

	2012		2013		2014		2015		2016		2017							
<b>All 7(A)</b>	\$	<b>941,166,700</b>	\$	<b>1,019,434,700</b>	\$	<b>661,262,100</b>	\$	<b>1,448,376,300</b>	\$	<b>1,434,763,000</b>	\$	<b>1,585,556,700</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>263,160,700</b>	28%	\$	<b>259,974,600</b>	26%	\$	<b>210,488,100</b>	32%	\$	<b>424,108,300</b>	29%	\$	<b>417,321,000</b>	29%	\$	<b>519,866,800</b>	33%
AMERICAN INDIAN	\$	8,082,100	1%	\$	3,157,300	0%	\$	3,038,300	0%	\$	11,536,500	1%	\$	3,400,000	0%	\$	5,426,300	0%
ASIAN OR PACIFI	\$	184,631,400	20%	\$	187,425,600	18%	\$	163,281,500	25%	\$	288,575,200	20%	\$	310,366,200	22%	\$	366,473,800	23%
BLACK	\$	18,615,200	2%	\$	23,943,900	2%	\$	11,684,700	2%	\$	27,221,900	2%	\$	30,197,100	2%	\$	42,067,600	3%
HISPANIC	\$	51,832,000	6%	\$	45,447,800	4%	\$	32,483,600	5%	\$	96,774,700	7%	\$	73,357,700	5%	\$	105,899,100	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	89,271,700	9%	\$	102,531,800	10%	\$	92,773,600	14%	\$	201,664,600	14%	\$	208,483,400	15%	\$	264,829,100	17%
WHITE	\$	588,734,300	63%	\$	656,928,300	64%	\$	358,000,400	54%	\$	822,603,400	57%	\$	808,958,600	56%	\$	800,860,800	51%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	160,999,000	17%	\$	149,634,800	15%	\$	121,553,700	18%	\$	241,483,700	17%	\$	225,669,900	16%	\$	222,778,300	14%
Female Owned more than 50%	\$	118,418,800	13%	\$	143,105,900	14%	\$	97,584,400	15%	\$	157,685,300	11%	\$	200,677,600	14%	\$	226,470,700	14%
Male Owned	\$	661,748,900	70%	\$	726,694,000	71%	\$	442,124,000	67%	\$	1,049,207,300	72%	\$	1,008,415,500	70%	\$	1,136,307,700	72%
<b>Veteran</b>	\$	39,170,400	4%	\$	44,942,500	4%	\$	21,445,700	3%	\$	54,022,900	4%	\$	59,011,400	4%	\$	50,225,100	3%
<b>EXISTING BUSINESS</b>	\$	665,242,700	71%	\$	749,404,800	74%	\$	477,019,500	72%	\$	956,493,700	66%	\$	914,922,700	64%	\$	995,456,000	63%
<b>NEW BUSINESS</b>	\$	275,366,200	29%	\$	268,541,900	26%	\$	184,242,600	28%	\$	484,151,300	33%	\$	517,194,700	36%	\$	585,441,800	37%
<b>Rural</b>	\$	189,119,400	20%	\$	152,895,800	15%	\$	84,649,700	13%	\$	282,037,200	19%	\$	243,206,900	17%	\$	254,345,000	16%
<b>Urban</b>	\$	752,047,300	80%	\$	866,538,900	85%	\$	576,612,400	87%	\$	1,166,339,100	81%	\$	1,191,556,100	83%	\$	1,331,211,700	84%
<b>Export</b>	\$	43,807,600	5%	\$	61,360,700	6%	\$	44,582,300	7%	\$	80,282,800	6%	\$	99,667,400	7%	\$	70,358,800	4%
<b>CAPLine</b>	\$	12,015,000	1%	\$	31,705,000	3%	\$	17,535,000	3%	\$	45,311,600	3%	\$	12,790,000	1%	\$	9,991,800	1%
<b>PLP</b>	\$	463,604,100	49%	\$	517,072,400	51%	\$	407,731,700	62%	\$	840,226,000	58%	\$	845,493,600	59%	\$	964,101,500	61%
<b>Express</b>	\$	131,180,000	14%	\$	114,902,500	11%	\$	71,157,700	11%	\$	148,127,900	10%	\$	148,382,700	10%	\$	140,056,600	9%
<b>\$150K and Under</b>	\$	105,939,500	11%	\$	100,261,500	10%	\$	75,230,300	11%	\$	150,465,000	10%	\$	155,568,400	11%	\$	146,505,200	9%
<b>&gt;\$150K - \$350K</b>	\$	136,764,700	15%	\$	151,296,800	15%	\$	74,072,400	11%	\$	163,334,900	11%	\$	176,191,500	12%	\$	179,432,300	11%
<b>&gt;\$350K - \$2M</b>	\$	499,721,300	53%	\$	543,119,900	53%	\$	339,330,000	51%	\$	670,937,900	46%	\$	728,403,600	51%	\$	720,123,300	45%
<b>&gt;\$2M</b>	\$	198,741,200	21%	\$	224,756,500	22%	\$	172,629,400	26%	\$	463,638,500	32%	\$	374,599,500	26%	\$	539,495,900	34%

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	2012		2013		2014		2015		2016		2017	
<b>All 7(A)</b>	<b>3,150</b>		<b>3,122</b>		<b>2,096</b>		<b>4,014</b>		<b>4,402</b>		<b>4,143</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>724</b>	<b>23%</b>	<b>712</b>	<b>23%</b>	<b>498</b>	<b>24%</b>	<b>990</b>	<b>25%</b>	<b>1,192</b>	<b>27%</b>	<b>1,134</b>	<b>27%</b>
AMERICAN INDIAN	28	1%	25	1%	18	1%	32	1%	25	1%	28	1%
ASIAN OR PACIFI	370	12%	356	11%	265	13%	538	13%	601	14%	571	14%
BLACK	100	3%	80	3%	51	2%	106	3%	200	5%	166	4%
HISPANIC	226	7%	251	8%	164	8%	314	8%	366	8%	369	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	282	9%	310	10%	286	14%	590	15%	518	12%	587	14%
WHITE	2,144	68%	2,100	67%	1,312	63%	2,434	61%	2,692	61%	2,422	58%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	494	16%	480	15%	336	16%	596	15%	626	14%	551	13%
Female Owned more than 50%	504	16%	538	17%	356	17%	691	17%	839	19%	753	18%
Male Owned	2,152	68%	2,104	67%	1,404	67%	2,727	68%	2,937	67%	2,839	69%
<b>Veteran</b>	172	5%	164	5%	106	5%	147	4%	183	4%	196	5%
<b>EXISTING BUSINESS</b>	2,146	68%	2,154	69%	1,437	69%	2,730	68%	2,673	61%	2,504	60%
<b>NEW BUSINESS</b>	1,001	32%	966	31%	659	31%	1,272	32%	1,724	39%	1,629	39%
<b>Rural</b>	472	15%	368	12%	315	15%	648	16%	765	17%	622	15%
<b>Urban</b>	2,678	85%	2,754	88%	1,781	85%	3,366	84%	3,637	83%	3,521	85%
<b>Export</b>	108	3%	100	3%	57	3%	110	3%	131	3%	56	1%
<b>CAPLine</b>	11	0%	43	1%	24	1%	60	1%	26	1%	24	1%
<b>PLP</b>	786	25%	806	26%	517	25%	906	23%	1,031	23%	1,069	26%
<b>Express</b>	1,770	56%	1,537	49%	1,147	55%	2,123	53%	2,406	55%	2,088	50%
<b>\$150K and Under</b>	1,933	61%	1,780	57%	1,351	64%	2,452	61%	2,785	63%	2,465	59%
<b>&gt;\$150K - \$350K</b>	550	17%	597	19%	299	14%	629	16%	674	15%	674	16%
<b>&gt;\$350K - \$2M</b>	600	19%	671	21%	390	19%	783	20%	817	19%	833	20%
<b>&gt;\$2M</b>	67	2%	74	2%	56	3%	150	4%	126	3%	171	4%

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	2012		2013		2014		2015		2016		2017							
<b>All 504</b>	\$	<b>274,731,000</b>	\$	<b>436,099,000</b>	\$	<b>109,137,000</b>	\$	<b>322,488,000</b>	\$	<b>344,171,000</b>	\$	<b>325,439,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>63,703,000</b>	23%	\$	<b>92,495,000</b>	21%	\$	<b>29,979,000</b>	27%	\$	<b>86,651,000</b>	27%	\$	<b>101,240,000</b>	29%	\$	<b>98,850,000</b>	30%
AMERICAN INDIAN	\$	777,000	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
ASIAN OR PACIFI	\$	51,656,000	19%	\$	66,549,000	15%	\$	24,025,000	22%	\$	59,004,000	18%	\$	67,667,000	20%	\$	66,047,000	20%
BLACK	\$	2,947,000	1%	\$	7,980,000	2%	\$	1,399,000	1%	\$	1,306,000	0%	\$	6,458,000	2%	\$	8,520,000	3%
HISPANIC	\$	8,323,000	3%	\$	17,966,000	4%	\$	4,555,000	4%	\$	26,341,000	8%	\$	27,115,000	8%	\$	24,283,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	14,280,000	5%	\$	39,780,000	9%	\$	3,158,000	3%	\$	26,430,000	8%	\$	29,544,000	9%	\$	26,436,000	8%
WHITE	\$	196,748,000	72%	\$	303,824,000	70%	\$	76,000,000	70%	\$	209,407,000	65%	\$	213,387,000	62%	\$	200,153,000	62%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	481,000	0%	\$	136,000	0%	\$	-	0%	\$	484,000	0%	\$	1,698,000	0%	\$	10,359,000	3%
Female Owned more than 50%	\$	24,513,000	9%	\$	51,768,000	12%	\$	6,199,000	6%	\$	36,341,000	11%	\$	37,932,000	11%	\$	37,640,000	12%
Male Owned	\$	249,737,000	91%	\$	384,195,000	88%	\$	102,938,000	94%	\$	285,663,000	89%	\$	304,541,000	88%	\$	277,440,000	85%
<b>Veteran</b>	\$	13,832,000	5%	\$	13,956,000	3%	\$	3,188,000	3%	\$	12,838,000	4%	\$	10,094,000	3%	\$	13,063,000	4%
<b>EXISTING BUSINESS</b>	\$	236,489,000	86%	\$	375,732,000	86%	\$	95,700,000	88%	\$	273,006,000	85%	\$	262,253,000	76%	\$	274,668,000	84%
<b>NEW BUSINESS</b>	\$	38,242,000	14%	\$	60,367,000	14%	\$	13,437,000	12%	\$	49,482,000	15%	\$	81,918,000	24%	\$	50,771,000	16%
<b>Rural</b>	\$	67,463,000	25%	\$	88,834,000	20%	\$	23,213,000	21%	\$	68,173,000	21%	\$	73,645,000	21%	\$	72,710,000	22%
<b>Urban</b>	\$	207,268,000	75%	\$	347,265,000	80%	\$	85,924,000	79%	\$	254,315,000	79%	\$	270,526,000	79%	\$	252,729,000	78%
<b>Export</b>	\$	6,941,000	3%	\$	21,661,000	5%	\$	6,423,000	6%	\$	15,630,000	5%	\$	13,730,000	4%	\$	-	0%
<b>\$150K and Under</b>	\$	6,241,000	2%	\$	7,606,000	2%	\$	2,919,000	3%	\$	4,286,000	1%	\$	4,606,000	1%	\$	6,207,000	2%
<b>&gt;\$150K - \$350K</b>	\$	33,782,000	12%	\$	47,740,000	11%	\$	16,138,000	15%	\$	32,052,000	10%	\$	25,503,000	7%	\$	26,951,000	8%
<b>&gt;\$350K - \$2M</b>	\$	186,230,000	68%	\$	248,997,000	57%	\$	52,588,000	48%	\$	194,030,000	60%	\$	177,890,000	52%	\$	206,795,000	64%
<b>&gt;\$2M</b>	\$	48,478,000	18%	\$	131,756,000	30%	\$	37,492,000	34%	\$	92,120,000	29%	\$	136,172,000	40%	\$	85,486,000	26%

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	2012		2013		2014		2015		2016		2017	
<b>All 504</b>	<b>454</b>		<b>636</b>		<b>174</b>		<b>444</b>		<b>416</b>		<b>438</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>91</b>	<b>20%</b>	<b>124</b>	<b>19%</b>	<b>39</b>	<b>22%</b>	<b>103</b>	<b>23%</b>	<b>89</b>	<b>21%</b>	<b>103</b>	<b>24%</b>
AMERICAN INDIAN	3	1%	-	0%	-	0%	-	0%	-	0%	-	0%
ASIAN OR PACIFI	59	13%	73	11%	19	11%	60	14%	48	12%	55	13%
BLACK	11	2%	16	3%	4	2%	4	1%	6	1%	10	2%
HISPANIC	18	4%	35	6%	16	9%	39	9%	35	8%	38	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	22	5%	38	6%	7	4%	27	6%	34	8%	34	8%
WHITE	341	75%	474	75%	128	74%	314	71%	293	70%	301	69%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1	0%	1	0%	-	0%	1	0%	1	0%	20	5%
Female Owned more than 50%	59	13%	96	15%	26	15%	65	15%	65	16%	70	16%
Male Owned	394	87%	539	85%	148	85%	378	85%	350	84%	348	79%
<b>Veteran</b>	<b>28</b>	<b>6%</b>	<b>26</b>	<b>4%</b>	<b>9</b>	<b>5%</b>	<b>17</b>	<b>4%</b>	<b>20</b>	<b>5%</b>	<b>17</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>388</b>	<b>85%</b>	<b>564</b>	<b>89%</b>	<b>154</b>	<b>89%</b>	<b>380</b>	<b>86%</b>	<b>352</b>	<b>85%</b>	<b>382</b>	<b>87%</b>
<b>NEW BUSINESS</b>	<b>66</b>	<b>15%</b>	<b>72</b>	<b>11%</b>	<b>20</b>	<b>11%</b>	<b>64</b>	<b>14%</b>	<b>64</b>	<b>15%</b>	<b>56</b>	<b>13%</b>
<b>Rural</b>	<b>135</b>	<b>30%</b>	<b>154</b>	<b>24%</b>	<b>47</b>	<b>27%</b>	<b>103</b>	<b>23%</b>	<b>95</b>	<b>23%</b>	<b>113</b>	<b>26%</b>
<b>Urban</b>	<b>319</b>	<b>70%</b>	<b>482</b>	<b>76%</b>	<b>127</b>	<b>73%</b>	<b>341</b>	<b>77%</b>	<b>321</b>	<b>77%</b>	<b>325</b>	<b>74%</b>
<b>Export</b>	<b>12</b>	<b>3%</b>	<b>20</b>	<b>3%</b>	<b>9</b>	<b>5%</b>	<b>16</b>	<b>4%</b>	<b>16</b>	<b>4%</b>	<b>-</b>	<b>0%</b>
<b>\$150K and Under</b>	<b>59</b>	<b>13%</b>	<b>72</b>	<b>11%</b>	<b>29</b>	<b>17%</b>	<b>37</b>	<b>8%</b>	<b>42</b>	<b>10%</b>	<b>54</b>	<b>12%</b>
<b>&gt;\$150K - \$350K</b>	<b>137</b>	<b>30%</b>	<b>195</b>	<b>31%</b>	<b>66</b>	<b>38%</b>	<b>131</b>	<b>30%</b>	<b>105</b>	<b>25%</b>	<b>109</b>	<b>25%</b>
<b>&gt;\$350K - \$2M</b>	<b>242</b>	<b>53%</b>	<b>327</b>	<b>51%</b>	<b>69</b>	<b>40%</b>	<b>247</b>	<b>56%</b>	<b>224</b>	<b>54%</b>	<b>246</b>	<b>56%</b>
<b>&gt;\$2M</b>	<b>16</b>	<b>4%</b>	<b>42</b>	<b>7%</b>	<b>10</b>	<b>6%</b>	<b>29</b>	<b>7%</b>	<b>45</b>	<b>11%</b>	<b>29</b>	<b>7%</b>

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