

	2014		2015		2016		2017		2018		2019	
All 7(A)	\$ 14,661,693,300		\$ 19,257,157,300		\$ 18,873,951,843		\$ 20,329,299,800		\$ 20,381,959,000		\$ 18,665,867,100	
Ethnicity												
All Minority	\$ 4,237,120,100	29%	\$ 5,509,457,100	29%	\$ 5,696,475,900	30%	\$ 6,449,319,200	32%	\$ 6,630,270,900	33%	\$ 6,011,273,700	32%
AMERICAN INDIAN	\$ 66,824,100	0%	\$ 121,453,500	1%	\$ 95,410,600	1%	\$ 113,045,100	1%	\$ 148,352,000	1%	\$ 126,792,200	1%
ASIAN OR PACIFI	\$ 3,127,116,000	21%	\$ 3,905,784,300	20%	\$ 4,148,029,600	22%	\$ 4,686,835,900	23%	\$ 4,674,050,100	23%	\$ 4,128,936,700	22%
BLACK	\$ 282,363,800	2%	\$ 398,689,600	2%	\$ 402,207,500	2%	\$ 502,776,300	2%	\$ 616,084,800	3%	\$ 600,095,600	3%
HISPANIC	\$ 760,816,200	5%	\$ 1,083,529,700	6%	\$ 1,050,828,200	6%	\$ 1,143,083,900	6%	\$ 1,191,784,000	6%	\$ 1,154,796,200	6%
MULTI-GROUP	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,578,000	0%	\$ -	0%	\$ 653,000	0%
UNDETERMINED	\$ 2,160,001,200	15%	\$ 2,622,797,700	14%	\$ 2,519,487,643	13%	\$ 3,055,257,300	15%	\$ 3,308,294,700	16%	\$ 3,426,901,900	18%
WHITE	\$ 8,264,572,000	56%	\$ 11,124,902,500	58%	\$ 10,657,988,300	56%	\$ 10,824,723,300	53%	\$ 10,443,393,400	51%	\$ 9,227,691,500	49%
Gender												
Not Reported	\$ -	0%	\$ -	0%	\$ 64,000	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 2,476,760,600	17%	\$ 3,197,019,400	17%	\$ 3,013,153,500	16%	\$ 3,155,823,700	16%	\$ 3,129,392,100	15%	\$ 2,621,293,900	14%
Female Owned more than 50%	\$ 1,903,847,300	13%	\$ 2,513,292,200	13%	\$ 2,686,255,443	14%	\$ 2,889,971,100	14%	\$ 2,796,106,600	14%	\$ 2,619,338,500	14%
Male Owned	\$ 10,281,085,400	70%	\$ 13,546,845,700	70%	\$ 13,174,478,900	70%	\$ 14,283,505,000	70%	\$ 14,456,460,300	71%	\$ 13,425,234,700	72%
Business Age												
Existing or more than 2 years old	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 8,759,709,400	47%
New Business or 2 years or less	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 2,187,012,800	12%
Startup, Loan Funds will Open Business	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 3,185,581,300	17%
Change of Ownership	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 4,451,577,800	24%
Veteran	\$ 475,710,500	3%	\$ 986,104,400	5%	\$ 864,515,800	5%	\$ 789,290,900	4%	\$ 764,511,900	4%	\$ 728,954,400	4%
Rural	\$ 2,509,424,100	17%	\$ 3,356,744,600	17%	\$ 3,343,903,600	18%	\$ 3,418,003,200	17%	\$ 3,318,993,900	16%	\$ 2,803,192,300	15%
Urban	\$ 12,152,269,200	83%	\$ 15,900,412,700	83%	\$ 15,530,048,243	82%	\$ 16,911,296,600	83%	\$ 17,062,965,100	84%	\$ 15,862,674,800	85%
Export	\$ 930,746,500	6%	\$ 1,053,989,700	5%	\$ 1,056,594,300	6%	\$ 1,566,397,700	8%	\$ 844,995,100	4%	\$ 770,950,000	4%
CAPLine	\$ 328,624,200	2%	\$ 373,411,300	2%	\$ 264,129,800	1%	\$ 223,194,000	1%	\$ 258,007,500	1%	\$ 229,299,500	1%
PLP	\$ 8,732,058,700	60%	\$ 12,403,833,800	64%	\$ 12,002,214,143	64%	\$ 14,446,157,000	71%	\$ 15,059,884,000	74%	\$ 14,073,630,200	75%
Express	\$ 1,505,763,500	10%	\$ 1,800,453,300	9%	\$ 1,750,629,000	9%	\$ 1,695,270,000	8%	\$ 1,612,881,100	8%	\$ 1,406,237,000	8%
\$150K and Under	\$ 1,465,121,100	10%	\$ 1,854,727,500	10%	\$ 1,819,886,043	10%	\$ 1,831,067,300	9%	\$ 1,727,914,000	8%	\$ 1,445,246,700	8%
>\$150K - \$350K	\$ 1,737,848,500	12%	\$ 2,154,415,400	11%	\$ 2,180,933,700	12%	\$ 2,209,389,000	11%	\$ 2,228,767,300	11%	\$ 2,237,943,500	12%
>\$350K - \$2M	\$ 7,231,216,200	49%	\$ 9,334,914,300	48%	\$ 8,879,340,800	47%	\$ 9,341,031,200	46%	\$ 8,972,289,500	44%	\$ 8,130,563,000	44%
>\$2M	\$ 4,227,507,500	29%	\$ 5,913,100,100	31%	\$ 5,993,791,300	32%	\$ 6,947,812,300	34%	\$ 7,452,988,200	37%	\$ 6,852,113,900	37%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	40,880		51,382		51,450		49,778		48,484		42,107	
Ethnicity												
All Minority	9,681	24%	12,559	24%	13,390	26%	12,997	26%	12,924	27%	11,461	27%
AMERICAN INDIAN	275	1%	369	1%	331	1%	358	1%	343	1%	307	1%
ASIAN OR PACIFI	5,206	13%	6,509	13%	6,727	13%	6,537	13%	6,334	13%	5,486	13%
BLACK	1,205	3%	1,682	3%	1,889	4%	1,988	4%	2,153	4%	1,906	5%
HISPANIC	2,995	7%	3,999	8%	4,443	9%	4,112	8%	4,094	8%	3,761	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	1	0%
UNDETERMINED	5,121	13%	6,726	13%	6,122	12%	6,457	13%	6,742	14%	7,273	17%
WHITE	26,078	64%	32,097	62%	31,938	62%	30,324	61%	28,818	59%	23,373	56%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	6,317	15%	7,542	15%	7,174	14%	6,822	14%	6,527	13%	5,504	13%
Female Owned more than 50%	6,860	17%	9,054	18%	9,513	18%	9,066	18%	8,642	18%	7,459	18%
Male Owned	27,703	68%	34,786	68%	34,762	68%	33,890	68%	33,315	69%	29,144	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	22,461	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	7,724	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	6,875	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	4,974	12%
Veteran	1,675	4%	2,502	5%	2,574	5%	2,645	5%	2,438	5%	2,049	5%
Rural	7,329	18%	8,957	17%	8,907	17%	8,441	17%	8,174	17%	6,782	16%
Urban	33,551	82%	42,425	83%	42,543	83%	41,337	83%	40,310	83%	35,325	84%
Export	1,230	3%	1,312	3%	1,299	3%	1,866	4%	729	2%	680	2%
CAPLine	459	1%	513	1%	375	1%	314	1%	284	1%	257	1%
PLP	9,565	23%	13,547	26%	13,430	26%	19,496	39%	21,027	43%	19,363	46%
Express	21,058	52%	25,932	50%	26,666	52%	23,551	47%	22,638	47%	18,396	44%
\$150K and Under	24,317	59%	30,303	59%	30,981	60%	28,355	57%	27,256	56%	21,911	52%
>\$150K - \$350K	6,723	16%	8,299	16%	8,257	16%	8,379	17%	8,490	18%	8,527	20%
>\$350K - \$2M	8,443	21%	10,839	21%	10,267	20%	10,849	22%	10,393	21%	9,524	23%
>\$2M	1,397	3%	1,941	4%	1,945	4%	2,195	4%	2,345	5%	2,145	5%

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	2014		2015		2016		2017		2018		2019	
All 504	\$	3,207,940,000	\$	3,416,775,000	\$	3,686,082,000	\$	4,150,631,000	\$	3,734,582,000	\$	4,042,391,000
Ethnicity												
All Minority	\$	855,434,000 27%	\$	961,104,000 28%	\$	1,076,372,000 29%	\$	1,202,291,000 29%	\$	1,062,833,000 28%	\$	1,114,151,000 28%
AMERICAN INDIAN	\$	6,904,000 0%	\$	7,814,000 0%	\$	9,907,000 0%	\$	3,479,000 0%	\$	4,081,000 0%	\$	3,033,000 0%
ASIAN OR PACIFI	\$	544,030,000 17%	\$	604,057,000 18%	\$	699,906,000 19%	\$	891,917,000 21%	\$	766,034,000 21%	\$	756,946,000 19%
BLACK	\$	121,275,000 4%	\$	125,251,000 4%	\$	135,346,000 4%	\$	86,834,000 2%	\$	53,170,000 1%	\$	54,745,000 1%
HISPANIC	\$	183,225,000 6%	\$	223,982,000 7%	\$	231,213,000 6%	\$	220,061,000 5%	\$	239,548,000 6%	\$	299,427,000 7%
MULTI-GROUP	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
UNDETERMINED	\$	254,562,000 8%	\$	298,707,000 9%	\$	327,192,000 9%	\$	477,102,000 11%	\$	622,211,000 17%	\$	650,587,000 16%
WHITE	\$	2,097,944,000 65%	\$	2,156,964,000 63%	\$	2,282,518,000 62%	\$	2,471,238,000 60%	\$	2,049,538,000 55%	\$	2,277,653,000 56%
Gender												
Not Reported	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%
Female Owned 50% or less	\$	17,150,000 1%	\$	28,184,000 1%	\$	65,243,000 2%	\$	410,934,000 10%	\$	812,632,000 22%	\$	843,171,000 21%
Female Owned more than 50%	\$	390,918,000 12%	\$	442,337,000 13%	\$	443,802,000 12%	\$	430,424,000 10%	\$	342,042,000 9%	\$	435,823,000 11%
Male Owned	\$	2,799,872,000 87%	\$	2,946,254,000 86%	\$	3,177,037,000 86%	\$	3,309,273,000 80%	\$	2,579,908,000 69%	\$	2,763,397,000 68%
Business Age												
Existing or more than 2 years old	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	2,949,916,000 73%
New Business or 2 years or less	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	407,173,000 10%
Startup, Loan Funds will Open Business	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	655,342,000 16%
Change of Ownership	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	- 0%	\$	29,960,000 1%
Veteran	\$	127,628,000 4%	\$	98,865,000 3%	\$	118,451,000 3%	\$	105,037,000 3%	\$	72,148,000 2%	\$	60,828,000 2%
Rural	\$	431,504,000 13%	\$	430,378,000 13%	\$	443,431,000 12%	\$	498,871,000 12%	\$	489,899,000 13%	\$	524,411,000 13%
Urban	\$	2,776,436,000 87%	\$	2,986,397,000 87%	\$	3,242,651,000 88%	\$	3,651,760,000 88%	\$	3,244,683,000 87%	\$	3,517,980,000 87%
Export	\$	137,614,000 4%	\$	183,291,000 5%	\$	172,967,000 5%	\$	57,609,000 1%	\$	58,086,000 2%	\$	55,261,000 1%
\$150K and Under	\$	54,040,000 2%	\$	47,992,000 1%	\$	47,795,000 1%	\$	53,331,000 1%	\$	44,112,000 1%	\$	42,083,000 1%
>\$150K - \$350K	\$	335,938,000 10%	\$	335,958,000 10%	\$	310,548,000 8%	\$	348,372,000 8%	\$	326,960,000 9%	\$	330,349,000 8%
>\$350K - \$2M	\$	1,951,652,000 61%	\$	2,048,286,000 60%	\$	2,070,055,000 56%	\$	2,334,039,000 56%	\$	2,079,047,000 56%	\$	2,347,632,000 58%
>\$2M	\$	866,310,000 27%	\$	984,539,000 29%	\$	1,257,684,000 34%	\$	1,414,889,000 34%	\$	1,284,463,000 34%	\$	1,322,327,000 33%

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	2014		2015		2016		2017		2018		2019	
All 504	4,584		4,686		4,634		5,150		4,651		4,928	
Ethnicity												
All Minority	1,029	22%	1,092	23%	1,102	24%	1,200	23%	1,082	23%	1,167	24%
AMERICAN INDIAN	11	0%	12	0%	13	0%	7	0%	13	0%	9	0%
ASIAN OR PACIFI	507	11%	564	12%	559	12%	712	14%	591	13%	621	13%
BLACK	181	4%	173	4%	172	4%	115	2%	94	2%	90	2%
HISPANIC	330	7%	343	7%	358	8%	366	7%	384	8%	447	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	330	7%	353	8%	374	8%	467	9%	623	13%	659	13%
WHITE	3,225	70%	3,241	69%	3,158	68%	3,483	68%	2,946	63%	3,102	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	26	1%	40	1%	64	1%	572	11%	1,176	25%	1,254	25%
Female Owned more than 50%	704	15%	720	15%	740	16%	741	14%	565	12%	640	13%
Male Owned	3,854	84%	3,926	84%	3,830	83%	3,837	75%	2,910	63%	3,034	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	3,813	77%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	420	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	662	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	33	1%
Veteran	201	4%	177	4%	195	4%	164	3%	132	3%	95	2%
Rural	699	15%	703	15%	723	16%	829	16%	788	17%	845	17%
Urban	3,885	85%	3,983	85%	3,911	84%	4,321	84%	3,863	83%	4,083	83%
Export	139	3%	181	4%	145	3%	44	1%	53	1%	49	1%
\$150K and Under	486	11%	434	9%	443	10%	471	9%	390	8%	369	7%
>\$150K - \$350K	1,388	30%	1,360	29%	1,255	27%	1,415	27%	1,320	28%	1,314	27%
>\$350K - \$2M	2,434	53%	2,568	55%	2,536	55%	2,813	55%	2,534	54%	2,816	57%
>\$2M	276	6%	324	7%	400	9%	451	9%	407	9%	429	9%

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