

	2012		2013		2014		2015		2016		2017							
<b>All 7(A)</b>	\$	<b>4,257,685,500</b>	\$	<b>5,041,332,800</b>	\$	<b>4,902,640,300</b>	\$	<b>6,303,738,000</b>	\$	<b>6,703,131,100</b>	\$	<b>7,571,354,300</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>1,085,046,500</b>	25%	\$	<b>1,328,807,400</b>	26%	\$	<b>1,437,132,200</b>	29%	\$	<b>1,806,451,400</b>	29%	\$	<b>1,973,909,400</b>	29%	\$	<b>2,436,057,900</b>	32%
AMERICAN INDIAN	\$	21,541,700	1%	\$	24,572,600	0%	\$	20,889,900	0%	\$	35,140,700	1%	\$	23,272,400	0%	\$	45,735,100	1%
ASIAN OR PACIFI	\$	798,676,000	19%	\$	983,299,100	20%	\$	1,080,212,800	22%	\$	1,295,974,300	21%	\$	1,446,605,500	22%	\$	1,762,681,100	23%
BLACK	\$	67,057,300	2%	\$	84,729,700	2%	\$	106,581,800	2%	\$	115,513,400	2%	\$	135,796,300	2%	\$	177,198,200	2%
HISPANIC	\$	197,771,500	5%	\$	236,206,000	5%	\$	229,447,700	5%	\$	359,823,000	6%	\$	368,235,200	5%	\$	450,443,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	405,134,100	10%	\$	572,401,800	11%	\$	777,176,000	16%	\$	859,568,300	14%	\$	897,366,100	13%	\$	1,098,227,900	15%
WHITE	\$	2,767,504,900	65%	\$	3,140,123,600	62%	\$	2,688,332,100	55%	\$	3,637,718,300	58%	\$	3,831,855,600	57%	\$	4,037,068,500	53%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	717,362,300	17%	\$	789,424,600	16%	\$	791,810,200	16%	\$	1,020,633,800	16%	\$	1,055,198,800	16%	\$	1,154,178,600	15%
Female Owned more than 50%	\$	538,624,500	13%	\$	638,957,400	13%	\$	610,224,500	12%	\$	800,315,900	13%	\$	964,134,100	14%	\$	1,103,720,600	15%
Male Owned	\$	3,001,698,700	71%	\$	3,612,950,800	72%	\$	3,500,605,600	71%	\$	4,482,788,300	71%	\$	4,683,798,200	70%	\$	5,313,455,100	70%
<b>Veteran</b>	\$	175,564,200	4%	\$	181,621,000	4%	\$	177,391,200	4%	\$	304,032,100	5%	\$	355,913,100	5%	\$	273,950,600	4%
<b>EXISTING BUSINESS</b>	\$	3,108,530,100	73%	\$	3,745,611,900	74%	\$	3,521,269,300	72%	\$	4,228,128,200	67%	\$	4,295,738,100	64%	\$	4,882,454,100	64%
<b>NEW BUSINESS</b>	\$	1,141,001,700	27%	\$	1,287,819,900	26%	\$	1,363,983,400	28%	\$	2,058,541,800	33%	\$	2,384,663,000	36%	\$	2,671,164,500	35%
<b>Rural</b>	\$	716,714,400	17%	\$	710,044,300	14%	\$	805,540,800	16%	\$	1,052,616,300	17%	\$	1,051,234,200	16%	\$	1,070,336,200	14%
<b>Urban</b>	\$	3,540,971,100	83%	\$	4,331,288,500	86%	\$	4,097,099,500	84%	\$	5,251,121,700	83%	\$	5,651,896,900	84%	\$	6,501,018,100	86%
<b>Export</b>	\$	233,954,600	5%	\$	337,760,800	7%	\$	339,072,800	7%	\$	411,369,000	7%	\$	410,185,800	6%	\$	358,524,600	5%
<b>CAPLine</b>	\$	75,687,900	2%	\$	163,645,300	3%	\$	108,364,200	2%	\$	145,906,100	2%	\$	94,014,900	1%	\$	72,578,800	1%
<b>PLP</b>	\$	2,194,715,100	52%	\$	2,755,275,200	55%	\$	2,906,196,400	59%	\$	3,881,254,000	62%	\$	4,287,917,300	64%	\$	5,148,270,000	68%
<b>Express</b>	\$	514,163,400	12%	\$	496,612,100	10%	\$	460,932,400	9%	\$	605,530,500	10%	\$	623,090,900	9%	\$	587,560,500	8%
<b>\$150K and Under</b>	\$	426,545,400	10%	\$	417,671,200	8%	\$	460,372,600	9%	\$	634,118,500	10%	\$	647,544,100	10%	\$	619,162,100	8%
<b>&gt;\$150K - \$350K</b>	\$	586,653,800	14%	\$	642,038,000	13%	\$	577,699,700	12%	\$	720,313,700	11%	\$	763,349,700	11%	\$	813,976,200	11%
<b>&gt;\$350K - \$2M</b>	\$	2,182,408,700	51%	\$	2,691,226,600	53%	\$	2,491,600,000	51%	\$	2,981,848,300	47%	\$	3,267,944,300	49%	\$	3,442,361,400	45%
<b>&gt;\$2M</b>	\$	1,062,077,600	25%	\$	1,290,397,000	26%	\$	1,372,968,000	28%	\$	1,967,457,500	31%	\$	2,024,293,000	30%	\$	2,695,854,600	36%

All Activity illustrated above is as of 01/27 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 7(A)</b>	<b>13,079</b>		<b>13,438</b>		<b>13,350</b>		<b>17,323</b>		<b>18,495</b>		<b>17,732</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>2,851</b>	<b>22%</b>	<b>3,039</b>	<b>23%</b>	<b>3,272</b>	<b>25%</b>	<b>4,155</b>	<b>24%</b>	<b>4,884</b>	<b>26%</b>	<b>4,642</b>	<b>26%</b>
AMERICAN INDIAN	104	1%	115	1%	109	1%	125	1%	107	1%	124	1%
ASIAN OR PACIFI	1,491	11%	1,655	12%	1,790	13%	2,220	13%	2,485	13%	2,411	14%
BLACK	357	3%	319	2%	395	3%	509	3%	685	4%	660	4%
HISPANIC	899	7%	950	7%	978	7%	1,301	8%	1,607	9%	1,447	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,168	9%	1,349	10%	1,613	12%	2,439	14%	2,219	12%	2,449	14%
WHITE	9,060	69%	9,050	67%	8,465	63%	10,729	62%	11,392	62%	10,641	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,065	16%	2,081	15%	2,079	16%	2,561	15%	2,591	14%	2,440	14%
Female Owned more than 50%	2,177	17%	2,187	16%	2,202	16%	3,051	18%	3,426	19%	3,209	18%
Male Owned	8,837	68%	9,170	68%	9,069	68%	11,711	68%	12,478	67%	12,083	68%
<b>Veteran</b>	<b>709</b>	<b>5%</b>	<b>672</b>	<b>5%</b>	<b>652</b>	<b>5%</b>	<b>799</b>	<b>5%</b>	<b>933</b>	<b>5%</b>	<b>891</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>9,037</b>	<b>69%</b>	<b>9,275</b>	<b>69%</b>	<b>9,259</b>	<b>69%</b>	<b>11,637</b>	<b>67%</b>	<b>11,204</b>	<b>61%</b>	<b>11,053</b>	<b>62%</b>
<b>NEW BUSINESS</b>	<b>4,034</b>	<b>31%</b>	<b>4,155</b>	<b>31%</b>	<b>4,068</b>	<b>30%</b>	<b>5,648</b>	<b>33%</b>	<b>7,261</b>	<b>39%</b>	<b>6,654</b>	<b>38%</b>
<b>Rural</b>	<b>1,867</b>	<b>14%</b>	<b>1,598</b>	<b>12%</b>	<b>2,170</b>	<b>16%</b>	<b>2,740</b>	<b>16%</b>	<b>3,109</b>	<b>17%</b>	<b>2,698</b>	<b>15%</b>
<b>Urban</b>	<b>11,212</b>	<b>86%</b>	<b>11,840</b>	<b>88%</b>	<b>11,180</b>	<b>84%</b>	<b>14,583</b>	<b>84%</b>	<b>15,386</b>	<b>83%</b>	<b>15,034</b>	<b>85%</b>
<b>Export</b>	<b>450</b>	<b>3%</b>	<b>437</b>	<b>3%</b>	<b>431</b>	<b>3%</b>	<b>479</b>	<b>3%</b>	<b>509</b>	<b>3%</b>	<b>349</b>	<b>2%</b>
<b>CAPLine</b>	<b>98</b>	<b>1%</b>	<b>217</b>	<b>2%</b>	<b>147</b>	<b>1%</b>	<b>182</b>	<b>1%</b>	<b>132</b>	<b>1%</b>	<b>114</b>	<b>1%</b>
<b>PLP</b>	<b>3,495</b>	<b>27%</b>	<b>3,772</b>	<b>28%</b>	<b>3,514</b>	<b>26%</b>	<b>4,251</b>	<b>25%</b>	<b>4,912</b>	<b>27%</b>	<b>6,111</b>	<b>34%</b>
<b>Express</b>	<b>6,937</b>	<b>53%</b>	<b>6,433</b>	<b>48%</b>	<b>6,501</b>	<b>49%</b>	<b>8,870</b>	<b>51%</b>	<b>9,545</b>	<b>52%</b>	<b>8,139</b>	<b>46%</b>
<b>\$150K and Under</b>	<b>7,762</b>	<b>59%</b>	<b>7,299</b>	<b>54%</b>	<b>7,737</b>	<b>58%</b>	<b>10,403</b>	<b>60%</b>	<b>11,151</b>	<b>60%</b>	<b>9,749</b>	<b>55%</b>
<b>&gt;\$150K - \$350K</b>	<b>2,352</b>	<b>18%</b>	<b>2,546</b>	<b>19%</b>	<b>2,246</b>	<b>17%</b>	<b>2,783</b>	<b>16%</b>	<b>2,895</b>	<b>16%</b>	<b>3,089</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>2,618</b>	<b>20%</b>	<b>3,168</b>	<b>24%</b>	<b>2,916</b>	<b>22%</b>	<b>3,500</b>	<b>20%</b>	<b>3,783</b>	<b>20%</b>	<b>4,036</b>	<b>23%</b>
<b>&gt;\$2M</b>	<b>347</b>	<b>3%</b>	<b>425</b>	<b>3%</b>	<b>451</b>	<b>3%</b>	<b>637</b>	<b>4%</b>	<b>666</b>	<b>4%</b>	<b>858</b>	<b>5%</b>

All Activity illustrated above is as of 01/27 for each FY listed.

	2012		2013		2014		2015		2016		2017							
<b>All 504</b>	\$	<b>1,630,625,000</b>	\$	<b>1,671,650,000</b>	\$	<b>1,278,274,000</b>	\$	<b>1,272,963,000</b>	\$	<b>1,432,512,000</b>	\$	<b>1,570,698,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>349,393,000</b>	21%	\$	<b>370,609,000</b>	22%	\$	<b>307,072,000</b>	24%	\$	<b>320,731,000</b>	25%	\$	<b>408,549,000</b>	29%	\$	<b>476,700,000</b>	30%
AMERICAN INDIAN	\$	2,288,000	0%	\$	842,000	0%	\$	1,564,000	0%	\$	2,516,000	0%	\$	3,849,000	0%	\$	760,000	0%
ASIAN OR PACIFI	\$	251,626,000	15%	\$	277,760,000	17%	\$	230,983,000	18%	\$	206,784,000	16%	\$	297,736,000	21%	\$	346,348,000	22%
BLACK	\$	20,218,000	1%	\$	27,305,000	2%	\$	17,802,000	1%	\$	18,176,000	1%	\$	15,265,000	1%	\$	37,143,000	2%
HISPANIC	\$	75,261,000	5%	\$	64,702,000	4%	\$	56,723,000	4%	\$	93,255,000	7%	\$	91,699,000	6%	\$	92,449,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	79,564,000	5%	\$	133,587,000	8%	\$	112,059,000	9%	\$	111,692,000	9%	\$	116,607,000	8%	\$	128,277,000	8%
WHITE	\$	1,201,668,000	74%	\$	1,167,454,000	70%	\$	859,143,000	67%	\$	840,540,000	66%	\$	907,356,000	63%	\$	965,721,000	61%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	6,783,000	0%	\$	8,280,000	0%	\$	6,170,000	0%	\$	3,769,000	0%	\$	4,700,000	0%	\$	56,653,000	4%
Female Owned more than 50%	\$	181,550,000	11%	\$	203,114,000	12%	\$	136,824,000	11%	\$	155,595,000	12%	\$	177,488,000	12%	\$	184,179,000	12%
Male Owned	\$	1,442,292,000	88%	\$	1,460,256,000	87%	\$	1,135,280,000	89%	\$	1,113,599,000	87%	\$	1,250,324,000	87%	\$	1,329,866,000	85%
<b>Veteran</b>	\$	88,187,000	5%	\$	63,066,000	4%	\$	54,494,000	4%	\$	50,225,000	4%	\$	49,661,000	3%	\$	47,977,000	3%
<b>EXISTING BUSINESS</b>	\$	1,427,266,000	88%	\$	1,425,091,000	85%	\$	1,059,032,000	83%	\$	1,058,445,000	83%	\$	1,160,546,000	81%	\$	1,351,577,000	86%
<b>NEW BUSINESS</b>	\$	203,359,000	12%	\$	246,559,000	15%	\$	219,242,000	17%	\$	214,518,000	17%	\$	271,966,000	19%	\$	219,121,000	14%
<b>Rural</b>	\$	376,463,000	23%	\$	362,643,000	22%	\$	282,677,000	22%	\$	290,836,000	23%	\$	315,339,000	22%	\$	338,760,000	22%
<b>Urban</b>	\$	1,254,162,000	77%	\$	1,309,007,000	78%	\$	995,597,000	78%	\$	982,127,000	77%	\$	1,117,173,000	78%	\$	1,231,938,000	78%
<b>Export</b>	\$	48,180,000	3%	\$	56,519,000	3%	\$	67,438,000	5%	\$	64,111,000	5%	\$	54,737,000	4%	\$	17,641,000	1%
<b>\$150K and Under</b>	\$	30,912,000	2%	\$	30,987,000	2%	\$	23,226,000	2%	\$	18,760,000	1%	\$	17,850,000	1%	\$	21,268,000	1%
<b>&gt;\$150K - \$350K</b>	\$	188,309,000	12%	\$	187,988,000	11%	\$	127,444,000	10%	\$	129,279,000	10%	\$	122,522,000	9%	\$	132,396,000	8%
<b>&gt;\$350K - \$2M</b>	\$	986,968,000	61%	\$	1,011,267,000	60%	\$	750,931,000	59%	\$	788,415,000	62%	\$	771,881,000	54%	\$	877,667,000	56%
<b>&gt;\$2M</b>	\$	424,436,000	26%	\$	441,408,000	26%	\$	376,673,000	29%	\$	336,509,000	26%	\$	520,259,000	36%	\$	539,367,000	34%

All Activity illustrated above is as of 01/27 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 504</b>	<b>2,454</b>		<b>2,493</b>		<b>1,787</b>		<b>1,774</b>		<b>1,753</b>		<b>1,942</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>487</b>	<b>20%</b>	<b>508</b>	<b>20%</b>	<b>357</b>	<b>20%</b>	<b>370</b>	<b>21%</b>	<b>362</b>	<b>21%</b>	<b>454</b>	<b>23%</b>
AMERICAN INDIAN	6	0%	2	0%	2	0%	6	0%	4	0%	2	0%
ASIAN OR PACIFI	295	12%	312	13%	204	11%	200	11%	199	11%	271	14%
BLACK	41	2%	44	2%	27	2%	28	2%	22	1%	43	2%
HISPANIC	145	6%	150	6%	124	7%	136	8%	137	8%	138	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	116	5%	153	6%	130	7%	128	7%	139	8%	131	7%
WHITE	1,851	75%	1,832	73%	1,300	73%	1,276	72%	1,252	71%	1,357	70%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	11	0%	11	0%	6	0%	7	0%	6	0%	96	5%
Female Owned more than 50%	338	14%	382	15%	266	15%	270	15%	281	16%	297	15%
Male Owned	2,105	86%	2,100	84%	1,515	85%	1,497	84%	1,466	84%	1,549	80%
<b>Veteran</b>	<b>131</b>	<b>5%</b>	<b>120</b>	<b>5%</b>	<b>90</b>	<b>5%</b>	<b>78</b>	<b>4%</b>	<b>87</b>	<b>5%</b>	<b>74</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>2,180</b>	<b>89%</b>	<b>2,202</b>	<b>88%</b>	<b>1,543</b>	<b>86%</b>	<b>1,512</b>	<b>85%</b>	<b>1,515</b>	<b>86%</b>	<b>1,706</b>	<b>88%</b>
<b>NEW BUSINESS</b>	<b>274</b>	<b>11%</b>	<b>291</b>	<b>12%</b>	<b>244</b>	<b>14%</b>	<b>262</b>	<b>15%</b>	<b>238</b>	<b>14%</b>	<b>236</b>	<b>12%</b>
<b>Rural</b>	<b>661</b>	<b>27%</b>	<b>617</b>	<b>25%</b>	<b>436</b>	<b>24%</b>	<b>447</b>	<b>25%</b>	<b>439</b>	<b>25%</b>	<b>505</b>	<b>26%</b>
<b>Urban</b>	<b>1,793</b>	<b>73%</b>	<b>1,876</b>	<b>75%</b>	<b>1,351</b>	<b>76%</b>	<b>1,327</b>	<b>75%</b>	<b>1,314</b>	<b>75%</b>	<b>1,437</b>	<b>74%</b>
<b>Export</b>	<b>60</b>	<b>2%</b>	<b>63</b>	<b>3%</b>	<b>68</b>	<b>4%</b>	<b>73</b>	<b>4%</b>	<b>58</b>	<b>3%</b>	<b>15</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>284</b>	<b>12%</b>	<b>288</b>	<b>12%</b>	<b>211</b>	<b>12%</b>	<b>167</b>	<b>9%</b>	<b>165</b>	<b>9%</b>	<b>188</b>	<b>10%</b>
<b>&gt;\$150K - \$350K</b>	<b>759</b>	<b>31%</b>	<b>771</b>	<b>31%</b>	<b>527</b>	<b>29%</b>	<b>526</b>	<b>30%</b>	<b>492</b>	<b>28%</b>	<b>527</b>	<b>27%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,272</b>	<b>52%</b>	<b>1,293</b>	<b>52%</b>	<b>934</b>	<b>52%</b>	<b>972</b>	<b>55%</b>	<b>934</b>	<b>53%</b>	<b>1,057</b>	<b>54%</b>
<b>&gt;\$2M</b>	<b>139</b>	<b>6%</b>	<b>141</b>	<b>6%</b>	<b>115</b>	<b>6%</b>	<b>109</b>	<b>6%</b>	<b>162</b>	<b>9%</b>	<b>170</b>	<b>9%</b>

All Activity illustrated above is as of 01/27 for each FY listed.