

	2012		2013		2014		2015		2016		2017							
All 7(A)	\$	5,550,785,300	\$	6,685,431,800	\$	6,545,017,400	\$	8,281,736,500	\$	8,943,384,300	\$	9,625,487,400						
Ethnicity																		
All Minority	\$	1,405,466,200	25%	\$	1,809,246,300	27%	\$	1,873,523,500	29%	\$	2,341,293,100	28%	\$	2,635,192,400	29%	\$	3,064,215,400	32%
AMERICAN INDIAN	\$	27,806,800	1%	\$	29,979,100	0%	\$	24,636,000	0%	\$	49,529,100	1%	\$	38,446,900	0%	\$	62,894,400	1%
ASIAN OR PACIFI	\$	1,027,095,400	19%	\$	1,341,722,700	20%	\$	1,394,343,900	21%	\$	1,666,757,100	20%	\$	1,936,371,200	22%	\$	2,205,794,200	23%
BLACK	\$	89,096,000	2%	\$	115,664,100	2%	\$	131,165,400	2%	\$	155,158,400	2%	\$	176,192,700	2%	\$	230,997,500	2%
HISPANIC	\$	261,468,000	5%	\$	321,880,400	5%	\$	323,378,200	5%	\$	469,848,500	6%	\$	484,181,600	5%	\$	564,529,300	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	529,476,900	10%	\$	774,177,000	12%	\$	981,644,200	15%	\$	1,117,411,800	13%	\$	1,215,881,600	14%	\$	1,425,445,500	15%
WHITE	\$	3,615,842,200	65%	\$	4,102,008,500	61%	\$	3,689,849,700	56%	\$	4,823,031,600	58%	\$	5,092,310,300	57%	\$	5,135,826,500	53%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	937,808,000	17%	\$	1,057,567,400	16%	\$	1,088,438,100	17%	\$	1,312,322,500	16%	\$	1,454,409,900	16%	\$	1,478,510,600	15%
Female Owned more than 50%	\$	686,964,200	12%	\$	870,578,800	13%	\$	802,664,400	12%	\$	1,042,805,900	13%	\$	1,275,322,400	14%	\$	1,396,455,000	15%
Male Owned	\$	3,926,013,100	71%	\$	4,757,285,600	71%	\$	4,653,914,900	71%	\$	5,926,608,100	72%	\$	6,213,652,000	69%	\$	6,750,521,800	70%
Veteran	\$	233,784,700	4%	\$	232,981,300	3%	\$	225,484,800	3%	\$	415,119,900	5%	\$	448,713,300	5%	\$	352,231,100	4%
EXISTING BUSINESS	\$	4,048,695,200	73%	\$	4,942,470,400	74%	\$	4,697,611,600	72%	\$	5,540,671,900	67%	\$	5,669,159,700	63%	\$	6,164,307,400	64%
NEW BUSINESS	\$	1,493,916,400	27%	\$	1,733,174,300	26%	\$	1,824,921,400	28%	\$	2,714,500,300	33%	\$	3,247,898,700	36%	\$	3,432,325,400	36%
Rural	\$	922,129,300	17%	\$	961,000,700	14%	\$	1,098,434,100	17%	\$	1,382,274,500	17%	\$	1,432,192,800	16%	\$	1,391,851,000	14%
Urban	\$	4,628,656,000	83%	\$	5,724,431,100	86%	\$	5,446,583,300	83%	\$	6,899,462,000	83%	\$	7,511,191,500	84%	\$	8,233,636,400	86%
Export	\$	184,745,000	3%	\$	354,546,200	5%	\$	460,323,500	7%	\$	505,876,400	6%	\$	535,138,100	6%	\$	1,255,980,900	13%
CAPLine	\$	117,874,100	2%	\$	223,576,800	3%	\$	149,444,800	2%	\$	192,633,500	2%	\$	126,714,700	1%	\$	94,784,400	1%
PLP	\$	2,862,135,400	52%	\$	3,668,629,900	55%	\$	3,846,846,600	59%	\$	5,101,764,500	62%	\$	5,668,517,900	63%	\$	6,636,128,400	69%
Express	\$	672,116,000	12%	\$	643,001,100	10%	\$	633,073,000	10%	\$	803,548,000	10%	\$	837,931,200	9%	\$	762,448,500	8%
\$150K and Under	\$	559,663,200	10%	\$	547,988,700	8%	\$	625,363,000	10%	\$	835,130,600	10%	\$	875,451,000	10%	\$	815,670,800	8%
>\$150K - \$350K	\$	784,504,000	14%	\$	846,644,200	13%	\$	778,023,100	12%	\$	955,905,500	12%	\$	1,042,726,400	12%	\$	1,059,499,500	11%
>\$350K - \$2M	\$	2,858,387,200	51%	\$	3,527,937,100	53%	\$	3,290,691,700	50%	\$	3,932,650,000	47%	\$	4,304,341,800	48%	\$	4,406,348,900	46%
>\$2M	\$	1,348,230,900	24%	\$	1,762,861,800	26%	\$	1,850,939,600	28%	\$	2,558,050,400	31%	\$	2,720,865,100	30%	\$	3,343,968,200	35%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	17,111		17,650		17,924		22,844		24,747		23,119	
Ethnicity												
All Minority	3,724	22%	4,002	23%	4,283	24%	5,378	24%	6,434	26%	5,976	26%
AMERICAN INDIAN	142	1%	142	1%	141	1%	160	1%	157	1%	166	1%
ASIAN OR PACIFI	1,925	11%	2,217	13%	2,353	13%	2,851	12%	3,267	13%	3,059	13%
BLACK	462	3%	424	2%	506	3%	675	3%	916	4%	882	4%
HISPANIC	1,195	7%	1,219	7%	1,283	7%	1,692	7%	2,094	8%	1,869	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,539	9%	1,853	10%	2,130	12%	3,185	14%	3,004	12%	3,167	14%
WHITE	11,848	69%	11,795	67%	11,511	64%	14,281	63%	15,309	62%	13,976	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,671	16%	2,785	16%	2,800	16%	3,300	14%	3,477	14%	3,172	14%
Female Owned more than 50%	2,772	16%	2,857	16%	2,915	16%	3,977	17%	4,546	18%	4,223	18%
Male Owned	11,668	68%	12,008	68%	12,209	68%	15,567	68%	16,724	68%	15,724	68%
Veteran	895	5%	870	5%	829	5%	1,084	5%	1,281	5%	1,208	5%
EXISTING BUSINESS	11,823	69%	12,146	69%	12,402	69%	15,271	67%	15,026	61%	14,420	62%
NEW BUSINESS	5,279	31%	5,489	31%	5,491	31%	7,527	33%	9,681	39%	8,666	37%
Rural	2,403	14%	2,177	12%	2,944	16%	3,608	16%	4,146	17%	3,590	16%
Urban	14,708	86%	15,473	88%	14,980	84%	19,236	84%	20,601	83%	19,529	84%
Export	328	2%	444	3%	598	3%	616	3%	697	3%	1,527	7%
CAPLine	151	1%	291	2%	204	1%	245	1%	180	1%	147	1%
PLP	4,575	27%	4,925	28%	4,457	25%	5,614	25%	6,487	26%	8,369	36%
Express	9,050	53%	8,372	47%	8,859	49%	11,705	51%	12,767	52%	10,639	46%
\$150K and Under	10,125	59%	9,572	54%	10,448	58%	13,707	60%	14,958	60%	12,840	56%
>\$150K - \$350K	3,128	18%	3,358	19%	3,021	17%	3,704	16%	3,941	16%	4,018	17%
>\$350K - \$2M	3,416	20%	4,152	24%	3,848	21%	4,604	20%	4,958	20%	5,192	22%
>\$2M	442	3%	568	3%	607	3%	829	4%	890	4%	1,069	5%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	2,213,299,000	\$	2,123,469,000	\$	1,639,324,000	\$	1,634,081,000	\$	1,891,775,000	\$	2,032,369,000						
Ethnicity																		
All Minority	\$	453,310,000	20%	\$	491,277,000	23%	\$	411,756,000	25%	\$	416,999,000	26%	\$	549,852,000	29%	\$	606,177,000	30%
AMERICAN INDIAN	\$	2,602,000	0%	\$	4,817,000	0%	\$	1,748,000	0%	\$	6,588,000	0%	\$	5,199,000	0%	\$	1,274,000	0%
ASIAN OR PACIFI	\$	322,013,000	15%	\$	360,659,000	17%	\$	298,625,000	18%	\$	270,596,000	17%	\$	400,188,000	21%	\$	439,440,000	22%
BLACK	\$	26,003,000	1%	\$	38,793,000	2%	\$	21,250,000	1%	\$	21,250,000	1%	\$	23,470,000	1%	\$	40,352,000	2%
HISPANIC	\$	102,692,000	5%	\$	87,008,000	4%	\$	90,133,000	5%	\$	118,565,000	7%	\$	120,995,000	6%	\$	125,111,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	114,771,000	5%	\$	161,872,000	8%	\$	139,886,000	9%	\$	146,446,000	9%	\$	147,506,000	8%	\$	165,964,000	8%
WHITE	\$	1,645,218,000	74%	\$	1,470,320,000	69%	\$	1,087,682,000	66%	\$	1,070,636,000	66%	\$	1,194,417,000	63%	\$	1,260,228,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	10,394,000	0%	\$	9,248,000	0%	\$	6,170,000	0%	\$	5,661,000	0%	\$	4,918,000	0%	\$	78,169,000	4%
Female Owned more than 50%	\$	240,838,000	11%	\$	264,792,000	12%	\$	181,240,000	11%	\$	209,247,000	13%	\$	242,313,000	13%	\$	219,559,000	11%
Male Owned	\$	1,962,067,000	89%	\$	1,849,429,000	87%	\$	1,451,914,000	89%	\$	1,419,173,000	87%	\$	1,644,544,000	87%	\$	1,734,641,000	85%
Veteran	\$	118,519,000	5%	\$	94,871,000	4%	\$	63,193,000	4%	\$	61,522,000	4%	\$	64,536,000	3%	\$	59,880,000	3%
EXISTING BUSINESS	\$	1,936,159,000	87%	\$	1,817,900,000	86%	\$	1,359,156,000	83%	\$	1,363,810,000	83%	\$	1,559,326,000	82%	\$	1,748,109,000	86%
NEW BUSINESS	\$	277,140,000	13%	\$	305,569,000	14%	\$	280,168,000	17%	\$	270,271,000	17%	\$	332,449,000	18%	\$	284,260,000	14%
Rural	\$	514,477,000	23%	\$	462,431,000	22%	\$	355,224,000	22%	\$	368,237,000	23%	\$	409,360,000	22%	\$	457,076,000	22%
Urban	\$	1,698,822,000	77%	\$	1,661,038,000	78%	\$	1,284,100,000	78%	\$	1,265,844,000	77%	\$	1,482,415,000	78%	\$	1,575,293,000	78%
Export	\$	67,474,000	3%	\$	69,364,000	3%	\$	84,414,000	5%	\$	84,299,000	5%	\$	74,279,000	4%	\$	22,967,000	1%
\$150K and Under	\$	39,845,000	2%	\$	38,066,000	2%	\$	28,383,000	2%	\$	24,541,000	2%	\$	24,155,000	1%	\$	27,277,000	1%
>\$150K - \$350K	\$	251,565,000	11%	\$	237,243,000	11%	\$	166,154,000	10%	\$	162,576,000	10%	\$	158,574,000	8%	\$	173,015,000	9%
>\$350K - \$2M	\$	1,336,352,000	60%	\$	1,291,265,000	61%	\$	969,113,000	59%	\$	1,034,689,000	63%	\$	1,027,035,000	54%	\$	1,145,124,000	56%
>\$2M	\$	585,537,000	26%	\$	556,895,000	26%	\$	475,674,000	29%	\$	412,275,000	25%	\$	682,011,000	36%	\$	686,953,000	34%

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	2012		2013		2014		2015		2016		2017	
All 504	3,278		3,161		2,301		2,300		2,318		2,541	
Ethnicity												
All Minority	641	20%	649	21%	468	20%	490	21%	505	22%	597	23%
AMERICAN INDIAN	7	0%	4	0%	3	0%	9	0%	8	0%	3	0%
ASIAN OR PACIFI	378	12%	396	13%	259	11%	264	11%	283	12%	351	14%
BLACK	56	2%	58	2%	37	2%	36	2%	31	1%	52	2%
HISPANIC	200	6%	191	6%	169	7%	181	8%	183	8%	191	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	150	5%	193	6%	164	7%	170	7%	177	8%	178	7%
WHITE	2,487	76%	2,319	73%	1,669	73%	1,640	71%	1,636	71%	1,766	70%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	16	0%	14	0%	6	0%	9	0%	7	0%	123	5%
Female Owned more than 50%	445	14%	497	16%	352	15%	355	15%	397	17%	369	15%
Male Owned	2,817	86%	2,650	84%	1,943	84%	1,936	84%	1,914	83%	2,049	81%
Veteran	176	5%	169	5%	109	5%	98	4%	111	5%	99	4%
EXISTING BUSINESS	2,902	89%	2,805	89%	1,975	86%	1,959	85%	2,016	87%	2,216	87%
NEW BUSINESS	376	11%	356	11%	326	14%	341	15%	302	13%	325	13%
Rural	896	27%	783	25%	556	24%	574	25%	581	25%	683	27%
Urban	2,382	73%	2,378	75%	1,745	76%	1,726	75%	1,737	75%	1,858	73%
Export	84	3%	77	2%	86	4%	94	4%	71	3%	21	1%
\$150K and Under	367	11%	353	11%	256	11%	216	9%	224	10%	240	9%
>\$150K - \$350K	1,010	31%	974	31%	690	30%	659	29%	640	28%	693	27%
>\$350K - \$2M	1,710	52%	1,654	52%	1,206	52%	1,289	56%	1,242	54%	1,393	55%
>\$2M	191	6%	180	6%	149	6%	136	6%	212	9%	215	8%

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