

	2013		2014		2015		2016		2017		2018	
<b>All 7(a)</b>	\$ 3,863,025,800		\$ 3,530,984,000		\$ 4,636,847,700		\$ 4,937,595,500		\$ 5,540,150,700		\$ 6,476,639,900	
<b>Ethnicity</b>												
<b>All Minority</b>	\$ 999,802,200	26%	\$ 1,073,313,800	30%	\$ 1,355,058,800	29%	\$ 1,449,921,100	29%	\$ 1,803,302,500	33%	\$ 2,025,656,100	31%
AMERICAN INDIAN	\$ 17,568,000	0%	\$ 17,633,600	0%	\$ 28,016,400	1%	\$ 14,900,700	0%	\$ 36,252,100	1%	\$ 53,558,200	1%
ASIAN OR PACIFI	\$ 741,227,100	19%	\$ 814,082,600	23%	\$ 959,183,100	21%	\$ 1,077,641,200	22%	\$ 1,319,932,300	24%	\$ 1,432,930,700	22%
BLACK	\$ 58,930,600	2%	\$ 72,114,300	2%	\$ 91,860,400	2%	\$ 93,735,700	2%	\$ 126,218,100	2%	\$ 173,149,900	3%
HISPANIC	\$ 182,076,500	5%	\$ 169,483,300	5%	\$ 275,998,900	6%	\$ 263,643,500	5%	\$ 320,900,000	6%	\$ 366,017,300	6%
MULTI-GROUP		0%		0%		0%		0%		0%		0%
UNDETERMINED	\$ 407,625,200	11%	\$ 533,966,200	15%	\$ 662,278,000	14%	\$ 662,359,700	13%	\$ 792,996,200	14%	\$ 1,047,429,500	16%
WHITE	\$ 2,455,598,400	64%	\$ 1,923,704,000	54%	\$ 2,619,510,900	56%	\$ 2,825,314,700	57%	\$ 2,943,852,000	53%	\$ 3,403,554,300	53%
<b>Gender</b>												
Not Reported		0%		0%		0%		16%		0%		0%
Female Owned 50% or less	\$ 612,659,500	16%	\$ 567,708,700	16%	\$ 763,291,300	16%	\$ 789,149,300	14%	\$ 831,046,200	15%	\$ 964,268,100	15%
Female Owned more than 50%	\$ 497,740,100	13%	\$ 435,029,800	12%	\$ 576,151,600	12%	\$ 691,918,100	70%	\$ 806,898,800	15%	\$ 875,582,900	14%
Male Owned	\$ 2,752,626,200	71%	\$ 2,528,245,500	72%	\$ 3,297,404,800	71%	\$ 3,456,528,100	5%	\$ 3,902,205,700	70%	\$ 4,636,788,900	72%
<b>Veteran</b>	\$ 128,887,400	3%	\$ 141,104,400	4%	\$ 209,288,500	5%	\$ 239,773,800	64%	\$ 206,358,800	4%	\$ 248,575,200	4%
<b>EXISTING BUSINESS</b>	\$ 2,896,337,100	75%	\$ 2,546,410,700	72%	\$ 3,100,311,500	67%	\$ 3,161,660,700	36%	\$ 3,591,351,100	65%	\$ 3,988,482,900	62%
<b>NEW BUSINESS</b>	\$ 961,087,700	25%	\$ 972,899,400	28%	\$ 1,522,797,400	33%	\$ 1,758,650,300	16%	\$ 1,938,148,500	35%	\$ 2,467,202,100	38%
<b>Rural</b>	\$ 531,407,900	14%	\$ 555,963,400	16%	\$ 784,458,400	17%	\$ 780,706,200	84%	\$ 786,721,200	14%	\$ 827,103,300	13%
<b>Urban</b>	\$ 3,331,617,900	86%	\$ 2,975,020,600	84%	\$ 3,852,389,300	83%	\$ 4,156,889,300	7%	\$ 4,753,429,500	86%	\$ 5,649,536,600	87%
<b>Export</b>	\$ 217,993,800	6%	\$ 262,156,300	7%	\$ 293,176,500	6%	\$ 332,229,500	2%	\$ 589,440,100	11%	\$ 271,849,300	4%
<b>CAPLine</b>	\$ 130,580,900	3%	\$ 72,808,000	2%	\$ 109,899,100	2%	\$ 75,348,100	64%	\$ 46,751,300	1%	\$ 74,733,400	1%
<b>PLP</b>	\$ 2,109,472,500	55%	\$ 2,121,025,300	60%	\$ 2,847,284,100	61%	\$ 3,154,564,100	9%	\$ 3,727,685,300	67%	\$ 4,853,588,900	75%
<b>SBAExpress</b>	\$ 373,138,000	10%	\$ 322,801,700	9%	\$ 443,024,900	10%	\$ 459,848,600	10%	\$ 430,465,900	8%	\$ 488,340,700	8%
<b>\$150K and Under</b>	\$ 314,531,200	8%	\$ 323,618,100	9%	\$ 464,771,400	10%	\$ 473,450,000	11%	\$ 449,471,000	8%	\$ 505,219,500	8%
<b>&gt;\$150K - \$350K</b>	\$ 486,054,800	13%	\$ 402,915,300	11%	\$ 529,488,900	11%	\$ 554,872,700	49%	\$ 594,588,200	11%	\$ 652,780,600	10%
<b>&gt;\$350K - \$2M</b>	\$ 2,075,976,400	54%	\$ 1,769,956,600	50%	\$ 2,195,800,200	47%	\$ 2,434,177,700	30%	\$ 2,516,486,600	45%	\$ 2,834,407,400	44%
<b>&gt;\$2M</b>	\$ 986,463,400	26%	\$ 1,034,494,000	29%	\$ 1,446,787,200	31%	\$ 1,475,095,100	0%	\$ 1,979,604,900	36%	\$ 2,484,232,400	38%

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	2013		2014		2015		2016		2017		2018	
<b>All 7(a)</b>	10,185		9,456		12,723		13,614		13,025		14,719	
<b>Ethnicity</b>												
<b>All Minority</b>	2,350	23%	2,341	25%	3,147	25%	3,670	27%	3,497	27%	3,928	27%
AMERICAN INDIAN	87	1%	73	1%	97	1%	87	1%	88	1%	111	1%
ASIAN OR PACIFI	1,289	13%	1,308	14%	1,665	13%	1,855	14%	1,847	14%	1,952	13%
BLACK	230	2%	251	3%	386	3%	518	4%	499	4%	663	5%
HISPANIC	744	7%	709	7%	999	8%	1,210	9%	1,063	8%	1,202	8%
MULTI-GROUP		0%		0%		0%		0%		0%		0%
UNDETERMINED	984	10%	1,169	12%	1,850	15%	1,617	12%	1,678	13%	2,080	14%
WHITE	6,851	67%	5,946	63%	7,726	61%	8,327	61%	7,850	60%	8,711	59%
<b>Gender</b>												
Not Reported		0%		0%		0%		0%		0%		0%
Female Owned 50% or less	1,593	16%	1,456	15%	1,902	15%	1,889	14%	1,797	14%	1,960	13%
Female Owned more than 50%	1,662	16%	1,545	16%	2,214	17%	2,500	18%	2,381	18%	2,615	18%
Male Owned	6,930	68%	6,455	68%	8,607	68%	9,225	68%	8,847	68%	10,144	69%
<b>Veteran</b>	501	5%	493	5%	540	4%	650	5%	662	5%	705	5%
<b>EXISTING BUSINESS</b>	7,050	69%	6,576	70%	8,580	67%	8,262	61%	8,100	62%	9,226	63%
<b>NEW BUSINESS</b>	3,129	31%	2,865	30%	4,116	32%	5,330	39%	4,906	38%	5,468	37%
<b>Rural</b>	1,201	12%	1,516	16%	1,978	16%	2,287	17%	1,986	15%	1,986	13%
<b>Urban</b>	8,984	88%	7,940	84%	10,745	84%	11,327	83%	11,039	85%	12,733	87%
<b>Export</b>	256	3%	314	3%	347	3%	412	3%	700	5%	201	1%
<b>CAPLine</b>	177	2%	99	1%	141	1%	104	1%	85	1%	73	0%
<b>PLP</b>	2,881	28%	2,584	27%	3,130	25%	3,604	26%	4,082	31%	6,442	44%
<b>SBAExpress</b>	4,838	48%	4,582	48%	6,482	51%	7,091	52%	6,028	46%	6,941	47%
<b>\$150K and Under</b>	5,501	54%	5,462	58%	7,619	60%	8,248	61%	7,192	55%	8,204	56%
<b>&gt;\$150K - \$350K</b>	1,925	19%	1,586	17%	2,038	16%	2,092	15%	2,246	17%	2,485	17%
<b>&gt;\$350K - \$2M</b>	2,434	24%	2,070	22%	2,597	20%	2,793	21%	2,956	23%	3,261	22%
<b>&gt;\$2M</b>	325	3%	338	4%	469		481	4%	631		769	5%

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	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	\$ 1,257,831,000		\$ 863,228,000		\$ 910,368,000		\$ 1,096,574,000		\$ 1,112,492,000		\$ 1,087,034,000	
<b>Ethnicity</b>												
<b>All Minority</b>	\$ 273,560,000	22%	\$ 226,818,000	26%	\$ 251,016,000	28%	\$ 331,469,000	30%	\$ 322,317,000	29%	\$ 312,381,000	29%
AMERICAN INDIAN	\$ 842,000	0%	\$ 1,150,000	0%	\$ 1,221,000	0%	\$ 3,569,000	0%	\$ 760,000	0%	\$ 886,000	0%
ASIAN OR PACIFI	\$ 198,565,000	16%	\$ 169,233,000	20%	\$ 157,588,000	17%	\$ 233,525,000	21%	\$ 231,410,000	21%	\$ 235,026,000	22%
BLACK	\$ 23,733,000	2%	\$ 16,798,000	2%	\$ 14,622,000	2%	\$ 20,905,000	2%	\$ 28,702,000	3%	\$ 13,341,000	1%
HISPANIC	\$ 50,420,000	4%	\$ 39,637,000	5%	\$ 77,585,000	9%	\$ 73,470,000	7%	\$ 61,445,000	6%	\$ 63,128,000	6%
MULTI-GROUP		0%		0%		0%		0%		0%		0%
UNDETERMINED	\$ 97,455,000	8%	\$ 64,123,000	7%	\$ 75,229,000	8%	\$ 96,955,000	9%	\$ 103,071,000	9%	\$ 163,264,000	15%
WHITE	\$ 886,816,000	71%	\$ 572,287,000	66%	\$ 584,123,000	64%	\$ 668,150,000	61%	\$ 687,104,000	62%	\$ 611,389,000	56%
<b>Gender</b>												
Not Reported		0%		0%		0%		0%		0%		0%
Female Owned 50% or less	\$ 8,064,000	1%	\$ 1,705,000	0%	\$ 2,188,000	0%	\$ 3,067,000	0%	\$ 48,397,000	4%	\$ 227,032,000	21%
Female Owned more than 50%	\$ 140,746,000	11%	\$ 86,609,000	10%	\$ 109,946,000	12%	\$ 122,417,000	11%	\$ 135,591,000	12%	\$ 109,592,000	10%
Male Owned	\$ 1,109,021,000	88%	\$ 774,914,000	90%	\$ 798,234,000	88%	\$ 971,090,000	89%	\$ 928,504,000	83%	\$ 750,410,000	69%
<b>Veteran</b>	\$ 41,391,000	3%	\$ 36,863,000	4%	\$ 42,893,000	5%	\$ 35,775,000	3%	\$ 31,019,000	3%	\$ 18,746,000	2%
<b>EXISTING BUSINESS</b>	\$ 1,086,243,000	86%	\$ 736,736,000	85%	\$ 764,994,000	84%	\$ 880,765,000	80%	\$ 958,169,000	86%	\$ 796,772,000	73%
<b>NEW BUSINESS</b>	\$ 171,588,000	14%	\$ 126,492,000	15%	\$ 145,374,000	16%	\$ 215,809,000	20%	\$ 154,323,000	14%	\$ 284,297,000	26%
<b>Rural</b>	\$ 265,056,000	21%	\$ 190,552,000	22%	\$ 196,031,000	22%	\$ 238,504,000	22%	\$ 227,648,000	20%	\$ 231,817,000	21%
<b>Urban</b>	\$ 992,775,000	79%	\$ 672,676,000	78%	\$ 714,337,000	78%	\$ 858,070,000	78%	\$ 884,844,000	80%	\$ 855,217,000	79%
<b>Export</b>	\$ 49,219,000	4%	\$ 46,814,000	5%	\$ 46,372,000	5%	\$ 37,574,000	3%	\$ 24,409,000	2%	\$ 13,240,000	1%
<b>\$150K and Under</b>	\$ 24,851,000	2%	\$ 16,240,000	2%	\$ 13,574,000	1%	\$ 13,386,000	1%	\$ 15,399,000	1%	\$ 12,462,000	1%
<b>&gt;\$150K - \$350K</b>	\$ 139,880,000	11%	\$ 94,053,000	11%	\$ 93,302,000	10%	\$ 87,083,000	8%	\$ 94,125,000	8%	\$ 93,113,000	9%
<b>&gt;\$350K - \$2M</b>	\$ 770,433,000	61%	\$ 513,274,000	59%	\$ 563,562,000	62%	\$ 585,545,000	53%	\$ 627,081,000	56%	\$ 610,164,000	56%
<b>&gt;\$2M</b>	\$ 322,667,000	26%	\$ 239,661,000	28%	\$ 239,930,000	26%	\$ 410,560,000	37%	\$ 375,887,000	34%	\$ 371,295,000	34%

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	2013		2014		2015		2016		2017		2018	
<b>All 504</b>	1,913		1,251		1,275		1,301		1,386		1,328	
<b>Ethnicity</b>												
<b>All Minority</b>	384	20%	268	21%	295	23%	281	22%	327	24%	315	24%
AMERICAN INDIAN	2	0%	1	0%	3	0%	3	0%	2	0%	3	0%
ASIAN OR PACIFI	226	12%	141	11%	156	12%	155	12%	189	14%	183	14%
BLACK	39	2%	27	2%	22	2%	24	2%	35	3%	27	2%
HISPANIC	117	6%	99	8%	114	9%	99	8%	101	7%	102	8%
MULTI-GROUP		0%		0%		0%		0%		0%		0%
UNDETERMINED	115	6%	91	7%	84	7%	112	9%	99	7%	175	13%
WHITE	1,414	74%	892	71%	896	70%	908	70%	960	69%	838	63%
<b>Gender</b>												
Not Reported		0%		0%		0%		0%		0%		0%
Female Owned 50% or less	10	1%	2	0%	5	0%	6	0%	84	6%	312	23%
Female Owned more than 50%	287	15%	172	14%	185	15%	199	15%	225	16%	164	12%
Male Owned	1,616	84%	1,077	86%	1,085	85%	1,096	84%	1,077	78%	852	64%
<b>Veteran</b>	84	4%	63	5%	62	5%	64	5%	52	4%	41	3%
<b>EXISTING BUSINESS</b>	1,699	89%	1,093	87%	1,092	86%	1,121	86%	1,217	88%	1,034	78%
<b>NEW BUSINESS</b>	214	11%	158	13%	183	14%	180	14%	169	12%	291	22%
<b>Rural</b>	473	25%	308	25%	311	24%	325	25%	350	25%	356	27%
<b>Urban</b>	1,440	75%	943	75%	964	76%	976	75%	1,036	75%	972	73%
<b>Export</b>	54	3%	49	4%	50	4%	42	3%	21	2%	12	1%
<b>\$150K and Under</b>	231	12%	146	12%	120	9%	122	9%	138	10%	107	8%
<b>&gt;\$150K - \$350K</b>	577	30%	392	31%	384	30%	350	27%	376	27%	372	28%
<b>&gt;\$350K - \$2M</b>	1,001	52%	640	51%	694	54%	702	54%	755	54%	736	55%
<b>&gt;\$2M</b>	104	5%	73	6%	77	6%	127	10%	117	8%	113	9%

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