

	2012		2013		2014		2015		2016		2017							
<b>All 7(A)</b>	\$	<b>9,074,026,500</b>	\$	<b>10,768,896,400</b>	\$	<b>11,082,153,200</b>	\$	<b>13,464,707,300</b>	\$	<b>14,842,244,543</b>	\$	<b>16,028,050,100</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>2,267,968,700</b>	25%	\$	<b>2,901,576,400</b>	27%	\$	<b>3,186,965,300</b>	29%	\$	<b>3,808,295,900</b>	28%	\$	<b>4,409,306,600</b>	30%	\$	<b>4,975,979,400</b>	31%
AMERICAN INDIAN	\$	44,753,000	0%	\$	45,283,600	0%	\$	44,085,100	0%	\$	78,962,200	1%	\$	80,422,700	1%	\$	91,270,400	1%
ASIAN OR PACIFI	\$	1,655,270,300	18%	\$	2,157,578,500	20%	\$	2,356,250,000	21%	\$	2,706,886,700	20%	\$	3,235,379,300	22%	\$	3,619,330,300	23%
BLACK	\$	142,470,500	2%	\$	190,608,400	2%	\$	217,057,200	2%	\$	258,969,800	2%	\$	302,651,900	2%	\$	374,479,100	2%
HISPANIC	\$	425,474,900	5%	\$	508,105,900	5%	\$	569,573,000	5%	\$	763,477,200	6%	\$	790,852,700	5%	\$	887,321,600	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	929,281,200	10%	\$	1,302,030,300	12%	\$	1,626,757,200	15%	\$	1,769,032,100	13%	\$	1,995,303,743	13%	\$	2,422,219,600	15%
WHITE	\$	5,876,776,600	65%	\$	6,565,289,700	61%	\$	6,268,430,700	57%	\$	7,887,379,300	59%	\$	8,437,634,200	57%	\$	8,629,851,100	54%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,518,134,000	17%	\$	1,747,742,700	16%	\$	1,890,819,500	17%	\$	2,218,990,200	16%	\$	2,366,127,200	16%	\$	2,492,418,300	16%
Female Owned more than 50%	\$	1,120,086,800	12%	\$	1,393,087,400	13%	\$	1,385,941,500	13%	\$	1,749,407,000	13%	\$	2,158,855,543	15%	\$	2,268,507,400	14%
Male Owned	\$	6,435,805,700	71%	\$	7,628,066,300	71%	\$	7,805,392,200	70%	\$	9,496,310,100	71%	\$	10,317,197,800	70%	\$	11,267,124,400	70%
<b>Veteran</b>	\$	376,589,200	4%	\$	397,753,800	4%	\$	350,127,400	3%	\$	698,511,400	5%	\$	706,251,000	5%	\$	621,846,800	4%
<b>EXISTING BUSINESS</b>	\$	6,655,801,900	73%	\$	7,971,890,400	74%	\$	7,862,929,600	71%	\$	8,978,314,600	67%	\$	9,587,217,100	65%	\$	10,228,233,300	64%
<b>NEW BUSINESS</b>	\$	2,407,750,900	27%	\$	2,785,017,300	26%	\$	3,166,635,200	29%	\$	4,442,674,500	33%	\$	5,203,344,300	35%	\$	5,747,978,900	36%
<b>Rural</b>	\$	1,454,352,400	16%	\$	1,630,440,700	15%	\$	1,817,872,800	16%	\$	2,209,512,300	16%	\$	2,373,321,543	16%	\$	2,182,893,500	14%
<b>Urban</b>	\$	7,619,674,100	84%	\$	9,138,455,700	85%	\$	9,264,280,400	84%	\$	11,255,195,000	84%	\$	12,468,923,000	84%	\$	13,845,156,600	86%
<b>Export</b>	\$	312,972,300	3%	\$	585,827,400	5%	\$	737,041,300	7%	\$	773,197,500	6%	\$	898,441,800	6%	\$	1,502,579,900	9%
<b>CAPLine</b>	\$	234,563,700	3%	\$	357,163,600	3%	\$	250,194,500	2%	\$	277,144,000	2%	\$	208,034,800	1%	\$	164,062,400	1%
<b>PLP</b>	\$	4,877,602,300	54%	\$	5,920,032,200	55%	\$	6,509,292,100	59%	\$	8,282,939,700	62%	\$	9,345,401,843	63%	\$	11,242,008,300	70%
<b>Express</b>	\$	1,119,111,000	12%	\$	1,031,697,900	10%	\$	1,136,313,500	10%	\$	1,356,113,400	10%	\$	1,385,762,800	9%	\$	1,321,680,400	8%
<b>\$150K and Under</b>	\$	927,038,100	10%	\$	894,821,200	8%	\$	1,100,474,100	10%	\$	1,386,706,600	10%	\$	1,447,990,543	10%	\$	1,428,608,000	9%
<b>&gt;\$150K - \$350K</b>	\$	1,288,406,500	14%	\$	1,383,641,700	13%	\$	1,328,343,100	12%	\$	1,575,524,700	12%	\$	1,721,251,600	12%	\$	1,764,268,300	11%
<b>&gt;\$350K - \$2M</b>	\$	4,650,662,200	51%	\$	5,576,496,000	52%	\$	5,473,163,600	49%	\$	6,396,011,600	48%	\$	7,023,890,200	47%	\$	7,326,977,400	46%
<b>&gt;\$2M</b>	\$	2,207,919,700	24%	\$	2,913,937,500	27%	\$	3,180,172,400	29%	\$	4,106,464,400	30%	\$	4,649,112,200	31%	\$	5,508,196,400	34%

All Activity illustrated above is as of 05/26 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 7(A)</b>	<b>28,183</b>		<b>28,782</b>		<b>30,995</b>		<b>37,681</b>		<b>40,921</b>		<b>39,126</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>6,114</b>	<b>22%</b>	<b>6,475</b>	<b>22%</b>	<b>7,234</b>	<b>23%</b>	<b>8,944</b>	<b>24%</b>	<b>10,555</b>	<b>26%</b>	<b>9,986</b>	<b>26%</b>
AMERICAN INDIAN	248	1%	208	1%	218	1%	266	1%	272	1%	278	1%
ASIAN OR PACIFI	3,183	11%	3,562	12%	3,919	13%	4,720	13%	5,302	13%	5,029	13%
BLACK	711	3%	683	2%	883	3%	1,145	3%	1,494	4%	1,523	4%
HISPANIC	1,972	7%	2,022	7%	2,214	7%	2,813	7%	3,487	9%	3,154	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	2,579	9%	3,040	11%	3,798	12%	4,937	13%	4,918	12%	5,355	14%
WHITE	19,490	69%	19,267	67%	19,963	64%	23,800	63%	25,448	62%	23,785	61%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	4,399	16%	4,576	16%	4,858	16%	5,495	15%	5,678	14%	5,373	14%
Female Owned more than 50%	4,520	16%	4,705	16%	5,035	16%	6,551	17%	7,554	18%	7,012	18%
Male Owned	19,264	68%	19,501	68%	21,102	68%	25,635	68%	27,688	68%	26,741	68%
<b>Veteran</b>	<b>1,453</b>	<b>5%</b>	<b>1,442</b>	<b>5%</b>	<b>1,318</b>	<b>4%</b>	<b>1,811</b>	<b>5%</b>	<b>2,075</b>	<b>5%</b>	<b>2,090</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>19,595</b>	<b>70%</b>	<b>19,850</b>	<b>69%</b>	<b>21,403</b>	<b>69%</b>	<b>25,197</b>	<b>67%</b>	<b>25,164</b>	<b>61%</b>	<b>24,593</b>	<b>63%</b>
<b>NEW BUSINESS</b>	<b>8,578</b>	<b>30%</b>	<b>8,908</b>	<b>31%</b>	<b>9,537</b>	<b>31%</b>	<b>12,415</b>	<b>33%</b>	<b>15,688</b>	<b>38%</b>	<b>14,478</b>	<b>37%</b>
<b>Rural</b>	<b>3,789</b>	<b>13%</b>	<b>4,207</b>	<b>15%</b>	<b>5,082</b>	<b>16%</b>	<b>5,965</b>	<b>16%</b>	<b>6,688</b>	<b>16%</b>	<b>5,970</b>	<b>15%</b>
<b>Urban</b>	<b>24,394</b>	<b>87%</b>	<b>24,575</b>	<b>85%</b>	<b>25,913</b>	<b>84%</b>	<b>31,716</b>	<b>84%</b>	<b>34,233</b>	<b>84%</b>	<b>33,156</b>	<b>85%</b>
<b>Export</b>	<b>537</b>	<b>2%</b>	<b>797</b>	<b>3%</b>	<b>965</b>	<b>3%</b>	<b>986</b>	<b>3%</b>	<b>1,082</b>	<b>3%</b>	<b>1,804</b>	<b>5%</b>
<b>CAPLine</b>	<b>321</b>	<b>1%</b>	<b>472</b>	<b>2%</b>	<b>340</b>	<b>1%</b>	<b>370</b>	<b>1%</b>	<b>303</b>	<b>1%</b>	<b>243</b>	<b>1%</b>
<b>PLP</b>	<b>7,648</b>	<b>27%</b>	<b>7,884</b>	<b>27%</b>	<b>7,189</b>	<b>23%</b>	<b>9,231</b>	<b>24%</b>	<b>10,549</b>	<b>26%</b>	<b>15,081</b>	<b>39%</b>
<b>Express</b>	<b>15,100</b>	<b>54%</b>	<b>13,737</b>	<b>48%</b>	<b>15,914</b>	<b>51%</b>	<b>19,578</b>	<b>52%</b>	<b>21,290</b>	<b>52%</b>	<b>18,306</b>	<b>47%</b>
<b>\$150K and Under</b>	<b>16,739</b>	<b>59%</b>	<b>15,786</b>	<b>55%</b>	<b>18,421</b>	<b>59%</b>	<b>22,770</b>	<b>60%</b>	<b>24,784</b>	<b>61%</b>	<b>22,143</b>	<b>57%</b>
<b>&gt;\$150K - \$350K</b>	<b>5,109</b>	<b>18%</b>	<b>5,475</b>	<b>19%</b>	<b>5,149</b>	<b>17%</b>	<b>6,092</b>	<b>16%</b>	<b>6,511</b>	<b>16%</b>	<b>6,689</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>5,614</b>	<b>20%</b>	<b>6,581</b>	<b>23%</b>	<b>6,377</b>	<b>21%</b>	<b>7,481</b>	<b>20%</b>	<b>8,120</b>	<b>20%</b>	<b>8,548</b>	<b>22%</b>
<b>&gt;\$2M</b>	<b>721</b>	<b>3%</b>	<b>940</b>	<b>3%</b>	<b>1,048</b>	<b>3%</b>	<b>1,338</b>	<b>4%</b>	<b>1,506</b>	<b>4%</b>	<b>1,746</b>	<b>4%</b>

All Activity illustrated above is as of 05/26 for each FY listed.

	2012		2013		2014		2015		2016		2017							
<b>All 504</b>	\$	<b>3,743,764,000</b>	\$	<b>3,300,245,000</b>	\$	<b>2,514,786,000</b>	\$	<b>2,638,764,000</b>	\$	<b>2,978,118,000</b>	\$	<b>3,403,178,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>792,631,000</b>	21%	\$	<b>804,769,000</b>	24%	\$	<b>651,251,000</b>	26%	\$	<b>702,224,000</b>	27%	\$	<b>821,934,000</b>	28%	\$	<b>978,108,000</b>	29%
AMERICAN INDIAN	\$	4,480,000	0%	\$	8,574,000	0%	\$	5,872,000	0%	\$	7,270,000	0%	\$	9,263,000	0%	\$	1,717,000	0%
ASIAN OR PACIFI	\$	563,919,000	15%	\$	604,837,000	18%	\$	460,798,000	18%	\$	476,614,000	18%	\$	578,666,000	19%	\$	739,583,000	22%
BLACK	\$	56,721,000	2%	\$	51,614,000	2%	\$	33,996,000	1%	\$	37,065,000	1%	\$	37,657,000	1%	\$	59,610,000	2%
HISPANIC	\$	167,511,000	4%	\$	139,744,000	4%	\$	150,585,000	6%	\$	181,275,000	7%	\$	196,348,000	7%	\$	177,198,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	213,225,000	6%	\$	234,775,000	7%	\$	200,293,000	8%	\$	215,319,000	8%	\$	250,480,000	8%	\$	289,186,000	8%
WHITE	\$	2,737,908,000	73%	\$	2,260,701,000	69%	\$	1,663,242,000	66%	\$	1,721,221,000	65%	\$	1,905,704,000	64%	\$	2,135,884,000	63%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	18,342,000	0%	\$	16,327,000	0%	\$	8,274,000	0%	\$	8,543,000	0%	\$	7,933,000	0%	\$	136,566,000	4%
Female Owned more than 50%	\$	404,231,000	11%	\$	426,154,000	13%	\$	309,637,000	12%	\$	351,800,000	13%	\$	390,188,000	13%	\$	355,669,000	10%
Male Owned	\$	3,321,191,000	89%	\$	2,857,764,000	87%	\$	2,196,875,000	87%	\$	2,278,421,000	86%	\$	2,579,997,000	87%	\$	2,910,943,000	86%
<b>Veteran</b>	\$	186,344,000	5%	\$	147,683,000	4%	\$	95,519,000	4%	\$	87,188,000	3%	\$	94,437,000	3%	\$	114,727,000	3%
<b>EXISTING BUSINESS</b>	\$	3,284,224,000	88%	\$	2,842,450,000	86%	\$	2,072,829,000	82%	\$	2,185,522,000	83%	\$	2,531,847,000	85%	\$	2,903,763,000	85%
<b>NEW BUSINESS</b>	\$	459,540,000	12%	\$	457,795,000	14%	\$	441,957,000	18%	\$	453,242,000	17%	\$	446,271,000	15%	\$	499,415,000	15%
<b>Rural</b>	\$	881,120,000	24%	\$	707,042,000	21%	\$	556,453,000	22%	\$	576,312,000	22%	\$	587,490,000	20%	\$	741,560,000	22%
<b>Urban</b>	\$	2,862,644,000	76%	\$	2,593,203,000	79%	\$	1,958,333,000	78%	\$	2,062,452,000	78%	\$	2,390,628,000	80%	\$	2,661,618,000	78%
<b>Export</b>	\$	99,277,000	3%	\$	96,690,000	3%	\$	120,921,000	5%	\$	135,173,000	5%	\$	133,295,000	4%	\$	56,256,000	2%
<b>\$150K and Under</b>	\$	65,234,000	2%	\$	57,911,000	2%	\$	43,376,000	2%	\$	39,384,000	1%	\$	38,558,000	1%	\$	43,477,000	1%
<b>&gt;\$150K - \$350K</b>	\$	415,421,000	11%	\$	359,688,000	11%	\$	268,422,000	11%	\$	261,280,000	10%	\$	247,890,000	8%	\$	277,085,000	8%
<b>&gt;\$350K - \$2M</b>	\$	2,292,297,000	61%	\$	1,997,832,000	61%	\$	1,521,226,000	60%	\$	1,612,021,000	61%	\$	1,657,065,000	56%	\$	1,890,164,000	56%
<b>&gt;\$2M</b>	\$	970,812,000	26%	\$	884,814,000	27%	\$	681,762,000	27%	\$	726,079,000	28%	\$	1,034,605,000	35%	\$	1,192,452,000	35%

All Activity illustrated above is as of 05/26 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 504</b>	<b>5,524</b>		<b>4,884</b>		<b>3,619</b>		<b>3,661</b>		<b>3,702</b>		<b>4,168</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,087</b>	<b>20%</b>	<b>1,056</b>	<b>22%</b>	<b>767</b>	<b>21%</b>	<b>792</b>	<b>22%</b>	<b>808</b>	<b>22%</b>	<b>953</b>	<b>23%</b>
AMERICAN INDIAN	13	0%	11	0%	9	0%	11	0%	11	0%	4	0%
ASIAN OR PACIFI	650	12%	646	13%	414	11%	448	12%	445	12%	575	14%
BLACK	100	2%	87	2%	65	2%	59	2%	53	1%	80	2%
HISPANIC	324	6%	312	6%	279	8%	274	7%	299	8%	294	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	279	5%	303	6%	252	7%	270	7%	286	8%	305	7%
WHITE	4,158	75%	3,525	72%	2,600	72%	2,599	71%	2,608	70%	2,910	70%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	27	0%	28	1%	8	0%	13	0%	9	0%	210	5%
Female Owned more than 50%	748	14%	770	16%	576	16%	594	16%	630	17%	614	15%
Male Owned	4,749	86%	4,086	84%	3,035	84%	3,054	83%	3,063	83%	3,344	80%
<b>Veteran</b>	<b>281</b>	<b>5%</b>	<b>254</b>	<b>5%</b>	<b>163</b>	<b>5%</b>	<b>141</b>	<b>4%</b>	<b>159</b>	<b>4%</b>	<b>168</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>4,904</b>	<b>89%</b>	<b>4,338</b>	<b>89%</b>	<b>3,082</b>	<b>85%</b>	<b>3,099</b>	<b>85%</b>	<b>3,248</b>	<b>88%</b>	<b>3,616</b>	<b>87%</b>
<b>NEW BUSINESS</b>	<b>620</b>	<b>11%</b>	<b>546</b>	<b>11%</b>	<b>537</b>	<b>15%</b>	<b>562</b>	<b>15%</b>	<b>454</b>	<b>12%</b>	<b>552</b>	<b>13%</b>
<b>Rural</b>	<b>1,490</b>	<b>27%</b>	<b>1,185</b>	<b>24%</b>	<b>897</b>	<b>25%</b>	<b>910</b>	<b>25%</b>	<b>912</b>	<b>25%</b>	<b>1,107</b>	<b>27%</b>
<b>Urban</b>	<b>4,034</b>	<b>73%</b>	<b>3,699</b>	<b>76%</b>	<b>2,722</b>	<b>75%</b>	<b>2,751</b>	<b>75%</b>	<b>2,790</b>	<b>75%</b>	<b>3,061</b>	<b>73%</b>
<b>Export</b>	<b>126</b>	<b>2%</b>	<b>112</b>	<b>2%</b>	<b>124</b>	<b>3%</b>	<b>143</b>	<b>4%</b>	<b>119</b>	<b>3%</b>	<b>44</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>600</b>	<b>11%</b>	<b>534</b>	<b>11%</b>	<b>391</b>	<b>11%</b>	<b>353</b>	<b>10%</b>	<b>355</b>	<b>10%</b>	<b>380</b>	<b>9%</b>
<b>&gt;\$150K - \$350K</b>	<b>1,665</b>	<b>30%</b>	<b>1,483</b>	<b>30%</b>	<b>1,109</b>	<b>31%</b>	<b>1,059</b>	<b>29%</b>	<b>1,001</b>	<b>27%</b>	<b>1,125</b>	<b>27%</b>
<b>&gt;\$350K - \$2M</b>	<b>2,944</b>	<b>53%</b>	<b>2,581</b>	<b>53%</b>	<b>1,901</b>	<b>53%</b>	<b>2,009</b>	<b>55%</b>	<b>2,022</b>	<b>55%</b>	<b>2,286</b>	<b>55%</b>
<b>&gt;\$2M</b>	<b>315</b>	<b>6%</b>	<b>286</b>	<b>6%</b>	<b>218</b>	<b>6%</b>	<b>240</b>	<b>7%</b>	<b>324</b>	<b>9%</b>	<b>377</b>	<b>9%</b>

All Activity illustrated above is as of 05/26 for each FY listed.