

	2011		2012		2013		2014		2015		2016							
All 7(A)	\$	9,407,362,300	\$	4,003,477,500	\$	4,846,392,400	\$	4,721,667,600	\$	6,071,441,300	\$	6,420,858,700						
Ethnicity																		
All Minority	\$	2,445,965,400	26%	\$	1,031,556,900	26%	\$	1,273,434,100	26%	\$	1,390,417,000	29%	\$	1,741,839,300	29%	\$	1,895,109,200	30%
AMERICAN INDIAN	\$	40,228,700	0%	\$	21,491,700	1%	\$	21,431,600	0%	\$	20,593,700	0%	\$	34,990,700	1%	\$	25,673,000	0%
ASIAN OR PACIFI	\$	1,880,768,600	20%	\$	755,306,100	19%	\$	943,811,700	19%	\$	1,046,200,300	22%	\$	1,243,794,500	20%	\$	1,390,377,000	22%
BLACK	\$	173,047,100	2%	\$	63,089,200	2%	\$	81,881,600	2%	\$	100,332,800	2%	\$	109,938,300	2%	\$	130,331,600	2%
ESKIMO OR ALEUT	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
HISPANIC	\$	351,921,000	4%	\$	191,669,900	5%	\$	226,309,200	5%	\$	221,995,200	5%	\$	353,115,800	6%	\$	348,727,600	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,295,000	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	865,664,600	9%	\$	376,236,800	9%	\$	545,971,600	11%	\$	747,366,800	16%	\$	840,259,600	14%	\$	857,823,700	13%
WHITE	\$	6,095,732,300	65%	\$	2,595,683,800	65%	\$	3,026,986,700	62%	\$	2,583,883,800	55%	\$	3,489,342,400	57%	\$	3,667,925,800	57%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,438,773,800	15%	\$	673,976,400	17%	\$	755,730,800	16%	\$	755,759,200	16%	\$	988,414,800	16%	\$	1,008,849,000	16%
Female Owned more than 50%	\$	1,106,995,200	12%	\$	504,117,400	13%	\$	623,902,800	13%	\$	589,120,800	12%	\$	774,477,000	13%	\$	928,961,200	14%
Male Owned	\$	6,861,593,300	73%	\$	2,825,383,700	71%	\$	3,466,758,800	72%	\$	3,376,787,600	72%	\$	4,308,549,500	71%	\$	4,483,048,500	70%
Veteran	\$	447,199,000	5%	\$	168,324,200	4%	\$	171,670,700	4%	\$	171,207,000	4%	\$	295,199,200	5%	\$	341,196,000	5%
Hub, LMI, or EZEC	\$	3,794,814,900	40%	\$	1,568,379,300	39%	\$	1,793,605,000	37%	\$	1,814,224,200	38%	\$	1,968,140,900	32%	\$	-	0%
EXISTING BUSINESS	\$	7,163,950,800	76%	\$	2,928,085,900	73%	\$	3,590,848,800	74%	\$	3,395,512,500	72%	\$	4,059,346,000	67%	\$	4,106,115,600	64%
NEW BUSINESS	\$	2,169,705,400	23%	\$	1,067,237,900	27%	\$	1,247,642,600	26%	\$	1,310,967,500	28%	\$	1,995,522,500	33%	\$	2,294,134,600	36%
Rural	\$	2,081,604,200	22%	\$	672,656,800	17%	\$	678,428,600	14%	\$	772,333,000	16%	\$	1,018,780,000	17%	\$	1,014,465,500	16%
Urban	\$	7,325,758,100	78%	\$	3,330,820,700	83%	\$	4,167,963,800	86%	\$	3,949,334,600	84%	\$	5,052,661,300	83%	\$	5,406,393,200	84%
Export	\$	371,831,900	4%	\$	221,544,400	6%	\$	317,618,300	7%	\$	331,689,400	7%	\$	393,215,300	6%	\$	309,271,900	5%
CAPLine	\$	48,474,800	1%	\$	70,997,900	2%	\$	152,745,300	3%	\$	101,134,200	2%	\$	141,306,100	2%	\$	93,064,900	1%
PLP	\$	6,037,068,000	64%	\$	2,057,464,100	51%	\$	2,668,415,200	55%	\$	2,811,451,200	60%	\$	3,738,516,900	62%	\$	4,101,377,100	64%
Express	\$	962,730,000	10%	\$	482,724,000	12%	\$	477,338,300	10%	\$	436,050,100	9%	\$	577,627,900	10%	\$	598,149,900	9%
\$150K and Under	\$	565,534,100	6%	\$	400,520,500	10%	\$	402,842,500	8%	\$	441,973,700	9%	\$	606,250,200	10%	\$	619,899,400	10%
>\$150K - \$350K	\$	989,439,800	11%	\$	548,614,300	14%	\$	615,434,800	13%	\$	546,132,700	12%	\$	689,153,900	11%	\$	729,204,100	11%
>\$350K - \$2M	\$	5,564,562,400	59%	\$	2,043,061,700	51%	\$	2,588,817,300	53%	\$	2,402,721,800	51%	\$	2,877,320,200	47%	\$	3,136,589,100	49%
>\$2M	\$	2,287,826,000	24%	\$	1,011,281,000	25%	\$	1,239,297,800	26%	\$	1,330,839,400	28%	\$	1,898,717,000	31%	\$	1,935,166,100	30%

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	2011		2012		2013		2014		2015		2016	
All 7(A)	20,945		12,270		12,932		12,803		16,604		17,732	
Ethnicity												
All Minority	4,472	21%	2,700	22%	2,917	23%	3,130	24%	3,999	24%	4,665	26%
AMERICAN INDIAN	137	1%	101	1%	110	1%	99	1%	124	1%	104	1%
ASIAN OR PACIFI	2,623	13%	1,408	11%	1,591	12%	1,721	13%	2,140	13%	2,378	13%
BLACK	560	3%	331	3%	306	2%	370	3%	481	3%	646	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	1,152	6%	860	7%	910	7%	938	7%	1,254	8%	1,537	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,592	8%	1,086	9%	1,292	10%	1,565	12%	2,352	14%	2,241	13%
WHITE	14,881	71%	8,484	69%	8,723	67%	8,108	63%	10,253	62%	10,826	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,090	15%	1,941	16%	2,022	16%	1,990	16%	2,472	15%	2,469	14%
Female Owned more than 50%	3,432	16%	2,040	17%	2,117	16%	2,128	17%	2,920	18%	3,279	18%
Male Owned	14,423	69%	8,289	68%	8,793	68%	8,685	68%	11,212	68%	11,984	68%
Veteran	1,317	6%	670	5%	651	5%	642	5%	769	5%	879	5%
Hub, LMI, or EZEC	7,984	38%	4,677	38%	4,887	38%	4,812	38%	5,256	32%	-	0%
EXISTING BUSINESS	14,954	71%	8,493	69%	8,910	69%	8,887	69%	11,151	67%	10,717	60%
NEW BUSINESS	5,830	28%	3,769	31%	4,014	31%	3,894	30%	5,417	33%	6,988	39%
Rural	4,603	22%	1,748	14%	1,536	12%	2,070	16%	2,626	16%	2,996	17%
Urban	16,342	78%	10,522	86%	11,396	88%	10,733	84%	13,978	84%	14,736	83%
Export	583	3%	428	3%	415	3%	414	3%	457	3%	321	2%
CAPLine	48	0%	91	1%	204	2%	138	1%	178	1%	130	1%
PLP	7,744	37%	3,280	27%	3,630	28%	3,410	27%	4,083	25%	4,691	26%
Express	8,421	40%	6,531	53%	6,194	48%	6,207	48%	8,477	51%	9,177	52%
\$150K and Under	9,934	47%	7,288	59%	7,038	54%	7,429	58%	9,951	60%	10,709	60%
>\$150K - \$350K	3,972	19%	2,206	18%	2,439	19%	2,128	17%	2,661	16%	2,764	16%
>\$350K - \$2M	6,303	30%	2,448	20%	3,047	24%	2,811	22%	3,379	20%	3,622	20%
>\$2M	736	4%	328	3%	408	3%	435	3%	613	4%	637	4%

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	2011		2012		2013		2014		2015		2016	
All 504	\$ 1,580,664,000		\$ 1,524,698,000		\$ 1,621,705,000		\$ 1,238,517,000		\$ 1,227,016,000		\$ 1,412,737,000	
Ethnicity												
All Minority	\$ 378,271,000	24%	\$ 324,367,000	21%	\$ 361,924,000	22%	\$ 295,979,000	24%	\$ 305,878,000	25%	\$ 410,721,000	29%
AMERICAN INDIAN	\$ 4,697,000	0%	\$ 1,739,000	0%	\$ 842,000	0%	\$ 1,564,000	0%	\$ 2,186,000	0%	\$ 3,849,000	0%
ASIAN OR PACIFI	\$ 264,043,000	17%	\$ 231,401,000	15%	\$ 272,099,000	17%	\$ 217,498,000	18%	\$ 198,891,000	16%	\$ 299,053,000	21%
BLACK	\$ 25,789,000	2%	\$ 19,938,000	1%	\$ 24,816,000	2%	\$ 15,531,000	1%	\$ 16,592,000	1%	\$ 14,608,000	1%
HISPANIC	\$ 83,742,000	5%	\$ 71,289,000	5%	\$ 64,167,000	4%	\$ 61,386,000	5%	\$ 88,209,000	7%	\$ 93,211,000	7%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
PUERTO RICAN	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 90,934,000	6%	\$ 75,919,000	5%	\$ 129,153,000	8%	\$ 100,653,000	8%	\$ 101,405,000	8%	\$ 115,531,000	8%
WHITE	\$ 1,111,459,000	70%	\$ 1,124,412,000	74%	\$ 1,130,628,000	70%	\$ 841,885,000	68%	\$ 819,733,000	67%	\$ 886,485,000	63%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 298,000	0%	\$ 4,158,000	0%	\$ 7,381,000	0%	\$ 5,489,000	0%	\$ 1,580,000	0%	\$ 239,000	0%
Female Owned more than 50%	\$ 200,552,000	13%	\$ 166,769,000	11%	\$ 194,921,000	12%	\$ 132,407,000	11%	\$ 148,197,000	12%	\$ 169,961,000	12%
Male Owned	\$ 1,379,707,000	87%	\$ 1,353,771,000	89%	\$ 1,419,403,000	88%	\$ 1,100,621,000	89%	\$ 1,077,239,000	88%	\$ 1,242,537,000	88%
Veteran	\$ 62,504,000	4%	\$ 84,486,000	6%	\$ 64,197,000	4%	\$ 60,172,000	5%	\$ 49,539,000	4%	\$ 47,797,000	3%
Hub, LMI, or EZEC	\$ 559,331,000	35%	\$ 525,970,000	34%	\$ 552,916,000	34%	\$ 419,575,000	34%	\$ 357,934,000	29%	\$ -	0%
EXISTING BUSINESS	\$ 1,377,100,000	87%	\$ 1,337,001,000	88%	\$ 1,380,253,000	85%	\$ 1,026,307,000	83%	\$ 1,025,050,000	84%	\$ 1,143,962,000	81%
NEW BUSINESS	\$ 203,564,000	13%	\$ 187,697,000	12%	\$ 241,452,000	15%	\$ 212,210,000	17%	\$ 201,966,000	16%	\$ 268,775,000	19%
Rural	\$ 344,849,000	22%	\$ 356,421,000	23%	\$ 348,897,000	22%	\$ 272,668,000	22%	\$ 274,042,000	22%	\$ 307,104,000	22%
Urban	\$ 1,235,815,000	78%	\$ 1,168,277,000	77%	\$ 1,272,808,000	78%	\$ 965,849,000	78%	\$ 952,974,000	78%	\$ 1,105,633,000	78%
Export	\$ 22,843,000	1%	\$ 42,822,000	3%	\$ 56,519,000	3%	\$ 67,438,000	5%	\$ 61,419,000	5%	\$ 18,429,000	1%
\$150K and Under	\$ 40,751,000	3%	\$ 29,107,000	2%	\$ 30,359,000	2%	\$ 21,996,000	2%	\$ 17,769,000	1%	\$ 17,457,000	1%
>\$150K - \$350K	\$ 210,762,000	13%	\$ 177,480,000	12%	\$ 182,461,000	11%	\$ 122,825,000	10%	\$ 123,693,000	10%	\$ 120,366,000	9%
>\$350K - \$2M	\$ 1,015,429,000	64%	\$ 914,906,000	60%	\$ 981,747,000	61%	\$ 720,885,000	58%	\$ 759,401,000	62%	\$ 754,655,000	53%
>\$2M	\$ 313,722,000	20%	\$ 403,205,000	26%	\$ 427,138,000	26%	\$ 372,811,000	30%	\$ 326,153,000	27%	\$ 520,259,000	37%

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	2011		2012		2013		2014		2015		2016	
All 504	2,690		2,290		2,421		1,716		1,702		1,720	
Ethnicity												
All Minority	549	20%	451	20%	496	20%	345	20%	352	21%	362	21%
AMERICAN INDIAN	8	0%	5	0%	2	0%	2	0%	5	0%	4	0%
ASIAN OR PACIFI	337	13%	270	12%	306	13%	191	11%	194	11%	198	12%
BLACK	59	2%	40	2%	41	2%	25	1%	25	1%	21	1%
HISPANIC	145	5%	136	6%	147	6%	127	7%	128	8%	139	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	142	5%	110	5%	146	6%	118	7%	117	7%	137	8%
WHITE	1,999	74%	1,729	76%	1,779	73%	1,253	73%	1,233	72%	1,221	71%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1	0%	7	0%	8	0%	5	0%	3	0%	1	0%
Female Owned more than 50%	402	15%	314	14%	368	15%	258	15%	254	15%	273	16%
Male Owned	2,286	85%	1,969	86%	2,045	84%	1,453	85%	1,445	85%	1,446	84%
Veteran	111	4%	125	5%	117	5%	92	5%	75	4%	83	5%
Hub, LMI, or EZEC	934	35%	819	36%	873	36%	614	36%	534	31%	-	0%
EXISTING BUSINESS	2,388	89%	2,038	89%	2,143	89%	1,485	87%	1,451	85%	1,488	87%
NEW BUSINESS	302	11%	252	11%	278	11%	231	13%	251	15%	232	13%
Rural	691	26%	621	27%	597	25%	422	25%	430	25%	426	25%
Urban	1,999	74%	1,669	73%	1,824	75%	1,294	75%	1,272	75%	1,294	75%
Export	37	1%	51	2%	63	3%	68	4%	69	4%	19	1%
\$150K and Under	375	14%	267	12%	282	12%	199	12%	159	9%	162	9%
>\$150K - \$350K	869	32%	716	31%	747	31%	507	30%	505	30%	483	28%
>\$350K - \$2M	1,341	50%	1,176	51%	1,256	52%	896	52%	932	55%	913	53%
>\$2M	105	4%	131	6%	136	6%	114	7%	106	6%	162	9%

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