

	2012		2013		2014		2015		2016		2017							
All 7(A)	\$	8,435,271,300	\$	10,090,627,200	\$	10,324,044,100	\$	12,561,997,000	\$	13,667,218,543	\$	14,988,691,500						
Ethnicity																		
All Minority	\$	2,131,702,500	25%	\$	2,722,116,100	27%	\$	2,958,861,400	29%	\$	3,543,895,200	28%	\$	4,058,657,900	30%	\$	4,631,534,900	31%
AMERICAN INDIAN	\$	41,543,200	0%	\$	43,003,100	0%	\$	43,586,700	0%	\$	72,554,800	1%	\$	74,027,100	1%	\$	83,430,300	1%
ASIAN OR PACIFI	\$	1,559,438,500	18%	\$	2,017,577,500	20%	\$	2,198,743,400	21%	\$	2,516,866,700	20%	\$	2,979,551,100	22%	\$	3,369,967,300	22%
BLACK	\$	133,712,000	2%	\$	179,789,600	2%	\$	206,381,000	2%	\$	240,662,100	2%	\$	272,931,900	2%	\$	344,660,000	2%
HISPANIC	\$	397,008,800	5%	\$	481,745,900	5%	\$	510,150,300	5%	\$	713,811,600	6%	\$	732,147,800	5%	\$	829,899,300	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	860,834,100	10%	\$	1,220,921,300	12%	\$	1,530,520,100	15%	\$	1,638,272,100	13%	\$	1,851,334,143	14%	\$	2,251,808,800	15%
WHITE	\$	5,442,734,700	65%	\$	6,147,589,800	61%	\$	5,834,662,600	57%	\$	7,379,829,700	59%	\$	7,757,226,500	57%	\$	8,105,347,800	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,421,308,200	17%	\$	1,650,739,900	16%	\$	1,759,532,500	17%	\$	2,028,878,200	16%	\$	2,162,797,700	16%	\$	2,319,149,900	15%
Female Owned more than 50%	\$	1,031,264,300	12%	\$	1,301,193,500	13%	\$	1,280,157,800	12%	\$	1,621,037,600	13%	\$	1,994,557,543	15%	\$	2,144,332,800	14%
Male Owned	\$	5,982,698,800	71%	\$	7,138,693,800	71%	\$	7,284,353,800	71%	\$	8,912,081,200	71%	\$	9,509,799,300	70%	\$	10,525,208,800	70%
Veteran	\$	347,793,300	4%	\$	364,177,600	4%	\$	334,149,700	3%	\$	651,865,700	5%	\$	663,801,700	5%	\$	581,289,200	4%
EXISTING BUSINESS	\$	6,204,683,100	74%	\$	7,484,275,300	74%	\$	7,323,209,000	71%	\$	8,388,730,500	67%	\$	8,816,324,500	65%	\$	9,544,795,000	64%
NEW BUSINESS	\$	2,220,114,500	26%	\$	2,594,958,200	26%	\$	2,957,466,500	29%	\$	4,135,805,600	33%	\$	4,801,634,900	35%	\$	5,400,898,200	36%
Rural	\$	1,332,485,900	16%	\$	1,533,170,900	15%	\$	1,693,608,600	16%	\$	2,075,518,600	17%	\$	2,178,639,043	16%	\$	2,057,659,600	14%
Urban	\$	7,102,785,400	84%	\$	8,557,456,300	85%	\$	8,630,435,500	84%	\$	10,486,478,400	83%	\$	11,488,579,500	84%	\$	12,931,031,900	86%
Export	\$	293,521,800	3%	\$	550,615,300	5%	\$	705,125,600	7%	\$	733,696,900	6%	\$	838,821,200	6%	\$	1,461,275,300	10%
CAPLine	\$	213,288,700	3%	\$	325,528,600	3%	\$	241,087,500	2%	\$	264,635,500	2%	\$	188,297,700	1%	\$	157,506,900	1%
PLP	\$	4,511,077,000	53%	\$	5,519,211,900	55%	\$	6,038,845,300	58%	\$	7,692,005,600	61%	\$	8,594,544,343	63%	\$	10,468,198,700	70%
Express	\$	1,038,865,300	12%	\$	962,171,400	10%	\$	1,053,308,900	10%	\$	1,271,175,800	10%	\$	1,287,044,800	9%	\$	1,223,705,900	8%
\$150K and Under	\$	859,098,100	10%	\$	838,598,400	8%	\$	1,022,261,600	10%	\$	1,298,763,700	10%	\$	1,350,082,943	10%	\$	1,327,482,700	9%
>\$150K - \$350K	\$	1,197,438,900	14%	\$	1,286,766,200	13%	\$	1,239,407,900	12%	\$	1,483,998,900	12%	\$	1,592,086,900	12%	\$	1,637,168,700	11%
>\$350K - \$2M	\$	4,323,976,000	51%	\$	5,258,218,700	52%	\$	5,122,199,700	50%	\$	5,942,510,900	47%	\$	6,467,215,200	47%	\$	6,866,391,300	46%
>\$2M	\$	2,054,758,300	24%	\$	2,707,043,900	27%	\$	2,940,174,900	28%	\$	3,836,723,500	31%	\$	4,257,833,500	31%	\$	5,157,648,800	34%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	26,162		26,939		28,901		35,300		38,010		36,454	
Ethnicity												
All Minority	5,688	22%	6,052	22%	6,743	23%	8,315	24%	9,813	26%	9,285	25%
AMERICAN INDIAN	230	1%	193	1%	210	1%	246	1%	253	1%	259	1%
ASIAN OR PACIFI	2,962	11%	3,334	12%	3,665	13%	4,382	12%	4,917	13%	4,689	13%
BLACK	666	3%	636	2%	822	3%	1,064	3%	1,391	4%	1,414	4%
HISPANIC	1,830	7%	1,889	7%	2,046	7%	2,623	7%	3,252	9%	2,921	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	2,395	9%	2,842	11%	3,550	12%	4,644	13%	4,556	12%	5,002	14%
WHITE	18,079	69%	18,045	67%	18,608	64%	22,341	63%	23,641	62%	22,167	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	4,109	16%	4,311	16%	4,534	16%	5,106	14%	5,253	14%	4,995	14%
Female Owned more than 50%	4,204	16%	4,386	16%	4,651	16%	6,110	17%	7,013	18%	6,551	18%
Male Owned	17,849	68%	18,242	68%	19,716	68%	24,084	68%	25,743	68%	24,908	68%
Veteran	1,347	5%	1,341	5%	1,235	4%	1,695	5%	1,932	5%	1,948	5%
EXISTING BUSINESS	18,158	69%	18,592	69%	19,980	69%	23,607	67%	23,335	61%	22,889	63%
NEW BUSINESS	7,994	31%	8,325	31%	8,870	31%	11,632	33%	14,609	38%	13,516	37%
Rural	3,538	14%	3,899	14%	4,746	16%	5,606	16%	6,194	16%	5,575	15%
Urban	22,624	86%	23,040	86%	24,155	84%	29,694	84%	31,816	84%	30,879	85%
Export	494	2%	736	3%	911	3%	913	3%	1,023	3%	1,762	5%
CAPLine	284	1%	439	2%	321	1%	350	1%	269	1%	232	1%
PLP	7,097	27%	7,388	27%	6,712	23%	8,595	24%	9,744	26%	13,949	38%
Express	13,996	53%	12,834	48%	14,785	51%	18,375	52%	19,834	52%	16,992	47%
\$150K and Under	15,534	59%	14,777	55%	17,149	59%	21,352	60%	23,130	61%	20,592	56%
>\$150K - \$350K	4,748	18%	5,092	19%	4,811	17%	5,739	16%	6,022	16%	6,210	17%
>\$350K - \$2M	5,205	20%	6,197	23%	5,975	21%	6,960	20%	7,479	20%	8,014	22%
>\$2M	675	3%	873	3%	966	3%	1,249	4%	1,379	4%	1,638	4%

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	2012		2013		2014		2015		2016		2017							
All 504	\$	3,500,163,000	\$	3,074,859,000	\$	2,409,593,000	\$	2,465,957,000	\$	2,806,079,000	\$	3,193,075,000						
Ethnicity																		
All Minority	\$	749,032,000	21%	\$	751,040,000	24%	\$	618,288,000	26%	\$	649,734,000	26%	\$	776,481,000	28%	\$	904,223,000	28%
AMERICAN INDIAN	\$	4,242,000	0%	\$	7,952,000	0%	\$	5,872,000	0%	\$	7,270,000	0%	\$	9,263,000	0%	\$	1,717,000	0%
ASIAN OR PACIFI	\$	530,550,000	15%	\$	562,211,000	18%	\$	433,952,000	18%	\$	436,508,000	18%	\$	547,436,000	20%	\$	678,325,000	21%
BLACK	\$	54,489,000	2%	\$	48,124,000	2%	\$	33,513,000	1%	\$	34,783,000	1%	\$	31,365,000	1%	\$	56,515,000	2%
HISPANIC	\$	159,751,000	5%	\$	132,753,000	4%	\$	144,951,000	6%	\$	171,173,000	7%	\$	188,417,000	7%	\$	167,666,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	204,005,000	6%	\$	222,344,000	7%	\$	188,845,000	8%	\$	200,510,000	8%	\$	228,633,000	8%	\$	273,375,000	9%
WHITE	\$	2,547,126,000	73%	\$	2,101,475,000	68%	\$	1,602,460,000	67%	\$	1,615,713,000	66%	\$	1,800,965,000	64%	\$	2,015,477,000	63%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	17,429,000	0%	\$	15,409,000	1%	\$	7,251,000	0%	\$	8,042,000	0%	\$	7,467,000	0%	\$	127,655,000	4%
Female Owned more than 50%	\$	379,846,000	11%	\$	405,345,000	13%	\$	292,897,000	12%	\$	326,729,000	13%	\$	363,773,000	13%	\$	337,435,000	11%
Male Owned	\$	3,102,888,000	89%	\$	2,654,105,000	86%	\$	2,109,445,000	88%	\$	2,131,186,000	86%	\$	2,434,839,000	87%	\$	2,727,985,000	85%
Veteran	\$	177,388,000	5%	\$	140,851,000	5%	\$	93,341,000	4%	\$	83,840,000	3%	\$	90,373,000	3%	\$	105,523,000	3%
EXISTING BUSINESS	\$	3,071,746,000	88%	\$	2,634,622,000	86%	\$	1,987,768,000	82%	\$	2,042,985,000	83%	\$	2,385,155,000	85%	\$	2,736,422,000	86%
NEW BUSINESS	\$	428,417,000	12%	\$	440,237,000	14%	\$	421,825,000	18%	\$	422,972,000	17%	\$	420,924,000	15%	\$	456,653,000	14%
Rural	\$	824,157,000	24%	\$	655,944,000	21%	\$	524,959,000	22%	\$	541,149,000	22%	\$	565,486,000	20%	\$	706,089,000	22%
Urban	\$	2,676,006,000	76%	\$	2,418,915,000	79%	\$	1,884,634,000	78%	\$	1,924,808,000	78%	\$	2,240,593,000	80%	\$	2,486,986,000	78%
Export	\$	92,968,000	3%	\$	89,295,000	3%	\$	113,887,000	5%	\$	118,554,000	5%	\$	126,263,000	4%	\$	54,895,000	2%
\$150K and Under	\$	60,961,000	2%	\$	54,349,000	2%	\$	41,453,000	2%	\$	37,193,000	2%	\$	36,960,000	1%	\$	40,471,000	1%
>\$150K - \$350K	\$	389,180,000	11%	\$	339,443,000	11%	\$	252,751,000	10%	\$	247,446,000	10%	\$	236,667,000	8%	\$	258,316,000	8%
>\$350K - \$2M	\$	2,123,672,000	61%	\$	1,872,994,000	61%	\$	1,458,567,000	61%	\$	1,502,613,000	61%	\$	1,554,146,000	55%	\$	1,786,794,000	56%
>\$2M	\$	926,350,000	26%	\$	808,073,000	26%	\$	656,822,000	27%	\$	678,705,000	28%	\$	978,306,000	35%	\$	1,107,494,000	35%

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	2012		2013		2014		2015		2016		2017	
All 504	5,144		4,581		3,443		3,434		3,499		3,911	
Ethnicity												
All Minority	1,018	20%	985	22%	726	21%	741	22%	767	22%	886	23%
AMERICAN INDIAN	12	0%	10	0%	9	0%	11	0%	11	0%	4	0%
ASIAN OR PACIFI	605	12%	600	13%	392	11%	413	12%	421	12%	527	13%
BLACK	95	2%	81	2%	63	2%	57	2%	49	1%	76	2%
HISPANIC	306	6%	294	6%	262	8%	260	8%	286	8%	279	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	259	5%	281	6%	235	7%	253	7%	264	8%	288	7%
WHITE	3,867	75%	3,315	72%	2,482	72%	2,440	71%	2,468	71%	2,737	70%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	25	0%	24	1%	7	0%	12	0%	8	0%	191	5%
Female Owned more than 50%	698	14%	736	16%	548	16%	553	16%	596	17%	576	15%
Male Owned	4,421	86%	3,821	83%	2,888	84%	2,869	84%	2,895	83%	3,144	80%
Veteran	266	5%	240	5%	158	5%	133	4%	152	4%	158	4%
EXISTING BUSINESS	4,571	89%	4,062	89%	2,933	85%	2,906	85%	3,078	88%	3,398	87%
NEW BUSINESS	573	11%	519	11%	510	15%	528	15%	421	12%	513	13%
Rural	1,397	27%	1,112	24%	852	25%	850	25%	867	25%	1,040	27%
Urban	3,747	73%	3,469	76%	2,591	75%	2,584	75%	2,632	75%	2,871	73%
Export	120	2%	107	2%	119	3%	129	4%	114	3%	43	1%
\$150K and Under	559	11%	502	11%	374	11%	333	10%	340	10%	354	9%
>\$150K - \$350K	1,557	30%	1,395	30%	1,045	30%	1,002	29%	956	27%	1,050	27%
>\$350K - \$2M	2,727	53%	2,422	53%	1,814	53%	1,874	55%	1,898	54%	2,160	55%
>\$2M	301	6%	262	6%	210	6%	225	7%	305	9%	347	9%

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