

	2011		2012		2013		2014		2015		2016	
<b>All 7(A)</b>	\$	<b>1,546,420,700</b>	\$	<b>658,546,200</b>	\$	<b>800,880,600</b>	\$	<b>471,492,200</b>	\$	<b>1,129,839,500</b>	\$	<b>1,163,254,300</b>
<b>Ethnicity</b>												
<b>All Minority</b>	\$	<b>385,808,400</b> <b>25%</b>	\$	<b>180,829,100</b> <b>27%</b>	\$	<b>210,033,200</b> <b>26%</b>	\$	<b>153,803,100</b> <b>33%</b>	\$	<b>332,830,500</b> <b>29%</b>	\$	<b>349,700,600</b> <b>30%</b>
AMERICAN INDIAN	\$	14,250,000 1%	\$	4,719,000 1%	\$	2,719,400 0%	\$	2,194,000 0%	\$	8,873,700 1%	\$	1,146,500 0%
ASIAN OR PACIFI	\$	281,692,600 18%	\$	121,401,200 18%	\$	149,287,800 19%	\$	119,926,600 25%	\$	227,784,600 20%	\$	258,895,800 22%
BLACK	\$	30,378,800 2%	\$	13,926,800 2%	\$	16,536,100 2%	\$	6,685,600 1%	\$	16,942,900 1%	\$	20,879,200 2%
ESKIMO OR ALEUT	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
HISPANIC	\$	59,487,000 4%	\$	40,782,100 6%	\$	41,489,900 5%	\$	24,996,900 5%	\$	79,229,300 7%	\$	68,779,100 6%
MULTI-GROUP	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
PUERTO RICAN	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
UNDETERMINED	\$	149,749,200 10%	\$	60,494,800 9%	\$	70,462,000 9%	\$	68,081,400 14%	\$	161,697,700 14%	\$	163,771,900 14%
WHITE	\$	1,010,863,100 65%	\$	417,222,300 63%	\$	520,385,400 65%	\$	249,607,700 53%	\$	635,311,300 56%	\$	649,781,800 56%
<b>Gender</b>												
Not Reported	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
Female Owned 50% or less	\$	262,666,900 17%	\$	119,472,800 18%	\$	118,024,200 15%	\$	91,041,200 19%	\$	199,291,900 18%	\$	171,688,700 15%
Female Owned more than 50%	\$	205,288,900 13%	\$	80,025,200 12%	\$	108,765,000 14%	\$	67,901,300 14%	\$	126,253,300 11%	\$	169,443,300 15%
Male Owned	\$	1,078,464,900 70%	\$	459,048,200 70%	\$	574,091,400 72%	\$	312,549,700 66%	\$	804,294,300 71%	\$	822,122,300 71%
<b>Veteran</b>	\$	77,361,700 5%	\$	25,722,700 4%	\$	35,229,600 4%	\$	12,987,500 3%	\$	37,592,100 3%	\$	48,385,400 4%
<b>Hub, LMI, or EZEC</b>	\$	608,809,800 39%	\$	271,318,200 41%	\$	299,879,300 37%	\$	173,525,800 37%	\$	442,206,200 39%	\$	- 0%
<b>EXISTING BUSINESS</b>	\$	1,121,265,100 73%	\$	461,467,800 70%	\$	586,343,900 73%	\$	337,724,500 72%	\$	741,135,300 66%	\$	740,153,900 64%
<b>NEW BUSINESS</b>	\$	410,089,400 27%	\$	197,033,400 30%	\$	214,236,700 27%	\$	133,767,700 28%	\$	383,951,900 34%	\$	420,794,800 36%
<b>Rural</b>	\$	381,082,700 25%	\$	137,220,500 21%	\$	133,574,000 17%	\$	62,985,600 13%	\$	219,011,600 19%	\$	190,295,300 16%
<b>Urban</b>	\$	1,165,338,000 75%	\$	521,325,700 79%	\$	667,306,600 83%	\$	408,506,600 87%	\$	910,827,900 81%	\$	972,959,000 84%
<b>Export</b>	\$	43,919,500 3%	\$	32,482,700 5%	\$	43,874,700 5%	\$	28,461,300 6%	\$	70,291,800 6%	\$	60,245,700 5%
<b>CAPLine</b>	\$	11,150,000 1%	\$	9,515,000 1%	\$	24,855,000 3%	\$	9,685,000 2%	\$	31,586,600 3%	\$	12,515,000 1%
<b>PLP</b>	\$	899,636,300 58%	\$	314,308,400 48%	\$	400,398,200 50%	\$	311,445,100 66%	\$	643,400,200 57%	\$	668,423,600 57%
<b>Express</b>	\$	154,440,000 10%	\$	94,216,300 14%	\$	95,966,600 12%	\$	51,680,300 11%	\$	118,646,500 11%	\$	119,254,600 10%
<b>\$150K and Under</b>	\$	128,407,900 8%	\$	75,927,600 12%	\$	83,229,300 10%	\$	56,524,400 12%	\$	121,769,400 11%	\$	126,826,900 11%
<b>&gt;\$150K - \$350K</b>	\$	214,400,400 14%	\$	95,474,400 14%	\$	129,901,300 16%	\$	52,862,200 11%	\$	127,658,300 11%	\$	141,351,300 12%
<b>&gt;\$350K - \$2M</b>	\$	1,071,581,900 69%	\$	351,117,700 53%	\$	409,251,700 51%	\$	239,178,700 51%	\$	512,139,500 45%	\$	585,155,800 50%
<b>&gt;\$2M</b>	\$	132,030,500 9%	\$	136,026,500 21%	\$	178,498,300 22%	\$	122,926,900 26%	\$	368,272,300 33%	\$	309,920,300 27%

All Activity illustrated above is as of 10/23 for each FY listed.

	2011		2012		2013		2014		2015		2016	
<b>All 7(A)</b>	<b>4,340</b>		<b>2,270</b>		<b>2,557</b>		<b>1,546</b>		<b>3,201</b>		<b>3,580</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>934</b>	<b>22%</b>	<b>517</b>	<b>23%</b>	<b>580</b>	<b>23%</b>	<b>365</b>	<b>24%</b>	<b>786</b>	<b>25%</b>	<b>997</b>	<b>28%</b>
AMERICAN INDIAN	28	1%	17	1%	20	1%	11	1%	26	1%	17	0%
ASIAN OR PACIFI	516	12%	261	11%	290	11%	193	12%	426	13%	492	14%
BLACK	125	3%	76	3%	63	2%	36	2%	83	3%	168	5%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	265	6%	163	7%	207	8%	125	8%	251	8%	320	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	335	8%	198	9%	238	9%	209	14%	468	15%	447	12%
WHITE	3,071	71%	1,555	69%	1,739	68%	972	63%	1,947	61%	2,136	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	648	15%	367	16%	383	15%	260	17%	469	15%	496	14%
Female Owned more than 50%	764	18%	364	16%	457	18%	266	17%	561	18%	682	19%
Male Owned	2,928	67%	1,539	68%	1,717	67%	1,020	66%	2,171	68%	2,402	67%
<b>Veteran</b>	<b>314</b>	<b>7%</b>	<b>123</b>	<b>5%</b>	<b>135</b>	<b>5%</b>	<b>78</b>	<b>5%</b>	<b>114</b>	<b>4%</b>	<b>140</b>	<b>4%</b>
<b>Hub, LMI, or EZEC</b>	<b>1,634</b>	<b>38%</b>	<b>826</b>	<b>36%</b>	<b>985</b>	<b>39%</b>	<b>576</b>	<b>37%</b>	<b>1,200</b>	<b>37%</b>	<b>-</b>	<b>0%</b>
<b>EXISTING BUSINESS</b>	<b>3,008</b>	<b>69%</b>	<b>1,565</b>	<b>69%</b>	<b>1,762</b>	<b>69%</b>	<b>1,056</b>	<b>68%</b>	<b>2,190</b>	<b>68%</b>	<b>2,177</b>	<b>61%</b>
<b>NEW BUSINESS</b>	<b>1,303</b>	<b>30%</b>	<b>704</b>	<b>31%</b>	<b>794</b>	<b>31%</b>	<b>490</b>	<b>32%</b>	<b>1,002</b>	<b>31%</b>	<b>1,399</b>	<b>39%</b>
<b>Rural</b>	<b>970</b>	<b>22%</b>	<b>340</b>	<b>15%</b>	<b>314</b>	<b>12%</b>	<b>228</b>	<b>15%</b>	<b>541</b>	<b>17%</b>	<b>628</b>	<b>18%</b>
<b>Urban</b>	<b>3,370</b>	<b>78%</b>	<b>1,930</b>	<b>85%</b>	<b>2,243</b>	<b>88%</b>	<b>1,318</b>	<b>85%</b>	<b>2,660</b>	<b>83%</b>	<b>2,952</b>	<b>82%</b>
<b>Export</b>	<b>116</b>	<b>3%</b>	<b>79</b>	<b>3%</b>	<b>79</b>	<b>3%</b>	<b>35</b>	<b>2%</b>	<b>90</b>	<b>3%</b>	<b>48</b>	<b>1%</b>
<b>CAPLine</b>	<b>14</b>	<b>0%</b>	<b>9</b>	<b>0%</b>	<b>36</b>	<b>1%</b>	<b>16</b>	<b>1%</b>	<b>43</b>	<b>1%</b>	<b>24</b>	<b>1%</b>
<b>PLP</b>	<b>1,469</b>	<b>34%</b>	<b>536</b>	<b>24%</b>	<b>643</b>	<b>25%</b>	<b>392</b>	<b>25%</b>	<b>699</b>	<b>22%</b>	<b>820</b>	<b>23%</b>
<b>Express</b>	<b>1,723</b>	<b>40%</b>	<b>1,300</b>	<b>57%</b>	<b>1,269</b>	<b>50%</b>	<b>863</b>	<b>56%</b>	<b>1,734</b>	<b>54%</b>	<b>1,967</b>	<b>55%</b>
<b>\$150K and Under</b>	<b>2,209</b>	<b>51%</b>	<b>1,410</b>	<b>62%</b>	<b>1,473</b>	<b>58%</b>	<b>1,015</b>	<b>66%</b>	<b>1,997</b>	<b>62%</b>	<b>2,282</b>	<b>64%</b>
<b>&gt;\$150K - \$350K</b>	<b>863</b>	<b>20%</b>	<b>382</b>	<b>17%</b>	<b>511</b>	<b>20%</b>	<b>214</b>	<b>14%</b>	<b>493</b>	<b>15%</b>	<b>537</b>	<b>15%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,228</b>	<b>28%</b>	<b>432</b>	<b>19%</b>	<b>514</b>	<b>20%</b>	<b>278</b>	<b>18%</b>	<b>591</b>	<b>18%</b>	<b>656</b>	<b>18%</b>
<b>&gt;\$2M</b>	<b>40</b>	<b>1%</b>	<b>46</b>	<b>2%</b>	<b>59</b>	<b>2%</b>	<b>39</b>	<b>3%</b>	<b>120</b>	<b>4%</b>	<b>105</b>	<b>3%</b>

All Activity illustrated above is as of 10/23 for each FY listed.

	2011		2012		2013		2014		2015		2016	
<b>All 504</b>	\$ 186,134,000		\$ 279,822,000		\$ 349,832,000		\$ 65,582,000		\$ 263,554,000		\$ 302,046,000	
<b>Ethnicity</b>												
<b>All Minority</b>	\$ 48,949,000	26%	\$ 70,928,000	25%	\$ 73,234,000	21%	\$ 18,487,000	28%	\$ 67,590,000	26%	\$ 87,970,000	29%
AMERICAN INDIAN	\$ 497,000	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
ASIAN OR PACIFI	\$ 42,268,000	23%	\$ 45,979,000	16%	\$ 48,551,000	14%	\$ 14,658,000	22%	\$ 50,259,000	19%	\$ 58,906,000	20%
BLACK	\$ 1,911,000	1%	\$ 2,919,000	1%	\$ 7,715,000	2%	\$ 895,000	1%	\$ 705,000	0%	\$ 5,014,000	2%
HISPANIC	\$ 4,273,000	2%	\$ 22,030,000	8%	\$ 16,968,000	5%	\$ 2,934,000	4%	\$ 16,626,000	6%	\$ 24,050,000	8%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
PUERTO RICAN	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 11,542,000	6%	\$ 10,822,000	4%	\$ 36,631,000	10%	\$ 1,636,000	2%	\$ 22,984,000	9%	\$ 27,314,000	9%
WHITE	\$ 125,643,000	68%	\$ 198,072,000	71%	\$ 239,967,000	69%	\$ 45,459,000	69%	\$ 172,980,000	66%	\$ 186,762,000	62%
<b>Gender</b>												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 481,000	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned more than 50%	\$ 19,636,000	11%	\$ 41,535,000	15%	\$ 39,628,000	11%	\$ 3,948,000	6%	\$ 27,915,000	11%	\$ 32,946,000	11%
Male Owned	\$ 166,017,000	89%	\$ 238,287,000	85%	\$ 310,204,000	89%	\$ 61,634,000	94%	\$ 235,639,000	89%	\$ 269,100,000	89%
<b>Veteran</b>	\$ 12,156,000	7%	\$ 10,073,000	4%	\$ 8,241,000	2%	\$ 1,333,000	2%	\$ 10,125,000	4%	\$ 8,556,000	3%
<b>Hub, LMI, or EZEC</b>	\$ 71,977,000	39%	\$ 86,871,000	31%	\$ 125,072,000	36%	\$ 25,749,000	39%	\$ 100,244,000	38%	\$ -	0%
<b>EXISTING BUSINESS</b>	\$ 156,584,000	84%	\$ 249,697,000	89%	\$ 303,419,000	87%	\$ 59,621,000	91%	\$ 218,515,000	83%	\$ 230,974,000	76%
<b>NEW BUSINESS</b>	\$ 29,550,000	16%	\$ 30,125,000	11%	\$ 46,413,000	13%	\$ 5,961,000	9%	\$ 45,039,000	17%	\$ 71,072,000	24%
<b>Rural</b>	\$ 46,977,000	25%	\$ 50,776,000	18%	\$ 74,554,000	21%	\$ 9,830,000	15%	\$ 56,384,000	21%	\$ 66,202,000	22%
<b>Urban</b>	\$ 139,157,000	75%	\$ 229,046,000	82%	\$ 275,278,000	79%	\$ 55,752,000	85%	\$ 207,170,000	79%	\$ 235,844,000	78%
<b>Export</b>	\$ 3,778,000	2%	\$ 2,602,000	1%	\$ 21,661,000	6%	\$ 6,423,000	10%	\$ 11,410,000	4%	\$ -	0%
<b>\$150K and Under</b>	\$ 3,857,000	2%	\$ 7,383,000	3%	\$ 5,726,000	2%	\$ 1,941,000	3%	\$ 3,906,000	1%	\$ 4,295,000	1%
<b>&gt;\$150K - \$350K</b>	\$ 23,371,000	13%	\$ 37,828,000	14%	\$ 38,625,000	11%	\$ 9,451,000	14%	\$ 27,540,000	10%	\$ 22,117,000	7%
<b>&gt;\$350K - \$2M</b>	\$ 125,312,000	67%	\$ 208,481,000	75%	\$ 191,482,000	55%	\$ 30,926,000	47%	\$ 158,492,000	60%	\$ 147,606,000	49%
<b>&gt;\$2M</b>	\$ 33,594,000	18%	\$ 26,130,000	9%	\$ 113,999,000	33%	\$ 23,264,000	35%	\$ 73,616,000	28%	\$ 128,028,000	42%

All Activity illustrated above is as of 10/23 for each FY listed.

	2011		2012		2013		2014		2015		2016	
<b>All 504</b>	<b>307</b>		<b>511</b>		<b>502</b>		<b>103</b>		<b>365</b>		<b>357</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>65</b>	<b>21%</b>	<b>111</b>	<b>22%</b>	<b>97</b>	<b>19%</b>	<b>24</b>	<b>23%</b>	<b>81</b>	<b>22%</b>	<b>73</b>	<b>20%</b>
AMERICAN INDIAN	2	1%	-	0%	-	0%	-	0%	-	0%	-	0%
ASIAN OR PACIFI	45	15%	69	14%	53	11%	11	11%	50	14%	41	11%
BLACK	7	2%	9	2%	15	3%	3	3%	3	1%	4	1%
HISPANIC	11	4%	33	6%	29	6%	10	10%	28	8%	28	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	18	6%	19	4%	34	7%	3	3%	22	6%	29	8%
WHITE	224	73%	381	75%	371	74%	76	74%	262	72%	255	71%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned more than 50%	41	13%	93	18%	73	15%	18	17%	61	17%	55	15%
Male Owned	265	86%	418	82%	429	85%	85	83%	304	83%	302	85%
<b>Veteran</b>	<b>21</b>	<b>7%</b>	<b>21</b>	<b>4%</b>	<b>19</b>	<b>4%</b>	<b>5</b>	<b>5%</b>	<b>12</b>	<b>3%</b>	<b>18</b>	<b>5%</b>
<b>Hub, LMI, or EZEC</b>	<b>110</b>	<b>36%</b>	<b>154</b>	<b>30%</b>	<b>184</b>	<b>37%</b>	<b>38</b>	<b>37%</b>	<b>135</b>	<b>37%</b>	<b>-</b>	<b>0%</b>
<b>EXISTING BUSINESS</b>	<b>256</b>	<b>83%</b>	<b>462</b>	<b>90%</b>	<b>450</b>	<b>90%</b>	<b>91</b>	<b>88%</b>	<b>309</b>	<b>85%</b>	<b>303</b>	<b>85%</b>
<b>NEW BUSINESS</b>	<b>51</b>	<b>17%</b>	<b>49</b>	<b>10%</b>	<b>52</b>	<b>10%</b>	<b>12</b>	<b>12%</b>	<b>56</b>	<b>15%</b>	<b>54</b>	<b>15%</b>
<b>Rural</b>	<b>99</b>	<b>32%</b>	<b>121</b>	<b>24%</b>	<b>127</b>	<b>25%</b>	<b>26</b>	<b>25%</b>	<b>84</b>	<b>23%</b>	<b>81</b>	<b>23%</b>
<b>Urban</b>	<b>208</b>	<b>68%</b>	<b>390</b>	<b>76%</b>	<b>375</b>	<b>75%</b>	<b>77</b>	<b>75%</b>	<b>281</b>	<b>77%</b>	<b>276</b>	<b>77%</b>
<b>Export</b>	<b>7</b>	<b>2%</b>	<b>7</b>	<b>1%</b>	<b>20</b>	<b>4%</b>	<b>9</b>	<b>9%</b>	<b>13</b>	<b>4%</b>	<b>-</b>	<b>0%</b>
<b>\$150K and Under</b>	<b>37</b>	<b>12%</b>	<b>71</b>	<b>14%</b>	<b>54</b>	<b>11%</b>	<b>19</b>	<b>18%</b>	<b>33</b>	<b>9%</b>	<b>39</b>	<b>11%</b>
<b>&gt;\$150K - \$350K</b>	<b>95</b>	<b>31%</b>	<b>160</b>	<b>31%</b>	<b>157</b>	<b>31%</b>	<b>37</b>	<b>36%</b>	<b>112</b>	<b>31%</b>	<b>91</b>	<b>25%</b>
<b>&gt;\$350K - \$2M</b>	<b>165</b>	<b>54%</b>	<b>271</b>	<b>53%</b>	<b>254</b>	<b>51%</b>	<b>41</b>	<b>40%</b>	<b>197</b>	<b>54%</b>	<b>185</b>	<b>52%</b>
<b>&gt;\$2M</b>	<b>10</b>	<b>3%</b>	<b>9</b>	<b>2%</b>	<b>37</b>	<b>7%</b>	<b>6</b>	<b>6%</b>	<b>23</b>	<b>6%</b>	<b>42</b>	<b>12%</b>

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