120,337,200	2%
ESKIMO OR ALEUT	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
HISPANIC	\$	348,953,400	4%	\$	177,480,900	5%	\$	214,916,000	5%	\$	210,345,000	5%	\$	340,995,900	6%	\$	328,427,600	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,295,000	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	863,590,100	9%	\$	357,402,500	9%	\$	509,311,400	11%	\$	701,814,400	16%	\$	796,449,600	14%	\$	807,135,000	13%
WHITE	\$	6,019,963,200	65%	\$	2,467,533,300	65%	\$	2,891,776,200	63%	\$	2,458,030,700	55%	\$	3,311,360,900	57%	\$	3,485,101,500	57%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,414,103,900	15%	\$	646,943,300	17%	\$	707,335,900	15%	\$	727,113,600	16%	\$	934,778,300	16%	\$	957,097,600	16%
Female Owned more than 50%	\$	1,096,892,900	12%	\$	473,043,000	12%	\$	600,485,400	13%	\$	553,054,900	12%	\$	737,348,500	13%	\$	872,745,100	14%
Male Owned	\$	6,797,003,200	73%	\$	2,691,246,200	71%	\$	3,316,649,000	72%	\$	3,217,700,600	72%	\$	4,102,771,300	71%	\$	4,260,299,700	70%
<b>Veteran</b>	\$	439,891,600	5%	\$	160,405,700	4%	\$	160,432,200	3%	\$	162,977,300	4%	\$	276,551,300	5%	\$	316,724,100	5%
<b>Hub, LMI, or EZEC</b>	\$	3,752,647,600	40%	\$	1,490,793,700	39%	\$	1,719,770,400	37%	\$	1,729,318,800	38%	\$	1,848,087,800	32%	\$	-	0%
<b>EXISTING BUSINESS</b>	\$	7,093,250,000	76%	\$	2,782,542,500	73%	\$	3,441,961,600	74%	\$	3,244,446,500	72%	\$	3,865,086,800	67%	\$	3,885,575,800	64%
<b>NEW BUSINESS</b>	\$	2,141,143,900	23%	\$	1,020,536,300	27%	\$	1,174,897,700	25%	\$	1,238,235,000	28%	\$	1,893,879,500	33%	\$	2,184,623,100	36%
<b>Rural</b>	\$	2,049,414,600	22%	\$	642,938,600	17%	\$	642,460,700	14%	\$	716,876,500	16%	\$	973,816,400	17%	\$	962,388,900	16%
<b>Urban</b>	\$	7,258,585,400	78%	\$	3,168,293,900	83%	\$	3,982,009,600	86%	\$	3,780,992,600	84%	\$	4,801,081,700	83%	\$	5,127,753,500	84%
<b>Export</b>	\$	367,153,000	4%	\$	208,385,200	5%	\$	306,519,300	7%	\$	317,241,300	7%	\$	375,680,800	7%	\$	292,911,900	5%
<b>CAPLine</b>	\$	48,474,800	1%	\$	68,627,900	2%	\$	150,075,300	3%	\$	99,834,200	2%	\$	131,156,100	2%	\$	85,264,900	1%
<b>PLP</b>	\$	6,017,142,700	65%	\$	1,971,551,700	52%	\$	2,551,750,400	55%	\$	2,681,825,200	60%	\$	3,551,485,300	61%	\$	3,899,874,000	64%
<b>Express</b>	\$	940,468,900	10%	\$	459,525,800	12%	\$	451,368,300	10%	\$	409,873,800	9%	\$	547,534,400	9%	\$	567,954,200	9%
<b>\$150K and Under</b>	\$	549,114,700	6%	\$	380,042,700	10%	\$	379,703,100	8%	\$	418,582,300	9%	\$	575,527,300	10%	\$	589,393,500	10%
<b>&gt;\$150K - \$350K</b>	\$	975,007,400	10%	\$	523,012,500	14%	\$	587,422,400	13%	\$	515,334,900	11%	\$	654,002,000	11%	\$	686,870,800	11%
<b>&gt;\$350K - \$2M</b>	\$	5,514,200,100	59%	\$	1,944,872,500	51%	\$	2,470,525,100	53%	\$	2,275,165,100	51%	\$	2,733,633,700	47%	\$	2,974,527,300	49%
<b>&gt;\$2M</b>	\$	2,269,677,800	24%	\$	963,304,800	25%	\$	1,186,819,700	26%	\$	1,288,786,800	29%	\$	1,811,735,100	31%	\$	1,839,350,800	30%

All Activity illustrated above is as of 01/15 for each FY listed.

	2011		2012		2013		2014		2015		2016	
<b>All 7(A)</b>	<b>20,480</b>		<b>11,676</b>		<b>12,270</b>		<b>12,112</b>		<b>15,760</b>		<b>16,831</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>4,390</b>	<b>21%</b>	<b>2,585</b>	<b>22%</b>	<b>2,799</b>	<b>23%</b>	<b>2,980</b>	<b>25%</b>	<b>3,802</b>	<b>24%</b>	<b>4,444</b>	<b>26%</b>
AMERICAN INDIAN	130	1%	96	1%	105	1%	91	1%	118	1%	95	1%
ASIAN OR PACIFI	2,581	13%	1,358	12%	1,523	12%	1,650	14%	2,031	13%	2,270	13%
BLACK	547	3%	311	3%	291	2%	349	3%	455	3%	620	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	1,132	6%	820	7%	880	7%	888	7%	1,198	8%	1,459	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,566	8%	1,043	9%	1,219	10%	1,486	12%	2,234	14%	2,113	13%
WHITE	14,524	71%	8,048	69%	8,252	67%	7,646	63%	9,724	62%	10,274	61%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,029	15%	1,862	16%	1,900	15%	1,880	16%	2,353	15%	2,343	14%
Female Owned more than 50%	3,340	16%	1,936	17%	2,021	16%	2,010	17%	2,786	18%	3,114	19%
Male Owned	14,111	69%	7,878	67%	8,349	68%	8,222	68%	10,621	67%	11,374	68%
<b>Veteran</b>	<b>1,280</b>	<b>6%</b>	<b>618</b>	<b>5%</b>	<b>617</b>	<b>5%</b>	<b>617</b>	<b>5%</b>	<b>729</b>	<b>5%</b>	<b>822</b>	<b>5%</b>
<b>Hub, LMI, or EZEC</b>	<b>7,814</b>	<b>38%</b>	<b>4,443</b>	<b>38%</b>	<b>4,644</b>	<b>38%</b>	<b>4,564</b>	<b>38%</b>	<b>4,912</b>	<b>31%</b>	<b>-</b>	<b>0%</b>
<b>EXISTING BUSINESS</b>	<b>14,638</b>	<b>71%</b>	<b>8,069</b>	<b>69%</b>	<b>8,464</b>	<b>69%</b>	<b>8,410</b>	<b>69%</b>	<b>10,582</b>	<b>67%</b>	<b>10,168</b>	<b>60%</b>
<b>NEW BUSINESS</b>	<b>5,683</b>	<b>28%</b>	<b>3,599</b>	<b>31%</b>	<b>3,799</b>	<b>31%</b>	<b>3,680</b>	<b>30%</b>	<b>5,143</b>	<b>33%</b>	<b>6,637</b>	<b>39%</b>
<b>Rural</b>	<b>4,485</b>	<b>22%</b>	<b>1,670</b>	<b>14%</b>	<b>1,450</b>	<b>12%</b>	<b>1,941</b>	<b>16%</b>	<b>2,508</b>	<b>16%</b>	<b>2,842</b>	<b>17%</b>
<b>Urban</b>	<b>15,995</b>	<b>78%</b>	<b>10,006</b>	<b>86%</b>	<b>10,820</b>	<b>88%</b>	<b>10,171</b>	<b>84%</b>	<b>13,252</b>	<b>84%</b>	<b>13,989</b>	<b>83%</b>
<b>Export</b>	<b>569</b>	<b>3%</b>	<b>403</b>	<b>3%</b>	<b>396</b>	<b>3%</b>	<b>392</b>	<b>3%</b>	<b>442</b>	<b>3%</b>	<b>301</b>	<b>2%</b>
<b>CAPLine</b>	<b>48</b>	<b>0%</b>	<b>86</b>	<b>1%</b>	<b>198</b>	<b>2%</b>	<b>135</b>	<b>1%</b>	<b>170</b>	<b>1%</b>	<b>124</b>	<b>1%</b>
<b>PLP</b>	<b>7,686</b>	<b>38%</b>	<b>3,127</b>	<b>27%</b>	<b>3,465</b>	<b>28%</b>	<b>3,267</b>	<b>27%</b>	<b>3,871</b>	<b>25%</b>	<b>4,451</b>	<b>26%</b>
<b>Express</b>	<b>8,147</b>	<b>40%</b>	<b>6,227</b>	<b>53%</b>	<b>5,858</b>	<b>48%</b>	<b>5,839</b>	<b>48%</b>	<b>8,037</b>	<b>51%</b>	<b>8,737</b>	<b>52%</b>
<b>\$150K and Under</b>	<b>9,597</b>	<b>47%</b>	<b>6,923</b>	<b>59%</b>	<b>6,652</b>	<b>54%</b>	<b>7,011</b>	<b>58%</b>	<b>9,446</b>	<b>60%</b>	<b>10,195</b>	<b>61%</b>
<b>&gt;\$150K - \$350K</b>	<b>3,909</b>	<b>19%</b>	<b>2,103</b>	<b>18%</b>	<b>2,327</b>	<b>19%</b>	<b>2,011</b>	<b>17%</b>	<b>2,521</b>	<b>16%</b>	<b>2,601</b>	<b>15%</b>
<b>&gt;\$350K - \$2M</b>	<b>6,244</b>	<b>30%</b>	<b>2,337</b>	<b>20%</b>	<b>2,903</b>	<b>24%</b>	<b>2,668</b>	<b>22%</b>	<b>3,208</b>	<b>20%</b>	<b>3,431</b>	<b>20%</b>
<b>&gt;\$2M</b>	<b>730</b>	<b>4%</b>	<b>313</b>	<b>3%</b>	<b>388</b>	<b>3%</b>	<b>422</b>	<b>3%</b>	<b>585</b>	<b>4%</b>	<b>604</b>	<b>4%</b>

All Activity illustrated above is as of 01/15 for each FY listed.

	2011		2012		2013		2014		2015		2016	
<b>All 504</b>	\$ 1,499,322,000		\$ 1,417,354,000		\$ 1,554,236,000		\$ 1,183,328,000		\$ 1,160,882,000		\$ 1,359,781,000	
<b>Ethnicity</b>												
<b>All Minority</b>	\$ 357,346,000	24%	\$ 306,441,000	22%	\$ 337,934,000	22%	\$ 286,023,000	24%	\$ 293,512,000	25%	\$ 395,232,000	29%
AMERICAN INDIAN	\$ 4,461,000	0%	\$ 1,739,000	0%	\$ 842,000	0%	\$ 1,150,000	0%	\$ 2,186,000	0%	\$ 3,849,000	0%
ASIAN OR PACIFI	\$ 247,123,000	16%	\$ 218,352,000	15%	\$ 252,110,000	16%	\$ 209,057,000	18%	\$ 195,044,000	17%	\$ 285,161,000	21%
BLACK	\$ 24,267,000	2%	\$ 18,881,000	1%	\$ 23,266,000	1%	\$ 15,531,000	1%	\$ 14,416,000	1%	\$ 14,404,000	1%
HISPANIC	\$ 81,495,000	5%	\$ 67,469,000	5%	\$ 61,716,000	4%	\$ 60,285,000	5%	\$ 81,866,000	7%	\$ 91,818,000	7%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
PUERTO RICAN	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 79,966,000	5%	\$ 70,263,000	5%	\$ 126,472,000	8%	\$ 98,758,000	8%	\$ 96,017,000	8%	\$ 109,566,000	8%
WHITE	\$ 1,062,010,000	71%	\$ 1,040,650,000	73%	\$ 1,089,830,000	70%	\$ 798,547,000	67%	\$ 771,353,000	66%	\$ 854,983,000	63%
<b>Gender</b>												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 298,000	0%	\$ 4,158,000	0%	\$ 7,381,000	0%	\$ 5,489,000	0%	\$ 1,580,000	0%	\$ 239,000	0%
Female Owned more than 50%	\$ 195,159,000	13%	\$ 159,462,000	11%	\$ 182,200,000	12%	\$ 127,272,000	11%	\$ 141,589,000	12%	\$ 160,972,000	12%
Male Owned	\$ 1,303,758,000	87%	\$ 1,253,734,000	88%	\$ 1,364,655,000	88%	\$ 1,050,567,000	89%	\$ 1,017,713,000	88%	\$ 1,198,570,000	88%
<b>Veteran</b>	\$ 55,831,000	4%	\$ 77,775,000	5%	\$ 59,885,000	4%	\$ 59,277,000	5%	\$ 46,794,000	4%	\$ 45,426,000	3%
<b>Hub, LMI, or EZEC</b>	\$ 530,937,000	35%	\$ 491,847,000	35%	\$ 532,060,000	34%	\$ 396,822,000	34%	\$ 333,835,000	29%	\$ -	0%
<b>EXISTING BUSINESS</b>	\$ 1,308,505,000	87%	\$ 1,233,814,000	87%	\$ 1,323,026,000	85%	\$ 979,088,000	83%	\$ 967,872,000	83%	\$ 1,104,530,000	81%
<b>NEW BUSINESS</b>	\$ 190,817,000	13%	\$ 183,540,000	13%	\$ 231,210,000	15%	\$ 204,240,000	17%	\$ 193,010,000	17%	\$ 255,251,000	19%
<b>Rural</b>	\$ 328,833,000	22%	\$ 343,129,000	24%	\$ 332,364,000	21%	\$ 260,557,000	22%	\$ 254,479,000	22%	\$ 297,676,000	22%
<b>Urban</b>	\$ 1,170,489,000	78%	\$ 1,074,225,000	76%	\$ 1,221,872,000	79%	\$ 922,771,000	78%	\$ 906,403,000	78%	\$ 1,062,105,000	78%
<b>Export</b>	\$ 21,685,000	1%	\$ 36,948,000	3%	\$ 55,678,000	4%	\$ 65,151,000	6%	\$ 60,145,000	5%	\$ 15,825,000	1%
<b>\$150K and Under</b>	\$ 38,940,000	3%	\$ 28,287,000	2%	\$ 28,970,000	2%	\$ 20,549,000	2%	\$ 16,792,000	1%	\$ 16,868,000	1%
<b>&gt;\$150K - \$350K</b>	\$ 206,983,000	14%	\$ 167,939,000	12%	\$ 173,422,000	11%	\$ 116,745,000	10%	\$ 115,592,000	10%	\$ 114,301,000	8%
<b>&gt;\$350K - \$2M</b>	\$ 975,503,000	65%	\$ 865,602,000	61%	\$ 932,797,000	60%	\$ 691,987,000	58%	\$ 714,751,000	62%	\$ 722,456,000	53%
<b>&gt;\$2M</b>	\$ 277,896,000	19%	\$ 355,526,000	25%	\$ 419,047,000	27%	\$ 354,047,000	30%	\$ 313,747,000	27%	\$ 506,156,000	37%

All Activity illustrated above is as of 01/15 for each FY listed.

	2011		2012		2013		2014		2015		2016	
<b>All 504</b>	<b>2,595</b>		<b>2,166</b>		<b>2,308</b>		<b>1,637</b>		<b>1,606</b>		<b>1,639</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>528</b>	<b>20%</b>	<b>427</b>	<b>20%</b>	<b>465</b>	<b>20%</b>	<b>331</b>	<b>20%</b>	<b>340</b>	<b>21%</b>	<b>350</b>	<b>21%</b>
AMERICAN INDIAN	6	0%	5	0%	2	0%	1	0%	5	0%	4	0%
ASIAN OR PACIFI	325	13%	256	12%	285	12%	183	11%	189	12%	190	12%
BLACK	56	2%	37	2%	37	2%	25	2%	23	1%	20	1%
HISPANIC	141	5%	129	6%	141	6%	122	7%	123	8%	136	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	136	5%	100	5%	143	6%	114	7%	110	7%	131	8%
WHITE	1,931	74%	1,639	76%	1,700	74%	1,192	73%	1,156	72%	1,158	71%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1	0%	7	0%	8	0%	5	0%	3	0%	1	0%
Female Owned more than 50%	396	15%	300	14%	343	15%	245	15%	241	15%	260	16%
Male Owned	2,197	85%	1,859	86%	1,957	85%	1,387	85%	1,362	85%	1,378	84%
<b>Veteran</b>	102	4%	120	6%	110	5%	89	5%	70	4%	79	5%
<b>Hub, LMI, or EZEC</b>	900	35%	778	36%	837	36%	585	36%	493	31%	-	0%
<b>EXISTING BUSINESS</b>	2,303	89%	1,924	89%	2,044	89%	1,414	86%	1,370	85%	1,421	87%
<b>NEW BUSINESS</b>	292	11%	242	11%	264	11%	223	14%	236	15%	218	13%
<b>Rural</b>	668	26%	594	27%	570	25%	402	25%	394	25%	409	25%
<b>Urban</b>	1,927	74%	1,572	73%	1,738	75%	1,235	75%	1,212	75%	1,230	75%
<b>Export</b>	35	1%	48	2%	62	3%	65	4%	66	4%	14	1%
<b>\$150K and Under</b>	358	14%	260	12%	268	12%	186	11%	149	9%	156	10%
<b>&gt;\$150K - \$350K</b>	852	33%	677	31%	712	31%	484	30%	475	30%	457	28%
<b>&gt;\$350K - \$2M</b>	1,290	50%	1,112	51%	1,195	52%	860	53%	880	55%	868	53%
<b>&gt;\$2M</b>	95	4%	117	5%	133	6%	107	7%	102	6%	158	10%

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