

	2013		2014		2015		2016		2017		2018							
<b>All 7(A)</b>	\$	<b>4,114,885,100</b>	\$	<b>3,825,413,300</b>	\$	<b>4,925,727,800</b>	\$	<b>5,214,317,600</b>	\$	<b>5,882,313,000</b>	\$	<b>7,164,217,200</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>1,065,804,500</b>	26%	\$	<b>1,160,928,100</b>	30%	\$	<b>1,426,921,600</b>	29%	\$	<b>1,532,788,400</b>	29%	\$	<b>1,917,683,600</b>	33%	\$	<b>2,221,124,600</b>	31%
AMERICAN INDIAN	\$	18,778,000	0%	\$	17,833,600	0%	\$	28,576,400	1%	\$	16,053,900	0%	\$	36,825,100	1%	\$	61,907,000	1%
ASIAN OR PACIFI	\$	784,620,900	19%	\$	871,566,500	23%	\$	1,012,522,300	21%	\$	1,133,343,400	22%	\$	1,407,908,800	24%	\$	1,561,633,000	22%
BLACK	\$	64,996,300	2%	\$	87,514,600	2%	\$	94,860,700	2%	\$	103,456,200	2%	\$	133,391,300	2%	\$	188,099,000	3%
HISPANIC	\$	197,409,300	5%	\$	184,013,400	5%	\$	290,962,200	6%	\$	279,934,900	5%	\$	339,558,400	6%	\$	409,485,600	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	450,580,000	11%	\$	596,631,300	16%	\$	695,384,100	14%	\$	694,771,500	13%	\$	831,544,000	14%	\$	1,165,083,800	16%
WHITE	\$	2,598,500,600	63%	\$	2,067,853,900	54%	\$	2,803,422,100	57%	\$	2,986,757,700	57%	\$	3,133,085,400	53%	\$	3,778,008,800	53%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	644,698,500	16%	\$	616,798,200	16%	\$	794,792,200	16%	\$	829,076,400	16%	\$	883,360,000	15%	\$	1,070,083,400	15%
Female Owned more than 50%	\$	525,982,000	13%	\$	469,562,900	12%	\$	613,853,900	12%	\$	747,557,200	14%	\$	860,379,100	15%	\$	975,118,900	14%
Male Owned	\$	2,944,204,600	72%	\$	2,739,052,200	72%	\$	3,517,081,700	71%	\$	3,637,684,000	70%	\$	4,138,573,900	70%	\$	5,119,014,900	71%
<b>Veteran</b>	\$	142,380,500	3%	\$	152,032,200	4%	\$	226,192,900	5%	\$	261,781,000	5%	\$	220,394,800	4%	\$	270,583,500	4%
<b>EXISTING BUSINESS</b>	\$	3,079,581,300	75%	\$	2,766,122,800	72%	\$	3,314,639,300	67%	\$	3,330,931,400	64%	\$	3,815,573,600	65%	\$	4,389,428,200	61%
<b>NEW BUSINESS</b>	\$	1,029,702,800	25%	\$	1,046,004,100	27%	\$	1,597,143,700	32%	\$	1,866,101,700	36%	\$	2,056,088,300	35%	\$	2,752,606,500	38%
<b>Rural</b>	\$	563,277,500	14%	\$	600,703,000	16%	\$	830,832,600	17%	\$	810,840,500	16%	\$	837,545,700	14%	\$	939,880,100	13%
<b>Urban</b>	\$	3,551,607,600	86%	\$	3,224,710,300	84%	\$	4,094,895,200	83%	\$	4,403,477,100	84%	\$	5,044,767,300	86%	\$	6,224,337,100	87%
<b>Export</b>	\$	233,850,200	6%	\$	273,618,200	7%	\$	320,423,100	7%	\$	349,466,000	7%	\$	658,566,800	11%	\$	286,769,600	4%
<b>CAPLine</b>	\$	135,130,900	3%	\$	81,508,000	2%	\$	119,749,100	2%	\$	77,148,100	1%	\$	49,801,300	1%	\$	81,099,500	1%
<b>PLP</b>	\$	2,276,399,900	55%	\$	2,309,657,500	60%	\$	3,018,885,600	61%	\$	3,314,541,900	64%	\$	3,963,055,400	67%	\$	5,429,392,400	76%
<b>Express</b>	\$	394,311,900	10%	\$	342,984,000	9%	\$	469,381,000	10%	\$	486,768,100	9%	\$	453,761,100	8%	\$	524,542,700	7%
<b>\$150K and Under</b>	\$	329,969,700	8%	\$	347,428,900	9%	\$	491,930,200	10%	\$	504,066,800	10%	\$	475,715,500	8%	\$	541,792,400	8%
<b>&gt;\$150K - \$350K</b>	\$	512,308,300	12%	\$	433,979,300	11%	\$	561,178,000	11%	\$	589,630,700	11%	\$	627,912,200	11%	\$	708,668,100	10%
<b>&gt;\$350K - \$2M</b>	\$	2,212,551,600	54%	\$	1,916,576,100	50%	\$	2,337,277,400	47%	\$	2,584,036,000	50%	\$	2,664,170,100	45%	\$	3,152,508,300	44%
<b>&gt;\$2M</b>	\$	1,060,055,500	26%	\$	1,127,429,000	29%	\$	1,535,342,200	31%	\$	1,536,584,100	29%	\$	2,114,515,200	36%	\$	2,761,248,400	39%

All Activity illustrated above is as of 12/29 for each FY listed.

	2013		2014		2015		2016		2017		2018	
<b>All 7(A)</b>	<b>10,737</b>		<b>10,134</b>		<b>13,463</b>		<b>14,413</b>		<b>13,751</b>		<b>15,946</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>2,471</b>	<b>23%</b>	<b>2,519</b>	<b>25%</b>	<b>3,307</b>	<b>25%</b>	<b>3,862</b>	<b>27%</b>	<b>3,688</b>	<b>27%</b>	<b>4,236</b>	<b>27%</b>
AMERICAN INDIAN	92	1%	77	1%	100	1%	89	1%	93	1%	126	1%
ASIAN OR PACIFI	1,352	13%	1,402	14%	1,752	13%	1,956	14%	1,943	14%	2,097	13%
BLACK	246	2%	283	3%	405	3%	552	4%	521	4%	703	4%
HISPANIC	781	7%	757	7%	1,050	8%	1,265	9%	1,131	8%	1,310	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,051	10%	1,261	12%	1,940	14%	1,707	12%	1,769	13%	2,256	14%
WHITE	7,215	67%	6,354	63%	8,216	61%	8,844	61%	8,294	60%	9,454	59%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	1,682	16%	1,567	15%	2,015	15%	2,009	14%	1,904	14%	2,143	13%
Female Owned more than 50%	1,759	16%	1,654	16%	2,344	17%	2,665	18%	2,516	18%	2,824	18%
Male Owned	7,296	68%	6,913	68%	9,104	68%	9,739	68%	9,331	68%	10,979	69%
<b>Veteran</b>	<b>535</b>	<b>5%</b>	<b>546</b>	<b>5%</b>	<b>585</b>	<b>4%</b>	<b>702</b>	<b>5%</b>	<b>701</b>	<b>5%</b>	<b>770</b>	<b>5%</b>
<b>EXISTING BUSINESS</b>	<b>7,429</b>	<b>69%</b>	<b>7,046</b>	<b>70%</b>	<b>9,095</b>	<b>68%</b>	<b>8,703</b>	<b>60%</b>	<b>8,548</b>	<b>62%</b>	<b>9,956</b>	<b>62%</b>
<b>NEW BUSINESS</b>	<b>3,302</b>	<b>31%</b>	<b>3,070</b>	<b>30%</b>	<b>4,340</b>	<b>32%</b>	<b>5,688</b>	<b>39%</b>	<b>5,184</b>	<b>38%</b>	<b>5,962</b>	<b>37%</b>
<b>Rural</b>	<b>1,264</b>	<b>12%</b>	<b>1,615</b>	<b>16%</b>	<b>2,102</b>	<b>16%</b>	<b>2,416</b>	<b>17%</b>	<b>2,098</b>	<b>15%</b>	<b>2,175</b>	<b>14%</b>
<b>Urban</b>	<b>9,473</b>	<b>88%</b>	<b>8,519</b>	<b>84%</b>	<b>11,361</b>	<b>84%</b>	<b>11,997</b>	<b>83%</b>	<b>11,653</b>	<b>85%</b>	<b>13,771</b>	<b>86%</b>
<b>Export</b>	<b>268</b>	<b>2%</b>	<b>335</b>	<b>3%</b>	<b>374</b>	<b>3%</b>	<b>430</b>	<b>3%</b>	<b>783</b>	<b>6%</b>	<b>217</b>	<b>1%</b>
<b>CAPLine</b>	<b>182</b>	<b>2%</b>	<b>107</b>	<b>1%</b>	<b>151</b>	<b>1%</b>	<b>107</b>	<b>1%</b>	<b>88</b>	<b>1%</b>	<b>79</b>	<b>0%</b>
<b>PLP</b>	<b>3,080</b>	<b>29%</b>	<b>2,810</b>	<b>28%</b>	<b>3,323</b>	<b>25%</b>	<b>3,806</b>	<b>26%</b>	<b>4,412</b>	<b>32%</b>	<b>7,101</b>	<b>45%</b>
<b>Express</b>	<b>5,089</b>	<b>47%</b>	<b>4,849</b>	<b>48%</b>	<b>6,850</b>	<b>51%</b>	<b>7,467</b>	<b>52%</b>	<b>6,340</b>	<b>46%</b>	<b>7,412</b>	<b>46%</b>
<b>\$150K and Under</b>	<b>5,767</b>	<b>54%</b>	<b>5,825</b>	<b>57%</b>	<b>8,049</b>	<b>60%</b>	<b>8,718</b>	<b>60%</b>	<b>7,572</b>	<b>55%</b>	<b>8,767</b>	<b>55%</b>
<b>&gt;\$150K - \$350K</b>	<b>2,030</b>	<b>19%</b>	<b>1,703</b>	<b>17%</b>	<b>2,159</b>	<b>16%</b>	<b>2,225</b>	<b>15%</b>	<b>2,373</b>	<b>17%</b>	<b>2,690</b>	<b>17%</b>
<b>&gt;\$350K - \$2M</b>	<b>2,591</b>	<b>24%</b>	<b>2,238</b>	<b>22%</b>	<b>2,759</b>	<b>20%</b>	<b>2,967</b>	<b>21%</b>	<b>3,134</b>	<b>23%</b>	<b>3,635</b>	<b>23%</b>
<b>&gt;\$2M</b>	<b>349</b>	<b>3%</b>	<b>368</b>	<b>4%</b>	<b>496</b>	<b>4%</b>	<b>503</b>	<b>3%</b>	<b>672</b>	<b>5%</b>	<b>854</b>	<b>5%</b>

All Activity illustrated above is as of 12/29 for each FY listed.

	2013		2014		2015		2016		2017		2018							
<b>All 504</b>	\$	<b>1,326,070,000</b>	\$	<b>947,723,000</b>	\$	<b>963,456,000</b>	\$	<b>1,169,137,000</b>	\$	<b>1,182,927,000</b>	\$	<b>1,120,784,000</b>						
<b>Ethnicity</b>																		
<b>All Minority</b>	\$	<b>300,286,000</b>	23%	\$	<b>248,288,000</b>	26%	\$	<b>258,200,000</b>	27%	\$	<b>358,650,000</b>	31%	\$	<b>341,023,000</b>	29%	\$	<b>326,721,000</b>	29%
AMERICAN INDIAN	\$	842,000	0%	\$	1,150,000	0%	\$	1,221,000	0%	\$	3,569,000	0%	\$	760,000	0%	\$	1,339,000	0%
ASIAN OR PACIFI	\$	220,534,000	17%	\$	180,182,000	19%	\$	164,028,000	17%	\$	256,913,000	22%	\$	249,808,000	21%	\$	248,037,000	22%
BLACK	\$	24,219,000	2%	\$	18,233,000	2%	\$	14,954,000	2%	\$	21,210,000	2%	\$	28,796,000	2%	\$	13,341,000	1%
HISPANIC	\$	54,691,000	4%	\$	48,723,000	5%	\$	77,997,000	8%	\$	76,958,000	7%	\$	61,659,000	5%	\$	64,004,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	99,564,000	8%	\$	74,523,000	8%	\$	81,404,000	8%	\$	98,438,000	8%	\$	111,134,000	9%	\$	167,536,000	15%
WHITE	\$	926,220,000	70%	\$	624,912,000	66%	\$	623,852,000	65%	\$	712,049,000	61%	\$	730,770,000	62%	\$	626,527,000	56%
<b>Gender</b>																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	8,180,000	1%	\$	3,115,000	0%	\$	2,460,000	0%	\$	3,329,000	0%	\$	52,491,000	4%	\$	231,661,000	21%
Female Owned more than 50%	\$	144,727,000	11%	\$	96,303,000	10%	\$	117,857,000	12%	\$	126,606,000	11%	\$	141,207,000	12%	\$	110,913,000	10%
Male Owned	\$	1,173,163,000	88%	\$	848,305,000	90%	\$	843,139,000	88%	\$	1,039,202,000	89%	\$	989,229,000	84%	\$	778,210,000	69%
<b>Veteran</b>	\$	44,463,000	3%	\$	41,689,000	4%	\$	44,026,000	5%	\$	37,138,000	3%	\$	34,999,000	3%	\$	19,199,000	2%
<b>EXISTING BUSINESS</b>	\$	1,135,732,000	86%	\$	807,332,000	85%	\$	808,527,000	84%	\$	947,788,000	81%	\$	1,025,462,000	87%	\$	819,339,000	73%
<b>NEW BUSINESS</b>	\$	190,338,000	14%	\$	140,391,000	15%	\$	154,929,000	16%	\$	221,349,000	19%	\$	157,465,000	13%	\$	295,480,000	26%
<b>Rural</b>	\$	280,829,000	21%	\$	209,395,000	22%	\$	209,702,000	22%	\$	257,259,000	22%	\$	246,365,000	21%	\$	233,632,000	21%
<b>Urban</b>	\$	1,045,241,000	79%	\$	738,328,000	78%	\$	753,754,000	78%	\$	911,878,000	78%	\$	936,562,000	79%	\$	887,152,000	79%
<b>Export</b>	\$	50,107,000	4%	\$	49,594,000	5%	\$	48,439,000	5%	\$	42,124,000	4%	\$	24,551,000	2%	\$	13,240,000	1%
<b>\$150K and Under</b>	\$	25,930,000	2%	\$	17,820,000	2%	\$	14,045,000	1%	\$	14,277,000	1%	\$	16,494,000	1%	\$	12,861,000	1%
<b>&gt;\$150K - \$350K</b>	\$	146,201,000	11%	\$	99,259,000	10%	\$	97,456,000	10%	\$	93,702,000	8%	\$	100,893,000	9%	\$	97,944,000	9%
<b>&gt;\$350K - \$2M</b>	\$	807,041,000	61%	\$	568,022,000	60%	\$	602,634,000	63%	\$	620,130,000	53%	\$	670,461,000	57%	\$	624,570,000	56%
<b>&gt;\$2M</b>	\$	346,898,000	26%	\$	262,622,000	28%	\$	249,321,000	26%	\$	441,028,000	38%	\$	395,079,000	33%	\$	385,409,000	34%

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	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	<b>1,998</b>		<b>1,357</b>		<b>1,350</b>		<b>1,388</b>		<b>1,482</b>		<b>1,374</b>	
<b>Ethnicity</b>												
<b>All Minority</b>	<b>411</b>	<b>21%</b>	<b>286</b>	<b>21%</b>	<b>303</b>	<b>22%</b>	<b>300</b>	<b>22%</b>	<b>341</b>	<b>23%</b>	<b>326</b>	<b>24%</b>
AMERICAN INDIAN	2	0%	1	0%	3	0%	3	0%	2	0%	4	0%
ASIAN OR PACIFI	245	12%	150	11%	161	12%	167	12%	201	14%	190	14%
BLACK	41	2%	31	2%	23	2%	25	2%	36	2%	27	2%
HISPANIC	123	6%	104	8%	116	9%	105	8%	102	7%	105	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	120	6%	97	7%	92	7%	114	8%	110	7%	181	13%
WHITE	1,467	73%	974	72%	955	71%	974	70%	1,031	70%	867	63%
<b>Gender</b>												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	11	1%	3	0%	6	0%	7	1%	88	6%	324	24%
Female Owned more than 50%	297	15%	188	14%	197	15%	210	15%	237	16%	167	12%
Male Owned	1,690	85%	1,166	86%	1,147	85%	1,171	84%	1,157	78%	883	64%
<b>Veteran</b>	<b>89</b>	<b>4%</b>	<b>70</b>	<b>5%</b>	<b>66</b>	<b>5%</b>	<b>67</b>	<b>5%</b>	<b>58</b>	<b>4%</b>	<b>42</b>	<b>3%</b>
<b>EXISTING BUSINESS</b>	<b>1,771</b>	<b>89%</b>	<b>1,188</b>	<b>88%</b>	<b>1,155</b>	<b>86%</b>	<b>1,200</b>	<b>86%</b>	<b>1,309</b>	<b>88%</b>	<b>1,064</b>	<b>77%</b>
<b>NEW BUSINESS</b>	<b>227</b>	<b>11%</b>	<b>169</b>	<b>12%</b>	<b>195</b>	<b>14%</b>	<b>188</b>	<b>14%</b>	<b>173</b>	<b>12%</b>	<b>307</b>	<b>22%</b>
<b>Rural</b>	<b>497</b>	<b>25%</b>	<b>329</b>	<b>24%</b>	<b>327</b>	<b>24%</b>	<b>348</b>	<b>25%</b>	<b>383</b>	<b>26%</b>	<b>364</b>	<b>26%</b>
<b>Urban</b>	<b>1,501</b>	<b>75%</b>	<b>1,028</b>	<b>76%</b>	<b>1,023</b>	<b>76%</b>	<b>1,040</b>	<b>75%</b>	<b>1,099</b>	<b>74%</b>	<b>1,010</b>	<b>74%</b>
<b>Export</b>	<b>56</b>	<b>3%</b>	<b>52</b>	<b>4%</b>	<b>53</b>	<b>4%</b>	<b>45</b>	<b>3%</b>	<b>22</b>	<b>1%</b>	<b>12</b>	<b>1%</b>
<b>\$150K and Under</b>	<b>240</b>	<b>12%</b>	<b>160</b>	<b>12%</b>	<b>125</b>	<b>9%</b>	<b>130</b>	<b>9%</b>	<b>148</b>	<b>10%</b>	<b>111</b>	<b>8%</b>
<b>&gt;\$150K - \$350K</b>	<b>602</b>	<b>30%</b>	<b>412</b>	<b>30%</b>	<b>402</b>	<b>30%</b>	<b>377</b>	<b>27%</b>	<b>402</b>	<b>27%</b>	<b>392</b>	<b>29%</b>
<b>&gt;\$350K - \$2M</b>	<b>1,045</b>	<b>52%</b>	<b>704</b>	<b>52%</b>	<b>743</b>	<b>55%</b>	<b>744</b>	<b>54%</b>	<b>809</b>	<b>55%</b>	<b>753</b>	<b>55%</b>
<b>&gt;\$2M</b>	<b>111</b>	<b>6%</b>	<b>81</b>	<b>6%</b>	<b>80</b>	<b>6%</b>	<b>137</b>	<b>10%</b>	<b>123</b>	<b>8%</b>	<b>118</b>	<b>9%</b>

All Activity illustrated above is as of 12/29 for each FY listed.