

| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | |
|--|-------------------|-----|-------------------|-----|-------------------|-----|-------------------|-----|-------------------|-----|-------------------|-----|
| All 7(A) | \$ 16,982,996,800 | | \$ 21,368,162,300 | | \$ 21,342,905,143 | | \$ 22,849,464,100 | | \$ 22,884,280,000 | | \$ 20,873,766,300 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | \$ 4,916,736,800 | 29% | \$ 6,176,929,500 | 29% | \$ 6,490,017,200 | 30% | \$ 7,308,180,300 | 32% | \$ 7,474,105,500 | 33% | \$ 6,718,690,400 | 32% |
| AMERICAN INDIAN | \$ 77,612,100 | 0% | \$ 131,064,800 | 1% | \$ 104,468,900 | 0% | \$ 127,931,000 | 1% | \$ 164,804,200 | 1% | \$ 138,700,000 | 1% |
| ASIAN OR PACIFI | \$ 3,628,928,400 | 21% | \$ 4,399,301,400 | 21% | \$ 4,737,608,100 | 22% | \$ 5,318,601,100 | 23% | \$ 5,266,398,800 | 23% | \$ 4,591,631,400 | 22% |
| BLACK | \$ 320,909,700 | 2% | \$ 444,545,600 | 2% | \$ 469,097,600 | 2% | \$ 571,484,600 | 3% | \$ 697,730,400 | 3% | \$ 670,755,300 | 3% |
| HISPANIC | \$ 889,286,600 | 5% | \$ 1,202,017,700 | 6% | \$ 1,178,842,600 | 6% | \$ 1,286,585,600 | 6% | \$ 1,345,172,100 | 6% | \$ 1,316,950,700 | 6% |
| MULTI-GROUP | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ 3,578,000 | 0% | \$ - | 0% | \$ 653,000 | 0% |
| UNDETERMINED | \$ 2,498,917,900 | 15% | \$ 2,923,541,700 | 14% | \$ 2,850,835,243 | 13% | \$ 3,443,964,000 | 15% | \$ 3,705,047,800 | 16% | \$ 3,872,659,400 | 19% |
| WHITE | \$ 9,567,342,100 | 56% | \$ 12,267,691,100 | 57% | \$ 12,002,052,700 | 56% | \$ 12,097,319,800 | 53% | \$ 11,705,126,700 | 51% | \$ 10,282,416,500 | 49% |
| Gender | | | | | | | | | | | | |
| Not Reported | \$ - | 0% | \$ - | 0% | \$ 64,000 | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% |
| Female Owned 50% or less | \$ 2,894,365,100 | 17% | \$ 3,542,591,300 | 17% | \$ 3,421,359,800 | 16% | \$ 3,553,821,900 | 16% | \$ 3,514,247,000 | 15% | \$ 2,927,114,200 | 14% |
| Female Owned more than 50% | \$ 2,210,337,400 | 13% | \$ 2,786,912,200 | 13% | \$ 3,022,707,143 | 14% | \$ 3,224,653,200 | 14% | \$ 3,105,068,600 | 14% | \$ 2,953,646,400 | 14% |
| Male Owned | \$ 11,878,294,300 | 70% | \$ 15,038,658,800 | 70% | \$ 14,898,774,200 | 70% | \$ 16,070,989,000 | 70% | \$ 16,264,964,400 | 71% | \$ 14,993,005,700 | 72% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ 9,782,506,200 | 47% |
| New Business or 2 years or less | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ 2,400,942,300 | 12% |
| Startup, Loan Funds will Open Business | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ 3,628,398,400 | 17% |
| Change of Ownership | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ 4,975,489,500 | 24% |
| Veteran | \$ 550,347,500 | 3% | \$ 1,099,040,000 | 5% | \$ 1,006,819,500 | 5% | \$ 891,246,700 | 4% | \$ 860,240,100 | 4% | \$ 801,134,400 | 4% |
| Rural | \$ 2,843,513,000 | 17% | \$ 3,738,900,000 | 17% | \$ 3,753,880,700 | 18% | \$ 3,816,073,900 | 17% | \$ 3,786,498,800 | 17% | \$ 3,161,144,000 | 15% |
| Urban | \$ 14,139,483,800 | 83% | \$ 17,629,262,300 | 83% | \$ 17,589,024,443 | 82% | \$ 19,033,390,200 | 83% | \$ 19,097,781,200 | 83% | \$ 17,712,622,300 | 85% |
| Export | \$ 1,079,248,100 | 6% | \$ 1,143,435,300 | 5% | \$ 1,194,929,700 | 6% | \$ 1,647,976,600 | 7% | \$ 961,350,900 | 4% | \$ 870,584,800 | 4% |
| CAPLine | \$ 382,810,000 | 2% | \$ 415,980,500 | 2% | \$ 300,384,800 | 1% | \$ 251,837,800 | 1% | \$ 306,207,500 | 1% | \$ 255,108,500 | 1% |
| PLP | \$ 10,154,809,200 | 60% | \$ 13,671,285,700 | 64% | \$ 13,613,933,443 | 64% | \$ 16,273,657,300 | 71% | \$ 16,886,684,300 | 74% | \$ 15,730,319,200 | 75% |
| Express | \$ 1,709,831,400 | 10% | \$ 1,997,796,400 | 9% | \$ 1,955,339,600 | 9% | \$ 1,905,453,900 | 8% | \$ 1,792,483,400 | 8% | \$ 1,577,055,000 | 8% |
| Community Advantage | \$ 48,506,200 | 0% | \$ 92,586,500 | 0% | \$ 110,089,700 | 1% | \$ 124,082,100 | 1% | \$ 136,904,500 | 1% | \$ 122,905,400 | 1% |
| \$150K and Under | \$ 1,671,564,600 | 10% | \$ 2,067,714,500 | 10% | \$ 2,037,624,643 | 10% | \$ 2,076,002,200 | 9% | \$ 1,920,102,100 | 8% | \$ 1,608,165,100 | 8% |
| >\$150K - \$350K | \$ 1,983,958,900 | 12% | \$ 2,392,439,100 | 11% | \$ 2,460,995,600 | 12% | \$ 2,482,374,500 | 11% | \$ 2,507,550,000 | 11% | \$ 2,504,363,100 | 12% |
| >\$350K - \$2M | \$ 8,329,472,500 | 49% | \$ 10,363,489,100 | 48% | \$ 9,982,628,800 | 47% | \$ 10,486,428,000 | 46% | \$ 10,077,312,900 | 44% | \$ 9,077,162,700 | 43% |
| >\$2M | \$ 4,998,000,800 | 29% | \$ 6,544,519,600 | 31% | \$ 6,861,656,100 | 32% | \$ 7,804,659,400 | 34% | \$ 8,379,315,000 | 37% | \$ 7,684,075,400 | 37% |

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| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | |
|--|---------------|------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|
| All 7(A) | 46,619 | | 57,436 | | 57,641 | | 56,230 | | 54,117 | | 47,104 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | 11,087 | 24% | 14,175 | 25% | 15,034 | 26% | 14,838 | 26% | 14,506 | 27% | 12,891 | 27% |
| AMERICAN INDIAN | 327 | 1% | 417 | 1% | 368 | 1% | 404 | 1% | 386 | 1% | 341 | 1% |
| ASIAN OR PACIFI | 5,949 | 13% | 7,296 | 13% | 7,537 | 13% | 7,458 | 13% | 7,070 | 13% | 6,102 | 13% |
| BLACK | 1,381 | 3% | 1,901 | 3% | 2,140 | 4% | 2,261 | 4% | 2,442 | 5% | 2,188 | 5% |
| HISPANIC | 3,430 | 7% | 4,561 | 8% | 4,989 | 9% | 4,713 | 8% | 4,608 | 9% | 4,259 | 9% |
| MULTI-GROUP | - | 0% | - | 0% | - | 0% | 2 | 0% | - | 0% | 1 | 0% |
| UNDETERMINED | 5,898 | 13% | 7,393 | 13% | 6,838 | 12% | 7,372 | 13% | 7,596 | 14% | 8,098 | 17% |
| WHITE | 29,634 | 64% | 35,868 | 62% | 35,769 | 62% | 34,020 | 61% | 32,015 | 59% | 26,115 | 55% |
| Gender | | | | | | | | | | | | |
| Not Reported | - | 0% | - | 0% | 1 | 0% | - | 0% | - | 0% | - | 0% |
| Female Owned 50% or less | 7,208 | 15% | 8,404 | 15% | 8,077 | 14% | 7,683 | 14% | 7,374 | 14% | 6,132 | 13% |
| Female Owned more than 50% | 7,856 | 17% | 10,216 | 18% | 10,686 | 19% | 10,195 | 18% | 9,612 | 18% | 8,477 | 18% |
| Male Owned | 31,555 | 68% | 38,816 | 68% | 38,877 | 67% | 38,352 | 68% | 37,131 | 69% | 32,495 | 69% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 25,009 | 53% |
| New Business or 2 years or less | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 8,732 | 19% |
| Startup, Loan Funds will Open Business | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 7,723 | 16% |
| Change of Ownership | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 5,559 | 12% |
| Veteran | 1,915 | 4% | 2,808 | 5% | 2,910 | 5% | 2,962 | 5% | 2,747 | 5% | 2,268 | 5% |
| Rural | 8,234 | 18% | 9,964 | 17% | 9,887 | 17% | 9,445 | 17% | 9,121 | 17% | 7,687 | 16% |
| Urban | 38,385 | 82% | 47,472 | 83% | 47,754 | 83% | 46,785 | 83% | 44,996 | 83% | 39,417 | 84% |
| Export | 1,382 | 3% | 1,456 | 3% | 1,436 | 2% | 1,939 | 3% | 834 | 2% | 766 | 2% |
| CAPLine | 520 | 1% | 578 | 1% | 426 | 1% | 349 | 1% | 333 | 1% | 290 | 1% |
| PLP | 11,018 | 24% | 14,971 | 26% | 15,165 | 26% | 22,180 | 39% | 23,542 | 44% | 21,574 | 46% |
| Express | 23,882 | 51% | 29,128 | 51% | 29,689 | 52% | 26,686 | 47% | 25,093 | 46% | 20,697 | 44% |
| Community Advantage | 396 | 1% | 736 | 1% | 883 | 2% | 935 | 2% | 979 | 2% | 870 | 2% |
| \$150K and Under | 27,608 | 59% | 34,056 | 59% | 34,556 | 60% | 32,194 | 57% | 30,277 | 56% | 24,560 | 52% |
| >\$150K - \$350K | 7,660 | 16% | 9,203 | 16% | 9,300 | 16% | 9,399 | 17% | 9,549 | 18% | 9,536 | 20% |
| >\$350K - \$2M | 9,715 | 21% | 12,028 | 21% | 11,558 | 20% | 12,171 | 22% | 11,662 | 22% | 10,614 | 23% |
| >\$2M | 1,636 | 4% | 2,149 | 4% | 2,227 | 4% | 2,466 | 4% | 2,629 | 5% | 2,394 | 5% |

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| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | |
|--|------------------|-----|------------------|-----|------------------|-----|------------------|-----|------------------|-----|------------------|-----|
| All 504 | \$ 3,746,373,000 | | \$ 3,880,404,000 | | \$ 4,181,203,000 | | \$ 4,581,678,000 | | \$ 4,353,048,000 | | \$ 4,563,143,000 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | \$ 963,784,000 | 26% | \$ 1,104,586,000 | 28% | \$ 1,271,287,000 | 30% | \$ 1,318,421,000 | 29% | \$ 1,238,248,000 | 28% | \$ 1,272,732,000 | 28% |
| AMERICAN INDIAN | \$ 8,107,000 | 0% | \$ 8,090,000 | 0% | \$ 9,907,000 | 0% | \$ 4,081,000 | 0% | \$ 5,056,000 | 0% | \$ 3,344,000 | 0% |
| ASIAN OR PACIFI | \$ 619,802,000 | 17% | \$ 710,001,000 | 18% | \$ 850,803,000 | 20% | \$ 979,269,000 | 21% | \$ 891,014,000 | 20% | \$ 851,031,000 | 19% |
| BLACK | \$ 132,639,000 | 4% | \$ 130,603,000 | 3% | \$ 151,108,000 | 4% | \$ 96,220,000 | 2% | \$ 59,592,000 | 1% | \$ 70,418,000 | 2% |
| HISPANIC | \$ 203,236,000 | 5% | \$ 255,892,000 | 7% | \$ 259,469,000 | 6% | \$ 238,851,000 | 5% | \$ 282,586,000 | 6% | \$ 347,939,000 | 8% |
| MULTI-GROUP | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% |
| UNDETERMINED | \$ 299,216,000 | 8% | \$ 356,125,000 | 9% | \$ 386,298,000 | 9% | \$ 546,028,000 | 12% | \$ 717,579,000 | 16% | \$ 742,149,000 | 16% |
| WHITE | \$ 2,483,373,000 | 66% | \$ 2,419,693,000 | 62% | \$ 2,523,618,000 | 60% | \$ 2,717,229,000 | 59% | \$ 2,397,221,000 | 55% | \$ 2,548,262,000 | 56% |
| Gender | | | | | | | | | | | | |
| Not Reported | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% |
| Female Owned 50% or less | \$ 17,461,000 | 0% | \$ 34,224,000 | 1% | \$ 100,349,000 | 2% | \$ 502,553,000 | 11% | \$ 941,611,000 | 22% | \$ 942,827,000 | 21% |
| Female Owned more than 50% | \$ 460,769,000 | 12% | \$ 488,879,000 | 13% | \$ 503,558,000 | 12% | \$ 464,843,000 | 10% | \$ 396,411,000 | 9% | \$ 477,814,000 | 10% |
| Male Owned | \$ 3,268,143,000 | 87% | \$ 3,357,301,000 | 87% | \$ 3,577,296,000 | 86% | \$ 3,614,282,000 | 79% | \$ 3,015,026,000 | 69% | \$ 3,142,502,000 | 69% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ 3,357,270,000 | 74% |
| New Business or 2 years or less | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ 421,776,000 | 9% |
| Startup, Loan Funds will Open Business | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ 746,346,000 | 16% |
| Change of Ownership | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ - | 0% | \$ 37,751,000 | 1% |
| Veteran | \$ 146,530,000 | 4% | \$ 127,574,000 | 3% | \$ 139,714,000 | 3% | \$ 113,180,000 | 2% | \$ 87,014,000 | 2% | \$ 71,914,000 | 2% |
| Rural | \$ 507,091,000 | 14% | \$ 497,857,000 | 13% | \$ 512,348,000 | 12% | \$ 561,373,000 | 12% | \$ 578,774,000 | 13% | \$ 594,355,000 | 13% |
| Urban | \$ 3,239,282,000 | 86% | \$ 3,382,547,000 | 87% | \$ 3,668,855,000 | 88% | \$ 4,020,305,000 | 88% | \$ 3,774,274,000 | 87% | \$ 3,968,788,000 | 87% |
| Export | \$ 158,704,000 | 4% | \$ 200,353,000 | 5% | \$ 188,911,000 | 5% | \$ 65,370,000 | 1% | \$ 67,728,000 | 2% | \$ 60,984,000 | 1% |
| \$150K and Under | \$ 62,078,000 | 2% | \$ 53,998,000 | 1% | \$ 53,620,000 | 1% | \$ 57,989,000 | 1% | \$ 50,221,000 | 1% | \$ 47,417,000 | 1% |
| >\$150K - \$350K | \$ 389,381,000 | 10% | \$ 374,918,000 | 10% | \$ 354,310,000 | 8% | \$ 384,370,000 | 8% | \$ 377,274,000 | 9% | \$ 372,507,000 | 8% |
| >\$350K - \$2M | \$ 2,274,877,000 | 61% | \$ 2,291,077,000 | 59% | \$ 2,349,900,000 | 56% | \$ 2,578,686,000 | 56% | \$ 2,429,510,000 | 56% | \$ 2,686,950,000 | 59% |
| >\$2M | \$ 1,020,037,000 | 27% | \$ 1,160,411,000 | 30% | \$ 1,423,373,000 | 34% | \$ 1,560,633,000 | 34% | \$ 1,496,043,000 | 34% | \$ 1,456,269,000 | 32% |

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| | 2014 | | 2015 | | 2016 | | 2017 | | 2018 | | 2019 | |
|--|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|--------------|------------|
| All 504 | 5,333 | | 5,247 | | 5,258 | | 5,683 | | 5,394 | | 5,590 | |
| Ethnicity | | | | | | | | | | | | |
| All Minority | 1,178 | 22% | 1,234 | 24% | 1,275 | 24% | 1,311 | 23% | 1,265 | 23% | 1,326 | 24% |
| AMERICAN INDIAN | 13 | 0% | 13 | 0% | 13 | 0% | 8 | 0% | 17 | 0% | 10 | 0% |
| ASIAN OR PACIFI | 587 | 11% | 642 | 12% | 657 | 12% | 780 | 14% | 697 | 13% | 699 | 13% |
| BLACK | 208 | 4% | 188 | 4% | 200 | 4% | 125 | 2% | 105 | 2% | 110 | 2% |
| HISPANIC | 370 | 7% | 391 | 7% | 405 | 8% | 398 | 7% | 446 | 8% | 507 | 9% |
| MULTI-GROUP | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| UNDETERMINED | 383 | 7% | 405 | 8% | 429 | 8% | 540 | 10% | 720 | 13% | 751 | 13% |
| WHITE | 3,772 | 71% | 3,608 | 69% | 3,554 | 68% | 3,832 | 67% | 3,409 | 63% | 3,513 | 63% |
| Gender | | | | | | | | | | | | |
| Not Reported | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% |
| Female Owned 50% or less | 27 | 1% | 46 | 1% | 107 | 2% | 716 | 13% | 1,366 | 25% | 1,415 | 25% |
| Female Owned more than 50% | 826 | 15% | 809 | 15% | 836 | 16% | 806 | 14% | 639 | 12% | 715 | 13% |
| Male Owned | 4,480 | 84% | 4,392 | 84% | 4,315 | 82% | 4,161 | 73% | 3,389 | 63% | 3,460 | 62% |
| Business Age | | | | | | | | | | | | |
| Existing or more than 2 years old | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 4,350 | 78% |
| New Business or 2 years or less | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 439 | 8% |
| Startup, Loan Funds will Open Business | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 758 | 14% |
| Change of Ownership | - | 0% | - | 0% | - | 0% | - | 0% | - | 0% | 43 | 1% |
| Veteran | 235 | 4% | 220 | 4% | 221 | 4% | 178 | 3% | 151 | 3% | 111 | 2% |
| Rural | 819 | 15% | 802 | 15% | 826 | 16% | 927 | 16% | 906 | 17% | 959 | 17% |
| Urban | 4,514 | 85% | 4,445 | 85% | 4,432 | 84% | 4,756 | 84% | 4,488 | 83% | 4,631 | 83% |
| Export | 155 | 3% | 194 | 4% | 161 | 3% | 50 | 1% | 64 | 1% | 54 | 1% |
| \$150K and Under | 560 | 11% | 488 | 9% | 495 | 9% | 515 | 9% | 446 | 8% | 415 | 7% |
| >\$150K - \$350K | 1,604 | 30% | 1,519 | 29% | 1,437 | 27% | 1,564 | 28% | 1,524 | 28% | 1,486 | 27% |
| >\$350K - \$2M | 2,843 | 53% | 2,858 | 54% | 2,875 | 55% | 3,105 | 55% | 2,951 | 55% | 3,213 | 57% |
| >\$2M | 326 | 6% | 382 | 7% | 451 | 9% | 499 | 9% | 473 | 9% | 476 | 9% |

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