

	2012		2013		2014		2015		2016		2017							
All 7(A)	\$	6,755,505,200	\$	8,220,871,300	\$	8,099,996,400	\$	10,135,525,300	\$	10,910,298,500	\$	11,967,861,900						
Ethnicity																		
All Minority	\$	1,716,814,700	25%	\$	2,235,286,300	27%	\$	2,345,859,500	29%	\$	2,867,144,700	28%	\$	3,222,577,000	30%	\$	3,755,840,000	31%
AMERICAN INDIAN	\$	33,942,700	1%	\$	37,379,800	0%	\$	33,848,000	0%	\$	62,286,200	1%	\$	56,393,000	1%	\$	74,202,000	1%
ASIAN OR PACIFI	\$	1,261,472,100	19%	\$	1,664,181,400	20%	\$	1,739,538,000	21%	\$	2,026,508,100	20%	\$	2,358,751,200	22%	\$	2,723,417,900	23%
BLACK	\$	102,989,800	2%	\$	140,933,200	2%	\$	165,601,400	2%	\$	191,900,300	2%	\$	219,025,200	2%	\$	281,847,600	2%
HISPANIC	\$	318,410,100	5%	\$	392,791,900	5%	\$	406,872,100	5%	\$	586,450,100	6%	\$	588,407,600	5%	\$	672,794,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	646,569,400	10%	\$	983,092,700	12%	\$	1,182,178,600	15%	\$	1,353,856,000	13%	\$	1,477,107,000	14%	\$	1,810,551,700	15%
WHITE	\$	4,392,121,100	65%	\$	5,002,492,300	61%	\$	4,571,958,300	56%	\$	5,914,524,600	58%	\$	6,210,614,500	57%	\$	6,401,470,200	53%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,148,114,100	17%	\$	1,324,515,700	16%	\$	1,385,972,400	17%	\$	1,634,248,500	16%	\$	1,775,527,300	16%	\$	1,839,998,600	15%
Female Owned more than 50%	\$	836,724,600	12%	\$	1,080,284,400	13%	\$	1,002,545,600	12%	\$	1,290,254,700	13%	\$	1,572,346,900	14%	\$	1,704,960,800	14%
Male Owned	\$	4,770,666,500	71%	\$	5,816,071,200	71%	\$	5,711,478,400	71%	\$	7,211,022,100	71%	\$	7,562,424,300	69%	\$	8,422,902,500	70%
Veteran	\$	284,384,700	4%	\$	285,263,600	3%	\$	278,591,000	3%	\$	518,155,800	5%	\$	547,371,700	5%	\$	453,108,600	4%
EXISTING BUSINESS	\$	4,948,738,300	73%	\$	6,106,413,100	74%	\$	5,794,188,500	72%	\$	6,767,489,200	67%	\$	6,912,389,400	63%	\$	7,686,632,300	64%
NEW BUSINESS	\$	1,798,593,200	27%	\$	2,103,541,500	26%	\$	2,277,514,200	28%	\$	3,339,407,800	33%	\$	3,958,021,200	36%	\$	4,248,307,100	35%
Rural	\$	1,079,479,000	16%	\$	1,203,880,100	15%	\$	1,321,849,200	16%	\$	1,688,456,800	17%	\$	1,738,936,300	16%	\$	1,680,750,700	14%
Urban	\$	5,676,026,200	84%	\$	7,016,991,200	85%	\$	6,778,147,200	84%	\$	8,447,068,500	83%	\$	9,171,362,200	84%	\$	10,287,111,200	86%
Export	\$	236,024,600	3%	\$	429,649,000	5%	\$	562,059,300	7%	\$	596,378,000	6%	\$	663,071,900	6%	\$	1,348,245,700	11%
CAPLine	\$	164,769,900	2%	\$	268,031,000	3%	\$	191,148,500	2%	\$	223,206,000	2%	\$	143,247,700	1%	\$	121,996,900	1%
PLP	\$	3,553,298,700	53%	\$	4,530,174,300	55%	\$	4,746,310,400	59%	\$	6,264,564,900	62%	\$	6,878,076,600	63%	\$	8,302,569,000	69%
Express	\$	824,575,700	12%	\$	775,359,800	9%	\$	800,480,900	10%	\$	986,510,100	10%	\$	1,014,950,700	9%	\$	950,763,600	8%
\$150K and Under	\$	681,381,500	10%	\$	661,821,400	8%	\$	786,401,000	10%	\$	1,020,396,500	10%	\$	1,070,825,300	10%	\$	1,027,772,500	9%
>\$150K - \$350K	\$	969,200,000	14%	\$	1,044,864,700	13%	\$	965,736,600	12%	\$	1,168,531,200	12%	\$	1,265,564,300	12%	\$	1,303,079,800	11%
>\$350K - \$2M	\$	3,457,969,500	51%	\$	4,328,602,000	53%	\$	4,024,043,400	50%	\$	4,849,692,100	48%	\$	5,218,179,400	48%	\$	5,468,077,300	46%
>\$2M	\$	1,646,954,200	24%	\$	2,185,583,200	27%	\$	2,323,815,400	29%	\$	3,096,905,500	31%	\$	3,355,729,500	31%	\$	4,168,932,300	35%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	20,858		21,490		22,384		27,952		30,127		28,643	
Ethnicity												
All Minority	4,547	22%	4,863	23%	5,324	24%	6,595	24%	7,764	26%	7,329	26%
AMERICAN INDIAN	182	1%	165	1%	171	1%	196	1%	197	1%	204	1%
ASIAN OR PACIFI	2,369	11%	2,714	13%	2,902	13%	3,489	12%	3,927	13%	3,743	13%
BLACK	537	3%	507	2%	653	3%	835	3%	1,095	4%	1,090	4%
HISPANIC	1,459	7%	1,477	7%	1,598	7%	2,075	7%	2,545	8%	2,290	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	1,879	9%	2,296	11%	2,682	12%	3,785	14%	3,644	12%	3,987	14%
WHITE	14,432	69%	14,331	67%	14,378	64%	17,572	63%	18,719	62%	17,327	60%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,281	16%	3,416	16%	3,558	16%	4,010	14%	4,206	14%	3,933	14%
Female Owned more than 50%	3,365	16%	3,485	16%	3,607	16%	4,874	17%	5,546	18%	5,157	18%
Male Owned	14,212	68%	14,589	68%	15,219	68%	19,068	68%	20,375	68%	19,553	68%
Veteran	1,085	5%	1,048	5%	994	4%	1,344	5%	1,551	5%	1,527	5%
EXISTING BUSINESS	14,463	69%	14,857	69%	15,519	69%	18,695	67%	18,421	61%	17,967	63%
NEW BUSINESS	6,386	31%	6,614	31%	6,827	30%	9,206	33%	11,655	39%	10,634	37%
Rural	2,876	14%	2,885	13%	3,674	16%	4,394	16%	4,969	16%	4,405	15%
Urban	17,982	86%	18,605	87%	18,710	84%	23,558	84%	25,158	84%	24,238	85%
Export	400	2%	548	3%	728	3%	739	3%	822	3%	1,656	6%
CAPLine	210	1%	361	2%	256	1%	291	1%	206	1%	183	1%
PLP	5,659	27%	6,066	28%	5,337	24%	6,945	25%	7,831	26%	10,717	37%
Express	11,066	53%	10,104	47%	11,245	50%	14,329	51%	15,571	52%	13,179	46%
\$150K and Under	12,310	59%	11,562	54%	13,173	59%	16,756	60%	18,251	61%	15,971	56%
>\$150K - \$350K	3,858	18%	4,137	19%	3,739	17%	4,527	16%	4,783	16%	4,936	17%
>\$350K - \$2M	4,152	20%	5,087	24%	4,708	21%	5,669	20%	5,998	20%	6,403	22%
>\$2M	538	3%	704	3%	764	3%	1,000	4%	1,095	4%	1,333	5%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	2,712,244,000	\$	2,522,111,000	\$	1,956,729,000	\$	1,962,315,000	\$	2,264,727,000	\$	2,517,433,000						
Ethnicity																		
All Minority	\$	561,322,000	21%	\$	595,277,000	24%	\$	502,005,000	26%	\$	520,235,000	27%	\$	631,802,000	28%	\$	745,784,000	30%
AMERICAN INDIAN	\$	2,724,000	0%	\$	6,884,000	0%	\$	2,555,000	0%	\$	7,010,000	0%	\$	8,372,000	0%	\$	1,717,000	0%
ASIAN OR PACIFI	\$	384,587,000	14%	\$	441,041,000	17%	\$	353,348,000	18%	\$	344,436,000	18%	\$	452,848,000	20%	\$	552,144,000	22%
BLACK	\$	43,679,000	2%	\$	41,668,000	2%	\$	27,980,000	1%	\$	26,305,000	1%	\$	27,880,000	1%	\$	46,337,000	2%
HISPANIC	\$	130,332,000	5%	\$	105,684,000	4%	\$	118,122,000	6%	\$	142,484,000	7%	\$	142,702,000	6%	\$	145,586,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	149,014,000	5%	\$	190,417,000	8%	\$	155,397,000	8%	\$	172,605,000	9%	\$	176,410,000	8%	\$	211,053,000	8%
WHITE	\$	2,001,908,000	74%	\$	1,736,417,000	69%	\$	1,299,327,000	66%	\$	1,269,475,000	65%	\$	1,456,515,000	64%	\$	1,560,596,000	62%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	13,387,000	0%	\$	13,051,000	1%	\$	6,170,000	0%	\$	5,969,000	0%	\$	7,467,000	0%	\$	102,152,000	4%
Female Owned more than 50%	\$	283,803,000	10%	\$	328,865,000	13%	\$	229,521,000	12%	\$	260,586,000	13%	\$	298,130,000	13%	\$	276,174,000	11%
Male Owned	\$	2,415,054,000	89%	\$	2,180,195,000	86%	\$	1,721,038,000	88%	\$	1,695,760,000	86%	\$	1,959,130,000	87%	\$	2,139,107,000	85%
Veteran	\$	142,418,000	5%	\$	115,983,000	5%	\$	73,266,000	4%	\$	72,835,000	4%	\$	76,562,000	3%	\$	74,717,000	3%
EXISTING BUSINESS	\$	2,384,289,000	88%	\$	2,149,600,000	85%	\$	1,619,267,000	83%	\$	1,623,634,000	83%	\$	1,902,269,000	84%	\$	2,166,329,000	86%
NEW BUSINESS	\$	327,955,000	12%	\$	372,511,000	15%	\$	337,462,000	17%	\$	338,681,000	17%	\$	362,458,000	16%	\$	351,104,000	14%
Rural	\$	641,711,000	24%	\$	553,228,000	22%	\$	428,878,000	22%	\$	423,719,000	22%	\$	464,425,000	21%	\$	552,676,000	22%
Urban	\$	2,070,533,000	76%	\$	1,968,883,000	78%	\$	1,527,851,000	78%	\$	1,538,596,000	78%	\$	1,800,302,000	79%	\$	1,964,757,000	78%
Export	\$	78,731,000	3%	\$	77,780,000	3%	\$	100,486,000	5%	\$	92,208,000	5%	\$	87,180,000	4%	\$	49,453,000	2%
\$150K and Under	\$	49,259,000	2%	\$	44,752,000	2%	\$	33,749,000	2%	\$	29,655,000	2%	\$	28,478,000	1%	\$	32,300,000	1%
>\$150K - \$350K	\$	307,527,000	11%	\$	278,407,000	11%	\$	205,504,000	11%	\$	198,655,000	10%	\$	182,260,000	8%	\$	206,226,000	8%
>\$350K - \$2M	\$	1,642,850,000	61%	\$	1,535,714,000	61%	\$	1,168,970,000	60%	\$	1,215,755,000	62%	\$	1,234,338,000	55%	\$	1,401,269,000	56%
>\$2M	\$	712,608,000	26%	\$	663,238,000	26%	\$	548,506,000	28%	\$	518,250,000	26%	\$	819,651,000	36%	\$	877,638,000	35%

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	2012		2013		2014		2015		2016		2017	
All 504	4,027		3,753		2,786		2,752		2,754		3,082	
Ethnicity												
All Minority	795	20%	796	21%	569	20%	589	21%	599	22%	724	23%
AMERICAN INDIAN	8	0%	8	0%	5	0%	10	0%	10	0%	4	0%
ASIAN OR PACIFI	458	11%	485	13%	307	11%	322	12%	332	12%	430	14%
BLACK	77	2%	69	2%	48	2%	46	2%	40	1%	59	2%
HISPANIC	252	6%	234	6%	209	8%	211	8%	217	8%	231	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	190	5%	234	6%	188	7%	208	8%	208	8%	226	7%
WHITE	3,042	76%	2,723	73%	2,029	73%	1,955	71%	1,947	71%	2,132	69%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	19	0%	20	1%	6	0%	10	0%	8	0%	150	5%
Female Owned more than 50%	541	13%	603	16%	432	16%	441	16%	474	17%	454	15%
Male Owned	3,467	86%	3,130	83%	2,348	84%	2,301	84%	2,272	82%	2,478	80%
Veteran	212	5%	206	5%	124	4%	112	4%	129	5%	122	4%
EXISTING BUSINESS	3,579	89%	3,322	89%	2,385	86%	2,332	85%	2,415	88%	2,685	87%
NEW BUSINESS	448	11%	431	11%	401	14%	420	15%	339	12%	397	13%
Rural	1,091	27%	920	25%	682	24%	671	24%	672	24%	809	26%
Urban	2,936	73%	2,833	75%	2,104	76%	2,081	76%	2,082	76%	2,273	74%
Export	104	3%	90	2%	103	4%	99	4%	85	3%	37	1%
\$150K and Under	449	11%	414	11%	302	11%	264	10%	266	10%	283	9%
>\$150K - \$350K	1,232	31%	1,146	31%	851	31%	803	29%	736	27%	833	27%
>\$350K - \$2M	2,114	52%	1,978	53%	1,458	52%	1,515	55%	1,500	54%	1,695	55%
>\$2M	232	6%	215	6%	175	6%	170	6%	252	9%	271	9%

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