

	2012		2013		2014		2015		2016		2017	
<b>All 7(A)</b>	<b>\$ 14,566,355,400</b>		<b>\$ 16,505,578,300</b>		<b>\$ 18,448,454,800</b>		<b>\$ 22,713,468,600</b>		<b>\$ 23,071,581,443</b>		<b>\$ 24,596,707,000</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>\$ 3,742,557,900</b>	<b>26%</b>	<b>\$ 4,614,091,600</b>	<b>28%</b>	<b>\$ 5,327,825,400</b>	<b>29%</b>	<b>\$ 6,523,042,800</b>	<b>29%</b>	<b>\$ 6,992,100,200</b>	<b>30%</b>	<b>\$ 7,868,427,600</b>	<b>32%</b>
AMERICAN INDIAN	\$ 74,284,000	1%	\$ 81,215,700	0%	\$ 92,125,300	0%	\$ 135,222,400	1%	\$ 124,532,400	1%	\$ 135,882,900	1%
ASIAN OR PACIFI	\$ 2,746,062,800	19%	\$ 3,437,951,900	21%	\$ 3,921,863,000	21%	\$ 4,613,992,800	20%	\$ 5,082,086,600	22%	\$ 5,722,846,400	23%
BLACK	\$ 227,899,300	2%	\$ 300,955,900	2%	\$ 341,801,600	2%	\$ 474,828,600	2%	\$ 503,362,500	2%	\$ 608,662,300	2%
HISPANIC	\$ 694,311,800	5%	\$ 793,968,100	5%	\$ 972,035,500	5%	\$ 1,298,999,000	6%	\$ 1,282,118,700	6%	\$ 1,397,458,000	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,578,000	0%
UNDETERMINED	\$ 1,481,482,700	10%	\$ 2,086,821,200	13%	\$ 2,699,970,400	15%	\$ 3,132,465,300	14%	\$ 3,097,216,643	13%	\$ 3,719,114,800	15%
WHITE	\$ 9,342,314,800	64%	\$ 9,804,665,500	59%	\$ 10,420,659,000	56%	\$ 13,057,960,500	57%	\$ 12,982,264,600	56%	\$ 13,009,164,600	53%
<b>Gender</b>												
Not Reported	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 64,000	0%	\$ -	0%
Female Owned 50% or less	\$ 2,450,767,400	17%	\$ 2,713,479,200	16%	\$ 3,136,129,400	17%	\$ 3,779,841,600	17%	\$ 3,723,869,300	16%	\$ 3,845,268,500	16%
Female Owned more than 50%	\$ 1,778,176,000	12%	\$ 2,135,410,100	13%	\$ 2,426,505,700	13%	\$ 2,974,049,500	13%	\$ 3,234,345,543	14%	\$ 3,484,869,800	14%
Male Owned	\$ 10,337,412,000	71%	\$ 11,656,689,000	71%	\$ 12,885,819,700	70%	\$ 15,959,577,500	70%	\$ 16,113,302,600	70%	\$ 17,266,568,700	70%
<b>Veteran</b>	<b>\$ 566,880,400</b>	<b>4%</b>	<b>\$ 561,479,000</b>	<b>3%</b>	<b>\$ 586,824,600</b>	<b>3%</b>	<b>\$ 1,178,073,800</b>	<b>5%</b>	<b>\$ 1,085,470,700</b>	<b>5%</b>	<b>\$ 951,614,200</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>\$ 10,609,389,500</b>	<b>73%</b>	<b>\$ 11,990,476,100</b>	<b>73%</b>	<b>\$ 12,778,704,100</b>	<b>69%</b>	<b>\$ 14,997,885,700</b>	<b>66%</b>	<b>\$ 14,913,355,500</b>	<b>65%</b>	<b>\$ 15,721,221,600</b>	<b>64%</b>
<b>NEW BUSINESS</b>	<b>\$ 3,938,475,300</b>	<b>27%</b>	<b>\$ 4,494,461,500</b>	<b>27%</b>	<b>\$ 5,595,713,300</b>	<b>30%</b>	<b>\$ 7,644,092,600</b>	<b>34%</b>	<b>\$ 8,078,105,900</b>	<b>35%</b>	<b>\$ 8,792,818,600</b>	<b>36%</b>
<b>Rural</b>	<b>\$ 2,263,502,100</b>	<b>16%</b>	<b>\$ 2,634,144,300</b>	<b>16%</b>	<b>\$ 2,977,510,900</b>	<b>16%</b>	<b>\$ 3,647,052,200</b>	<b>16%</b>	<b>\$ 3,598,258,743</b>	<b>16%</b>	<b>\$ 3,262,768,100</b>	<b>13%</b>
<b>Urban</b>	<b>\$ 12,302,853,300</b>	<b>84%</b>	<b>\$ 13,871,434,000</b>	<b>84%</b>	<b>\$ 15,470,943,900</b>	<b>84%</b>	<b>\$ 19,066,416,400</b>	<b>84%</b>	<b>\$ 19,473,322,700</b>	<b>84%</b>	<b>\$ 21,333,938,900</b>	<b>87%</b>
<b>Export</b>	<b>\$ 530,710,700</b>	<b>4%</b>	<b>\$ 938,234,100</b>	<b>6%</b>	<b>\$ 1,143,557,200</b>	<b>6%</b>	<b>\$ 1,240,059,900</b>	<b>5%</b>	<b>\$ 1,290,311,700</b>	<b>6%</b>	<b>\$ 1,750,746,000</b>	<b>7%</b>
<b>CAPLine</b>	<b>\$ 416,590,200</b>	<b>3%</b>	<b>\$ 486,412,900</b>	<b>3%</b>	<b>\$ 401,210,000</b>	<b>2%</b>	<b>\$ 439,376,700</b>	<b>2%</b>	<b>\$ 323,258,600</b>	<b>1%</b>	<b>\$ 257,989,400</b>	<b>1%</b>
<b>PLP</b>	<b>\$ 7,881,371,200</b>	<b>54%</b>	<b>\$ 9,227,226,800</b>	<b>56%</b>	<b>\$ 11,148,308,600</b>	<b>60%</b>	<b>\$ 14,449,462,400</b>	<b>64%</b>	<b>\$ 14,783,895,743</b>	<b>64%</b>	<b>\$ 17,606,119,200</b>	<b>72%</b>
<b>Express</b>	<b>\$ 1,702,709,000</b>	<b>12%</b>	<b>\$ 1,570,362,400</b>	<b>10%</b>	<b>\$ 1,839,654,100</b>	<b>10%</b>	<b>\$ 2,129,030,400</b>	<b>9%</b>	<b>\$ 2,091,806,900</b>	<b>9%</b>	<b>\$ 2,050,923,300</b>	<b>8%</b>
<b>\$150K and Under</b>	<b>\$ 1,402,904,100</b>	<b>10%</b>	<b>\$ 1,388,408,400</b>	<b>8%</b>	<b>\$ 1,798,126,800</b>	<b>10%</b>	<b>\$ 2,204,415,500</b>	<b>10%</b>	<b>\$ 2,185,568,043</b>	<b>9%</b>	<b>\$ 2,251,739,700</b>	<b>9%</b>
<b>&gt;\$150K - \$350K</b>	<b>\$ 2,033,682,400</b>	<b>14%</b>	<b>\$ 2,136,735,400</b>	<b>13%</b>	<b>\$ 2,138,719,200</b>	<b>12%</b>	<b>\$ 2,544,798,300</b>	<b>11%</b>	<b>\$ 2,647,403,800</b>	<b>11%</b>	<b>\$ 2,670,211,400</b>	<b>11%</b>
<b>&gt;\$350K - \$2M</b>	<b>\$ 7,505,984,600</b>	<b>52%</b>	<b>\$ 8,442,845,700</b>	<b>51%</b>	<b>\$ 9,061,618,600</b>	<b>49%</b>	<b>\$ 10,985,784,900</b>	<b>48%</b>	<b>\$ 10,776,631,900</b>	<b>47%</b>	<b>\$ 11,264,149,000</b>	<b>46%</b>
<b>&gt;\$2M</b>	<b>\$ 3,623,784,300</b>	<b>25%</b>	<b>\$ 4,537,588,800</b>	<b>27%</b>	<b>\$ 5,449,990,200</b>	<b>30%</b>	<b>\$ 6,978,469,900</b>	<b>31%</b>	<b>\$ 7,461,977,700</b>	<b>32%</b>	<b>\$ 8,410,606,900</b>	<b>34%</b>

All Activity illustrated above is as of 09/22 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 7(A)</b>	<b>43,124</b>		<b>44,021</b>		<b>50,273</b>		<b>61,328</b>		<b>61,860</b>		<b>60,590</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>9,690</b>	<b>22%</b>	<b>10,383</b>	<b>24%</b>	<b>11,980</b>	<b>24%</b>	<b>15,154</b>	<b>25%</b>	<b>16,118</b>	<b>26%</b>	<b>16,030</b>	<b>26%</b>
AMERICAN INDIAN	395	1%	328	1%	359	1%	431	1%	398	1%	431	1%
ASIAN OR PACIFI	5,167	12%	5,758	13%	6,402	13%	7,763	13%	8,086	13%	8,051	13%
BLACK	1,096	3%	1,088	2%	1,512	3%	2,028	3%	2,288	4%	2,426	4%
HISPANIC	3,032	7%	3,209	7%	3,707	7%	4,932	8%	5,346	9%	5,120	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	3,931	9%	4,749	11%	6,414	13%	7,863	13%	7,382	12%	7,968	13%
WHITE	29,503	68%	28,889	66%	31,879	63%	38,311	62%	38,360	62%	36,592	60%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	6,840	16%	7,015	16%	7,777	15%	8,996	15%	8,675	14%	8,300	14%
Female Owned more than 50%	6,948	16%	7,328	17%	8,490	17%	10,933	18%	11,454	19%	10,989	18%
Male Owned	29,336	68%	29,678	67%	34,006	68%	41,399	68%	41,730	67%	41,301	68%
<b>Veteran</b>	<b>2,188</b>	<b>5%</b>	<b>2,143</b>	<b>5%</b>	<b>2,033</b>	<b>4%</b>	<b>3,001</b>	<b>5%</b>	<b>3,130</b>	<b>5%</b>	<b>3,190</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>29,772</b>	<b>69%</b>	<b>30,141</b>	<b>68%</b>	<b>34,447</b>	<b>69%</b>	<b>40,090</b>	<b>65%</b>	<b>38,018</b>	<b>61%</b>	<b>38,212</b>	<b>63%</b>
<b>NEW BUSINESS</b>	<b>13,326</b>	<b>31%</b>	<b>13,844</b>	<b>31%</b>	<b>15,744</b>	<b>31%</b>	<b>21,139</b>	<b>34%</b>	<b>23,744</b>	<b>38%</b>	<b>22,299</b>	<b>37%</b>
<b>Rural</b>	<b>5,567</b>	<b>13%</b>	<b>6,814</b>	<b>15%</b>	<b>7,892</b>	<b>16%</b>	<b>9,763</b>	<b>16%</b>	<b>9,774</b>	<b>16%</b>	<b>8,718</b>	<b>14%</b>
<b>Urban</b>	<b>37,557</b>	<b>87%</b>	<b>37,207</b>	<b>85%</b>	<b>42,381</b>	<b>84%</b>	<b>51,565</b>	<b>84%</b>	<b>52,086</b>	<b>84%</b>	<b>51,872</b>	<b>86%</b>
<b>Export</b>	<b>804</b>	<b>2%</b>	<b>1,227</b>	<b>3%</b>	<b>1,465</b>	<b>3%</b>	<b>1,581</b>	<b>3%</b>	<b>1,580</b>	<b>3%</b>	<b>2,065</b>	<b>3%</b>
<b>CAPLine</b>	<b>544</b>	<b>1%</b>	<b>665</b>	<b>2%</b>	<b>547</b>	<b>1%</b>	<b>610</b>	<b>1%</b>	<b>450</b>	<b>1%</b>	<b>356</b>	<b>1%</b>
<b>PLP</b>	<b>11,889</b>	<b>28%</b>	<b>12,180</b>	<b>28%</b>	<b>12,049</b>	<b>24%</b>	<b>15,852</b>	<b>26%</b>	<b>16,429</b>	<b>27%</b>	<b>24,112</b>	<b>40%</b>
<b>Express</b>	<b>22,439</b>	<b>52%</b>	<b>20,871</b>	<b>47%</b>	<b>25,684</b>	<b>51%</b>	<b>31,255</b>	<b>51%</b>	<b>31,683</b>	<b>51%</b>	<b>28,721</b>	<b>47%</b>
<b>\$150K and Under</b>	<b>24,916</b>	<b>58%</b>	<b>24,082</b>	<b>55%</b>	<b>29,668</b>	<b>59%</b>	<b>36,487</b>	<b>59%</b>	<b>36,954</b>	<b>60%</b>	<b>34,764</b>	<b>57%</b>
<b>&gt;\$150K - \$350K</b>	<b>8,050</b>	<b>19%</b>	<b>8,473</b>	<b>19%</b>	<b>8,245</b>	<b>16%</b>	<b>9,780</b>	<b>16%</b>	<b>10,004</b>	<b>16%</b>	<b>10,100</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>8,977</b>	<b>21%</b>	<b>10,002</b>	<b>23%</b>	<b>10,567</b>	<b>21%</b>	<b>12,777</b>	<b>21%</b>	<b>12,492</b>	<b>20%</b>	<b>13,065</b>	<b>22%</b>
<b>&gt;\$2M</b>	<b>1,181</b>	<b>3%</b>	<b>1,464</b>	<b>3%</b>	<b>1,793</b>	<b>4%</b>	<b>2,284</b>	<b>4%</b>	<b>2,410</b>	<b>4%</b>	<b>2,661</b>	<b>4%</b>

All Activity illustrated above is as of 09/22 for each FY listed.

	2012		2013		2014		2015		2016		2017							
<b>All 504</b>	\$	<b>6,391,782,000</b>	\$	<b>5,058,713,000</b>	\$	<b>4,022,340,000</b>	\$	<b>4,164,296,000</b>	\$	<b>4,565,192,000</b>	\$	<b>4,914,987,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>1,399,249,000</b>	22%	\$	<b>1,266,998,000</b>	25%	\$	<b>975,212,000</b>	24%	\$	<b>1,098,137,000</b>	26%	\$	<b>1,310,655,000</b>	29%	\$	<b>1,377,441,000</b>	28%
AMERICAN INDIAN	\$	9,971,000	0%	\$	9,477,000	0%	\$	8,855,000	0%	\$	8,090,000	0%	\$	11,093,000	0%	\$	4,262,000	0%
ASIAN OR PACIFI	\$	989,134,000	15%	\$	950,379,000	19%	\$	687,024,000	17%	\$	764,361,000	18%	\$	950,735,000	21%	\$	1,032,927,000	21%
BLACK	\$	103,673,000	2%	\$	84,256,000	2%	\$	58,182,000	1%	\$	52,929,000	1%	\$	70,374,000	2%	\$	89,651,000	2%
HISPANIC	\$	296,471,000	5%	\$	222,886,000	4%	\$	221,151,000	5%	\$	272,757,000	7%	\$	278,453,000	6%	\$	250,601,000	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	428,777,000	7%	\$	381,905,000	8%	\$	312,945,000	8%	\$	362,877,000	9%	\$	402,182,000	9%	\$	504,621,000	10%
WHITE	\$	4,563,756,000	71%	\$	3,409,810,000	67%	\$	2,734,183,000	68%	\$	2,703,282,000	65%	\$	2,852,355,000	62%	\$	3,032,925,000	62%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	34,359,000	1%	\$	21,803,000	0%	\$	10,093,000	0%	\$	18,459,000	0%	\$	51,986,000	1%	\$	393,289,000	8%
Female Owned more than 50%	\$	722,511,000	11%	\$	678,691,000	13%	\$	529,152,000	13%	\$	568,326,000	14%	\$	600,720,000	13%	\$	524,707,000	11%
Male Owned	\$	5,634,912,000	88%	\$	4,358,219,000	86%	\$	3,483,095,000	87%	\$	3,577,511,000	86%	\$	3,912,486,000	86%	\$	3,996,991,000	81%
<b>Veteran</b>	\$	298,435,000	5%	\$	218,300,000	4%	\$	156,049,000	4%	\$	157,889,000	4%	\$	172,687,000	4%	\$	161,328,000	3%
<b>EXISTING BUSINESS</b>	\$	5,680,014,000	89%	\$	4,393,998,000	87%	\$	3,309,109,000	82%	\$	3,457,782,000	83%	\$	3,886,823,000	85%	\$	4,087,673,000	83%
<b>NEW BUSINESS</b>	\$	711,768,000	11%	\$	664,715,000	13%	\$	713,231,000	18%	\$	706,514,000	17%	\$	678,369,000	15%	\$	826,520,000	17%
<b>Rural</b>	\$	1,510,941,000	24%	\$	1,074,547,000	21%	\$	891,324,000	22%	\$	930,684,000	22%	\$	977,098,000	21%	\$	1,099,397,000	22%
<b>Urban</b>	\$	4,880,841,000	76%	\$	3,984,166,000	79%	\$	3,131,016,000	78%	\$	3,233,612,000	78%	\$	3,588,094,000	79%	\$	3,815,590,000	78%
<b>Export</b>	\$	130,109,000	2%	\$	111,064,000	2%	\$	166,789,000	4%	\$	207,531,000	5%	\$	201,603,000	4%	\$	76,784,000	2%
<b>\$150K and Under</b>	\$	101,609,000	2%	\$	87,178,000	2%	\$	65,215,000	2%	\$	58,673,000	1%	\$	59,107,000	1%	\$	63,164,000	1%
<b>&gt;\$150K - \$350K</b>	\$	655,820,000	10%	\$	554,726,000	11%	\$	415,597,000	10%	\$	398,702,000	10%	\$	386,653,000	8%	\$	411,362,000	8%
<b>&gt;\$350K - \$2M</b>	\$	3,942,113,000	62%	\$	3,090,082,000	61%	\$	2,449,927,000	61%	\$	2,458,412,000	59%	\$	2,582,580,000	57%	\$	2,758,650,000	56%
<b>&gt;\$2M</b>	\$	1,692,240,000	26%	\$	1,326,727,000	26%	\$	1,091,601,000	27%	\$	1,248,509,000	30%	\$	1,536,852,000	34%	\$	1,681,811,000	34%

All Activity illustrated above is as of 09/22 for each FY listed.

	2012		2013		2014		2015		2016		2017	
<b>All 504</b>	<b>9,134</b>		<b>7,474</b>		<b>5,700</b>		<b>5,630</b>		<b>5,724</b>		<b>6,098</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>1,798</b>	<b>20%</b>	<b>1,640</b>	<b>22%</b>	<b>1,175</b>	<b>21%</b>	<b>1,232</b>	<b>22%</b>	<b>1,281</b>	<b>22%</b>	<b>1,394</b>	<b>23%</b>
AMERICAN INDIAN	19	0%	15	0%	15	0%	13	0%	13	0%	11	0%
ASIAN OR PACIFI	1,074	12%	1,009	14%	646	11%	705	13%	724	13%	840	14%
BLACK	174	2%	142	2%	108	2%	89	2%	101	2%	119	2%
HISPANIC	531	6%	474	6%	406	7%	425	8%	443	8%	424	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	517	6%	495	7%	405	7%	417	7%	453	8%	513	8%
WHITE	6,819	75%	5,339	71%	4,120	72%	3,981	71%	3,990	70%	4,191	69%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	48	1%	39	1%	11	0%	24	0%	64	1%	625	10%
Female Owned more than 50%	1,283	14%	1,214	16%	924	16%	927	16%	974	17%	874	14%
Male Owned	7,803	85%	6,221	83%	4,765	84%	4,679	83%	4,686	82%	4,599	75%
<b>Veteran</b>	<b>453</b>	<b>5%</b>	<b>373</b>	<b>5%</b>	<b>249</b>	<b>4%</b>	<b>250</b>	<b>4%</b>	<b>256</b>	<b>4%</b>	<b>225</b>	<b>4%</b>
<b>EXISTING BUSINESS</b>	<b>8,203</b>	<b>90%</b>	<b>6,618</b>	<b>89%</b>	<b>4,821</b>	<b>85%</b>	<b>4,791</b>	<b>85%</b>	<b>5,020</b>	<b>88%</b>	<b>5,174</b>	<b>85%</b>
<b>NEW BUSINESS</b>	<b>931</b>	<b>10%</b>	<b>856</b>	<b>11%</b>	<b>879</b>	<b>15%</b>	<b>839</b>	<b>15%</b>	<b>704</b>	<b>12%</b>	<b>922</b>	<b>15%</b>
<b>Rural</b>	<b>2,474</b>	<b>27%</b>	<b>1,812</b>	<b>24%</b>	<b>1,421</b>	<b>25%</b>	<b>1,426</b>	<b>25%</b>	<b>1,458</b>	<b>25%</b>	<b>1,632</b>	<b>27%</b>
<b>Urban</b>	<b>6,660</b>	<b>73%</b>	<b>5,662</b>	<b>76%</b>	<b>4,279</b>	<b>75%</b>	<b>4,204</b>	<b>75%</b>	<b>4,266</b>	<b>75%</b>	<b>4,466</b>	<b>73%</b>
<b>Export</b>	<b>158</b>	<b>2%</b>	<b>137</b>	<b>2%</b>	<b>160</b>	<b>3%</b>	<b>202</b>	<b>4%</b>	<b>175</b>	<b>3%</b>	<b>57</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>932</b>	<b>10%</b>	<b>798</b>	<b>11%</b>	<b>589</b>	<b>10%</b>	<b>531</b>	<b>9%</b>	<b>542</b>	<b>9%</b>	<b>560</b>	<b>9%</b>
<b>&gt;\$150K - \$350K</b>	<b>2,644</b>	<b>29%</b>	<b>2,284</b>	<b>31%</b>	<b>1,708</b>	<b>30%</b>	<b>1,618</b>	<b>29%</b>	<b>1,564</b>	<b>27%</b>	<b>1,679</b>	<b>28%</b>
<b>&gt;\$350K - \$2M</b>	<b>5,007</b>	<b>55%</b>	<b>3,963</b>	<b>53%</b>	<b>3,054</b>	<b>54%</b>	<b>3,071</b>	<b>55%</b>	<b>3,133</b>	<b>55%</b>	<b>3,325</b>	<b>55%</b>
<b>&gt;\$2M</b>	<b>551</b>	<b>6%</b>	<b>429</b>	<b>6%</b>	<b>349</b>	<b>6%</b>	<b>410</b>	<b>7%</b>	<b>485</b>	<b>8%</b>	<b>534</b>	<b>9%</b>

All Activity illustrated above is as of 09/22 for each FY listed.