

	2011		2012		2013		2014		2015		2016							
All 7(A)	\$	14,409,589,800	\$	9,334,886,300	\$	11,109,336,200	\$	11,600,437,100	\$	13,999,986,300	\$	15,233,897,543						
Ethnicity																		
All Minority	\$	3,557,755,900	25%	\$	2,342,022,800	25%	\$	2,986,679,400	27%	\$	3,333,117,900	29%	\$	3,958,424,000	28%	\$	4,520,064,900	30%
AMERICAN INDIAN	\$	75,499,900	1%	\$	49,257,200	1%	\$	51,383,500	0%	\$	44,804,200	0%	\$	83,249,100	1%	\$	86,852,500	1%
ASIAN OR PACIFI	\$	2,678,732,200	19%	\$	1,704,874,900	18%	\$	2,222,964,100	20%	\$	2,465,105,600	21%	\$	2,804,919,000	20%	\$	3,313,085,100	22%
BLACK	\$	246,661,900	2%	\$	143,186,100	2%	\$	196,082,700	2%	\$	226,548,100	2%	\$	266,830,600	2%	\$	310,066,800	2%
ESKIMO OR ALEUT	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
HISPANIC	\$	556,861,900	4%	\$	444,704,600	5%	\$	516,249,100	5%	\$	596,660,000	5%	\$	803,425,300	6%	\$	810,060,500	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,156,523,500	8%	\$	956,033,200	10%	\$	1,356,186,700	12%	\$	1,693,979,100	15%	\$	1,808,253,600	13%	\$	2,054,712,243	13%
WHITE	\$	9,695,310,400	67%	\$	6,036,830,300	65%	\$	6,766,470,100	61%	\$	6,573,340,100	57%	\$	8,233,308,700	59%	\$	8,659,120,400	57%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%
Female Owned 50% or less	\$	2,240,839,700	16%	\$	1,559,297,400	17%	\$	1,786,501,000	16%	\$	1,986,665,700	17%	\$	2,332,423,800	17%	\$	2,434,588,500	16%
Female Owned more than 50%	\$	1,725,283,900	12%	\$	1,151,535,300	12%	\$	1,432,818,500	13%	\$	1,466,583,700	13%	\$	1,824,424,100	13%	\$	2,216,404,243	15%
Male Owned	\$	10,443,466,200	72%	\$	6,624,053,600	71%	\$	7,890,016,700	71%	\$	8,147,187,700	70%	\$	9,843,138,400	70%	\$	10,582,840,800	69%
Veteran	\$	700,183,900	5%	\$	387,711,700	4%	\$	410,509,500	4%	\$	361,175,200	3%	\$	724,561,800	5%	\$	707,275,100	5%
EXISTING BUSINESS	\$	10,961,709,200	76%	\$	6,835,325,100	73%	\$	8,213,642,900	74%	\$	8,247,204,100	71%	\$	9,312,783,300	67%	\$	9,824,507,400	64%
NEW BUSINESS	\$	3,371,967,900	23%	\$	2,488,737,500	27%	\$	2,883,704,600	26%	\$	3,300,644,600	28%	\$	4,640,007,200	33%	\$	5,357,707,000	35%
Rural	\$	3,318,797,300	23%	\$	1,490,192,700	16%	\$	1,674,883,900	15%	\$	1,902,786,600	16%	\$	2,301,114,700	16%	\$	2,426,537,643	16%
Urban	\$	11,090,792,500	77%	\$	7,844,693,600	84%	\$	9,434,452,300	85%	\$	9,697,650,500	84%	\$	11,698,871,600	84%	\$	12,807,359,900	84%
Export	\$	609,529,500	4%	\$	486,597,900	5%	\$	707,112,300	6%	\$	765,430,700	7%	\$	785,140,800	6%	\$	801,853,600	5%
CAPLine	\$	92,686,300	1%	\$	248,563,700	3%	\$	371,158,600	3%	\$	267,301,500	2%	\$	283,311,400	2%	\$	210,109,800	1%
PLP	\$	7,935,114,800	55%	\$	5,022,046,300	54%	\$	6,124,204,600	55%	\$	6,847,003,800	59%	\$	8,607,919,500	61%	\$	9,604,617,543	63%
Express	\$	1,839,467,000	13%	\$	1,154,947,500	12%	\$	1,070,115,600	10%	\$	1,186,372,700	10%	\$	1,414,001,700	10%	\$	1,425,147,600	9%
\$150K and Under	\$	1,130,525,500	8%	\$	951,685,900	10%	\$	926,298,500	8%	\$	1,149,755,500	10%	\$	1,444,154,100	10%	\$	1,491,982,243	10%
>\$150K - \$350K	\$	1,659,708,200	12%	\$	1,331,851,000	14%	\$	1,434,630,700	13%	\$	1,384,145,000	12%	\$	1,634,743,000	12%	\$	1,764,892,500	12%
>\$350K - \$2M	\$	8,215,872,800	57%	\$	4,785,641,300	51%	\$	5,743,239,500	52%	\$	5,724,026,200	49%	\$	6,658,711,400	48%	\$	7,207,458,000	47%
>\$2M	\$	3,403,483,300	24%	\$	2,265,708,100	24%	\$	3,005,167,500	27%	\$	3,342,510,400	29%	\$	4,262,377,800	30%	\$	4,769,564,800	31%

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	2011		2012		2013		2014		2015		2016	
All 7(A)	38,156		28,945		29,738		32,358		39,288		42,045	
Ethnicity												
All Minority	8,030	21%	6,271	22%	6,679	22%	7,578	23%	9,342	24%	10,822	26%
AMERICAN INDIAN	306	1%	257	1%	216	1%	224	1%	280	1%	288	1%
ASIAN OR PACIFI	4,357	11%	3,273	11%	3,681	12%	4,104	13%	4,905	12%	5,441	13%
BLACK	1,051	3%	720	2%	691	2%	933	3%	1,207	3%	1,528	4%
ESKIMO OR ALEUT	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
HISPANIC	2,316	6%	2,021	7%	2,091	7%	2,317	7%	2,950	8%	3,565	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	2,954	8%	2,641	9%	3,151	11%	3,994	12%	5,096	13%	5,146	12%
WHITE	27,172	71%	20,033	69%	19,908	67%	20,786	64%	24,850	63%	26,077	62%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	1	0%
Female Owned 50% or less	5,527	14%	4,517	16%	4,699	16%	5,073	16%	5,746	15%	5,856	14%
Female Owned more than 50%	6,300	17%	4,652	16%	4,880	16%	5,299	16%	6,881	18%	7,763	18%
Male Owned	26,329	69%	19,776	68%	20,159	68%	21,986	68%	26,661	68%	28,425	68%
Veteran	2,381	6%	1,501	5%	1,510	5%	1,376	4%	1,896	5%	2,102	5%
EXISTING BUSINESS	27,024	71%	20,124	70%	20,502	69%	22,365	69%	26,222	67%	25,840	61%
NEW BUSINESS	10,954	29%	8,810	30%	9,212	31%	9,938	31%	12,993	33%	16,136	38%
Rural	8,332	22%	3,887	13%	4,362	15%	5,298	16%	6,233	16%	6,860	16%
Urban	29,824	78%	25,058	87%	25,376	85%	27,060	84%	33,055	84%	35,185	84%
Export	1,045	3%	915	3%	994	3%	1,003	3%	985	3%	903	2%
CAPLine	83	0%	335	1%	491	2%	364	1%	386	1%	307	1%
PLP	11,186	29%	7,868	27%	8,152	27%	7,530	23%	9,606	24%	10,835	26%
Express	17,779	47%	15,499	54%	14,205	48%	16,623	51%	20,497	52%	21,899	52%
\$150K and Under	20,826	55%	17,156	59%	16,305	55%	19,231	59%	23,799	61%	25,499	61%
>\$150K - \$350K	6,678	18%	5,280	18%	5,680	19%	5,364	17%	6,314	16%	6,680	16%
>\$350K - \$2M	9,553	25%	5,771	20%	6,786	23%	6,663	21%	7,785	20%	8,322	20%
>\$2M	1,099	3%	738	3%	967	3%	1,100	3%	1,390	4%	1,544	4%

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	2011		2012		2013		2014		2015		2016							
All 504	\$	3,104,913,000	\$	3,845,092,000	\$	3,411,160,000	\$	2,614,746,000	\$	2,764,123,000	\$	3,001,191,000						
Ethnicity																		
All Minority	\$	714,465,000	23%	\$	813,111,000	21%	\$	838,074,000	25%	\$	670,112,000	26%	\$	725,322,000	26%	\$	821,255,000	27%
AMERICAN INDIAN	\$	11,018,000	0%	\$	7,220,000	0%	\$	9,399,000	0%	\$	6,401,000	0%	\$	7,270,000	0%	\$	8,892,000	0%
ASIAN OR PACIFI	\$	493,553,000	16%	\$	582,544,000	15%	\$	635,223,000	19%	\$	474,138,000	18%	\$	497,225,000	18%	\$	580,066,000	19%
BLACK	\$	52,953,000	2%	\$	54,804,000	1%	\$	49,276,000	1%	\$	34,158,000	1%	\$	33,700,000	1%	\$	33,803,000	1%
HISPANIC	\$	156,941,000	5%	\$	168,543,000	4%	\$	144,176,000	4%	\$	155,415,000	6%	\$	187,127,000	7%	\$	198,494,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
PUERTO RICAN	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	202,242,000	7%	\$	218,959,000	6%	\$	235,754,000	7%	\$	202,798,000	8%	\$	232,065,000	8%	\$	252,427,000	8%
WHITE	\$	2,188,206,000	70%	\$	2,813,022,000	73%	\$	2,337,332,000	69%	\$	1,741,836,000	67%	\$	1,806,736,000	65%	\$	1,927,509,000	64%
Gender																		
Not Reported	\$	107,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	4,312,000	0%	\$	14,739,000	0%	\$	14,217,000	0%	\$	7,005,000	0%	\$	4,224,000	0%	\$	3,975,000	0%
Female Owned more than 50%	\$	391,409,000	13%	\$	428,025,000	11%	\$	446,580,000	13%	\$	320,931,000	12%	\$	375,340,000	14%	\$	390,479,000	13%
Male Owned	\$	2,709,085,000	87%	\$	3,402,328,000	88%	\$	2,950,363,000	86%	\$	2,286,810,000	87%	\$	2,384,559,000	86%	\$	2,606,737,000	87%
Veteran	\$	149,135,000	5%	\$	194,020,000	5%	\$	155,403,000	5%	\$	101,895,000	4%	\$	87,888,000	3%	\$	94,691,000	3%
EXISTING BUSINESS	\$	2,682,099,000	86%	\$	3,366,872,000	88%	\$	2,939,010,000	86%	\$	2,151,017,000	82%	\$	2,295,359,000	83%	\$	2,552,597,000	85%
NEW BUSINESS	\$	422,814,000	14%	\$	478,220,000	12%	\$	472,150,000	14%	\$	463,729,000	18%	\$	468,764,000	17%	\$	448,594,000	15%
Rural	\$	676,097,000	22%	\$	909,001,000	24%	\$	722,817,000	21%	\$	575,065,000	22%	\$	608,279,000	22%	\$	591,732,000	20%
Urban	\$	2,428,816,000	78%	\$	2,936,091,000	76%	\$	2,688,343,000	79%	\$	2,039,681,000	78%	\$	2,155,844,000	78%	\$	2,409,459,000	80%
Export	\$	48,374,000	2%	\$	99,277,000	3%	\$	98,099,000	3%	\$	124,358,000	5%	\$	140,781,000	5%	\$	75,547,000	3%
\$150K and Under	\$	74,821,000	2%	\$	67,019,000	2%	\$	59,553,000	2%	\$	44,137,000	2%	\$	40,755,000	1%	\$	39,228,000	1%
>\$150K - \$350K	\$	411,391,000	13%	\$	426,070,000	11%	\$	375,103,000	11%	\$	276,751,000	11%	\$	273,682,000	10%	\$	251,657,000	8%
>\$350K - \$2M	\$	1,983,547,000	64%	\$	2,347,295,000	61%	\$	2,064,723,000	61%	\$	1,585,325,000	61%	\$	1,676,663,000	61%	\$	1,672,511,000	56%
>\$2M	\$	635,154,000	20%	\$	1,004,708,000	26%	\$	911,781,000	27%	\$	708,533,000	27%	\$	773,023,000	28%	\$	1,037,795,000	35%

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	2011		2012		2013		2014		2015		2016	
All 504	5,201		5,665		5,059		3,739		3,818		3,746	
Ethnicity												
All Minority	1,034	20%	1,108	20%	1,089	22%	785	21%	816	21%	812	22%
AMERICAN INDIAN	17	0%	14	0%	12	0%	10	0%	11	0%	10	0%
ASIAN OR PACIFI	611	12%	666	12%	671	13%	427	11%	465	12%	447	12%
BLACK	111	2%	100	2%	82	2%	63	2%	55	1%	52	1%
HISPANIC	295	6%	328	6%	324	6%	285	8%	285	7%	303	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
PUERTO RICAN	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	274	5%	283	5%	308	6%	259	7%	286	7%	284	8%
WHITE	3,893	75%	4,274	75%	3,662	72%	2,695	72%	2,716	71%	2,650	71%
Gender												
Not Reported	1	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	6	0%	22	0%	25	0%	7	0%	7	0%	4	0%
Female Owned more than 50%	772	15%	774	14%	800	16%	599	16%	624	16%	640	17%
Male Owned	4,422	85%	4,869	86%	4,234	84%	3,133	84%	3,187	83%	3,102	83%
Veteran	249	5%	290	5%	266	5%	168	4%	142	4%	160	4%
EXISTING BUSINESS	4,595	88%	5,026	89%	4,493	89%	3,183	85%	3,231	85%	3,286	88%
NEW BUSINESS	606	12%	639	11%	566	11%	556	15%	587	15%	460	12%
Rural	1,313	25%	1,535	27%	1,217	24%	921	25%	950	25%	924	25%
Urban	3,888	75%	4,130	73%	3,842	76%	2,818	75%	2,868	75%	2,822	75%
Export	80	2%	126	2%	116	2%	127	3%	145	4%	76	2%
\$150K and Under	691	13%	617	11%	551	11%	397	11%	367	10%	362	10%
>\$150K - \$350K	1,683	32%	1,705	30%	1,544	31%	1,142	31%	1,108	29%	1,016	27%
>\$350K - \$2M	2,609	50%	3,017	53%	2,669	53%	1,974	53%	2,089	55%	2,043	55%
>\$2M	218	4%	326	6%	295	6%	226	6%	254	7%	325	9%

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