

	2014		2015		2016		2017		2018		2019				
All 7(A)	\$	15,140,919,000	\$	20,281,430,500	\$	19,290,290,543	\$	20,808,448,000	\$	20,867,019,900	\$	19,104,882,100			
Ethnicity															
All Minority	\$	4,377,148,300	29%	\$	5,821,447,100	29%	\$	5,825,244,500	30%	\$	6,591,285,400	32%	\$	6,144,680,600	32%
AMERICAN INDIAN	\$	69,503,100	0%	\$	125,931,700	1%	\$	95,665,600	0%	\$	116,728,200	1%	\$	154,624,200	1%
ASIAN OR PACIFI	\$	3,230,127,100	21%	\$	4,150,496,400	20%	\$	4,244,707,100	22%	\$	4,789,831,100	23%	\$	4,787,633,400	23%
BLACK	\$	294,224,000	2%	\$	418,602,200	2%	\$	414,838,000	2%	\$	518,617,400	2%	\$	627,696,800	3%
HISPANIC	\$	783,294,100	5%	\$	1,126,416,800	6%	\$	1,070,033,800	6%	\$	1,162,530,700	6%	\$	1,224,482,400	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%
UNDETERMINED	\$	2,248,570,500	15%	\$	2,805,959,200	14%	\$	2,567,369,543	13%	\$	3,127,930,000	15%	\$	3,374,625,900	16%
WHITE	\$	8,515,200,200	56%	\$	11,654,024,200	57%	\$	10,897,676,500	56%	\$	11,089,232,600	53%	\$	10,697,957,200	51%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,562,176,100	17%	\$	3,349,402,200	17%	\$	3,078,885,600	16%	\$	3,221,853,700	15%	\$	3,209,963,900	15%
Female Owned more than 50%	\$	1,948,129,100	13%	\$	2,634,183,600	13%	\$	2,739,209,643	14%	\$	2,957,363,800	14%	\$	2,861,690,600	14%
Male Owned	\$	10,630,613,800	70%	\$	14,297,844,700	70%	\$	13,472,131,300	70%	\$	14,629,230,500	70%	\$	14,795,365,400	71%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,961,411,600	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,236,221,100	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,267,326,600	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,557,601,000	24%
Veteran	\$	487,620,800	3%	\$	1,042,086,600	5%	\$	891,602,600	5%	\$	805,944,300	4%	\$	791,171,900	4%
Rural	\$	2,587,576,100	17%	\$	3,552,897,800	18%	\$	3,410,100,700	18%	\$	3,496,053,600	17%	\$	3,423,028,500	16%
Urban	\$	12,553,342,900	83%	\$	16,728,532,700	82%	\$	15,880,189,843	82%	\$	17,312,394,400	83%	\$	17,443,991,400	84%
Export	\$	956,031,500	6%	\$	1,097,985,500	5%	\$	1,079,849,000	6%	\$	1,588,533,300	8%	\$	876,677,800	4%
CAPLine	\$	336,218,200	2%	\$	392,730,500	2%	\$	270,499,800	1%	\$	228,294,000	1%	\$	273,407,500	1%
PLP	\$	9,013,653,400	60%	\$	13,159,097,800	65%	\$	12,253,389,343	64%	\$	14,775,149,000	71%	\$	15,403,288,200	74%
Express	\$	1,550,697,500	10%	\$	1,854,586,600	9%	\$	1,790,370,400	9%	\$	1,738,010,200	8%	\$	1,650,514,000	8%
\$150K and Under	\$	1,509,167,700	10%	\$	1,918,468,000	9%	\$	1,867,958,543	10%	\$	1,881,424,600	9%	\$	1,766,853,700	8%
>\$150K - \$350K	\$	1,785,831,200	12%	\$	2,243,499,700	11%	\$	2,234,463,800	12%	\$	2,260,953,000	11%	\$	2,278,198,900	11%
>\$350K - \$2M	\$	7,430,879,900	49%	\$	9,866,680,100	49%	\$	9,064,341,900	47%	\$	9,539,162,300	46%	\$	9,201,630,800	44%
>\$2M	\$	4,415,040,200	29%	\$	6,252,782,700	31%	\$	6,123,526,300	32%	\$	7,126,908,100	34%	\$	7,620,336,500	37%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	42,079		53,400		52,664		51,080		49,603		43,137	
Ethnicity												
All Minority	9,960	24%	13,098	25%	13,700	26%	13,350	26%	13,231	27%	11,740	27%
AMERICAN INDIAN	283	1%	383	1%	336	1%	371	1%	352	1%	314	1%
ASIAN OR PACIFI	5,353	13%	6,827	13%	6,883	13%	6,698	13%	6,484	13%	5,604	13%
BLACK	1,248	3%	1,752	3%	1,937	4%	2,051	4%	2,199	4%	1,963	5%
HISPANIC	3,076	7%	4,136	8%	4,544	9%	4,228	8%	4,196	8%	3,858	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	1	0%
UNDETERMINED	5,293	13%	6,989	13%	6,259	12%	6,643	13%	6,918	14%	7,449	17%
WHITE	26,826	64%	33,313	62%	32,705	62%	31,087	61%	29,454	59%	23,948	56%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	6,492	15%	7,860	15%	7,339	14%	7,011	14%	6,703	14%	5,639	13%
Female Owned more than 50%	7,045	17%	9,412	18%	9,735	18%	9,288	18%	8,825	18%	7,681	18%
Male Owned	28,542	68%	36,128	68%	35,589	68%	34,781	68%	34,075	69%	29,817	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	22,997	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	7,930	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	7,042	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	5,093	12%
Veteran	1,734	4%	2,600	5%	2,644	5%	2,707	5%	2,510	5%	2,095	5%
Rural	7,522	18%	9,288	17%	9,104	17%	8,638	17%	8,348	17%	6,969	16%
Urban	34,557	82%	44,112	83%	43,560	83%	42,442	83%	41,255	83%	36,168	84%
Export	1,258	3%	1,354	3%	1,325	3%	1,887	4%	753	2%	704	2%
CAPLine	468	1%	545	1%	387	1%	321	1%	297	1%	263	1%
PLP	9,849	23%	14,335	27%	13,732	26%	19,993	39%	21,511	43%	19,806	46%
Express	21,691	52%	26,692	50%	27,269	52%	24,215	47%	23,141	47%	18,881	44%
\$150K and Under	25,036	59%	31,270	59%	31,735	60%	29,166	57%	27,866	56%	22,471	52%
>\$150K - \$350K	6,909	16%	8,639	16%	8,455	16%	8,576	17%	8,680	17%	8,730	20%
>\$350K - \$2M	8,679	21%	11,439	21%	10,485	20%	11,085	22%	10,662	21%	9,739	23%
>\$2M	1,455	3%	2,052	4%	1,989	4%	2,253	4%	2,395	5%	2,197	5%

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	2014		2015		2016		2017		2018		2019							
All 504	\$	3,333,109,000	\$	3,479,383,000	\$	3,769,791,000	\$	4,233,274,000	\$	3,847,325,000	\$	4,154,189,000						
Ethnicity																		
All Minority	\$	872,255,000	26%	\$	971,658,000	28%	\$	1,113,632,000	30%	\$	1,230,512,000	29%	\$	1,095,426,000	28%	\$	1,155,418,000	28%
AMERICAN INDIAN	\$	7,413,000	0%	\$	7,814,000	0%	\$	9,907,000	0%	\$	3,479,000	0%	\$	4,081,000	0%	\$	3,344,000	0%
ASIAN OR PACIFI	\$	555,649,000	17%	\$	609,940,000	18%	\$	730,404,000	19%	\$	911,833,000	22%	\$	786,714,000	20%	\$	784,463,000	19%
BLACK	\$	123,405,000	4%	\$	125,688,000	4%	\$	137,396,000	4%	\$	91,963,000	2%	\$	53,538,000	1%	\$	59,765,000	1%
HISPANIC	\$	185,788,000	6%	\$	228,216,000	7%	\$	235,925,000	6%	\$	223,237,000	5%	\$	251,093,000	7%	\$	307,846,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	264,752,000	8%	\$	314,282,000	9%	\$	336,339,000	9%	\$	492,233,000	12%	\$	637,811,000	17%	\$	667,929,000	16%
WHITE	\$	2,196,102,000	66%	\$	2,193,443,000	63%	\$	2,319,820,000	62%	\$	2,510,529,000	59%	\$	2,114,088,000	55%	\$	2,330,842,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	17,150,000	1%	\$	29,160,000	1%	\$	71,410,000	2%	\$	431,333,000	10%	\$	827,844,000	22%	\$	858,310,000	21%
Female Owned more than 50%	\$	403,463,000	12%	\$	446,394,000	13%	\$	457,447,000	12%	\$	440,405,000	10%	\$	355,794,000	9%	\$	440,493,000	11%
Male Owned	\$	2,912,496,000	87%	\$	3,003,829,000	86%	\$	3,240,934,000	86%	\$	3,361,536,000	79%	\$	2,663,687,000	69%	\$	2,855,386,000	69%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,035,221,000	73%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	409,358,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	675,407,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	34,203,000	1%
Veteran	\$	136,817,000	4%	\$	101,121,000	3%	\$	119,899,000	3%	\$	105,037,000	2%	\$	72,883,000	2%	\$	65,930,000	2%
Rural	\$	450,478,000	14%	\$	446,902,000	13%	\$	451,842,000	12%	\$	510,691,000	12%	\$	503,599,000	13%	\$	539,283,000	13%
Urban	\$	2,882,631,000	86%	\$	3,032,481,000	87%	\$	3,317,949,000	88%	\$	3,722,583,000	88%	\$	3,343,726,000	87%	\$	3,614,906,000	87%
Export	\$	142,255,000	4%	\$	183,291,000	5%	\$	173,974,000	5%	\$	57,609,000	1%	\$	58,610,000	2%	\$	57,090,000	1%
\$150K and Under	\$	56,170,000	2%	\$	49,105,000	1%	\$	48,684,000	1%	\$	54,211,000	1%	\$	44,858,000	1%	\$	43,062,000	1%
>\$150K - \$350K	\$	345,833,000	10%	\$	341,434,000	10%	\$	315,911,000	8%	\$	353,978,000	8%	\$	335,793,000	9%	\$	338,919,000	8%
>\$350K - \$2M	\$	2,020,451,000	61%	\$	2,082,895,000	60%	\$	2,122,140,000	56%	\$	2,382,138,000	56%	\$	2,149,266,000	56%	\$	2,417,281,000	58%
>\$2M	\$	910,655,000	27%	\$	1,005,949,000	29%	\$	1,283,056,000	34%	\$	1,442,947,000	34%	\$	1,317,408,000	34%	\$	1,354,927,000	33%

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	2014		2015		2016		2017		2018		2019	
All 504	4,745		4,767		4,738		5,249		4,784		5,063	
Ethnicity												
All Minority	1,060	22%	1,107	23%	1,131	24%	1,227	23%	1,115	23%	1,202	24%
AMERICAN INDIAN	12	0%	12	0%	13	0%	7	0%	13	0%	10	0%
ASIAN OR PACIFI	526	11%	570	12%	576	12%	729	14%	608	13%	637	13%
BLACK	187	4%	175	4%	176	4%	117	2%	96	2%	95	2%
HISPANIC	335	7%	350	7%	366	8%	374	7%	398	8%	460	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	342	7%	366	8%	384	8%	482	9%	644	13%	676	13%
WHITE	3,343	70%	3,294	69%	3,223	68%	3,540	67%	3,025	63%	3,185	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	26	1%	42	1%	74	2%	606	12%	1,203	25%	1,281	25%
Female Owned more than 50%	729	15%	734	15%	758	16%	751	14%	577	12%	651	13%
Male Owned	3,990	84%	3,991	84%	3,906	82%	3,892	74%	3,004	63%	3,131	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	3,922	77%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	422	8%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	681	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	38	1%
Veteran	211	4%	180	4%	199	4%	164	3%	133	3%	99	2%
Rural	726	15%	717	15%	732	15%	847	16%	806	17%	867	17%
Urban	4,019	85%	4,050	85%	4,006	85%	4,402	84%	3,978	83%	4,196	83%
Export	145	3%	181	4%	147	3%	44	1%	54	1%	51	1%
\$150K and Under	506	11%	446	9%	451	10%	479	9%	397	8%	376	7%
>\$150K - \$350K	1,427	30%	1,381	29%	1,276	27%	1,438	27%	1,356	28%	1,351	27%
>\$350K - \$2M	2,523	53%	2,609	55%	2,603	55%	2,873	55%	2,613	55%	2,895	57%
>\$2M	289	6%	331	7%	408	9%	459	9%	418	9%	441	9%

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