



**U. S. SMALL BUSINESS ADMINISTRATION**

PITTSBURGH DISTRICT OFFICE  
411 Seventh Avenue, Suite 1450  
Pittsburgh, PA 15219

412-395-6560 • 412-395-6562 (FAX) • 412- 395-6563 (TDD)

# 8(a) PORTFOLIO MARKETING DIRECTORY

P qxgo dgt '4233'Gf kqpp



## PITTSBURGH DISTRICT OFFICE MINORITY ENTERPRISE DEVELOPMENT

411 Seventh Avenue, Suite 1450  
PITTSBURGH, PA 15219

Phone: 412/395-6560

Fax: 412-395-6562

[www.sba.gov](http://www.sba.gov)

**U.S. Small Business Administration**

# SBA

**Your Small Business Resource**

Federal Procuring Agencies, Prime Contractors and Business Development Partners:

The Small Business Administration's Section 8(a) program is designed to help develop small disadvantaged businesses. As a key player in the economic development arena, **YOU** are the critical link in this effort. Recognizing your importance in this process, we at the Pittsburgh District Office have created this **8(a) Portfolio Marketing Directory** specifically for your use in assisting these firms.

The Directory includes a number of helpful items:

- A listing of 8(a) firms by industry based on their NAICS codes
- Profiles of each firm detailing their contracting experience, capabilities, capacity and key personnel;
- A "telephone list" of 8(a) firms in the Pittsburgh District's portfolio for quick reference.

Any support which you can provide to these firms is greatly appreciated. **For those who are directly involved in contracting, please give priority consideration to these firms for upcoming contract opportunities.** Wide distribution of the Marketing Directory is also strongly encouraged. Please provide copies to any individual or organization, which might utilize the services or products of these firms.

We would like to thank you personally for your assistance in this effort and will assist you in any way possible to provide business development opportunities for these firms. Together, we can make the program work for all of us.

**We would also like to give a special "thanks" to the U.S. Department of Energy/National Energy Technology Laboratory for their assistance with printing this 8(a) Marketing Directory.**



Carl Knoblock  
District Director



Barbara Fisher  
Deputy District Director

FOR BUSINESS DEVELOPMENT ASSISTANCE, PLEASE CONTACT:

Barbara A. Fisher  
Deputy District Director  
Phone: (412) 395-6560 Ext. 119  
E-Mail: [barbara.fisher@sba.gov](mailto:barbara.fisher@sba.gov)

Marisa Fentzel  
Business Development Specialist  
Phone: (412) 395-6560, Ext. 109  
E-Mail: [marisa.fentzel@sba.gov](mailto:marisa.fentzel@sba.gov)

Judith Kirby  
Business Development Specialist  
Phone: (412) 395-6560, Ext. 123  
E-Mail: [judith.kirby@sba.gov](mailto:judith.kirby@sba.gov)

Karan Waigand  
Business Development Assistant  
Phone: (412) 395-6560 Ext. 107  
E-mail: [karan.waigand@sba.gov](mailto:karan.waigand@sba.gov)

## **8(a) Firms by Industry**

### **Air Compressors**

Dynacom Industries, Inc.

### **All Other Professional, Scientific and Technical Services**

Advanced Integration Group, Inc.

CP Environmental Group, Inc.

Provider Resources, Inc.

### **Architectural and Building Design**

Gella, Inc.

### **Asbestos and Lead Paint Abatement**

CP Environmental Group, Inc.

Gray Waste Management

Rhea Engineers & Consultants, Inc.  
(inspection/assessment)

### **Bonding**

Blair Insurance Services

### **Bridge Construction**

Advanced Integration Group, Inc.

Arrow Enterprises, Inc.

Construction Performance Management, Inc.

Shaka, Inc.

Vantage Corporation

### **Building Commissioning Services**

Advantus Engineers, LLC

### **Building Inspection Services**

Advanced Integration Group, Inc.

RRC Consulting Group, Inc.

### **Carpentry/Flooring Contractors**

Arrow Enterprises, Inc.

Balm Construction, Inc.

Cannon Systems, Inc.

Construction Performance Management, LLC

CSS Transport, Inc.

Eagle Design, Inc.

Elstner Construction Co., Inc.

JoD Contracting, Inc.

Nicos Contracting Co., LLC

Shaka, Inc.

Sumersett Construction, Inc.

Teamex, LLC

### **Carpet & Upholstering Cleaning Services**

Janitorial Resources, Inc.

### **Coal Supplier**

FOB Group, LLC

### **Commercial Building Construction**

Advanced Integration Group, Inc.

Arrow Enterprises, Inc.

Construction Performance Management, LLC

CSS Transport, Inc.

Elstner Construction Co, Inc.

JoD Contracting, Inc.

Northwind Engineering, LLC

Shaka, Inc.

Smallwood Excavating

Sumersett Construction, Inc.

Vantage Corporation

### **Communication and Power Line Construction**

Advanced Integration Group, Inc.

Eagle Design, Inc.

Vantage Corporation

### **Computer Manufacturing**

Advanced Integration Group, Inc.

Gella, Inc.

### **Computer and Computer Software Merchant Wholesalers**

Advanced Integration Group, Inc.

CBM Business Machines, Inc.

COGENT Infotech Corp.

### **Computer and Computer Software Stores**

Advanced Integration Group, Inc.

CBM Business Machines, Inc.

COGENT Infotech Corp.

### **Computer and Office Machine Repair and Maintenance**

CBM Business Machines, Inc.

### **Computer Facilities Management Services**

Advanced Integration Group, Inc.

COGENT Infotech Corp.

FCG Solutions, Inc.

Provider Resources, Inc.

RRC Consulting Group, Inc.

### **Computer Programming Services (Custom)**

Abator Information Services, Inc.  
Advanced Integration Group, Inc.  
COGENT Infotech Corp.  
Etovia Systems, Inc.  
Gella, Inc.  
Koryak Consulting, Inc.  
McFarland Technology, Inc.  
NuRelm, Inc.  
Technology Blue, Inc.  
Vantage Corporation

**Computer Software Publishers**

COGENT Infotech Corp.  
McFarland Technology, Inc.  
NuRelm, Inc.

**Computer Systems Design Services**

Abator Information Services, Inc.  
Advanced Integration Group, Inc.  
CBM Business Machines, Inc.  
COGENT Infotech Corp.  
Construction Performance Management, LLC  
FOB Group, LLC  
Koryak Consulting, Inc.  
McFarland Technology, Inc.  
NuRelm, Inc.  
Provider Resources, Inc.  
RRC Consulting Group, Inc.  
Technology Blue, Inc.

**Concrete Contractors (includes flatwork & structural)**

Advanced Integration Group, Inc.  
Cannon Systems, Inc.  
JoD Contracting, Inc.  
Nicos Contracting Co., LLC  
Shaka, Inc.  
Smallwood Excavating  
Vantage Corporation

**Construction Management**

A&A Consultants, Inc.  
Advanced Integration Group, Inc.  
Advantus Engineers, LLC  
Construction Performance Management  
Cosmos Technologies, Inc.  
Rhea Engineers & Consultants, Inc.  
T. N. Walker, Inc.

**Construction Material & Merchant Wholesalers or Distributors**

Advanced Integration Group, Inc.  
DCI Logistics

**Data Processing Services**

COGENT Infotech Corp.  
Construction Performance Management, LLC

**Demolition**

Cannon Systems, Inc.  
Eagle Design, Inc.  
Nicos Contracting Co., LLC  
Northwind Engineering, LLC  
Shaka, Inc.  
Smallwood Excavating  
Sumersett Construction, Inc.  
TN Walker, Inc.  
Teamex, LLC

**Drafting Services**

Advanced Integration Group, Inc.  
Advantus Engineers

**Driveway Construction**

Shaka, Inc.  
Smallwood Excavating

**Drywall/Installation Contractors**

Arrow Enterprises, Inc.  
Balm Construction, Inc.  
Cannon Systems, Inc.  
Construction Performance Management, LLC  
DCI Logistics  
Eagle Design, Inc.  
Elstner Construction Co., Inc.  
JoD Contracting, Inc.  
Nicos Contracting Co., LLC  
Shaka, Inc.  
Sumersett Construction, Inc.

**Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers**

Advanced Integration Group, Inc.  
DCI Logistics  
Vantage Corporation

**Electrical Contractors**

Arrow Enterprises, Inc.  
Advanced Integration Group, Inc.  
Cannon Systems, Inc.  
CBM Business Machines, Inc.  
Eagle Design, Inc.  
Nicos Contracting Co., Inc.  
Shaka, Inc.  
Sumersett Construction, Inc.  
Teamex, LLC

Vantage Corporation

**Electrical Engineering**

Advanced Integration Group, Inc.

**Electronic Assembly (Printed Circuit Assembly)**

**Manufacturing**

Advanced Integration Group, Inc.

**Electronic Computer Manufacturing**

CBM Business Machines, Inc.

Gella, Inc.

**Emergency Response/Safety Consulting Services**

Cosmos Technologies, Inc.

RRC Consulting Group, Inc.

**Emission Services**

Air/Compliance Consultants, Inc.

**Energy Auditing/Consulting Services**

FOB Group, LLC

**Engineering Services**

Advanced Integration Group, Inc.

Advantus Engineers

CP Environmental Group, Inc.

Construction Performance Management

Novel Geo-Environmental, LLC

RRC Consulting Group, Inc.

Rhea Engineers & Consultants, Inc.

Teamex, LLC

Vantage Corporation

**Environmental Consulting Services**

Air/Compliance Consultants, Inc.

Cosmos Technologies, Inc.

CP Environmental Group, Inc.

Novel Geo-Environmental, LLC

RRC Consulting Group, Inc.

Rhea Engineers & Consultants, Inc.

Environmental Data Validation, Inc.

**Environmental Testing Laboratories**

A&A Consultants, Inc.

Air/Compliance Consultants, Inc.

Cosmos Technologies

Environmental Data Validation, Inc.

RRC Consulting Group, Inc.

**Equipment Rental & Leasing**

Smallwood Excavating

**Equipment Repair & Maintenance**

Advanced Integration Group, Inc.

**Excavation**

Cannon Systems, Inc.

CSS Transport, Inc.

Nicos Contracting Co., Inc.

Shaka, Inc.

Smallwood Excavating

TN Walker, Inc.

**Facility Management/Facility Support Services**

Advanced Integration Group, Inc.

FCG Solutions, Inc.

RRC Consulting Group, Inc.

Rhea Engineers & Consultants, Inc.

**Fasteners**

DCI Logistics

**Furniture Stores**

CBM Business Machines, Inc.

**Furniture Wholesalers**

CBM Business Machines, Inc.

Pennsylvania Radiant Products, Inc.

Shah Industrial Sales, Inc.

**Gasket, Packing & Sealing Device Manufacturing**

Shah Industrial Sales, Inc.

**General Construction**

Advanced Integration Group, Inc.

Arrow Enterprises, Inc.

Balm Construction, Inc.

Cannon Systems, Inc.

Construction Performance Management, Inc.

CSS Transport, Inc.

Eagle Design, Inc.

Elstner Construction Co., Inc.

I.D. Ritter Jr. Company, Inc.

JoD Contracting, Inc.

Nicos Contracting Co., LLC

Northwind Engineering, LLC

Shaka, Inc.

Sumersett Construction, Inc.

Vantage Corporation

TN Walker, Inc.

Teamex, LLC

**Geotechnical/Geological Engineering**

A&A Consultants, Inc.

Novel Geo-Environmental, LLC

Rhea Engineers & Consultants, Inc.

**Glass and Glazing Work**

Eagle Design, Inc.

Shaka, Inc.

Sumersett Construction, Inc.

**Grading Construction Contractor**

Shaka, Inc.

Smallwood Excavating

**Hardware Merchant Wholesaler**

Shah Industrial Sales, Inc.

**Health and Welfare Funds**

Blair Insurance Services

**Health Care Services**

Gella, Inc.

**Heating and A/C**

Advanced Integration Group, Inc.

Arrow Enterprises, Inc.

Eagle Design, Inc.

Elstner Construction Co., Inc.

Janitorial Resources Inc.

JoD Contracting, Inc.

Shaka, Inc.

Sumersett Construction, Inc.

T. N. Walker, Inc.

Vantage Corporation

**Heating, A/C, and Refrigeration Equipment and Supplies Wholesalers**

Pennsylvania Radiant Products, Inc.

**Highway Construction**

Advanced Integration Group, Inc.

Arrow Enterprises, Inc.

Cannon Systems, Inc.

Construction Performance Management, LLC

Nicos Contracting Co., LLC

Shaka, Inc.

Vantage Corporation

W.M.C.C., Inc.

**Hospitalization & Employee Benefits**

Blair Insurance Services

**Housing Construction**

Construction Performance Management, LLC

JoD Contracting, Inc.

Shaka, Inc.

Sumersett Construction, Inc.

Teamex, LLC

W.M.C.C., Inc.

**Industrial Building Construction**

Advanced Integration Group, Inc.

Arrow Enterprises, Inc.

Construction Performance Management, LLC

Eagle Design, Inc.

Elstner Construction Co, Inc.

I.D. Ritter Jr. Company, Inc.

JoD Contracting, Inc.

Shaka, Inc.

Smallwood Excavating

Vantage Corporation

W.M.C.C., Inc.

**Industrial Powder Coat Painting**

Dynacom Industries, Inc.

**Industrial Supplies Merchant Wholesaler**

Shah Industrial Sales, Inc.

**Information Technology Services**

Abator Information Services, Inc.

Coast to Coast K-9 Security, LLC

COGENT Infotech Corp.

Etovia Systems, Inc.

McFarland Technology, Inc.

**Instrument & Controls**

Advanced Integration Group, Inc.

Vantage Corporation

**Insurance Services**

Blair Insurance Services

**Investment and Securities**

Blair Insurance Services

**Janitorial Equipment and Supplies Merchant Wholesalers**

Janitorial Resources, Inc.

**Janitorial Services**

Janitorial Resources, Inc.

**Landscaping Services**

Smallwood Excavating

Shaka, Inc.

**Land Subdivision**

Arrow Enterprises, Inc.

**Laser Cutting of Tubular Products**

Dynacom Industries, Inc.

**LEED Consulting Services**

Advantus Engineers, LLC

**Limousine Services (and other transit/ground passenger transportations)**

Professional Limousine Service

**Management Consulting Services**

Abator Information Services, Inc.  
Advantus Engineers  
Blair Insurance Services  
COGENT Infotech Corp.  
Construction Performance Management, Inc.  
FCG Solutions, Inc.  
FOB Group, LLC  
Koryak Consulting, Inc.  
Provider Resources, Inc.  
Rhea Engineers & Consultants, Inc.

**Measuring & Testing**

Advanced Integration Group, Inc.

**Mechanical Engineering**

Advantus Engineers, LLC

**Medical Billing/Coding Services**

CBFI, Inc.

**Medical, Dental, and Hospital Equipment & Supplies Merchant Wholesalers**

Arrow Enterprises, Inc.

**Metals Distributor**

Dynacom Industries, Inc.

**Metal/Steel Fabrication and/or Erection**

Dynacom Industries, Inc.

**Natural Gas – Supply, Planning, and Transportation**

FOB Group, LLC

**Nutrition Services/Public Health Services**

FOB Group, LLC

**Office Administrative Services**

Abator Information Services, Inc.  
Advanced Integration Group, Inc.  
COGENT Infotech Corp.  
FCG Solutions, Inc.

**Office Equipment Merchant Wholesalers**

CBM Business Machines, Inc.

**Office Equipment Rental and Leasing**

CBM Business Machines, Inc.

**Office Supplies Merchant Wholesalers**

CBM Business Machines, Inc.

**Office Supplies and Stationery Stores**

CBM Business Machines, Inc.

**Painting/Wallcovering Contractors**

Advanced Integration Group, Inc.  
Arrow Enterprises, Inc.  
Balm Construction, Inc.  
Cannon Systems, Inc.  
Construction Performance Management, LLC  
CSS Transport, Inc.  
Elstner Construction Co., Inc.  
I.D. Ritter, Jr. Company, Inc.  
JoD Contracting, Inc.  
Nicos Contracting Co., LLC  
Shaka, Inc.  
Sumersett Construction, Inc.

**Pension Funds**

Blair Insurance Services

**Personnel Staffing Services**

Abator Information Services, Inc.  
Advanced Integration Group, Inc.  
COGENT Infotech Corp.  
FCG Solutions, Inc.

**Pipeline Construction**

Arrow Enterprises, Inc.  
Construction Performance Management, LLC  
CSS Transport Inc.  
Shaka, Inc.  
Smallwood Excavating  
Vantage Corporation  
W.M.C.C., Inc.

**Pipes Distributor**

CSS Transport, Inc.

**Plumbing Services**

Advanced Integration Group, Inc.  
Arrow Enterprises, Inc.  
Cannon Systems, Inc.  
Eagle Design, Inc.  
Elstner Construction Co., Inc.  
Janitorial Resources Inc.  
JoD Contracting, Inc.  
Nicos Contracting Co., LLC  
Sumersett Construction, Inc.  
T.N. Walker, Inc.

Vantage Corporation

**Plumbing/Heating/AC/Refrigeration Equipment and Supplies Wholesalers**

Penn Radiant Products, Inc.  
TN Walker, Inc.

**Precision Machine Shop**

Dynacom Industries, Inc.

**Process, Physical Distribution, and Logistics Consulting Services**

Koryak Consulting, Inc.  
McFarland Technology, Inc.

**Professional & Management Development Training**

Blair Insurance Services  
Provider Resources, Inc.

**Professional, Scientific & Technical Services**

Advanced Integration Group, Inc.  
Blair Insurance Services  
Coast to Coast K-9 Security, Inc.  
Novel Geo-Environmental, LLC  
Provider Resources, Inc.  
Rhea Engineers & Consultants, Inc.

**Public Health Services/Program Administration**

FOB Group, LLC

**Radio, Television, and other Electronics Store**

Advanced Integration Group, Inc.

**Rail Transportation (Support Activities)**

Northwind Engineering, LLC

**Refrigeration Equipment and Supplies**

Advanced Integration Group, Inc.  
T. N. Walker, Inc.

**Remediation Services**

Air/Compliance Consultants, Inc.  
Arrow Enterprises, Inc.  
CP Environmental Group, Inc.  
Gray Waste Management Corporation  
Northwind Engineering, LLC  
Novel Geo-Environmental, LLC  
RRC Consulting Group, Inc.  
Rhea Engineers & Consultants, Inc.  
Smallwood Excavating  
Teamex, LLC

**Remodeling (Residential)**

JoD Contracting, Inc.  
Shaka, Inc.

**Research and Development**

Air/Compliance Consultants, Inc. (Physical, Engineering, and Life Sciences)  
Cosmos Technologies, Inc. (Environmental)  
Provider Resources, Inc.

**Roofing Contractors**

Arrow Enterprises, Inc.  
Cannon Systems, Inc.  
Eagle Design, Inc.  
JOD Contracting, Inc.  
Nicos Contracting Co., LLC  
Shaka, Inc.  
Smallwood Excavating  
Sumersett Construction, Inc.

**Scientific and Technical Consulting**

Advanced Integration Group, Inc.  
CP Environmental Group, Inc.  
Novel Geo-Environmental, LLC  
RRC Consulting Group, Inc.  
Rhea Engineers & Consultants, Inc.  
Teamex, LLC

**Security Services**

Advanced Integration Group, Inc.  
Coast to Coast K-9 & Security, Inc.  
Eagle Design, Inc.  
Payton & Associates, Inc.  
RRC Consulting Group, Inc.  
Shaka, Inc.  
Vantage Corporation

**Sheet Pile Supplier & Installer**

Shaka, Inc.

**Siding Contractor**

Elstner Construction Co., Inc.  
JOD Contracting, Inc.  
Shaka, Inc.  
Smallwood Excavating  
Sumersett Construction, Inc.

**Sign Manufacturing**

Advanced Integration Group, Inc.  
Vantage Corporation

**Site Preparation Contractors**

Arrow Enterprises, Inc.  
Elstner Construction Co., Inc.  
Shaka, Inc.  
Smallwood Excavating

TN Walker, Inc.

**Stone Installation (such as Tile, Marble, Granite, and Terrazzo)**

Balm Construction, Inc.  
Cannon Systems, Inc.  
Eagle Design, Inc.  
Nicos Construction Co., Inc.  
Shaka, Inc.  
Sumersett Construction, Inc.

**Structural Engineering**

A&A Consultants, Inc.  
Advanced Integration Group, Inc.

**Structure, Foundation Contractors**

Arrow Enterprises, Inc.  
Cannon Systems, Inc.  
Construction Performance Management, LLC  
Eagle Design, Inc.  
Elstner Construction Co., Inc.  
JOD Contracting, Inc.  
Northwind Engineering, LLC  
Shaka, Inc.  
Vantage Corporation

**System Engineering**

Advanced Integration Group, Inc.  
Etovia Systems, Inc.

**Tank Removals and Replacement**

CP Environmental Group, Inc.  
Rhea Engineers & Consultants, Inc.

**Telecommunications Apparatus Manufacturing**

Dynacom Industries, Inc.

**Transportation Services (Collapsible boxes with proprietary fasteners)**

Diversified Commodities, Inc.

**Waste Collection**

CSS Transport  
Gray Waste Management Corporation  
Janitorial Resources, Inc.  
Northwind Engineering, LLC

**Water Supply and Irrigation Systems**

Advanced Integration Group, Inc.

**Window/Blinds Suppliers and Installer**

Shaka, Inc.

<u>FIRM NAME</u>	<u>E-MAIL</u>	<u>LAST NAME</u>	<u>FIRST NAME</u>	<u>PHONE</u>	<u>FAX</u>	<u>ADDRESS</u>	<u>CITY</u>	<u>ZIP</u>
A&A Consultants, Inc.	<a href="mailto:admin@aaconsultinc.com">admin@aaconsultinc.com</a>	Ahmed	Al	4123232200	4123232202	810 River Avenue, Ste 220	Pittsburgh	15212
Abator Information Services, Inc.	<a href="mailto:joanne@abator.com">joanne@abator.com</a>	Peterson	Joanne E.	4122715922	4122715833	PO Box 82549	Pittsburgh	15218
Advanced Integration Group, Inc.	<a href="mailto:dchappel@aig-us.biz">dchappel@aig-us.biz</a>	Chappel	Donna D.	4127220065	4127220066	1 McCormick Road, Ste. A	McKees Rocks	15136
Advantus Engineers, LLC	<a href="mailto:aavick@advantusengineers.com">aavick@advantusengineers.com</a>	Avick	Alicia	4124809090	4124296474	555 N. Bell Avenue	Carnegie	15106
Arrow Enterprises, Inc. III	<a href="mailto:zina@8aarrow.com">zina@8aarrow.com</a>	Lawson	Zina	8772935834	8147543074	430 Main Street, 4th Floor	Johnstown	15901
Balm General Construction, Inc.	<a href="mailto:bill_balm@comcast.net">bill_balm@comcast.net</a>	Thompson	William	4127318145	4123572927	8904 Eastwood Road	Pittsburgh	15235
Blair Insurance Services Inc.	<a href="mailto:blairbonni@aol.com">blairbonni@aol.com</a>	Hand	Bonnie	8149311196	8777713377	107 Ivyside Estates Lane	Altoona	16601
Cambria Bus. Machines, Inc.	<a href="mailto:dfelix@gocbm.com">dfelix@gocbm.com</a>	Felix	Don	8145365356	8145357690	647 Franklin Street	Johnstown	15901
Cannon Systems, Inc.	<a href="mailto:cannonq60@hotmail.com">cannonq60@hotmail.com</a>	Cannon, Jr.	Gilbert	7243376250	7243376252	421 9th Street	New Kensington	15068
CBFI, Inc.	<a href="mailto:donna.rucker2@verizon.net">donna.rucker2@verizon.net</a>	Rucker	Donna J.	4123225251	4123225258	1212 W. North Street	Pittsburgh	15233
Coast to Coast K-9 Security, LLC	<a href="mailto:jodiparo@aol.com">jodiparo@aol.com</a>	Perozich	Jodi	4122984028	4126737129	2800 Lincoln Way	White Oak	15131
COGENT Infotech Corp.	<a href="mailto:manu.mehla@COGENTinfo.com">manu.mehla@COGENTinfo.com</a>	Mehta	Manu	4128352700	4127741515	1035 Boyce Road, Suite 108	Pittsburgh	15241
Construction Performance Mgmt.	<a href="mailto:dgonzalez@cpm-llc.net">dgonzalez@cpm-llc.net</a>	Gonzalez	Dale	4127260454	4127260453	113 Castle Shannon Blvd.	Pittsburgh	15228
Cosmos Technologies, Inc.	<a href="mailto:frederickdouglas@cosmostechnologiesinc.com">frederickdouglas@cosmostechnologiesinc.com</a>	Douglas	Frederick	4123213951	4123213954	700 River Avenue, Suite 412	Pittsburgh	15212
CP Environmental Group, Inc.	<a href="mailto:pcarpenter@cpeg-inc.com">pcarpenter@cpeg-inc.com</a>	Carpenter	Peggy L.	7245941900	7243391955	1092 Fifth Avenue	New Kensington	15068
CSS Transport Inc.	<a href="mailto:csstransport@verizon.net">csstransport@verizon.net</a>	Hooper	Keven	7244375570	7244342637	P.O. Box 1579	Uniontown	15401
Diversified Commodities, Inc.	<a href="mailto:craig@dc-bing.com">craig@dc-bing.com</a>	Bingham	Craig M.	4124298564	4124298313	P.O. Box 515, One Lane Road	Carnegie	15106
Dynacom Industries, Inc.	<a href="mailto:mwingate@dynacomindustries.us.com">mwingate@dynacomindustries.us.com</a>	Wingate	R. Marshall	8145364491	8145365037	900 Oak Street	Johnstown	15902
Eagle Design, Inc.	<a href="mailto:eagledesign@aol.com">eagledesign@aol.com</a>	Rios	Andrew	4127810119	4127812165	436 Butler Street	Pittsburgh	15223

<u>FIRM NAME</u>	<u>E-MAIL</u>	<u>LAST NAME</u>	<u>FIRST NAME</u>	<u>PHONE</u>	<u>FAX</u>	<u>ADDRESS</u>	<u>CITY</u>	<u>ZIP</u>
Etovia Systems, Inc.	<a href="mailto:info@etovia.com">info@etovia.com</a>	Kumar	Bala	4126062252	8158467483	1405 Scarlett Ridge Drive	Pittsburgh	15237
FCG Solutions, Inc.	<a href="mailto:sfant@fcgsolutions.com">sfant@fcgsolutions.com</a>	Fant	Shelley	4122633801	4122610626	214 Farmington Road	Pittsburgh	15215
FOB Group LLC	<a href="mailto:aof@fobgroup.com">aof@fobgroup.com</a>	Fapohunda	Abimbola	4128562901	4128566854	1203 Northwestern Drive	Monroeville	15146
Gella, LLC	<a href="mailto:jyothi_gella@yahoo.com">jyothi_gella@yahoo.com</a>	Gella	Jyothi	8145396687	8145394026	600 Franklin Street	Johnstown	15901
Gray Waste Management Corporation	<a href="mailto:graywastemanagement@comcast.net">graywastemanagement@comcast.net</a>	DeHonney	Mona	4122718451	4122718458	615 Hawkins Avenue	N. Braddock	15104
I. D. Ritter Jr. Company, Inc.	<a href="mailto:ira.ritter@verizon.net">ira.ritter@verizon.net</a>	Ritter	Ira. D.	4123628100	4123628200	7008 Bennett Street	Pittsburgh	15208
Janitorial Resources, Inc.	<a href="mailto:janitorialresources@verizon.net">janitorialresources@verizon.net</a>	Brown	Anthony	4123232002	4123232002	533 Marshall Avenue	Pittsburgh	15214
JOD Contracting	<a href="mailto:jod.santos@comcast.net">jod.santos@comcast.net</a>	Maldonado	Santos	7248230172	7248230178	206 5th Street	Donora	15033
Koryak Consulting, Inc.	<a href="mailto:sramanathan@koryak.com">sramanathan@koryak.com</a>	Ramanathan	Suresh	4129526730	4123646601	2003 Kinvara Drive	Pittsburgh	15237
McFarland Technology, Inc.	<a href="mailto:info@mcfarlandtechnology.com">info@mcfarlandtechnology.com</a>	McFarland	Barbara	7246993841	8668231543	4395 Old William Penn Hwy.	Murrysville	15668
Nicos Contracting, LLC	<a href="mailto:nicos.contracting@verizon.net">nicos.contracting@verizon.net</a>	Beckas	Nickolas	4128211227	4128212217	146 Grant Avenue	Pittsburgh	15209
Northwind Engineering, LLC	<a href="mailto:darcia@northwindeng.com">darcia@northwindeng.com</a>	North Wind	Darcia	7243542941	7243542951	105 Main Street	Schelocla	15774
Novel Geo-Environmental, LLC	<a href="mailto:aveltri@novel-ge.com">aveltri@novel-ge.com</a>	Veltri	Amy L.	4127221970	4127221929	171 Montour Run Road	Moon Township	15108
NuReIm, Inc.	<a href="mailto:mona@nurelm.com">mona@nurelm.com</a>	McGraw	Mona	7244300490	7244300492	40 Iowa Street, #2	Uniontown	15401
Paul K. Brown, Inc. dba/Professional Limousine Svc	<a href="mailto:plslimo@verizon.net">plslimo@verizon.net</a>	Brown	Paul	4123312524	4123312523	330 Linden Street	McKees Rocks	15136
Payton & Associates	<a href="mailto:paytonpi@uplink.net">paytonpi@uplink.net</a>	Payton	Richard	8142386311	8142383204	101 E. Aaron Drive	State College	16803
Provider Resources, Inc.	<a href="mailto:skeoughhartz@provider-resources.com">skeoughhartz@provider-resources.com</a>	Keough-Hartz	Shawn	8144808732	8144565524	2005 West 8th Street, Suite 208	Erie	16505
RRC Consulting Group, Inc.	<a href="mailto:karl.kalani@rrcconsulting.com">karl.kalani@rrcconsulting.com</a>	Kaluhiokalani	Karl	8005093035	4123671079	700 River Avnue, Suite 311	Pittsburgh	15212
Rhea Engineers & Consultants Inc.	<a href="mailto:marcy@Rhea.us">marcy@Rhea.us</a>	Johnson	Marcella	7244434111	7244434187	4975 William Flynn Hwy., Ste 14	Gibsonia	15044

<u>FIRM NAME</u>	<u>E-MAIL</u>	<u>LAST NAME</u>	<u>FIRST NAME</u>	<u>PHONE</u>	<u>FAX</u>	<u>ADDRESS</u>	<u>CITY</u>	<u>ZIP</u>
Shah Industrial Sales, Inc.	<a href="mailto:sanat@shahind.com">sanat@shahind.com</a>	Shah	Sanatkumar	4128311224	4128541940	5824 Library Road	Bethel Park	15102
Shaka, Inc.	<a href="mailto:kono@shakainc.com">kono@shakainc.com</a>	Morosky	J.C. Kono	7245235040	7245235060	504 South Fourth Street	Jeannette	15644
Smallwood Excavating	<a href="mailto:asmallw@aol.com">asmallw@aol.com</a>	Smallwood	Alan	7242874829	7242874081	142 Hollow Lane	Butler	16001
Sumersett Construction, Inc.	<a href="mailto:bh@sumersett.com">bh@sumersett.com</a>	Harman	Robert	8144501801	8148712130	1218 French Street	Erie	16501
Teamex, LLC	<a href="mailto:teamexnuc@aol.com">teamexnuc@aol.com</a>	Clemons	Lance	4124360358	4122534771	27 Love Place	Pittsburgh	15218
Technology Blue, Inc.	<a href="mailto:clayegreene@technologyblue.com">clayegreene@technologyblue.com</a>	Greene	Claye	4129281973	4127742722	301 Grant Street, Suite 4300	Pittsburgh	15219
TN Walker, Inc.	<a href="mailto:twalker@tnwalker.com">twalker@tnwalker.com</a>	Walker	Thomas N.	4129631366	4129636003	604 Orchard Hill Drive	Pittsburgh	15238
Tusick & Associates Architects, Inc.	<a href="mailto:stusick@verizon.net">stusick@verizon.net</a>	Tusick	Susan	4127818896	4127816947	21 Windsor Road	Pittsburgh	15215
Vantage Corporation	<a href="mailto:Leanne.Pomponio@vantagewbe.com">Leanne.Pomponio@vantagewbe.com</a>	Pomponio	Leanne	4124294750	4124294752	61 Arch Street, Suite 202	Carnegie	15106
W.M.C.C., Inc.	<a href="mailto:wmccinc@msn.com">wmccinc@msn.com</a>	Maloy	Watson	4123824080	4123824060	1228 State Street	W. Elizabeth	15088

**ABATOR<sup>®</sup> INFORMATION SERVICES, INC.**

---

PO Box 82549 Pittsburgh, PA 15218  
(412) 271-5922 Fax: (412) 271-5833  
E-Mail: [Joanne@abator.com](mailto:Joanne@abator.com)  
**Joanne E. Peterson, President**

**PROFILE**

**On-demand Information Technology Resources**

Organization Type: Abator is certified SDB 8(a) Women Business Enterprise (WBE) with past performance in commercial and government contracting since 1984.

NAICS Codes: 541511, 541512, 518210, 541710, 611420, 561320, 541611, 561110, 541618, 541519

CCR Cage 1UQC9

Project Management, Business Intelligence and Consulting Services: Focused on building relationships to enable successful information management, applications development and technical support efforts with extensive domain expertise in Health & Human Services, Medical Information Processing, Child Support Enforcement and Supplier Diversity.

**CONTRACTING EXPERIENCE**

**Past Performance Highlights**

- Requirements, architected design and reporting plans for Highway Crash System.
- Conducted client & server side profile & element analysis for NYSE Web Sites.
- Modeled State Court Information Web access application determining key sizing, tuning, and deployment parameters.
- Performed DB2, Sybase SQL Server, and AIX Administration
- Sized hardware and software for a website supporting 850 AM and FM radio stations.
- Developed a Metrology Management System for US Department of Energy.
- Designed and deployed web-based Pathology Lab client tracking system complying with HIPAA/HCFA compliance.
- Defined strategies, standards, roles and responsibilities for mainframe & Windows-based platforms.
- Designed/deployed systems and databases responsible for hundreds of millions of dollars in revenue from Federal funding, Fraud Detection, Child Support, Employment Security and Drug Rebate programs (with HIPAA, and Security compliance).
- Developed enhancements to ensure web site 508 Compliancy (expanding access for visually impaired).
- Developed biometric security application collecting fingerprint data to issue a pass ticket (10 minute temporary password) to validate user and issue a host certificate/RACF logon.
- Performed process design improvement, document imaging technologies and records retention strategic consulting engagements.
- Managed highly skilled groups of knowledgeable system integrators.
- Monitored quality levels and completeness of deliverables produced by the SAP Implementation Partner.
- Developed systems/processes to make legacy data (flat/hierarchical files) relational and internet available.
- Recommended/prepared training materials and provide hands-on training/mentoring.
- Business case/requirements analysis, design, testing, deployment and maintenance of enterprise-wide applications.
- Development of standards and procedures for technical projects.

Additional past performance available upon request

## PRODUCTS & SERVICES

**Lolopop® PMO (Project Management Office)** ([www.lolopop.net](http://www.lolopop.net)): tight coupling of Lolopop's quality assurance process with our methodology assures maximized client, minimized deviations from expectations and realistic problem resolution.

- Adaptable project methodology; Transparent status reporting; Defined, prioritized metrics; Continuous improvement of management and development processes.

**Lolopop® BIO (Business Intelligence Office) Tools** ([www.lolopop.net](http://www.lolopop.net)): gather, report and analyze disparate data in any standard format with a Source of Authority for every data element captured in time ordered sequence.

**GetDiversityCertified.com®** ([www.getdiversitycertified.com](http://www.getdiversitycertified.com)): Completely anonymous and confidential web portal self-help assistance for minority, women and veteran business owners to apply for various certifications (local, state, 3<sup>rd</sup> party and federal).

**DiversityBusinessVault.com®** ([www.diversitybusinessvault.com](http://www.diversitybusinessvault.com)): Secure, remote, anonymous backup of business and personal documents related to diversity certification.

Abator's unique offerings, corporate philosophies and procedures are documented at:  
[www.abator.com](http://www.abator.com).

## CAPABILITIES

Abator has successfully completed simultaneous multi-disciplinary projects under the following NAICS codes:

541511 Custom Computer Programming	541512 Computer Systems Design Services
541519 Other Computer Related Services	541610 Management Consulting Services
561110 Office Administrative Services	541611 Administrative Mgmt. and General Mgmt. Consulting
561320 Temporary staffing services	611420 Computer Training
541710 Research and Development in the Physical, Engineering, and Life Sciences	
518210 Data Processing, Hosting, and Related Services	

## CAPACITY

Abator's history of profitability, owners' investment and strong relationship with Dollar Bank demonstrates its ability to meet current and future client needs.

## FINANCIAL DATA

Financial data available on request.

Duns Number: 12-265-0674

---

## KEY PERSONNEL

**Joanne E. Peterson, President/CEO** holds a BA in Economics & Management from Chatham College, and Associates in Communication and continuing education credits in executive and project management. Her background encompasses technical writing, database design and administration, applications development, project and organizational management. Prior to establishing Abator in 1983, Ms. Peterson managed and worked with IT contract service organizations supporting commercial and government customers.

**Andrew S. Neilson, AVP** is completing educational requirements in business development and management. His background includes eleven years project staffing support and management, systems testing and documentation efforts.

**Wayne E. Mowers, Senior Consultant** holds Masters and Bachelors degrees in Computer Science from the University of Illinois and Western Illinois University respectively, and multiple certifications from technical institutions. Mr. Mowers has led and completed multiple Abator projects since 1984. He is the principal architect of the OCAMS® product.

**David P. Wesenberg, Senior Consultant** holds a BS, Physics, University of Minnesota Institute of Technology and multiple certifications from technical institutions. Mr. Wesenberg has led and completed multiple Abator projects since 1997. He is the principal architect of the Lolopop® Tools.

# ADVANCED INTEGRATION GROUP, INC.

---

1 McCormick Road, Suite A, McKees Rocks, PA 15136  
Phone: (412) 722-0065 x242 Fax: (412) 722-0066 Cell: (412) 913-0318  
e-mail: [dchappel@aig-us.biz](mailto:dchappel@aig-us.biz) Web:  
www.advancedintegrationgroup.net  
**Donna D. Chappel, President**

## PROFILE

**ADVANCED INTEGRATION GROUP, INC.** is a full service engineering and construction firm that provides a wide variety of traditional and specialized engineering and construction services. AIG provides services to federal, state, and local agencies, private sector corporations, non-profits, utilities, and commercial and industrial clients for both domestic and international installations. Turnkey projects range from \$5000 to \$3.5 Million. AIG is adept at helping clients meet constantly changing government and business requirements, and partners with clients to provide innovative solutions that meet their needs. AIG's operation began in 1997, under present ownership since 2000. Engineering and technical staff consists of Civil, Mechanical, Electrical, and Computer Engineers, AutoCAD and Microstation Designers, Technicians, QC/QA and Safety Inspectors, along with Engineering. AIG is comprised of three divisions.

**ADVANCED INTEGRATION GROUP** - Electrical Contracting Services, Control and Information Systems, Integration, Design and Implementation, PLC, DCS & SCADA Programming, CCTV, Access Control, Intrusion Alarm and Security Systems Design and Installation, Communication System Upgrades, Calibration Services, Maintenance and Repair Services, Start-up, Commissioning and Re-Commissioning Industrial and Commercial Facilities, LEED, Facilities Management, CAD Design and Documentation, Construction Managers/Inspectors, QC/QA Services, other Professional Services, Concrete Inspectors, MCC's, VFD's Design & Fabrication, Panel/Electrical Enclosures meeting UL508, Canadian and International Standards.

**ADVANCED TECHNICAL STAFFING** - Temporary/contract and permanent placement and payrolling services for engineering, technical, specialized administrative, maintenance and facilities support services and IT personnel.

**ADVANCED TECHNICAL PRODUCTS** - Authorized equipment reseller for automation, controls, electrical equipment, highway signage, lighting, and water and filtration and associated products offering competitive pricing with in-house technical support.

## CONTRACTING EXPERIENCE

**ADVANCED INTEGRATION GROUP, INC.** has established a number of ongoing business relationships in the public and private sectors. Specifically, we have provided systems, equipment and services to the following clients:

### Public Sector

USACE, GSA, NASA/Goddard Space Flight Center, NASA/Marshall Space Flight Center, Patrick AFB, US Marine Corp, Bureau of Reclamation, Department of the Army, NAVFAC, NETL, US Navy, VA Pittsburgh Healthcare System, Bettis Laboratory, Port Authority of Allegheny County, City of Pittsburgh Housing Authority, Allegheny County, ALCOSAN, Pennsylvania DOT, Maryland DOT

## Private Sector

Ansaldo - STS, Appleton Paper, Astorino, Baker, BASF, Bayer, Bloom Engineering, Bombardier Transportation, Calgon Carbon, Cameron, CDM, Charter Steel, Core Furnace, Columbia Gas, Constellation Energy, Duke Energy, Emerson Process, Management, Equipment and Controls, Fluidics, Global Ground Support, Highmark, Honeywell, Ipsco, ISG, Marlboro Enterprises @ Dominion-Cove Point, Neville Chemical, PPG, Quantum, Severn Trent Services, Scalise Industries, McKamish, Severstal NA, SMS-Siemag, Sunoco Chemicals, Uniontown WWTF, US Filter, US Steel, University of Pittsburgh, Wellington Power, Wheeling Pittsburgh Steel

## **CAPABILITIES**

**ADVANCED INTEGRATION GROUP, INC.** has provided services in the following NAICS codes:

### Advanced Integration Group NAICS Codes:

238210 Electrical Contractors Wiring Supplies		423610 Elec Apparatus & Equip,
221320 Sewage Treatment Facilities Electronics Stores	443112	Radio, Television and Other
236220 Commercial and Institutional Building Construction/CM		511210 Software Publishers
237130 Power and Communication Line and Related Structures Construction Services	517110	Closed Circuit Television (CCTV)
237310 Highway, Street and Bridge Construction		541330 Engineering Services
237990 Other Heavy and Civil Engineering Construction		541340 Drafting Services
238210 Communication & Alarm Installation		541511 Custom Computer Programming Services
238220 Plumbing, Heating, and AC Contractors		541512 Computer Systems Design Services
238290 Other Building Equipment Contractors	541610	Management Consulting Services
238990 All Other Specialty Trade Contractors Services		541618 Other Management Consulting
334220 Radio and TV Broadcasting and Wireless Comm Equip Manufacturing Services	541620	Environmental Consulting
334511 Navigation Guidance System and Instrument Manufacturing Consulting	541690	Other Scientific and Technical
334512 Environmental Control Systems Scientific & Technical Services	541990	All Other Professional,
334513 Instruments for Controlling Industrial Process Variables Services	561110	Office Administrative
334515 Instrument Mfg for Measuring and Testing Electricity and Elec Signals Services	561210	Facilities Support
334519 Other Measuring and Controlling Device Manufacturing Installation, Repair, Monitoring	561621	Security Alarm Systems
335311 Power, Distribution and Specialty Transformer Manufacturing Organizations	561330	Professional Employer
335313 Switchgear and Switchboard Apparatus Manufacturing	561990	All Other Support Services
335314 Relay and Industrial Control Manufacturing	611430	Quality Assurance Training
335929 Other Communication and Energy Wire Manufacturing Repair & Maintenance	811219	Other Electronic Equipment
335999 All other Misc Elec Equip and Component Manufacturing Maintenance	811310	Equipment Repair and
423430 Computer and Computer Peripheral Equipment and Software		

### Advanced Technical Staffing NAICS Codes:

541612 Human Resources Consulting Services		
561311 Employment Placement Agencies	561320	Temporary Help Services

### Advanced Technical Products NAICS Codes:

221310 Water Supply and Irrigation Systems	334515	Measuring & Testing
331422 Cable Supplier	335122	Lighting Supplier
332911 Control Valves	339950	Highway Signage
334111 Electronic Computer	423610	Electrical Apparatus and Equipment
334513 Instrument & Controls	443112	Radio, TV and Other Electronics Stores

## **CERTIFICATIONS**

**ADVANCED INTEGRATION GROUP, INC.** is certified as a participant in the U S SBA 8(a) Business Development Program and as a Small Disadvantaged Business, DE-WOB, MD-DOT-DBE, NC-UCP-DBE and NJ-UCP-DBE, PA-UCP-DBE, PA-DGS-WBE

## **FINANCIAL**

**ADVANCED INTEGRATION GROUP, INC.** has a strong financial statement, construction bonding capacity along with a committed line of credit with First Commonwealth Bank to easily handle substantial public and private sector projects. Additional credit can be obtained on a project-by-project basis.

**Duns Number:** 008105145      **Federal ID:** 25-1871998      **CAGE Number:** 1YPR2

**KEY PERSONNEL**

**Donna D. Chappel, President/Owner** holds a B.S. in Engineering from the University of Pittsburgh with over 30 years of experience in engineering and construction along with recruiting and HR. Member of Control Systems Integration Association, Engineers Society of Western PA, National Association of Woman in Construction, Waterways Association of Pittsburgh, SAME, and Chairperson of Southwest Pennsylvania Engineering Outreach (SPEO). Both OSHA 30 hour Construction & Safety Certified (600119061) and USACE Quality Management for Contractors Certified.

**MISSION STATEMENT**

**The mission of Advanced Integration Group, Inc. is to offer its clients customized "Best in Class" solutions and services at competitive prices through teamwork, technical expertise and innovations and continual awareness of their needs. Staying on time, within budget, and providing the exceptional quality our clients deserve while providing a challenging and satisfying work environment for our employees.**

# **ADVANTUS ENGINEERS, LLC**

---

555 N. Bell Avenue, Carnegie, PA 15106  
(412) 489-9090  
E-Mail: [info@advantusengineers.com](mailto:info@advantusengineers.com)  
Web: [www.advantusengineers.com](http://www.advantusengineers.com)  
**Alicia Avick, President**

## **PROFILE**

Advantus Engineers was founded in 2004, as an engineering company providing MEP (mechanical, electrical, plumbing) engineering consulting, design and commissioning services. Our goal is to bring our clients personalized service backed with technical knowledge and expertise. We specialize in HVAC, controls design, and building commissioning services. We provide facilities consultations, engineering, and commissioning for the commercial, institutional and light industrial markets. Advantus also offers services for project management, energy analysis and green building design.

**Advantus Engineers is a Certified Woman-Owned Business and an 8(a) certified small disadvantaged business.**

## **CONTRACTING EXPERIENCE**

Advantus Engineers and its employees have experience in both the private commercial and federal contracting arenas. Advantus has done work for commercial buildings, arenas, residential high-rises, hospitals, recreation centers, schools and more. Our staff's past experience includes projects for such notable clients as NASA, General Motors, the Veterans Administration; as well as working with institutions of higher education such as The University of Pittsburgh and Duquesne University.

Our recent clients include:

- US Department of Energy
- Pittsburgh Public Schools
- Veterans Administration
- UPMC
- Oxford Development
- Perkins Eastman Architects
- Community College of Allegheny County
- Children's Hospital of Pittsburgh

## **CAPABILITIES**

Advantus' capabilities include work that can be performed under the following NAICS codes:

236220 - Construction management, commercial and institutional building  
541310 – Architectural Services  
541330 – Engineering Services  
541340 – Drafting Services  
541618 – Other Management Consulting Services  
561210 – Facilities Support Services

## **FINANCIAL DATA**

Available upon request.

Duns Number: 36-338-6694

---

### **KEY PERSONNEL**

**Alicia M. Avick, P.E., LEED AP, CxA, President**, has a B.S. in Mechanical Engineering from the University of Notre Dame. She brings her years of experience from working in the HVAC industry both at Carrier Corporation and Standard Air & Lite. Ms. Avick is a LEED accredited professional. She is a registered professional engineer in both Pennsylvania and Nevada. Ms. Avick is also a certified commissioning agent.

Ms. Avick is experienced leading engineering and commissioning project teams for work with The Veterans Administration, The US Department of Energy, The US Army Corps of Engineers, and Pittsburgh Public Schools and others.

---

# ARROW ENTERPRISES, INC. III

---

430 Main Street, 4<sup>th</sup> Floor  
Johnstown, PA 15901  
(877) 293-5834  
Fax: (814) 754-3074  
E-Mail: [arrow@8aArrow.com](mailto:arrow@8aArrow.com)  
Web: [www.8aArrow.com](http://www.8aArrow.com)  
**Zina A. Lawson, President**

## PROFILE

Arrow Enterprises, Inc. III dba Arrow Enterprises, Inc., founded in 2000, headquarters in Central City, Pennsylvania just east of Pittsburgh with offices in Maryland. We provide superior quality construction and environmental services to our customers in both the government and private sectors. We ensure that our customers are the primary focus and we select projects and search for opportunities that allow us to efficiently achieve our goals.

Arrow Enterprises is managed and controlled by its President, Zina Lawson. Arrow is certified by the U.S. Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program. Also certified under, Allegheny County MBE/WBE/DBE Certification Program, and Southeastern Pennsylvania Transportation Authority (SEPTA).

Arrow believes that the "team concept" is the most successful way to manage a project. We work closely with the owner, architects and subcontractors to form a team with a common goal.

We take great pride in our work and provide our customers with the quality service that supports our commitment to *do it right the first time.*

## CONTRACTING EXPERIENCE

Arrow Enterprises, Inc. has an impressive collection of satisfied clients they have done business with in the past and still continue to do business with today. With management having over 75 years of direct project administration experience with Arrow or past companies, the list is fortunate enough to include recognizable names such as the Department of the Interior, Department of Homeland Security, Department of Defense; Guantanamo Bay, the United States Naval Academy, ShawBeneco, Coleman, U.S. Steel, the Richmond Airport Authority, Pennsylvania Department of Transportation (PennDOT), Cardinal Group Services, Environmental & Toxicology International and Envirosafe Training and Consultants.

## CAPABILITIES

Arrow is completely capable in completing projects for government and industry in the following classifications.

### North American Industry Classification System

- 236210 - Industrial Building Construction
- 236220 - Commercial Building Construction
- 237210 - Land Subdivision
- 237310 - Highway, Street and Bridge Construction
- 237990 - Other Heavy and Civil Engineering Construction
- 238110- Poured Concrete Foundation and Structure Contractors
- 238120 - Structural Steel and Precast Concrete Contractors
- 238130 - Framing Contractors

238140 - Masonry Contractors  
238160 - Roofing Contractors  
238190 - Other Foundation, Structure and Building Exterior Contractors  
  
238210 - Electrical Contractors and Other Wiring Installation Contractors  
238220 - Plumbing, Heating, and Air-Conditioning Contractors  
238310 - Drywall and Insulation Contractors  
238330 - Flooring Contractors  
238340 - Tile and Terrazzo Contractors  
238350 - Finish Carpentry Contractors  
238390 - Other Building Finishing Contractors  
238910 - Site Preparation Contractors  
238990 -All Other Specialty Trade Contractors  
423330- Roofing, Siding, and Insulation Materials Merchant Wholesalers  
423390- Other Construction Material Merchant Wholesalers  
562910 -Remediation Services  
562991 -Septic Tank and Related Services

## CAPACITY

Arrow Enterprises' bonding capabilities and credit references are available upon request.

## FINANCIAL DATA

Arrow Enterprises' financial data is available upon request.

Duns Number: 142973606

---

## KEY PERSONNEL

**Zina A. Lawson, President**, has a diversified skill set developed through real world experience and participation in all aspects of a dynamic minority, woman-owned company in the construction and environmental industry. She has nine years of experience in general construction, asbestos abatement, and lead and mold remediation. As president of Arrow Enterprises, Ms. Lawson oversees the management and financials of the company.

**Nancy J. Corella, Vice-President**, has 21 years experience in the construction/environmental industry. She has recently attended the Turner Construction Management Training for Emerging Veteran, Minority and Women Owned Businesses at Robert Morris University. She is licensed to practice real estate and real estate management in Pennsylvania. Her expertise is in handling all relations with subcontractors, change orders, certified payroll, application for payment and overall accounting procedures.

**Dennis Markferding, Marketing/Sales**, has a proven track record in sales, marketing and negotiating contracts. As an innovative and diverse business professional, he has over 31 years of experience in construction management and consulting. He has recently attended the Turner Construction Management Training for Emerging Veteran, Minority and Women Owned Businesses at Robert Morris University. He is an excellent communicator to the government, private and public sectors. He is a graduate from the University of Maryland concentrating in Marketing, Finance/Business and Public Administration. He has consistently moved forward in this industry since he first developed and sold a new business while still in college. His expertise falls in project management, business structure organization, sales management, product and service R&D and contract relations. Throughout his career, he has managed a wide range of construction projects including, but not limited to, environmental cleanups, building renovations, industrial roofing, design-build projects and task-order contracts.

**Todd Phillips, Operations/Project Manager**, has over 16 years of experience in every aspect of the general construction, specialty construction,

commercial/industrial roofing and environmental industries. His current responsibilities range from estimator to project manager. He has recently attended the Turner Construction Management Training for Emerging Veteran, Minority and Women Owned Businesses at Robert Morris University. Throughout his career, Todd has provided products and services for spray-in-place polyurethane foam roofing systems, above and below ground waterproofing, EPDM roofing systems, fireproofing systems, floor and wall cavity systems, asbestos and lead abatement remediation services and quality control to countless construction operations.

**Bruce E. Felix, Quality Control/Estimator**, has over 40 years of construction experience. He brings with him a diversified skill set including CPM scheduling, project management, estimating, contractor quality control, site work, concrete and roofing. He is also proficient in the latest software and technologies involved in today's construction discipline including Timberline, Primavera, OmniForm and all types of electronic estimating. He is certified through the U.S. Army Corps of Engineers in Construction Quality Management for Contractors.

---

# **BALM GENERAL CONSTRUCTION, INC.**

---

15235

8904 Eastwood Road, Pgh, PA

(412) 731-8145 Fax: (412) 357-2927

E-Mail: [bill\\_balm@comcast.net](mailto:bill_balm@comcast.net)

**William Thompson, President**

## **PROFILE**

Balm General Construction, Inc. was established in 1985 by William Thompson. The company provides total rehab and remodeling, general construction, commercial and residential services. The company is headquartered in Penn Hills, Pennsylvania

William Thompson brings over 25 years of experience and knowledge to all phases of rehab and remodeling services in both public and private sectors. This experience and knowledge has enabled the firm to successfully estimate and complete many projects in a cost effective and on time manner.

Balm Construction has acquired a long working relationship with professional subcontractors to enable the firm to tailor to specific needs of each customer. This and the experience of the firms' personnel permits Balm Construction to offer each customer reasonable prices with top quality performance in a timely manner.

Balm General Construction, Inc. is also certified and in compliance with the Allegheny County's Unified Certification Program (UCP), State of Pennsylvania's Certification and the State of Pennsylvania's Lead Remediation Certification.

**Balm General Construction, Inc. is certified by the Small Business Administration as a socially and economically disadvantaged business in the 8(a) program.**

## **CONTRACTING EXPERIENCE**

Balm General Construction, Inc. has provided general construction services to both the public and private sectors on a full-time basis since 1985. The following are some of the completed projects: Rehabbed two Sororities for Carnegie Mellon University, Lead Remediation for Action Housing, Rehab and Remodeling for Allegheny County. The company has performed successfully on various jobs. References are available upon request.

## **CAPABILITIES**

Balm Construction has the experience in the following NAICS Codes:

- 235510 Carpentry
- 235420 Dry wall plastering and acoustical
- 235210 Painting and Wall covering

235520 Flooring  
235430 Tile, Marble and Terrazzo

## **CAPACITY**

Balm Construction, Inc.'s bonding capacity available upon request.

## **FINANCIAL DATA**

Financial data available upon request.

---

## **KEY PERSONNEL**

William Thompson, President, brings to the firm over 25 years of experience in the rehab and remodeling business. He is a native Pittsburgh, Pennsylvania. He has been working the construction trade since the age of 15. He received his training through Conley Trade School. The company is a Christian based business. The Company's goal is to meet the client's needs by providing high quality workmanship for residential and commercial customers, as well as, federal, city, county and state government. The company is also an "S" Corporation.

---

# **BLAIR INSURANCE SERVICES INC.**

---

107 Ivyside Estates Lane, Altoona, PA 16601  
(814) 931-1196 Fax: (877) 771-3377  
E-Mail: blairbonni@aol.com  
**Bonnie Hand, President**

## **PROFILE**

Established in 1980 by Bonnie Hand, the agency have grown to a full service independent insurance, investment, and consulting firm. Service is our number one objective. Blair Insurance Services Inc. is a firm of proven professionals, caring and conscientious people, and the kind of people you can depend on. We have a commitment to maintain a high standard of excellence in all that we do and to establish a firm relationship of mutual trust and service with each of our clients.

We do Business Insurance such as Bonding, Wrap-up Programs, General Liability, Property, Workers Compensation, Automobile, Umbrella, Inland Marine, Railroad Protective, Aircraft/ Airports, Professional Liability, Builders Risk, Packages, Self-Insured Plans, Insurance Broker Services, Risk Management. We also do Employee Benefits, Cafeteria Plans, Section 125, Health insurance, Life Insurance, Health & Accident Insurance, Business Travel Insurance, Cancer Insurance, AD&D, STD (Short term disability), LTD (Long term disability), Hospitalization, Nursing Home Policies, Self-insured Plans, Short term Hospitalization, Pension, 401K, Keogh, SEP, Investments, Annuities, Mutual Funds.

Blair Insurance Services Inc. & Bonnie Hand have won many awards over the years. These awards include 2007 MBE/WBE Advocate of the Year, 2004 SBA Women Advocate of the Year, 2005 Top 100 Businesses From PA Business Central, 1996 Excellence in Small Business-Blair County Business Hall of Fame, 1995 Co-winner of PA Business Central Entrepreneur of the Year, 1996 thru 2004 Blair Insurance Services Inc. was in Who's Who in Small Business, and numerous other awards. PA Business Central named Bonnie Hand in the 2008 PA top 50 Women in Business.

In 2007 through the present, Blair Insurance Services Inc. has handled bonding for the Sheltered Bond Program for MWELA. In 1997 - 2002 Blair Insurance Services Inc was the administrator and the developer of the Allegheny County Bond Program for Minority, Women, and Disadvantaged Business. In 2004 Bonnie Hand ran training programs for bonding at the Black Contractors Association for the Alliance. In 1994 - 1995 Bonnie Hand was a member of the PA Business Summit. In 1993-1994 Bonnie Hand served on the Governor's Task Force for Women in Business. In 1986 Bonnie Hand was a PA Delegate to the White House Conference on Small Business.

**Blair Insurance Services Inc is 8(a) certified, Pa Unified Certified, Allegheny County, Port Authority, Penn DOT, MD DOT, DGS certified, SERB, and SDB certified; is also licensed and certified in other states.**

## **CAPABILITIES**

Blair Insurance Services Inc. has successfully completed projects for 30 years. The company capabilities include, but not limited to these codes.

**523110-Investment and Securities**

**524210-Insurance Agencies and Brokerages**

524291-Claims Adjusting  
524292-Third Party Administration  
524298-All Other Insurance Related Activities  
525110-Pension Funds  
525120-Health and Welfare Funds  
525190-Other Insurance Funds  
525910-Open-End Investment Funds  
541611-Administrative Management and General Management  
Consulting Services  
541618-Other Management Consulting Services  
541990-All Other Professional, Scientific & Technical Services  
611430-Professional & Management Development Training

#### **CAPACITY**

Blair Insurance Services Inc can handle all sizes of commercial and government jobs. The company also has a line of credit with a strong banking relationship and also can obtain credit on as project by project basis.

#### **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 130926165

---

#### **KEY PERSONNEL**

**Bonnie Hand, President**, has 35 years of insurance, investment and consulting experience. She is a graduate of Penn State University in Business Administration. She has worked in private sector business such as retail firms, contracting firms and other insurance companies before starting her own business.

---

# **Buford Enterprises International (BEINTL)**

---

700 River Ave.  
Pittsburgh, PA 15212  
Phone: 724-519-7334  
lorenzo@beintl.net  
www.beintl.net  
**Lorenzo Buford CEM**

## **PROFILE**

Lorenzo Buford is Founder and CEM of Buford Enterprises International, LLC (BEINTL), Established 2007 as a Physical Security and Government Contracting firm. (BEINTL) is a 8 (a), Service-Disabled Veteran Owned Small Business (SDVOSB) and MBE certified with PAUCP. (BEINTL) is a needs fulfillment agent for Contract Officers, Program Managers and Commercial Contractors/Vendors. We identify the needs and concerns of each individual contract with Contractor Team Arrangements and Strategic Alliances via Joint Ventures for Products or Services. (BEINTL) has extensive experience in the Security industry; including Access control devices, Biometric technologies, CCTV surveillance, Communication, Intrusion Detection, IT Network security, Perimeter security and Tracking device systems.

## **CONTRACTING EXPERIENCE**

On August 11 2008 BEINTL was awarded a Prime Contract for the installation of access controls, surveillance and Intrusion detection systems by the Department of Homeland Security Immigrations and Customs in Washington, DC. BEINTL installed IP Surveillance System for Riverside Center for Innovation, Pittsburgh, PA BEINTL installed surveillance systems for Senior Sitters Healthcare agency Pittsburgh, PA. BEINTL is currently working on a Citywide Security Project with the City of Pittsburgh City Information Systems Dept. BEINTL was published in the Pittsburgh Business Times on Aug 7 2009; the article was about Minority Business owners being optimistic about the future. BEINTL was awarded on 10/15/09 project with Pittsburgh Port Authority to install IP surveillance systems in several bus terminals throughout the city and surrounding areas. BEINTL was awarded a contract to install Pittsburgh's first video wall, that consisted of nine 46 inch monitors at The Cities Police Headquarters.

## **CAPABILITIES**

Over the last few years, advancements in software and networking have made protecting your assets easier and more affordable. BUFORD ENTERPRISES INTERNATIONAL LLC specializes in security systems that use the latest in digital technologies, including Digital Video Recorders (DVRs), Network Video Recorders (NVRs), Mega-Pixel Cameras, Biometric Access Control Devices, Video Analytics and Hybrid Networks for projects ranging from single suites to multi-site industrial networks. BEINTL will combine the highest quality products, training and unmatched personal service to make sure you get the results you expect right from the start.

### **BEINTL specializes in:**

Video Surveillance Solutions, Access Control, Intrusion Detection, Smart-Home Technology, Special & Hybrid Networks, Mass Notification Systems, Security Assessment Systems, Integration Systems, and Engineering & Design. (BEINTL) is completely capable in completing projects for government and industry in the following classifications.

### **North American Industry Classification System**

561621 Security Systems Services (except Locksmiths)  
238210 Electrical Contractors and Other Wiring Installation Contractors  
541690 Other Scientific and Technical Consulting Services  
423610 Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers  
334511 Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing  
334290 Other Communications Equipment Manufacturing  
423420 Office Equipment Merchant Wholesalers  
561612 Security Guards and Patrol Services  
518210 Data Processing, Hosting, and Related Services

## **CAPACITY**

(BEINTL)'s credit references are available upon request.

## **FINANCIAL DATA**

(BEINTL)'s financial data is available upon request.  
Duns Number: 808457894

### **KEY PERSONNEL**

Lorenzo Buford received his Associates Degree in Information Systems Technology from Strayer University and other vast education and experience from 25 years spent as an active duty, reservists and civilian member of the United States Air Force. Certifications: 8(a) Small Business Administration, Service Disabled Veteran Owned Small Business Certified by Center for Veteran Enterprise Department of Veteran Affairs, PAUCP MBE/Minority Disadvantaged Business Enterprise State of PA 12772

# **CBFI, LLC**

1212 W. North Avenue  
Pittsburgh, PA 15233  
Ph: (412) 322-5251  
Fax: (412) 322-5258  
E-Mail: donna.rucker2@verizon.net  
Web: www.cbfiinc.com  
Donna J. Rucker, President

## **PROFILE**

CBFI, LLC incorporated in April 2001 in order to provide quality medical billing services to our clients. In today's highly competitive and fast paced market, medical organizations need strong and aggressive leadership and solution-oriented team members to meet ever-changing business development goals. In our effort to assist our clients CBFI assembled a team of unique individuals with in-depth technical knowledge, process development expertise, organizational leadership and decision-making skills that can make an immediate contribution to operations and business development.

The financial strength and health of our client is our main concern. CBFI understands the complexities of the medical billing business and our approach focuses on providing our client with performance that directly impacts the bottom line; ensuring your organizations present and future economic success by providing comprehensive billing and accounts receivable services designed to optimize cash generation.

Our services include but are not limited to coding, processing, billing, adjustments, account receivables and collections. CBFI specializes in bridging the communication gap between commercial carriers and government entities.

### **CONTRACTING EXPERIENCE**

CBFI is currently providing various forms of billing services for the Veterans Affairs Administration, Pittsburgh, PA - Highland Drive.

### **CAPABILITIES**

Following are the NAICS classifications under which we are seeking contract opportunities:

522320 - Pre-Registered; Patient Verification; Account Receivables; Billing; Coding

**CAPACITY**

Information available upon request.

**FINANCIAL DATA**

We are registered with CCR (Central Contractor Registration)

**Duns Number: 08-730-9527**

---

**KEY PERSONNEL**

Donna J. Rucker, owner, brings over 25 years of management and insurance experience.

Yvette Fletcher-Sampson, Director of Program Management, has over 20 years of progressive insurance management experience. She oversees the day to day contractor billing operations at the Veterans Affairs Administration.

---

# **CBM Business Machines, Inc.**

---

647 Franklin Street, Johnstown, PA 15901  
(814) 536-5356 Fax: (814) 535-7690  
E-Mail: [dfelix@gocbm.com](mailto:dfelix@gocbm.com)  
Web: [www.gocbm.com](http://www.gocbm.com)  
**Don Felix, President**

## **PROFILE**

CBM was started in 1964 as a Remington-Rand Typewriter dealer with an initial investment of \$10,000 funded by one of the company's original owners from private funds. In 2003, Donald Felix took over ownership and assumed the position of president of the corporation. The company was originally formed to fill a gap in the local market for quality business machines and services in a booming steel and coal economy. While most local business catered to the industrial end of these industries, there was a shortage of products and support on the professional end. CBM filled the gap by supplying quality, cutting edge office equipment (yes, at one time typewriters were cutting edge) and the quality support required in maintaining and repairing these machines locally. We've come a long way in the last 40 plus years and CBM has stayed on the leading edge of technology and the needs of local business. We have made the latest technology in office equipment available to our ever growing customer base. From assisting in the selection of the right equipment for the job, the on-site training in using it, and the skilled staff to update and repair it in a timely manner, CBM has become a valued business partner. CBM currently has over 500 customers, eight regional offices and 2.5 million in sales as well as being in the top 100 independent dealers in the North East Region (one of the most densely populated territories), as well as one of the top 30 SDVOSB businesses in the nation. Our offering has gone from typewriters to more than seven major manufactures of thousands of cutting edge, industry leading products. We also have the knowledge, expertise, and staff to train employees and service this equipment.

CBM is looking to the future of our base area. What was once a thriving coal and steel economy has shifted to technology and defense manufacturing. CBM is also looking to move forward in this marketplace. To date, CBM is registered to do business with both the State and Federal governments, and has received the state's Minority Business Enterprise (MBE) as well as the Federal Government's 8(a) and SDB (Small Disadvantaged Business), and is a Service Disabled Veteran Owned Small Business (SDVOSB).

CBM has managed to maintain steady growth in the 40 plus years since its inception. Through economical hardship and natural disaster, CBM has managed to weather the storm. In

1977, CBM's headquarters was in the middle of the Johnstown Flood. While many businesses were closed or incapacitated for months, CBM was back in business serving customers in only 3 days.

CBM's largest customers were the Coal and Steel industries. In the mid to late 90's, the Bethlehem Company had ceased coal and steel production, and closed its mines and mills. This forced a lot of companies in the area to close as well.

CBM not only managed to keep its doors open through both events, it managed to maintain growth. Through all the turmoil and a major shift in the area's economy, CBM has not only pushed on, but is now considered one of the top distributors in the Northeast Region and has won multiple awards for exceeding in sales goals.

### **CAPABILITIES**

CBM has been a successful supplier and manufacturer of technology and office products for 40+ years. The company's capabilities include, but is not limited to these codes:

- 238210 - Electrical Contractors
- 334111 - Electronic Computer Manufacturing
- 423210 - Furniture Merchant Wholesalers
- 423420 - Office Equipment Merchant Wholesalers
- 423430 - Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
- 423690 - Other Electronic Parts and Equipment Merchant Wholesalers
- 425110 - Business to Business Electronic Markets
- 442110 - Furniture Stores
- 443120 - Computer and Software Stores
- 453210 - Office Supplies and Stationery Stores
- 532420 - Office Machinery and Equipment Rental and Leasing
- 541512 - Computer Systems Design Services
- 811212 - Computer and Office Machine Repair and Maintenance

### **CAPACITY**

CBM can handle all sizes of commercial and government jobs. The company also has a line of credit with a strong banking relationship and also can obtain credit on a project by project basis. We have logistics for shipping and servicing equipment nationwide.

### **FINANCIAL DATA**

Financial data available on request.

Duns Number: 0043696765

---

## KEY PERSONNEL

**Don Felix, President/CEO,** a Desert Shield and Desert Storm veteran, has over 16 years experience in the office technologies industry. He has been awarded Canon's National Top Dealer Award for the last 4 years and Canon's Top 10 National Solutions Provider award for the last 7 years, as well as being listed as one of the top 40 executives by a central PA newspaper. Mr. Felix is co-founder of the Felix Family adoption foundation with the community foundation for the Alleghenies.

**Matthew A. Romagna, VP Government Sales and Marketing,** has over 12 years of Government contracting, consulting, and computer experience. He currently has a Bachelor of Science degree in Marketing and is working on his MBA. Mr. Romagna spent four years working for the DOD under the Procurement Technical Assistance Program and became a level 3 certified Procurement Professional through the Association of Procurement Technical Assistance Centers, as well as having completed several training programs for both the Federal and private sectors.

---

# Coast to Coast K-9 & Security, Inc

---

2800 Lincoln Way, White Oak, PA 15131  
(412) 298-4028, 412 999 2172  
Fax: (412) 673-7129  
E-Mail: [jodiparo@aol.com](mailto:jodiparo@aol.com), [joeparo@aol.com](mailto:joeparo@aol.com)  
**Jodi R. Perozich, President**

## PROFILE

Coast to Coast K-9 Security, Inc (C2C) is a specialized Security company formed to meet the needs of the 21<sup>st</sup> Century. The company has its focus on providing canine security guards, training canines and their handlers, and breeding and developing canines for sale to US, state and local governmental security agencies. The company also offers traditional guard service. The Company was formed in January of 2002 to utilize the 20+ years of canine security experience of its owner Jodi Perozich. It provides canine security patrol for detection of explosive and narcotic contraband and armed/unarmed security at governmental & private functions.

C2C has recently developed a Boarding and Grooming Facility in White Oak, Pa. In addition to the traditional services offered by such a facility, pick up and delivery is offered.

C2C also has a professional services division focusing on 2 areas 1) facility services such as janitorial, landscaping and repairs and maintenance 2) professional services providing project management, auditing, and accounting and operations management and improvement for government and private contracts. C2C is experienced in managing worldwide projects, encompassing more than 100 professionals and multi-millions in revenue and expenditures.

## CONTRACTING EXPERIENCE

C2C has provided security services for Fortune 200 companies, the national transportation industry, and the U.S. Military.

## CAPABILITIES

### **Security Services - 561612, 561611**

Narcotic & Explosive Deterrent & Detection  
Canine Patrol Teams  
Armed and Unarmed Guards  
Investigative Services  
Protection Consulting

### **Facility Services -561210, 561730,561790**

Facility Support Services  
Janitorial  
Landscaping

**Professional Services - 541211, 541213, 541214, 541219,  
541618, 541616**

Project Management  
Auditing & Accounting  
Tax Preparation  
Payroll Services

#### **CAPACITY**

C2C has multiple avenues to address any contract obligations that the company would accept.

#### **FINANCIAL DATA**

Financial data available on request.

Duns Number: 131590437

---

#### **KEY PERSONNEL**

##### **Jodi R. Perozich - President**

Jodi has over 20 years experience in the Canine security field. She currently holds licenses from the ATF, DEA and the state of Pennsylvania for Private Detective and Security. She has trained with National and International Law enforcement agencies while working along side the U.S. Military. Her success is from her unrelenting drive for quality in all areas.

##### **Joseph D. Perozich - Managing Director**

Joe has over 25 years of diverse business experience including general management, operations, and audit and accounting experience. He has repeatedly demonstrated success in managing teams, projects and operations encompassing teams up to 100 professionals while being responsible for revenues and profitability exceeding \$45 million. Joe's interpersonal skills and common sense business approach allow him to foster a strong team environment from floor level operations to executive management thus effectively communicating issues, developing resolutions, and then implementing improvements.

---

# COGENT INFOTECH CORP.

---

1035 Boyce Road, Suite 108  
Pittsburgh, PA 15241  
(412) 835-2700  
Fax: (412) 774-1515  
E-Mail: [manu.mehta@COGENTinfo.com](mailto:manu.mehta@COGENTinfo.com)  
**Manu Mehta, President**

## PROFILE

COGENT is a national, award winning, full service IT consulting & services firm that has been delivering business and IT solutions to a diverse roster of clients in both the commercial and public sector.

Awards include TECH 50 Finalist Service Provider Category (Pittsburgh Technology Council, 2007 & 2009) and #7 Fastest Growing Technology Firm (Pittsburgh Business Times, 2009).

Certifications include 8a and SDB, MBE through the Commonwealth of PA & VA, and MBE through NMSDC

## WHY PICK COGENT

- Value proposition - Ensuring client satisfaction by delivering what we promise - on time, every time and within budget
- 82% repeat business fueled by word-of mouth referrals
- Strong partnerships with industry leading vendors ensuring End-to-End solution capability
- Access to top 10% talent with a employee retention rate of over 85%
- Agile Organization - Big enough to deliver, small enough to value your business
- Corporate philosophy - Integrity and trust in all our business relationships
- Quality Processes - Adherence to Six Sigma, ITIL and PMBOK methodologies

## DIVISIONS

Commercial, Public Sector, Healthcare IT

## CONTRACTING EXPERIENCE

COGENT believes in Progress through partnerships. In order to provide OPTIMUM technology solutions to our clients, we have strategically partnered with industry leading vendors in cutting edge technologies. Some of these partners are – Allscripts, HP, Software AG, SOA Software, and Teradata.

## LEADING CLIENTS

COMMERCIAL - Arcelor Mittal, Deloitte, Fiserv, Gateway, Lexmark, Merck, Reliant Energy, Software AG, ThermoFisher Scientific, Wells Fargo, World Bank

PUBLIC SECTOR - Battelle, Commonwealth of PA, VA, Department of Energy, GSA, Sybase, State of CA, FL, NY, OH, SC, WV

## CONTRACT VEHICLES - GWAC/IDIQ

Navy Seaport-E

NASA SEWP

ALLIANT SB

## LARGEST ENGAGEMENT

The *WORLD BANK* - Five (5) year, \$3.4 Million, fixed price contract to provide Remote Access Support & Services to over 9000 users in 23 countries.

## **CAPABILITIES**

COGENT is completely capable in completing projects for government and industry in the following classifications.

### North American Industry Classification System

423430 Computer and Computer peripheral Equipment and Software Merchant Wholesalers

443120 Computer and Software Stores

511210 Software Publishers

541511 Custom Computer Programming

541512 Computer Systems Design Services

541513 Computer Facilities Management Services

541519 Other Computer Related Services

541611 Administrative Management and General Management Consulting Services

541618 Other Management Consulting Services

561110 Office Administrative Services

561320 Temporary Staffing Services

518210 Data Processing, Hosting, and Related Services

611420 Computer Training

## **CAPACITY**

COGENT's has the capacity to handle projects up to \$25 Million.

## **FINANCIAL DATA**

COGENT's financial data is available upon request.

Duns Number: 141938386

---

### **KEY PERSONNEL**

Manu Mehta, President and Co-founder brings fourteen years of progressive techno-commercial experience in the Information Technology industry. He is committed to transitioning **COGENT** into a leading Information Technology firm. Manu has held various leadership positions in technology, sales, marketing and general management throughout his career. Prior to founding **COGENT**, he was responsible for developing and managing strategic relationships with various FORTUNE 500s in the United States, Asia Pacific and India. He holds a Bachelors degree in Mathematics and a Masters degree in Computers.

Nandan Banerjee, Sr.Partner and Co-founder

Scott Curtiss

Rich Bingham

Justin Acord

Annette Cord

---

# **CONSTRUCTION PERFORMANCE MANAGEMENT, LLC**

---

113 Castle Shannon Blvd, Pittsburgh, PA 15228

(412) 726-0454 Fax: (412) 726-0453

E-Mail: [dgonzalez@cpm-llc.net](mailto:dgonzalez@cpm-llc.net)

**Dale R. Gonzalez, Principal**

## **PROFILE**

**Construction Performance Management, LLC ('CPM')** assists owners, construction managers, and contractors with managing the time and economic factors effecting their capital construction projects. CPM provides construction and management consulting services to clients in areas critical to the successful completion of complex projects. These services include critical path scheduling, construction estimating, project schedule and cost control systems, contract claims analysis, productivity and performance evaluations, and the implementation of construction management information systems. Our project experience includes general building, heavy and highway, industrial, power generation, and environmental construction projects. In addition, CPM is applying our high level of service, skill and experience in the management and control of construction projects by now providing general contracting services. Headquartered in Pittsburgh, Pennsylvania, the firm serves clients in southwestern Pennsylvania and has worked on both national and international projects.

**Construction Performance Management, LLC is certified by the Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program. CPM is also certified under the Pennsylvania Unified Certification Program and Department of General Services as an MBE/DBE.**

## **CONTRACTING EXPERIENCE**

CPM has established a number of ongoing business relationships. These include: US Forest Service (Willow Creek ATV Trail, FR 262 Longhouse Scenic Drive: Jim Duckett 814-728-6257), Turner Construction (Westinghouse Office Complex, Presque Isle Downs Casino, Monongalia General Hospital, August Wilson Center: Bob Hennessey 412-255-5400), Johnson Controls (UPMC Children's Hospital: Bill McDonald 412-697-1290), P.J. Dick (Pittsburgh Penguins Arena, David L Lawrence Convention Center, Newark Ohio Vocational School: Jeff Turconi 412-462-9300), US Steel (Multiple Facility Upgrade Projects: Paul Ennis 412-675-7576), Lytle Construction Services (Ingomar UMC, Mt Lebanon Hoover and Washington Schools: Eric Lytle 724-327-1599), Joseph Jingoli & Son (Pittsburgh Mills Mall: Patrick Mahon 412-292-6607). Additional project experience and references are available upon request.

## **CAPABILITIES**

The firm provides products and services under the following NAICS Code classifications:

236220 Commercial/Institutional Building Const.	541611 General Management Consulting Services
237310 Highway, Street & Bridge Construction	238910 Site Preparation Contractors
541618 Other Management Consulting Services	238110 Poured Concrete Foundation and Structures
541330 Engineering Services	238120 Structural Steel and Precast Construction
541512 Computer Systems Design Services	238130 Framing Contractors
518210 Data Processing and Computer Services	238190 Other Foundation, Structure, and Exteriors
238310 Drywall and Insulation	238320 Painting and Wall Covering
236210 Industrial Building Construction	238350 Finish Carpentry Construction
237990 Other Heavy and Civil Engineering Const.	236115 New Single-Family Housing Construction

237110 Water and Sewer Line Construction

236116 New Multi-Family Housing Construction

## **CAPACITY**

CPM has a bonding capacity of \$750K.

## **FINANCIAL DATA**

Financial information is available upon request.

Duns Number: 08-185-1698

---

## **KEY PERSONNEL**

**Dale R. Gonzalez, Owner**, has twenty years of management, construction, and engineering design experience. Prior to starting CPM, Dale worked as a civil/geotechnical engineer, construction manager-scheduler, and management/litigation consultant. He has an MBA and BS in Civil Engineering from the University of Pittsburgh.

The mission of CPM is to offer its clients responsive, cost effective, value-added service to insure the successful completion of their projects.

---

## **COSMOS TECHNOLOGIES, INC.**

700 River Avenue, Suite 412  
Pittsburgh, PA 15212  
(412) 321-3951, Fax: (412) 321-3954  
[frederickdouglas@cosmostechnologiesinc.com](mailto:frederickdouglas@cosmostechnologiesinc.com)  
**Frederick Douglas, President**

### *PROFILE*

Cosmos Technologies, Inc. provides engineering, research and development, quality assurance (including data management), environmental, health & safety management services, and construction management services. These services can be further broken down into air quality management, water resources management, acid mine drainage systems research and design, geographic information systems, construction management, inspection & field services, data management and environmental engineering research and development.

Cosmos Technologies became SBA 8(a) certified in April 2002. Thus far the company has provided services to several clients in the private manufacturing production and institutional sectors. Our client base includes natural gas processing, electrical utilities, steel manufacturing, health care industry, pigment manufacturing, sewage wastewater treatment and the coatings industry. In addition, we are presently providing construction support services to the US Army Corp of Engineers (USACE)- Baltimore, Quality Assurance Inspection Services to the USACE- Huntington, and Research and Development (R&D) in recycling Integrated Gasification Combined Cycle (IGCC) by-products for the DOE/NETL laboratory. Cosmos Technologies has no maximum or minimum limits for project size.

Founded as a sole proprietorship in 1997 by Frederick Douglas, the company was incorporated as Cosmos Technologies, Inc. in 2000. The firm has established excellent relationships with large and small-size firms and continues to focus on business networking/ teaming as a strategy to achieve the best outcomes for our clients. Cosmos Technologies service philosophy is as follows: "We implement process knowledge to assist our clients achieve their environmental, safety, research & development, quality assurance management, and construction management objectives in a comprehensive framework, which reduces product loss, air, solid waste and wastewater pollution, and increases manufacturing, construction efficiency and overall environmental protection".

Cosmos Technologies, Inc. has a strong management team with diverse expertise in business management and accounting, engineering management, and environmental, health and safety.

**Cosmos Technologies, Inc is SBA 8(a) and DBE certified.**

## **CONTRACTING EXPERIENCE**

A number of the projects performed by Cosmos Technologies include the following: preparation of air permits for coatings and natural gas processing clients, conducted research and development on a process to treat and recycle steel mill waste, start-up and commission of a sewage "grey water" treatment process, prepared oil spill plans for a large gas processing manufacturer, conducted risk management assessment, conducted pollution prevention studies for two hospitals and prepared an environmental compliance program for an energy facility.

## **CAPABILITIES**

Cosmos Technologies, Inc. has the engineering and knowledge base to perform the following: Water Resource Management- stream restoration- erosion causes and control, bank and grade protection, sediment transport, erosion and sedimentation plans, overall watershed assessment and restoration plans, NPDES permitting, water re-use and recycle, water quality modeling, wastewater engineering; Acid Mine Drainage- conduct environmental impact studies, feasibility studies and implement innovative solutions; Geographical Information Systems (GIS)- development of base maps and data analysis using GIS; Construction Management- Inspection & Field Services- system start-up and commissioning, community outreach, public relations, project cost control and tracking, quality assurance and safety, general project supervision and shop drawing review and approval; Environmental, Health & Safety Engineering Management- site risk assessment evaluation and remediation (phase I and II), pollution prevention studies and program development, environmental and safety auditing, wetlands and other ecological studies, EPCRA reporting, brownfields projects; Air Quality Management- air dispersion modeling, continuous emission monitoring and source testing, indoor air sampling and risk assessment; Quality Assurance Management- data management and statistical process control and experimental design.

The following NAICS codes classify Cosmos Technologies, Inc services. These are as follows:

541620	Environmental Consulting Services
541330	Environmental Engineering Services
541710	Environmental Research and Development Laboratories or Services
541380	Environmental Testing Laboratories or Services
611430	Quality Assurance Training
541690	Safety Consulting Services
236220	Construction Management, Commercial and

Institutional Building  
237310 Construction Management, Highway, Road,  
Street and Bridge  
237110 Construction Management, Water and Sewer  
Line

#### **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 04-688-4222

---

#### **KEY PERSONNEL**

**Frederick Douglas, President,** brings over 20 years of president (CEO). he has effectively managed the growth of Cosmos Technologies, Inc over the past five years. His "Leadership Stance" is as follows:

- "To lead with integrity, creativity and fearlessness; to think cosmically- with the intent to create excellence- not human potential".
-

# CP ENVIRONMENTAL GROUP, INC.

---

1092 Fifth Avenue  
New Kensington, PA 15068  
(724) 594-1900  
Fax: (724) 339-1955  
E-Mail: [pcarpenter@CPEG-Inc.com](mailto:pcarpenter@CPEG-Inc.com)  
**Peggy L. Carpenter, President**

## PROFILE

The CP Environmental Group (CPEG) team has a solid history of providing quality and cost-effective environmental and construction services. We specialize in working with clients during renovations, acquisitions, and divestitures of environmentally impaired sites, as well as assisting with environmental compliance at operating facilities. We have contributed to the success of hundreds of redevelopment and compliance projects for our industrial, commercial, and government clients by providing a combination of technical excellence, practical experience, and responsiveness. In short, CPEG provides **business solutions for environmental challenges.**

CPEG's professional services have proven equally successful when provided individually, as outlined below, or as turnkey services to assist our clients with brownfield/greenfield redevelopment, commercial business expansion, or orphan property site closure:

- ◆ Asbestos Inspection and HazMat Surveys
- ◆ Asbestos / Lead Abatement and Demolition
- ◆ Construction Management / Materials Inspection
- ◆ Environmental Compliance Plans/Monitoring
- ◆ Hydrogeological Investigations
- ◆ Remediation Engineering Design, System Installation, O&M
- ◆ Risk Assessments
- ◆ Storage Tank Management
- ◆ Brownfield Management / Act 2 Site Closure
- ◆ Due Diligence / All Appropriate Inquiry (Phase I/II/III ESA, remediation, site closure)
- ◆ Geotechnical Consulting / Investigations
- ◆ Mold Inspection and Air Monitoring
- ◆ Remediation System Troubleshooting and Optimization
- ◆ Site Reclamation
- ◆ Waste Disposal Management, Facility Permitting and Compliance Monitoring

CPEG managers offer **over 100 combined years of professional experience** in meeting the environmental needs of our clients, providing these services throughout the Great Lakes and Mid-Atlantic Regions. Our diversity certifications include:

- **Women's Business Enterprise (WBE)** by the Women's Business Enterprise National Council.
- **Woman Business Enterprise (WBE)** by the Pennsylvania Department of General Services.
- **Pennsylvania Socially and Economically Restricted Business (SERB)** via qualifications.
- **8(a) Business Development** program participant by the U.S. Small Business Administration.

- **Small Disadvantaged Business (SDB)** by the U.S. Small Business Administration.
- **Disadvantaged Business Enterprise (DBE)** by the Pennsylvania Unified Certification Program (recognized by over 100 Pennsylvania government agencies, the Federal Aviation Administration, the Federal Highway Administration, the Federal Transit Administration and U.S. Department of Transportation).

In addition, the CPEG corporate office is located in a Pennsylvania Enterprise Zone and Federal Historically Underutilized Business (HUB) Zone. Our Mission Statement conveys the CPEG management approach:

*"CP Environmental Group associates are dedicated to exceeding the expectations of our clients by providing quality, responsive, cost-effective business solutions for their environmental challenges. We are committed to growing our company profitably, providing personal growth opportunities for our associates, and contributing to the betterment of our communities."*

## **CONTRACTING EXPERIENCE**

Our clients include insurance companies, banks, developers, major oil companies, federal and local government entities, transportation companies, industrial and commercial clients across the United States. In addition, we have performed prime contractor services for the Department of Veterans Affairs and Department of the Interior along with subcontract services for prime contractors to the U.S. Air Force Center for Environmental Excellence, Naval Facilities Engineering, and the U.S. Army. CPEG's federal contracting capabilities are now enhanced by our SBA-approved mentor/protégé agreement with an outstanding federal prime contractor.

## **CAPABILITIES**

CPEG managers offer **over 100 combined years of professional experience** in meeting the environmental and construction needs of our clients, providing these services throughout the Great Lakes and Mid-Atlantic Regions. CPEG offers technical depth including PG, PE, CHMM, REM, LRS, CPG, and asbestos certifications in multiple states. Our multi-disciplined Pittsburgh-office team has a wide variety of expertise including asbestos management, environmental science, engineering, geology, hydrogeology, and microbiology. CPEG routinely provides services under the following NAICS codes:

541330	Engineering Services
541620	Environmental Consulting Services
562910	Remediation Services
541690	Other Consulting Services
238910	Site Preparation Contractors

## **CAPACITY**

CPEG has the capacity and is fully capable of performing substantial public and private projects. Our full-time staff is complimented by our network of several part-time and contract employees that provide specialized services on a project-by-project basis. In addition, we have teaming arrangements in place with quality firms along with an SBA-approved mentor/protégé agreement that compliment our in-house capabilities, allowing CPEG to provide a broader list of services and staffing capability to our clients.

## **FINANCIAL DATA**

Financial data available on request.

Duns Number: 14-895-3909  
CAGE Code: 3W5K5

---

### KEY PERSONNEL

**Peggy L. Carpenter, Owner and President/Secretary/Treasurer,** applies her diverse technical and business background to identifying and implementing the most advantageous business solutions for our clients' environmental challenges. She has published and given technical presentations on environmental remediation methods and innovative site closure techniques at industry and technical society conferences/meetings including the API, NGWA, TPE, and PGS. In addition to her technical responsibilities, she has overall responsibility for quality assurance, business development and financial management at CPEG. Peggy earned her BS in geology, computer science and mathematics and has over 20 years of experience in the environmental field in technical, project management and office management positions. She holds certifications as a Pennsylvania PG, a West Virginia LRS, an AIPG CPG, an NREP REM, and a CHMM; has served in various offices including President of the AIPG Pennsylvania Section, on the National AIPG Advisory Board, and is Secretary of the 3 Rivers Chapter of ACHMM.

**Joseph G. Prokopik, Owner and Vice President,** offers over 30 years experience in the environmental field and is responsible for operations management, technical applications, quality control, safety, associate development and human resources at CPEG. Joe earned a BS in Mechanical Engineering from Penn State, and started his career in steel production/manufacturing, including first-hand project/plant engineering and management. His responsibilities included O&M of metal roll forming and electro-plating lines, chemical inventory controls, product quality, process efficiencies, waste disposal and minimization, permitting, regulatory compliance and agency reporting. In 1989, Joe began applying his plant environmental services experience via the consulting industry, and has since enhanced his environmental experience base with underground storage tank management/closure, remediation and brownfields redevelopment. Joe applies his diverse experience from both the client and the consulting perspective to provide business solutions to environmental challenges that meet or exceed our clients' needs and expectations.

---

# DCI LOGISTICS

---

P.O. Box 515, One Lane Road  
Carnegie, PA 15106  
Ph: (412) 429-8564 Fax: (412) 429-8313  
E-Mail: [craig@dcி-bing.com](mailto:craig@dcி-bing.com)  
Web: [www.dci-business-solutions.com](http://www.dci-business-solutions.com)  
**Craig Bingham, President**

## PROFILE

Diversified Commodities, Incorporated d/b/a DCI Logistics, was established in 1986. DCI provides a full line of industrial and **construction** related products including **electrical** and **carbon nano tubes**. DCI has also developed a multi-dimensional answer to your worldwide transportation needs. One such item to aid with your transportation needs, and have been used by the Department of Defense, is collapsible boxes with proprietary fasteners. Items are protected from the normal wear and tear of shipping.

The staff and management of DCI, along with its affiliates, have many years of service in the industrial and transportation arena.

**Diversified Commodities, Incorporated is certified by the Small Business Administration as a socially and economically disadvantaged firm under the 8 (a) program**

## CONTRACTING EXPERIENCE

Alcoa	Military Sealift Command
Bayer	N Y State EG & G
Cook County, IL	PA Dept. of General Services
Duquesne Light Company	PETC
Defense Supply Logistics	PJ Dick/Trumbull
Fujitsu	Pitney Bowes
Heinz USA	Schindler Elevator
Hershey Foods	University of Pittsburgh
Marshall Elevator	US Steel
METC	Weirton Steel

## CAPABILITIES

The firm provides products and services under the following NAICS classifications:

327320 – Ready-Mix Concrete Manufacturing  
423310 - Lumber, Plywood, Millwork & Wood Panel Merchant Wholesalers

423320 – Brick, Stone & Related Construction Material Merchant Wholesalers  
423330 – Roofing, Siding and Insulation Material Merchant Wholesalers  
423610 – Electrical Apparatus & Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers  
423850 – Service Establishment Equipment and Supplies Merchant Wholesalers  
425120 – Wholesale Trade Agents and Brokers

## **CAPACITY**

DCI can handle projects from 3K up to \$2 million

Duns Number: 155405277

---

## **KEY PERSONNEL**

Craig M. Bingham, President, holds a B.S. degree in Marketing and Transportation management from Syracuse University. Mr. Bingham holds membership in various organizations which has help to foster important relationships that allows his firm to pull from a strong network in various sectors.

---

## DYNACOM INDUSTRIES, INC.

---

900 Oak Street, Johnstown, PA 15902  
[814] 536-4491 Fax: [814] 536-5037  
E-Mail: [mwingate@dynacomindustries.us.com](mailto:mwingate@dynacomindustries.us.com)  
[kcondo@dynacomindustries.us.com](mailto:kcondo@dynacomindustries.us.com)  
Web: [www.dynacom.us.com](http://www.dynacom.us.com)  
**R. Marshall Wingate, President**

### PROFILE

DynaCom Industries, Inc.—located in HUBZone Census Tract No. “420210003” in the 12<sup>th</sup> Congressional District of Johnstown, PA—specializes in high-quality custom “build to print” wire harness/cable assemblies, small-to-medium-size precision machined metal parts for the Defense/Aerospace and Commercial industries, as well as providing solid waste collection services on military installations.

DynaCom earned *Approved Supplier* status from the U.S. Army and Kongsberg Defence & Aerospace AS, Norway after a rigorous qualifications process of wire harness/cable assemblies and integrated precision machined components under DynaCom’s initial \$2.2 million purchase order for CROWS protector series remote weapons stations. The U.S. Small Business Administration [SBA] certified DynaCom as 8[a] Small Disadvantaged Business [SDB], Our Quality Management System [QMS] is certified to ISO 9001:2008, and DynaCom is also a Registered manufacturer of Defense Articles: Directorate of Defense Trade Controls, U.S. Department of State [ITAR] and maintains U.S./Canada Joint Certification, Defense Logistics Service [DD2345].

### CONTRACTING EXPERIENCE

DynaCom has been in business for 12 years, establishing a number of ongoing mutually beneficial business and professional relationships in both the public and private sectors. DynaCom Industries is a valued supplier to several Lockheed Martin operations around the country: System Integration [*Owego, NY*], Missile & Fire Control [*Ft. Worth, TX*], Naval Electronics Surveillance Systems [*Moorestown, NJ* and *Syracuse, NY*], and Material Acquisition [*Orlando, FL*]. Customers include proven industry leaders such as Bell Helicopter Textron, Boeing, Concurrent Technologies Corp., DRS Laurel Technologies, Lockheed Martin, JWF Defense/Johnstown Welding & Fabrication, Kongsberg Defence & Aerospace AS, Kongsberg Defence Corporation, General Dynamics ATP, Naval Air Systems Control [NAVAIR] in Lakehurst, NJ, Martin-Baker America, Northrop Grumman, and Verizon Communications.

### CAPABILITIES

DynaCom provides products and services under the following NAICS Code classifications:

- 332312 Fabricated Structural Metal Manufacturing
- 332313 Plate Work Manufacturing
- 332322 Sheet Metal Work Manufacturing
- 332618 Other Fabricated Wire Product Manufacturing
- 332710 Machine Shops
- 332721 Precision Turned Product Manufacturing
- 334119 Other Computer Peripheral Equipment Manufacturing
- 334210 Other Communications Equipment Manufacturing
- 334290 Other Electronic Component Manufacturing
- 335929 Other Communication and Energy Wire Manufacturing
- 335931 Current-Carrying Wiring Device Manufacturing

335932 Noncurrent-Carrying Wiring Device Manufacturing  
336413 Other Aircraft Parts and Auxiliary Equipment Manufacturing

## CAPACITY

DynaCom's Johnstown facility in the 12<sup>th</sup> Congressional District – owned by DynaCom – is a 71,000 square-foot building with ample room available for any necessary future growth and expansion of operations. DynaCom had only been using approximately 30-40 percent of available square footage but recently completed a total renovation and 15,000-square-foot build-out of two new, dedicated wire harness/cable assemblies work areas, adding brand-new workstations and equipment/materials racks to accommodate staffing increases required over the next five years to support Kongsberg's \$1.6 billion contract award from the U.S. Army to produce their CROWS II Protector Series Remote Weapons Station in wide use in the warzones of Afghanistan and Iraq.

As part of the contract, Kongsberg also required that we build a dedicated state-of-the-art Electrostatic Discharge [ESD] workroom. Electrostatic discharge – a serious problem that may cause catastrophic device failure in field situations – can occur anywhere throughout the manufacturing, test, shipping, handling, or operational processes. It can damage electrical components so they fail immediately or result in latent damage that might escape immediate detection but cause the device to fail prematurely once in service.

DynaCom's bonding capabilities and credit references are available upon request. DynaCom is registered with CCR [Central Contractor Registration].

## FINANCIAL DATA

DynaCom's financial data is available upon request.  
DUNS Number: 023476588

---

## KEY PERSONNEL

**R. Marshall Wingate, President** – DynaCom's founding partner and majority shareholder with fifty-one percent ownership – brings over 35 years of management, sales, government relations, marketing, business planning, team building, and accounting experience. After a 27 year career with National Fuel Gas Distribution Corp., he formed DynaCom Industries in 1998. Mr. Wingate currently serves as Vice Chairman of the Board of Independent Health Association, a \$1.4 billion corporation and recently accepted an invitation to join the Advisory Board of Niagara Bank. He is a former Board Member of Medaille College; the Affiliate Board of Key Bank, Buffalo's third largest bank; United Way of Buffalo and Erie County; and former Commissioner of the Charter Review Commission for the City of Buffalo, New York. Mr. Wingate graduated from Niagara University, earning a BS in Business Administration, where he is a frequent guest speaker at the university's Business School.

**Thomas Yost, Senior Manufacturing Manager**, has more over 30 years manufacturing experience in the Defense/Aerospace industry including manufacturing/industrial engineering, program design, cost accounting, manufacturing processes, production, tooling, and fixturing, training, fabrication and texting, ISO 9000, and Lean Six Sigma. Some of his projects and responsibilities included programs such as the F-16 fighter jet; MD-11 and MD-80 aircraft; Q65 and Q70 radar systems; C130 Hercules turboprop transport aircraft; MH-53E and CH-53E derivative aircraft; and FATS I, FATS II, and FATS III interactive weapons design systems. He earned degrees in Industrial Engineering Technology from Pittsburgh Technical Institute, PA and Business Administration from National University in San Diego, CA.

**Kathleen Condo, Marketing Manager/ITAR Officer** has more than 25 years of professional marketing experience. After completing her junior year as an English/Political Science major at St. Francis College in Loretto, PA, she joined the Army's Intelligence Branch [INSCOM] with tours of duty at Ft. Devens, MA, Ft. Bragg, NC, and 3 years in Misawa, Japan. In addition to her Top Secret with SCA mission duties, she served as Command Briefer to visiting high-ranking U.S. military officers and civilians, Public Affairs Officer, and Protocol Officer. She completed course requirements through the University of Maryland and earned her Bachelor's degree while in Japan. After leaving the Army, she was Marketing Manager of the Social Studies product line for Holt, Rinehart & Winston – a national educational publisher in Austin, TX – before returning to Johnstown and joining DynaCom in 1999.

---

# EAGLE DESIGN, INC.

---

436 Butler Street, Pittsburgh, PA 15223  
(412) 781-0119 Fax (412) 781-2165  
E-Mail: [eagleddesign@aol.com](mailto:eagleddesign@aol.com)  
**Andrew J. Rios, President**

## PROFILE

Eagle Design, Inc. was incorporated in 1998 by Company President, Andrew J. Rios. Eagle Design provides a full range of construction services to both the public and private sectors. The company furnishes a complete line of general, mechanical, electrical, and design build construction services as well as facility maintenance services and has demonstrated considerable experience and competency in general, electrical, plumbing, and mechanical construction services. Eagle Design has separate union labor agreements with the carpenters, laborers, electricians, and plumbers trade unions.

Eagle Design has performed work as both a prime contractor and subcontractor on federal and state facilities, and private institutions. Eagle has performed projects located in Pennsylvania, West Virginia, New York, and Delaware. We have completed various renovation projects, as well as specialized installations. Our commitment is to provide qualified personnel and a dedicated management team to efficiently complete both small and large-scale construction projects and facility maintenance contracts. Eagle Design has no minimum project size and can handle projects in excess of \$10 million.

**Eagle Design, Inc. is certified by the Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program.**

## CONTRACTING EXPERIENCE

Eagle Design, Inc. has established a number of ongoing customer relationships in the public and private sector. Projects completed include: lab, office, and building renovations for the Department of Energy; cemetery expansions for the National Cemeteries; nurse call, security systems, fire protection systems, lab renovations, building demolition, and electrical distributions systems for the Veterans Administration; lab renovations and sewer line replacement for the Centers for Disease Control; dock renovations and mechanical upgrades for General Services Administration; fire protection systems, building/roof repairs and electrical distribution upgrades for the Naval Support Activity Center; building renovations, upgrade heating and air conditioning systems, stream bank work for the Army Corps of Engineers, Letterkenny Army Depot; facility maintenance and janitorial services for commercial customers; to name a few.

## CAPABILITIES

Eagle Design has successfully completed projects for federal and state agencies, and commercial clients. The company's capabilities include, but are not limited to non-residential general construction, including industrial buildings and warehouses, plumbing, heating and air conditioning, electrical, carpentry, roofing, siding, stream bank and dam restoration, and facility maintenance. Eagle Design performs work in the following North American Classification System (NAICS).

233310 General Construction Industrial Building and Warehouse	235520 Floor Laying
233320 General Construction, Non Residential	235610 Roofing, Siding and Sheet
Metal	
235210 Specialty Contractor N.E.C.	235910 Structural Steel Erections
561611 Site Security	235420 Concrete Work
234910 Communication and Power Line	235930 Excavation Work
234930 Heavy Construction	235950 Installation of Building

Equipment	
235920 Glass and Glazing Work	235940 Demolitions
235110 Plumbing, Heating and Air Conditioning	561621 Security System Services
235310 Electrical Work	235420 Drywall, Acoustical &
Insulation	
235410 Masonry and Stone	235510 Carpentry Work
235430 Terrazzo, Tile & Marble Work	561210 Facilities Support Services

## CAPACITY

Eagle Design, Inc. has established bond lines to meet their construction capacities.

## FINANCIAL DATA

Financial data available upon request.

Duns Number: 01-919-2470

---

## KEY PERSONNEL

The president of Eagle Design, Inc., **Andrew J. Rios**, a LEED Accredited Professional, has over 20 years of experience in the construction industry as both a design engineer and a contractor. He graduated from Pennsylvania State University with a Bachelor of Science: Mechanical Engineering degree in 1986. His knowledge and hands-on management style provides the company with the leadership required and technical competencies to compete successfully in the construction industry.

Eagle Design, Inc.'s mission is to build a reputation as a quality contractor that has the ability to complete projects in a timely, efficient and cost effective manner.

---

# ETOVIA SYSTEMS, INC.

---

8001 Lingay Drive, Allison Park, PA 15101  
(412) 606-2252 Fax: 815-846-7483

E-Mail: [info@etovia.com](mailto:info@etovia.com)

Web: [www.etovia.com](http://www.etovia.com)

**Bala Kumar, President**

## PROFILE

**Etovia** provides **System Engineering** services and **Information Technology** solutions to our customers in the government and the commercial sector.

Through advanced technology, highly qualified team of professionals, hands-on knowledge, and effective systems engineering approach, Etovia delivers state-of-the-art solutions in an affordable, cost effective manner. The major emphasis of our company has been to combine the technical competency of our talented system engineers and software professionals with appropriate business knowledge and domain specific experience. Integrity, professionalism, enthusiasm and commitment to getting the job done are key to our success.

**Etovia** has the system engineering experience in several key domains. We have the capability to perform different functions of a complete system integration program and to support various phases of the system-engineering life cycle.

- System architecture
- Requirements Analysis, Specification
- System Design and Implementation
- Project Management
- End-to-end Resources for Programming, Testing and Maintenance

**Etovia Systems, Inc. is certified by the Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program.**

## CONTRACTING EXPERIENCE

Available upon request.

## CAPABILITIES

**Etovia Systems, Inc.** provides the following services in the following NAICS codes:

- 541511 - Custom Computer Programming Services
- 541330 - System Engineering Services

## **CAPACITY**

Bonding and credit information is available upon request.

## **FINANCIAL DATA**

Financial data is available upon request.

Duns Number: 07-775-3114

---

## **KEY PERSONNEL**

**Bala Kumar**, Director of Technology, holds a MS Degree in Engineering and has an extensive background in System Engineering domain. He has over 15 years of experience in Software Systems and Information Technology.

Through advanced technology, highly qualified team of professionals, hands-on knowledge, and effective systems engineering approach, Etovia delivers state-of-the-art solutions in an affordable, cost effective manner. The major emphasis of our company has been to combine the technical competency of our talented system engineers and software professionals with appropriate business knowledge and domain specific experience.

---

# **FCG SOLUTIONS, INC.**

---

241 Fourth Avenue  
Centennial Building  
Pittsburgh, Pennsylvania 15222  
Office: (412) 263-3801  
Fax: (412) 202-2268  
E-Mail:  
[corporate@fcgsolutions.com](mailto:corporate@fcgsolutions.com)  
Web Site:  
[www.fcgsolutions.com](http://www.fcgsolutions.com)  
**Shelley Uku, President**

## **PROFILE**

FCG Solutions is recognized as a professional, administrative, and technical contract personnel company built on the skills and expertise of goal-oriented professionals whose primary focus is to deliver consistently superior service and performance. At FCG Solutions, we use all of our capabilities - experience, expertise, and resources - to create value for our clients. At FCG Solutions, we continually enhance our service capabilities, relying on efficiencies brought by changes in technology and innovations.

## **HUMAN RESOURCES DIVISION**

Through our Human Resources Division, FCG Solutions' core offering is effective and cost efficient placement of employees in moderate to long-term assignments, ensuring they are aptly trained and eager to work. In doing so, FCG Solutions improves the employees' long-term employability, reduces costs for the client, and establishes FCG Solutions as the employer of choice for its clients. We are able to help clients manage the day-to-day professional, administrative, and technical hiring, placement, and management needs by removing employee related issues while saving our clients money and time. Our team has an excellent understanding of the employment market in dealing with our private and public sector clients enabling us to respond accurately to our client's needs.

## **Our Services**

We offer a service that carries employers through the various stages of an employee selection process. Our package includes:

- Recruitment
- Resume analysis
- Interviews
- Skills testing and assessment
- Drug Testing
- Training
- Reference checks, criminal record checks and security clearances
- Employment manuals
- Employee orientation
- Payroll, payroll taxes, direct deposit, and benefits
- Employee rewards
- Payroll checks and direct deposit

- Ensure time and attendance through telephone or internet-based time card systems
- Insurance
- Follow-up, evaluation, and performance reviews

Our services are provided to public and private sector clients in Pennsylvania, West Virginia, Maryland, New York, and Virginia. We offer temporary and long-term contract personnel services as follows:

- **Administrative** - Secretaries, word processors, paralegal/legal secretaries, office and financial clerks, receptionists, data entry operators, call center agents, and customer service representatives.
- **Professional** - Engineers, accountants, financial and cost analysts, and researchers.
- **Information Technology** - Software consultants, network engineers, project managers, and system engineers.
- **Material Handling** - Warehouse specialists, forklift operators, and assembly technicians.
- **Health Care** - Medical claims processors, medical claims examiner, claims preparation clerks, claims appeals representatives, therapists, medical assistants, and medical secretaries.
- **Mail and Copy Center Support** - Mail image operators, mail room support clerks, copy clerks, and internal couriers.

**FCG Solutions is certified by the Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program.** FCG Solutions is also certified by the Pennsylvania Department of General Services as a minority and women's business enterprise. FCG Solutions is certified as a Minority/Woman/Disadvantaged Business Enterprise with the Allegheny County Department of Minority, Women, and Disadvantaged Business (Commonwealth of Pennsylvania)

#### **CONTRACTING EXPERIENCE**

FCG Solutions has established a number of business relationships in the public and private sectors. Specifically, FCG Solutions has provided services to the U.S. Department of Energy (West Virginia), U.S. Department of Defense (Virginia, Maryland, and Pennsylvania), The Pittsburgh Mills Galleria Mall, Allegheny County Housing Authority, the Housing Authority of the City of Pittsburgh, Allegheny County Department of MBE/WBE, a health services company, affordable housing and non-profit housing developers, retailers, and general contractors.

#### **CAPABILITIES**

561110 Office Administrative Services  
 541513 Computer Facilities Management  
 561210 Facilities Support Services  
 561310 Employment Placement Agency  
 561320 Temporary Help Services  
 561491 Other business support services  
 56179 Other Services Related to Buildings and Dwellings  
 541610 Management Consulting Services

#### **CAPACITY**

FCG Solutions is fully insured and has lines of credit. Additional credit can be obtained on a project-by-project basis. FCG Solutions has the capacity to handle substantial public and private projects. The Company has the ability to expand its operations, as needed, to perform any contract it is awarded.

Duns Number: 04-282-5740

---

**KEY PERSONNEL**

**Shelley Uku, President,** brings a wealth of experience to FCG. She holds a B.S. in marketing (cum laude) from Hampton University and J.D. from Cleveland State University. She is licensed to practice law in Pennsylvania and New York and is a licensed real estate broker in Pennsylvania. Prior to forming FCG Solutions, Ms. Uku served as an Assistant Vice President & Senior Attorney with the Federal Home Loan Bank of Pittsburgh. Ms. Uku is a member of the board of directors of the American Red Cross, Holy Family Institute Foundation and is a member of the Women Presidents Organization. Ms. Uku has been honored as the Minority Small Business Person of the Year by the U.S. Small Business Administration (Pittsburgh District) and has been chosen as one of Pennsylvania's 50 Best Women in Business.

---

# GELLA, LLC

---

*600 Franklin Street*

*Johnstown, PA 15901*

*(814) 539-6687      Fax: (814) 539-4026*

*E-Mail: [jyothi@gella-llc.com](mailto:jyothi@gella-llc.com)*

*Web: <http://gella-llc.com/>*

*Dr. Jyothi Gella, President*

## **PROFILE**

Founded in 2004, Gella LLC is a U.S. SBA **8(a) certified, woman-owned, small disadvantaged** corporation which offers the following services:

Custom Computer Programming Services:

- \* Application Development;
- \* Design & Analysis;
- \* Database Development;
- \* Web hosting;
- \* Independent Verification and Validation (IV&V);
- \* IT Accessibility and Assistive Technology Training & Consulting;
- \* Training

Computer and Electronic Product Manufacturing:

- \* Software and Hardware procurement;

Health Care Services:

- \* Primary Care Health services;
- \* Health IT;

Gella LLC's clients include the state government and companies in the health care industries. Some specific clients are:

- \*University of Pittsburgh Medical Center;
- \*Penn Highlands;

**Gella LLC is a Pennsylvania LLC corporation and a 100% woman-owned business. Gella LLC is also certified by the U.S. Small Business Administration as an 8(a) and Small Disadvantaged Business (SDB) firm.**

## **CONTRACTING EXPERIENCE**

Gella LLC has contracted with organizations in both the private and public sector. Gella LLC can perform both fixed price and time and materials contracts.

## **CAPABILITIES**

Gella LLC's can perform work under the following NAICS codes:

**541511 Customer Computer Programming Services**

**541512 Computer Systems Design Services**

**541611 Administrative Management and General Management Consulting Services**

**561110 Office Administrative Services**

**621111 Health Care Services**

## **CAPACITY**

Gella LLC has the capacity to handle projects in the field of health care, software programming, COTS product procurement, and architectural service. Gella LLC has capability to procure credit.

## **FINANCIAL DATA**

Gella LLC can provide financial data upon request

**DUNS: 170417674**

---

## **KEY PERSONNEL**

**Dr. Jyothi Gella, Owner and President**, has 15 years experience in health care. She holds a M.D. degree. She has management experience to execute projects.

---

## **I.D. RITTER JR. COMPANY, INC.**

---

15208

7008 Bennett Street, Pittsburgh, PA

(412) 362-8100 Fax: (412) 362-8200

Email: ira.ritter@verizon.net

**Ira D. Ritter, Jr. President**

### **PROFILE**

I.D. Ritter Jr. Company Inc. was formed in 2001 by company owner, Ira D. Ritter, Jr. The company incorporated in 2005.

The company provides a full range of commercial painting services to both the public and private sectors. We have completed various renovation and new construction projects.

Our commitment is to provide qualified personnel and a dedicated management team to efficiently complete both small and large scale projects.

I.D. Ritter Jr. Company, Inc. is certified by the Small Business Administration as a socially and economically Disadvantaged Business under the 8(a) Program.

The Company is also certified as an MBE through the Pennsylvania Department of General Services and the Allegheny County Pennsylvania Unified Certification Program (PAUCP).

### **CONTRACTING EXPERIENCE**

I.D. Ritter, Jr. Company, Inc. has established a number of ongoing client relationships in the industry. Projects completed included but are not limited to: Allegheny County Morgue, August Wilson Center, Century Building, Penguins' Consol Energy Center, East Liberty Place North, Carnegie Liberty East Liberty Branch, Equitable Resource Headquarters, Garfield Commons, Grandview Apartments and Clubhouse, North Hills Highlands, Hill House Kaufman Center, John Frazier Hall, Market Square Place, YMCA Market Square, Zone 3 Police Station, The UPMC Headquarters at USX Towers, UPMC Childrens Administrative Office Building, Carnegie Library-Hill District, The Encore (18 story, 151 luxury units), Shadyside condominiums, Crescent Court, Liberty Park, Fairmont Senior Housing, Bedford Dwelling Housing Complex (147 units), Lincoln Larimer Community Center, Continental 2 Level Garage, Monroe Meadows Townhouses, Penney Supportive Housing, Renovations: Homestead 11 story High-Rise Apartment Buildings A, B, C and D, RIDC Park Office Buildings, Sharp's Terrace Housing Complex, various UPMC jobs and Pittsburgh Public Schools, Renovation and Addition to Mifflin Elementary, McClure Johnson Elementary.

Government Jobs included Fort Nessesity, VA Hospital, and the National Energy Technology Lab.

## **CAPABILITIES**

We have successfully completed a project in excess of \$650,000.00. I.D. Ritter, Jr. Company has successfully completed projects for Federal and State agencies, as well as, commercial clients. The company is capable of performing any commercial interior and exterior painting and wall covering projects.

The company performs work in the following North American classification system (NAICS):

236210 Industrial Building Construction  
238230 Painting and Wall Covering

## **CAPACITY**

Bonding capacity will be furnished upon request.

The Company participated in a Sheltered Bond Program which provides Bonds up to \$1 Million for construction projects in Allegheny County.

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 127756547

---

## **KEY PERSONNEL**

Ira. D. Ritter, Jr. President, has 31 years of experience in the painting industry. He graduated from Tuskegee Institute in 1980 with a BS Degree in Business Administration. His knowledge and hands on management style provide the company with the leadership required and technical competencies to successfully compete in the painting industry.

Anthony Watson, Chief Estimator, has 22 years experience in the construction industry. He is a graduate of the University of Pittsburgh, School of Civil Engineering.

Louise Craighead-Jenkins, Office Manager, has 40 years experience in Business Administration, Financial Accounting and Office Management, including 17 years in Small Business Development, Proposal/Grant Writing and Human Resources. She has a BS Degree in Business Administration and a Certificate in Communications from the University of Pittsburgh.

The mission of I.D. Ritter Jr., Company is to build a business with a reputation based upon a solid foundation of beauty, integrity, trusts and strong work ethics. The Company employs Journeymen and Apprentice Painters through the International Union of Painters and Allied Trades, District Council No. 57.

---

# **JANITORIAL RESOURCES INC.**

---

533 Marshall Ave., Pittsburgh, PA 15214  
Ph.: (412)323-2002 Fax:: (412) 323-2002  
E-Mail: [janitorialresources@verizon.net](mailto:janitorialresources@verizon.net)  
**Anthony R. Brown Jr., President**

## **PROFILE**

Janitorial Resources is a Building Maintenance Firm headquartered in Pittsburgh, Pennsylvania. The company provides a complete of services for our customers which consists of: janitorial, carpet cleaning, tile floor care, window washing, construction cleanup, snow removal, solid waste removal and recycling. Janitorial Resources, Inc. also has a Property Management Division that provides Heating Ventilation Air Conditioning (HVAC) services.

**Janitorial Resources is certified as an 8a and HubZoned Firm within the Federal Government and as a Minority Business Enterprise (MBE) with the State of Pennsylvania, the City of Pittsburgh, and Allegheny County.**

## **CONTRACTING EXPERIENCE**

Since 1999, Janitorial Resources Inc. has gained experience as a firm in servicing both government agencies and private sectors such as commercial office buildings, schools and other institutions, industrial warehouses and medical centers.

Janitorial Resources Inc. owns and operates its own garbage, roll off and snow removal trucks. We have access to a complete line of solid waste and recycling equipment such as: compactors, balers and refuse containers from sizes 1 yard to 42 yards.

We have a complete line of janitorial equipment to provide a full service of cleaning for our customers.

## **CAPABILITIES**

Janitorial Resources has provided services in the following NAICS codes:

561720 Janitorial Services  
562111 Solid Waste Collection  
238220 Plumbing, Heating, and Air-Conditioning Contractors

## **CAPACITY**

Janitorial Resources has established a relationship with National City and Citizens Banks. We hire and have access to sub contractors for jobs we feel a little extra help is needed. Our employees range from 3-25 depending on job availability and are well trained in many areas of services.

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 11-342-7293

---

## **KEY PERSONNEL**

Anthony R. Brown, Jr., President, has over 30 years of experience in the janitorial field and over 5 years in the HVAC field. Mr. Brown's mission is to complete all projects in a timely and in an efficient manner for all of our customers.

---

# JoD Contracting, Inc.

---

206 5th Street, Donora, PA 15033  
(724) 823-0172 Fax: (724) 823-0178  
[jodcontractinginc@comcast.net](mailto:jodcontractinginc@comcast.net)  
**Santos Maldonado, President/CEO**

## PROFILE

JoD Contracting, Inc. is a construction firm with offices in Charleroi and Fayette City, Pennsylvania. The business was established in 2003 as an S Corporation. We operate as a specialty contractor primarily involved in building commercial and industrial buildings. Services offered but not limited to include; New and renovation work, interior/exterior wood and metal stud framing, insulation, drywall, drywall finishing, acoustical ceilings, painting, doors and hardware to finish carpentry. JoD Contracting, Inc. has an agreement with the Greater Pennsylvania Regional District Council of Carpenters to provide a ready source of skilled labor.

In the short time we have been in business, JoD Contracting has been able to procure excellent relationships with our clients and have proven ourselves to be goal oriented by finishing projects on time and within budget. We welcome the opportunity to prove to future clients that our success as a Minority Contractor continues to be attributed because of our employees, their experiences in the industry and our overall work ethic.

**We also provide the benefits of satisfying the requirements for Minority participation because JoD Contracting, Inc. is certified as a:**

**(MBE) Minority Business Enterprise**

**SBA 8(a) U.S. Small Business Administration**

**(SDB) Small Disadvantaged Business certified businesses.**

**(MBE/DBE) by the Pennsylvania Department of General Services**

**(PAUCP) Allegheny County Port Authority, City of Pittsburgh Schools, PennDot, SEPTA**

**(PRMPC) –Pittsburgh Region Minority Purchasing Council**

## CONTRACTING EXPERIENCE

JoD Contracting, Inc. is a new construction firm in the Western Pennsylvania area. Although a young corporation, Santos Maldonado, President and CEO has in excess of 20 years, Construction Experience in all phases of commercial, industrial, heavy and highway construction. We continue to work on several different projects.

Most recent projects completed were:

**CDC Sound Wall, West Mifflin, CDC Elevator Renovation, West Mifflin, VA Fence and Stairs, Aspenwall, VA Privacy Fence, Aspinwall, Lake Lynn Pre-engineered Steel Building, Fairchance, Allegheny County Morgue Laboratory Casework, Pittsburgh, Allegheny County Morgue Doors, Frames, and Hardware, Pittsburgh**

Current Projects:

**DOE/NETL Site work for Modular Trailer, DOE/NETL Gas Alarms**

## CAPABILITIES

JoD Contracting, Inc. has provided services in the following NAICS codes:  
**236115** New Single-family Housing Construction (except Operative Builders)  
**236116** New Multifamily Housing Construction (except Operative Builders)  
**236118** Residential Remodelers  
**236210** Industrial Building Construction  
**236220** Commercial and Industrial Building Construction  
**238110** Poured Concrete Foundation and structure Contractors  
**238130** Framing Contractors  
**238170** Siding Contractors  
**238190** Other Foundation, Structure and Building Exterior Contractors  
**238290** Other Building Equipment Contractors  
**238310** Drywall and Insulation Contractors  
**238320** Painting and Wall Covering Contractors  
**238340** Tile and Terrazzo Contractors  
**238350** Finish Carpentry Contractors  
**238390** Other Building Finishing Contractors  
**238990** All other Specialty Trade Contractors  
**332323** Ornamental and Architectural Metal Work Manufacturing  
**423220** Home Furnishing Merchant Wholesalers  
**423310** Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers  
**423320** Brick, Stone, and Related Construction Material Wholesalers  
**423330** Roofing, Siding and Insulation Material Merchant Wholesalers  
**423390** Other Construction Material Merchant Wholesalers  
**423610** Electrical Apparatus and Equipment, Wiring Supplies and Related Equipment Wholesalers

## FINANCIAL DATA

Financial data available upon request.  
Duns Number: 14-550-5900

---

## KEY PERSONNEL

**Santos A. Maldonado, President**, being a Union carpenter for 20 years from Local Union #84 and a former member of Local 1058 Heavy and Highway Laborers Union. Santos advanced from performing the physical work to job foreman shortly after completing the carpenter apprentice program. This experience has afforded the opportunity to calculate materials and manipulate work crews to finish projects on time and within the allotted budget. He has coordinated this work with architects, general contractors and subcontractors. This also allowed him to manage not only the costs of job materials but, the costs of labor. Breakdown the cost of materials and labor to do a cost analysis of each project was also part of the position.

After working as a foreman for a few years, the opportunity arose to work for the Greater Pennsylvania Regional Council of Carpenters as a Business Agent. In this capacity, Santos was responsible for members of Local Union #84 in Washington, Fayette and Green counties. It was his responsibility to manage this workforce and maintain work for this membership. This was done by working with the Greater Pennsylvania Regional Council of Carpenters signatory contractors. Labor management relationships were the key to success, which allowed the Local Union to grow by 12%. This job consisted of all aspects of business management from working with manpower, contractors, and mediation, to negotiation of contracts.

**Jodi L. Maldonado, Vice-President, Treasurer/Secretary,** Owned and operated FCS Services. FCS Services was a subcontractor to Xerox Corporation where engineering copiers were refurbished. Her key activities included, consolidate and streamline business practices for an 80,000 sq. ft. Warehouse / refurbishing facility. FCS was responsible for inventories with over a million parts, hiring and training, accounts payable, accounts receivable, and payroll. Jodi managed 28 employees and controlled budgets up to \$5 million. The skills acquired from Xerox have afforded her the knowledge to plan, organize and maintain the overall administration of JoD Contracting, Inc.

# KORYAK CONSULTING, INC.

---

2003 Kinvara Dr.  
Pittsburgh, PA 15237  
1-866-4-KORYAK  
Fax: (412) 364-6601  
E-Mail: [sramanathan@koryak.com](mailto:sramanathan@koryak.com)  
Web: [www.koryak.com](http://www.koryak.com)

**Suresh Ramanathan, President & CEO**

## PROFILE

KORYAK is a high caliber **management and information technology consulting firm** that brings significant “Big Five” experience to its clients. It is incorporated in the state of Pennsylvania with its headquarters in Pittsburgh. KORYAK also has offices in Detroit, Michigan and Newark, Delaware. Its service lines include: Business & IT Strategy, Program and Project Management, Business Process Reengineering, Supply Chain Optimization, Custom Software Development, ERP Implementation, Systems integration, Data Warehouse and E-Business.

KORYAK has been the consultancy of choice for HIGHMARK, CBIZ, the Pennsylvania Department of Health, Housing Authority of City of Pittsburgh, PPG Industries, Eaton Corporation, ALCOSAN, PENNDOT, Carnegie Mellon University, Pittsburgh Parking Authority, Marconi, MARC USA, 3 Rivers Wet Weather and DQE Enterprises.

KORYAK was awarded 2 major awards:

- 2007 Minority of Business of the Year from MBOC
- 2007 Supplier of the Year for PA, NJ and DE from MSDC

KORYAK also happens to be a minority company certified by the State of Pennsylvania, Delaware, and New Jersey. Nationally KORYAK is certified by the National Minority Supplier Diversity Council (through the Pittsburgh Regional Minority Purchasing Council - PRMPC) and maintains the Federal Government 8(a) Certification.

## CAPABILITIES

KORYAK partners with its clients to solve complex business problems. Our professionals leverage innovative technologies along with decades of experience to deliver results for our clients. We are a high-performing group that can take a vision and make it happen to help meet your program objectives. KORYAK excels at providing the most value for every consulting dollar - at each and every encounter.

KORYAK 's software division offers two major “Off the Shelf” products: Bar code driven inspection software and a work flow approval engine.

We provide a wide range of services that can be grouped into the following areas:

- Business Strategy Development
- Operations Enhancement
  - Operations Strategy
  - Supply Chain Management
  - Customer Relationship Management
- E-Business Integration

- Oracle Application Implementation
- Outsourcing
- Information Technology Strategy
- Systems Development and Integration
- Interactive Bar Code Applications

The firm has been approved to perform work in the North American Industry Classification System (NAICS codes) as per the following list:

541511 Custom Computer Programming Services  
 541512 Computer Systems Design Services  
 541519 Other Computer Related Services  
 541611 Administrative Management and General Management Consulting Services  
 541614 Process, Physical Distribution, and Logistics Consulting Services  
 541618 Other Management Consulting Services

## CAPACITY

KORYAK can take on projects with values up to \$30 million by leveraging its existing cash reserves. KORYAK accepts Government credit cards.

## FINANCIAL DATA

- Financial data available upon request.
- Duns Number: 12-818-8948

---

## KEY PERSONNEL

**Suresh Ramanathan**, President & CEO, brings over 20 years of experience in several industries including manufacturing, energy and electronics. He holds an MBA from Penn State's Smeal College of Business Administration and an MS from the University of Miami. Suresh left Deloitte Consulting as a Senior Manager to co-found KORYAK. Prior to entering the consulting industry, he gained valuable experience working for ALCOA, Penn State's Center for Health Policy Research, and BPL India.

**Dilip Kuchipudi**, EVP & CTO, is an Oracle-certified Professional having over 20 years of experience in the public and private sector, covering the manufacturing and information technology industries. Dilip was with Deloitte Consulting, and spent the past 12 years focusing on IT project management, process redesign and system implementations. He has been involved with numerous custom Oracle development projects and Oracle Applications implementations.

**William Estright**, Vice President of Business Solutions, has 15+ years of experience in the manufacturing, energy, and financial industries as both a consultant and operational manager. He gained experience working for Ariba, Deloitte Consulting and Price Waterhouse, and his skills include developing business strategies, and making operational improvements and supply chain enhancements based upon advances in technology. He is a graduate of Brown University and Carnegie Mellon's Graduate School of Industrial Administration. Bill also has a secret security clearance for the Department of Defense.

---

# **MCFARLAND TECHNOLOGY, INC.**

---

*4395 Old William Penn Highway*

*Murrysville, PA 15668*

*(724) 699-3841      Fax: (866) 823-1543*

*E-Mail: [info@mcfarlandtechnology.com](mailto:info@mcfarlandtechnology.com)*

*Web: [www.mcfarlandtechnology.com](http://www.mcfarlandtechnology.com)*

***Barbara McFarland, President***

## **PROFILE**

Founded in 2002, McFarland Technology, Inc. (McFarland) is a U.S. SBA 8(a) certified, woman-owned corporation which provides software engineering services.

McFarland's service areas include:

Software Engineering using Microsoft .NET Technologies:

- \* Web & Windows Application Development
- \* Mobile Application Development;
- \* Database Development (SQL Server & Oracle);
- \* Enterprise Application Integration;

Independent Verification and Validation (IV&V);

IT Accessibility and Assistive Technology Training & Consulting; and

Software Engineering Training

McFarland's clients include the state government and companies in the health care, metals, utilities, and information technology industries. Some specific clients are:

- \*University of Pittsburgh Medical Center;
- \*PA Bureau of Enterprise Architecture;
- \*Allegheny County Sanitary Authority;
- \*Blair Strip Steel Company;
- \*PEP Systems, Inc.; and
- \*PA Office of Vocation Rehabilitation

McFarland employs a rigorous software engineering process. We are practitioners of the Software Engineering Standards of the Institute of Electrical and Electronics Engineers (IEEE), the Capability Maturity Model (CMM) as defined by the Software Engineering Institute (SEI) of Carnegie Mellon University, the Microsoft Solutions Framework (MSF) and other industry standards and practices that are recognized by the American Society of Quality (ASQ).

**McFarland is a Pennsylvania S corporation and a 100% woman-owned business enterprise (WBE). McFarland is certified through the Commonwealth of Pennsylvania's Department of General Services as a WBE. McFarland is also certified by the U.S. Small Business Administration as an 8(a) and Small Disadvantaged Business (SDB) firm.**

## CONTRACTING EXPERIENCE

McFarland has contracted with organizations in both the private and public sector. We have management experience with both fixed price and time and materials contracts.

McFarland has been contracting with agencies of the Commonwealth of Pennsylvania since its inception. Our work with Pennsylvania agencies has been, primarily, in the areas of Independent Verification and Validation (IV&V) and IT Accessibility (Section 508 compliance).

McFarland is an approved vendor on the Commonwealth of Pennsylvania's Master IT Services ITQ 481350. We are authorized to provide both software engineering and IV&V services.

Our work in the private sector has been with firms in health care, steel manufacturing, utilities, and information technology. For those firms, we have provided Web and Windows application development, mobile application development, database development, IV&V services and software engineering training.

## CAPABILITIES

McFarland's capabilities include work that can be performed under the following NAICS codes:

- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541519 Other Computer Related Services
- 541614 Process, Physical Distribution, and Logistics Consulting Services
- 611420 Computer Training
- 511210 Software Publishers

## CAPACITY

McFarland has the capacity to handle substantial public and private software engineering projects. McFarland currently has a line of credit. Additional credit can be obtained on a project-by-project basis.

## FINANCIAL DATA

McFarland can provide financial data upon request

Duns Number: 13-589-2276

---

## KEY PERSONNEL

**Barbara McFarland, Owner and President**, is a Microsoft Certified Solution Developer (MCSD) with 20 years of experience in information technology, both in Administrator (CNA) and a Microsoft Certified Professional (MCP) in both Visual C++ and Visual Basic. She holds a B.S. degree in Economics.

---

# NICOS CONTRACTING CO., LLC

---

146 Grant Avenue  
Pittsburgh, PA 15209  
(412) 821-1227  
Fax: (412) 821-2217  
E-Mail: nicos.contracting@verizon.net  
**Nickolas J. Beckas, Owner**

## PROFILE

Nicos Contracting Co., LLC is a general construction company with its location in Pittsburgh, Pennsylvania. Our services range from foundation work to roofing with a specialty in interior/exterior renovations, drywall, carpentry, and painting.

Nicos Contracting Company, LLC was founded in January of 1994 as a sole proprietorship and moved to LLC status in January of 2006.

We have prided ourselves in establishing a good rapport with our clients by completing all jobs in a professional and timely manner.

## CONTRACTING EXPERIENCE

Since 1994, we have provided a range of construction services as a general contractor to Allegheny County Housing Authority, Trafford Municipality, Pittsburgh Public Schools, City of Clairton Public Library, Gally Construction, Clayworth Mechanical, American Contracting Ent., South Allegheny School District, and Duquesne City School District. 911<sup>th</sup> Airlift Wing, Department of Interior-OSM, National Park Service

## CAPACITY

Nicos Contracting provides the following services. Bonding and credit information is available upon request. Within the past three years, Nicos Contracting has tripled in size in man power and bonding capacity.

## CAPABILITIES

235430	Tile, Marble, Terrazzo and Mosaic	235510	Carpentry
235930	Excavation	235610	Roofing
234110	Concrete (e.g. Roads, Highways, Sidewalks)	235610	Electrical
235420	Drywall, Plastering, Acoustical and Insulation	235520	Flooring
235910	Concrete Reinforcement Placement	235710	Concrete Contractors
235210	Painting and Wall Covering	235110	Plumbing
235940	Wrecking and Demolition		
235990	All Other Special Trade Contractors		

## FINANCIAL DATA

Financial data available upon request.

Duns Number: 008646239

---

## **KEY PERSONNEL**

Nickolas J. Beckas, Owner, has over 18 years of onsite field experience. Nick Beckas oversees all projects to ensure that jobs are completed with the highest level of quality, craftsmanship and satisfaction.

---

# **NORTHWIND ENGINEERING, LLC.**

---

105 Main St., PO Box 232, Shelocta, PA  
15774

Phone: (724) 354-2941 Fax: (724)  
354-2951

E-Mail: [darcia@northwindeng.com](mailto:darcia@northwindeng.com)

**Darcia North Wind, President/Owner**

## **PROFILE**

Northwind Engineering, LLC. (Northwind) is a general construction contractor with its operations based in Shelocta, Pennsylvania. We also have locations in St. Louis, MO; Portland, ME; Ralston, WY; and Warren, PA. A wide variety of services are offered.

The company began in December of 2002 as a Pennsylvania Limited Liability Company. Most recent revenues at year end 2010, is approximately \$ 20,000.000. Northwind has been providing services for federal and commercial contracts for over eight years. We have proven our ability to work across the continental United States, Guam, and Iraq. We have offices, personnel, and equipment resources nationwide.

Northwind's Managing Member and majority owner is Ms. Darcia North Wind, a tribal member of the Chippewa Cree Indian Tribe from the Rocky Boy Reservation in Montana. Northwind, as a Women-Owned, Native American firm, was accepted in June 2006 as a participant in the United States Small Business Administration 8(a) program. In addition to this certification, Northwind is a HUBZone Certified firm located in Indiana County, Pennsylvania.

## **CONTRACTING EXPERIENCE**

As an experienced 8a certified firm, Northwind has worked with a wide variety of prime contractors and federal commercial clients. We have proven our ability to perform contracts across a wide spectrum of services to meet our customer's needs.

**Construction Services.** Northwind's construction professionals and craft personnel are available to complete new building construction and renovation. Northwind's construction and renovation experience includes numerous government agencies and commercial customers within the United States and Iraq.

**Equipment Services.** Northwind provides equipment sales, equipment rentals, and operated equipment services with company owned equipment. These services are available throughout the United States.

**Facility Management and Maintenance Services.** Northwind's facilities management program ensures the status ready condition requirements of government facilities are met. Northwind also provides various facility maintenance services to many locations across the United States. We offer facility management and operations, repair upgrades, owner representation, construction management, and building construction services.

**Transportation Services.** Northwind has in-house truck transportation that may be used independently or combined with rail equipment for the most efficient and cost effective transportation needs. We also offer packaging and logistics and transport of many different materials, including: contaminants, biologicals, excavated materials, debris, and equipment.

**Technical Services.** Northwind provides widespread technical services and

resources such as staff augmentation, proposal and plan writing, estimating, safety management, quality control management, NPDES permit application, safety management, quality control management, technical consulting, and professional engineering services. Northwind has a proposal group and professional engineers dedicated to these services.

**Wetlands and Forestry Services.** Northwind offers wetland and forestry services including wetland remediation, wetland construction, noxious weed spraying, tree and vegetative management and non-native invasive species removal and/or management. Northwind has provided these services across the United States for the USDA Forest Service, National Park Service, Bureau of Reclamation, and others.

**Excavating and Earthwork Services.** Northwind can complete the most difficult of earthwork and excavating services. We provide excavation, mine reclamation, water division, property cleanup, site development, and utility installation. We have provided road and bridge construction for the USDA Forest Service, USACE, and BLM including the installation of a bridge at over 10,000 feet in the Rocky Mountains.

**Trail, Road, and Bridge Services.** Northwind has constructed numerous bridges, roads, and trails of various surface types through-out the United States. Northwind has completed hundreds of miles of road and trail resurfacing and grading. In addition to standard surfaces (wood, dirt, gravel, rock, concrete, asphalt), Northwind installed the first of its kind driving surface aggregate (DSA) road for Allegheny National Forest. Northwind was also the first Pittsburgh District, 8a firm to be approved and bonded for a Design/Build construction of roads and bridges for military training purposes.

**Emergency Response.** Northwind provides an answer to emergency situations when disaster strikes. We offer hurricane disaster response, forest fire response, earthquake response, blizzard response, emergency spill response, and industrial accident response. Our mobile clerical support units offer 24 hours a day, 7 days a week services that include publications, binding, mass printing, specialty prints, and full size drawing plotting.

**Communication Services.** Northwind is experienced in the installation of communication towers, shelters, and communication power. We work with communication industry leaders such as PEPRO, Thermobond, and Sabre Communications, all of which are our preferred communication vendors. Our specialty is tower and shelter delivery and erection in remote locations of the country.

**Radiological Services.** Northwind provides radiological abatement services such as testing, removal, excavation, transportation, disposal, and clean up to support the removal of hazardous and radioactive materials. Northwind has provided these services to the DoD, DOE, and USACE regarding various FUSRAP sites.

**Environmental Remediation Services.** Northwind has extensive environmental services through packing and truck transport, site loading, waste management, safety, and sampling investigation. We provide environmental services consisting of environmental compliance, environmental restoration, environmental conservation, and pollution prevention.

**Mine Reclamation Services.** Northwind has the in-house heavy equipment and proven personnel to complete the most challenging mine reclamation projects. Our services include heavy earthwork, access construction, sink hole remediation, adit and portal construction, and acid mine drainage nationwide.

## **CAPABILITIES**

Northwind has proven our ability to meet a wide range of challenges for our customers and continue to look for increasing our capabilities. We have provided a wide range of services from rail and truck transportation of radioactive and hazardous materials, technical construction management support,

equipment sales and direct construction management. With direct industry experience and a strong management staff, Northwind has continued to show strong, but controlled growth. In the past eight (8) years of our existence, Northwind has focused on strengthening our customer base and positioning for future growth.

### **CAPACITY**

The following is a short list of our many NAICS Codes:

<b>237990 – Other Heavy and Civil Engineering Services</b>	562910-Remediation
541690 – Other Technical Consulting Services	236220-
Commercial/Institutional	
237110 – Water and Related Structures Construction	Building
Construction	
488210 - Support Activities for Rail Transportation	562112-Hazardous
Waste Collection	

Northwind has a \$6,000,000 aggregate bonding line, \$2,000,000 single occurrence. Northwind maintains \$7M General Liability Insurance, \$5 Million Pollution, Professional, WC, and Auto. Northwind maintains a \$1M line of credit.

### **FINANCIAL DATA AVAILABLE ON REQUEST**

**DUNS Number:** 12-4365243

### **KEY PERSONNEL**

Darcia North Wind, EMT: Managing Member and Majority Owner, Ms. North Wind is a Chippewa Cree American Indian from the Rocky Boy Reservations in MT. Ms. North Wind attended the University of Montana and has over 25 years experience of professional experience. Ms. North Wind began her career with the US National Forest Service and has worked for successful contractors such as URS, Shaw E&I, Hayward Baker, and Judy Company. She was one of the founding members and director of the Boys and Girls Club of Great Falls, MT. Her resume includes various management and training certifications including USACE CQM, EMT, and significant OSHA safety certifications. In addition to her management responsibilities at Northwind, Ms. North Wind provides direct field professional services and has been involved with projects for DOT, USDA Forest Service, US Air Force, and USACE.

Derek Rhodes, PE, PG: Mr. Rhodes is the General Manager and responsible for direct project management. Mr. Rhodes has over 20 years of experience with a MS in Geological Engineering from the University of Mississippi and a BS in Geological Engineering from the University of Missouri, Rolla. Mr. Rhodes has extensive experience with USACE, DOE, Air Force, USDA Forest Service, and commercial clients.

## NOVEL GEO-ENVIRONMENTAL, LLC

*171 Montour Run Road,*

*Moon Township, PA 15108*

*(412) 722-1970 Fax: (412) 722-1929*

*E-Mail: aveltri@ngeconsulting.com*

***Amy L. Veltri, President***

### PROFILE

Novel Geo-Environmental, LLC (NGE) is an environmental and geotechnical consulting firm established in 2002. Led by an experienced management team, NGE provides quality geotechnical and environmental services to a wide range of clients, including industry, engineering firms, construction contractors, and public sector clients. Our management staff includes professional engineers, geologists, and supervisors with experience in a broad range of technical disciplines.

### CONTRACTING EXPERIENCE

NGE has completed numerous projects in three primary fields, as outlined below:

- **Environmental Engineering** - NGE has completed various environmental compliance projects for industrial clients including air permitting and compliance, water and wastewater permitting and compliance, regulatory compliance audits, spill plans (SPCC), environmental reporting (Tier II, emissions inventory, Form R, biennial hazardous waste reporting), and environmental training. Additional environmental projects include development of ISO 14001 compliant Environmental Management Systems and waste classification efforts.
- **Environmental Remediation/Construction** - NGE staff has completed various projects for industrial and private companies that have included soil and ground water investigations, construction of soil and ground water remedial systems, and treatment system operation and maintenance programs.
- **Geotechnical Engineering** - NGE has completed various geotechnical engineering projects for both the public and private sectors that have included bridge and building foundation investigations, highway and airport geotechnical design, landslide analysis and remedial design, retaining wall analysis and design, mine subsidence investigations, forensic and insurance investigations.

### CAPABILITIES

NGE's capabilities (listed by NAICS Codes) include but are not limited to:

541330 - Environmental & Construction Engineering Services

541380 - Geotechnical Testing Laboratories or Services

541620 - Environmental Consulting Services  
562910 - Environmental Remediation Services

### **CAPACITY**

**NGE** has a line of credit issued by our bank, and has established an excellent credit record with all of our material and equipment vendors/suppliers and subcontractors.

### **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 12-126-7277

### **KEY PERSONNEL**

**Amy L. Veltri, P.E., BCEE, President,** is a licensed Professional Engineer in Pennsylvania and West Virginia with a Bachelor of Science and Master of Science degree in Civil Engineering. Ms. Veltri has over twenty years of experience as an environmental and civil engineer in consulting and industry, and is currently serving as the president of NGE. Her experience includes extensive management of personnel and large projects, including management of project schedules, scope of work, and budgets. Personnel management includes selection of project staffing, staff reviews, and mentoring. She has significant experience in air quality for various industrial clients including Title V permitting and compliance, emissions inventories and control technology assessments. Mrs. Veltri has completed numerous multi-media regulatory compliance audits and Phase I site assessments and has assisted industrial clients with NPDES permit compliance including completion of DMR's and permit renewal and

negotiation. As a certified 14001 Lead Assessor, Ms. Veltri has assisted clients with the ISO 14001-registration process. Ms. Veltri has also completed general construction monitoring services including density testing and concrete testing.

**John E. Nottingham, P.E., Vice President** is a licensed Professional Engineer in West Virginia with a Bachelor of Science and Master of Science degree in Civil Engineering. Mr. Nottingham has served as lead Geotechnical Engineer on numerous government and commercial design and construction projects. His responsibilities on these projects include direction and coordination of all geotechnical engineering activities. Duties on these projects have included foundation investigation report production, foundation and retaining wall design, fill embankment and cut slope design, dam design and analysis, slope stability analysis, pavement design, design of drainage systems, supervision of subsurface drilling programs, field activity coordination, laboratory data computation and processing, performance of field work, client relations, and supervision of staff and project level geotechnical engineers.

**Brad Waldron, QEP, CHMM, Vice President** has over 13 years of experience performing and managing work in the environmental industry and is currently serving as Vice President of NGE. He has successfully managed staff, budgets, and performance on large projects for both private and public sector clients. Demonstrated experience leading dozens of multimedia environmental compliance audits for numerous types of industry. Strong experience in providing RCRA and waste compliance management services to heavy industrial and manufacturing clients. Developed waste management programs to assist clients with maintaining compliance. Assisted industrial clients with ongoing wastewater compliance including NPDES permit renewals, wastewater treatment plant construction/startup, and agency negotiations for both stormwater and

wastewater situations. Experienced in air quality for industrial clients including Title V permitting, minor source permitting, permit by rule, compliance management, and emissions inventories. Managed projects related to site contamination, assessment remediation, and compliance liabilities for existing owners and buyers as part of property transactions. Performed and managed toxic release inventory evaluations and compiled the associated reports for numerous facilities. Served as environmental compliance staff for businesses that do not have a full time person dedicated to that role. Clients serviced range from small manufacturing facilities to large heavy industrial sites including steel manufacturing and oil refining.

**Chuck E. Montgomery, P.G., Project Manager,** is a licensed Professional Geologist in Kentucky. Mr. Montgomery has served as Project Geologist on numerous projects for clients in private industry as well as for state and federal agencies. He has performed a variety of roles in various projects from office management activities to coordination of field activities. Duties on these projects have included foundation investigation report production, mine subsidence evaluation and assessment, supervision of subsurface drilling programs, field activity coordination, laboratory data computation and processing, performance of fieldwork, client relations, and supervision of staff.

---

# NURELM, INC.

---

15401

40 Iowa Street, Uniontown, PA

430-0492

(724) 430-0490

Fax: (724)

E-Mail: [mona@nurelm.com](mailto:mona@nurelm.com)

Web: [www.NuRelm.com](http://www.NuRelm.com)

**Mona McGraw, President/COO**

## PROFILE

**NuRelm, Inc.** is an Internet software firm that has developed an integrated suite of online Web site content management and e-learning software (LCMS - learning content management systems) for the government and private sectors. NuRelm also develops a wide array of custom Web applications, Web sites, and Flash-animated front ends for e-learning tools and other Web based applications, with a primary focus on e-government initiatives. Headquartered in the Pittsburgh region, the firm currently has an established, loyal base of both private sector and government clients from a wide variety of government agencies and industries.

Founded in 1999 as a partnership, the company was incorporated in 2001. NuRelm has established excellent relationships with prime contractors and has proven to be a capable, reliable, cost-effective source for Java-based Internet software and related services, including award-winning Web site design. NuRelm's client base is divided between public and private sector business. The firm has supplied its Internet software and related services on a variety of federal, state, and local government projects. NuRelm has no minimum or maximum limits on project size.

NuRelm has a highly experienced management team with many years of expertise in Java-based Web application/software development. All NuRelm products are built on the cross-platform compatible J2EE platform. NuRelm's software and custom Web applications interact seamlessly with most other software. The firm's integrated suite of Internet software is easily extensible for custom needs.

**NuRelm holds SDB, 8(a), and HUB zone federal designations under the SBA program. NuRelm also holds SERB and MBE/WBE Pennsylvania state certifications.**

## CONTRACTING EXPERIENCE

NuRelm has established a number of ongoing relationships in both the public and private sector. Some examples of recent NuRelm projects include: The sale and installation of NuContent (NuRelm's online content management software) and a Web site re-design for the Maryland National Guard, the sale and installation of NuContent to five Pennsylvania state entities (three projects with the Department of Community and Economic Development, two projects with the Department of Education), the sale of NuContent to the city of Pittsburgh, and the sale of NuContent to 20 local government municipalities in the state of Pennsylvania.

NuRelm recently launched its new e-learning suite, Osmosis, and already has two high profile clients in the e-learning arena: the National Flag Foundation and the Watson Institute. The National Flag Foundation ([www.americanflags.org](http://www.americanflags.org)) uses Osmosis on its [www.young-patriots.org](http://www.young-patriots.org) Web

site to offer a visually engaging, animated, interactive learning experience designed to teach children about American history. The Watson Institute is using Osmosis to cost-effectively educate its mental health professionals who are required to take continuing education credits throughout the year. Enabling individual Watson employees to take their training online, any time, from any Internet-enabled computer, is a drastic time/cost savings to the institution.

## **CAPABILITIES**

NuRelm's capabilities cover the entire spectrum of Java-based prepackaged and custom Web application development, Flash Animation, and interactive Web site design, with special emphasis on e-learning, online content management, and e-government initiatives that utilize NuRelm's robust suite of cross-platform compatible Web-based software products, including NuContent (an enterprise quality content management system), NuSearch (an internal Web site search engine with bulls eye results), and Osmosis (robust, highly customizable, online learning content management software suite).

511210 Software Publishers (NuContent, NuSearch, and Osmosis)  
541511 Custom Computer Programming Services (Custom Programming and Web Site Design Services)  
541519 Other Computer Related Services (Software Installation and Integration Services)  
611420 Computer Training (Software Application Training for NuRelm Software)  
518210, 514210 Data Processing Services, Web Site Hosting, Related Services  
454111, 454110 Electronic Shopping (Building E-commerce Web Sites)  
518112, 514199 Web Search Portals (Development of Web Search Portals)

## **CAPACITY**

NuRelm, Inc. has the capacity to handle all sizes of commercial and government Web application/Web design projects, with a special focus on Java-based e-government and e-learning initiatives. In this era of cost cutting and downsizing, NuRelm has the unique ability to harness the power of the Web to perform a wide variety of tasks online in less time with less money than many offline alternatives. The pressing need to cut costs and improve productivity has resulted in a rapid adoption of NuRelm's Internet software products and related services. NuRelm's special area of Internet expertise combined with its government certifications, make it an attractive vendor or partner well suited to a wide array of Java-based Internet initiatives. NuRelm's unique business model has made it an attractive subcontractor for technology/consulting firms that wish to gain access to small business/8(a)/HUB zone set-aside contracts, in addition to being a preferred vendor for government entities who are pursuing various e-government initiatives.

NuRelm is currently seeking a mentor to participate in the 8(a) Mentor-Protégé program. Ideally, NuRelm's Mentor firm would be an entrenched prime federal government contractor with a focus on information technology that has established clients with a need for Java-based Web applications, specifically in the e-learning/e-government software arena.

## **FINANCIAL DATA**

NuRelm is a profitable firm with an established client base. Financial data is available upon request.

Duns Number: 02-675-4866

---

### **KEY PERSONNEL**

Sam Shaaban, CEO, is a well-respected software developer/entrepreneur who holds a BS in Electrical Engineering/Mathematics and an MBA in Operations Management/Finance. While performing an internship as part of his academic scholarship at Syracuse University, Sam wrote a software program that saved General Motors approximately \$3 million per year in identifying defective car parts before they left the assembly line. Later, while working as an engineer for IBM, Sam patented a process for identifying defective computer chips that has saved IBM over \$35 million to date. Sam went on to found NuRelm, a firm that specializes in developing cross-platform compatible Web-based software that saves companies millions of dollars per year in operational costs while boosting productivity. Other key employees include Mona McGraw, President/COO and Heather Jewell, Manager of Planning and Administration.

---

# PAYTON & ASSOCIATES

---

101 East Aaron Drive, State College, PA 16801

Ph: (814) 404-4049 Mobile: (814) 404-9988

Fax: (814) 238-3204

E-Mail: [paytonpi@uplink.net](mailto:paytonpi@uplink.net)

Website: [www.paytonpi.com](http://www.paytonpi.com)

**Richard C. Payton Jr., Owner/Director**

## PROFILE:

Payton & Associates is an investigative and contract security agency based in central Pennsylvania and specializing in various contract security needs as well as in-depth criminal and civil investigations. The agency also provides detailed background investigations for any and all types of potential employees and job applicants.

Established in 1986 as Payton Investigation and Security, the agency underwent a name change and re-vamping in the year 2000 upon receiving its Minority Business Enterprise status through the Department of General Services with the Commonwealth of Pennsylvania, in several select codes: Credit Investigation, Criminal Justice Consultant, Claims Investigations & Appraisal, Investigative Services and Security as well as a number of other security and investigation related codes. Having been in the business for some 25 years, Mr. Payton is well versed in the security field, and has been a consultant for a number of security agencies across the Commonwealth of Pennsylvania, as well as running his own security agency. Payton & Associates also specializes in Executive Protection Services, and has access to highly professional personal armed and unarmed to accommodate the needs of corporate officials as well as experience with high ranking military officers, dignitaries and government officials.

Payton & Associates takes pride in the fact that they are always trying to maintain a competitive edge, and have receive training in specialize fields with regard to terrorism, and terrorist acts. Payton & Associates recently completed Specialized Law Enforcement training classes in the following training regiments. Intermediate Responds for Expanding Incidents-ICS 300, Law Enforcements Response to Weapons of Mass Destruction, Incident Response to Terrorist Bombings, and Prevention and Response to Suicide Bombings Incidents. All of these were received through the Northeast Counterdrug Training Center through a Homeland Security grant to The Tripwire Operations Group. Payton & Associates believes in maintaining professionalism at all times and the need to provide that professionalism to its clients every minute of every hour of every day they are actively working for a client.

Payton & Associates success has been the direct result of owner, Richard C. Payton Jr. understanding his client's needs. With a combined total of some 40 years military, law enforcement and security background he is well in tune with the modern day security needs as well as the investigative techniques required to complete a successful criminal or civil litigation. His respect for knowledge in the field also lead to him becoming a security instructor with the Crime Law & Justice program in the College of Liberal Arts at the Pennsylvania State University, where he is still a member of the Occupational Assessment Review Board for applicants seeking certification in the field, and he also serves on the Protective Services Advisory Committee for The Central Pennsylvania Institute of Technology.

**Payton & Associates, recently received status as a social economically disadvantaged service connected disable veteran, minority owned firm under the 8(a) program of the Small Business Administration. (June 2007)**

## **CONTRACTING EXPERIENCE:**

Payton & Associates has extensive experience in both the private and public sectors, with armed and unarmed security operations. Payton & Associates has consulted and provided security at the federal and state levels as well as colleges and universities across The Commonwealth. Payton & Associates recently ended it's (3) year contract providing security at the prestigious Flt 93 Memorial under the jurisdiction of the National Park Service. As we ended that contract we then secured a (5) year contract with The Army Corps of Engineers facility at Neville Island in Pittsburgh. (Effective January 1<sup>st</sup>, 2011) Pa. Payton & Associates also provides a number of armed and unarmed security related services to The Pennsylvania State University to include specialized services for ESPN Game Day with the Fox and ABC TV networks. Additional information is available upon request.

## **CAPABILITIES:**

Payton & Associates can supply armed and unarmed security personnel and or investigative services on a 24 hour basis 365 days a year based upon immediate contract needs and time allotments. We pride ourselves in being able to respond to our clients needs and getting services online as quickly and effectively as possible. After all this is the service industry and services is our goal.

561611 Investigation Services;      561612              Security Guard & Patrol Services

## **CAPACITY:**

Payton & Associates through its affiliate relationships, has the capacity to supply services nationwide. That includes, but is not limited to security services, executive protection, or investigative and background services.

## **FINANCIAL DATA:**

Financial data available upon request.

---

## **KEY PERSONNEL**

**Mr. Richard C. Payton Jr. Owner/Director:** is a Vietnam veteran who served with the 1<sup>st</sup> Cavalry Airmobile Division. Upon completion of his military service, he joined the State College Bureau of Police services as a Criminal Investigator. With his military and law enforcement experience he entered the security field with a Para-military mind set. Mr. Payton's combine 37 years of experience has lead to the success of his agency. Mr. Payton is the current President of the Pennsylvania Association of Licensed Investigators, as well as being a member of The National Association of Legal Investigators, The National Council of Investigators and Security Services, The American Association of Industrial Security, and The International Intelligence Network, to name a few. Mr. Payton has been appointed a Special Investigator for the United States Investigation Service. As stated Mr. Payton is a firm believer in knowledge and education and has worked hard at obtaining as much training and certifications that he can to stay on the cutting edge of knowledge and technology in the security field. That includes numerous certifications from a number of colleges, universities and training institutes. Therefore he is well versed in financial matters, organizational and operational matters as well as human resources as they relate to the security and investigative industries.

# PROFESSIONAL LIMOUSINE SERVICE

---

330 Linden Street,  
McKees Rocks, PA 15136  
(412) 331-2524 Fax: (412) 331-2523  
E-Mail: [plslimo@verizon.net](mailto:plslimo@verizon.net)  
**Paul K. Brown, President**

## PROFILE

**Professional Limousine Service** recently relocated to a larger facility. Our garage and offices span a total of 16,000 sq. ft. We provide a variety of services i.e., limousine service, employee shuttle, event transportation, local messenger & delivery service, and light vehicle fleet-maintenance. Our services cover the entire state of Pennsylvania with a population of 12,281,054 over 460058 sq. miles and are available 24 hours a day 365 days per year.

**Professional Limousine Service's** mission is to exceed your expectations. We intend to be the most reliable and efficient transportation source in the industry. We make customer service our number one priority. We're emphatic on chauffeur training, preventative maintenance, clean vehicles, and most of all client satisfaction. We intend on being in the top 5 leading limousine services in the tri-state area.

**Professional Limousine Service** believes that our services will permit you to devote a greater level of energy and resources to your core business endeavors. A custom transportation / maintenance package can be tailored to your specific requirements in a cost effective manner. Our certifications include Federal 8(a)/SDB, Port Authority, and Pennsylvania Unified Certification Program.

## CONTRACTING EXPERIENCE

**Professional Limousine Service** client list consist of local Hospitals, Universities, Fortune 500 Companies, National Transportation Companies, and the local private individuals in the tri-state area.

## CAPABILITIES

NAICS Code:

485320	Limousine Service
485999	All other transit & ground passenger transportations
811111	General Automotive Repairs
541850	Mobile Advertisements

## **FINANCIAL DATA**

Data available upon request.

Duns Number: 94-976-7453

---

### **KEY PERSONNEL**

Paul K. Brown is 100% shareholder of the company. The company was incorporated in Pennsylvania in November 1996. The company was started with one vehicle and we currently operate over 22 vehicles.

---

# PROVIDER RESOURCES, INC.

---

2005 West 8<sup>th</sup> Street, Suite 208

Erie, PA 16505

814.450.5914

814.456.5524 FAX

*skeoughhartz@provider-resources.com*

*www.provider-resources.com*

**Shawn Keough-Hartz, CHMBE, CEO/President**

## PROFILE

Provider Resources, Inc. (PRI), located in Erie, Pennsylvania, is an 8(a) Certified, woman-owned small business. Acting in belief that her principles and commitment could lead to positive change in healthcare, the President and CEO, Shawn Keough-Hartz, CHBME, reorganized PRI in 2003 as an entity with exactly that mission. Ms. Keough-Hartz continues to lead PRI with her thorough understanding of a complex and rapidly-changing national healthcare industry. From its corporate culture of compliance to its mission of providing superior healthcare services by its highly-qualified and experienced staff, PRI has clearly identified itself as a leader in the application of innovative and reliable problem-solving approaches for the healthcare industry.

Grounded in integrity, PRI is equally committed to building trust-based partnerships with clients by providing project-specific expertise through standardized processes to support research & review, analysis, and education. PRI saw its inception in 1986 with strategic growth that led, ultimately, to its incorporation in 2003. PRI's executive team—drawing inspiration and direction from its CEO—has mobilized its corporate passion and desire to make a difference in healthcare by instilling clinical and fiscal integrity into the system on all levels. As the company has matured, it has developed programs that benefit medical providers, insurance carriers, and governmental programs.

The PRI team comprises healthcare experts with a varied range of specialties, such as medical review, healthcare policy, quality improvement, compliance and integrity, investigations, legal review, data analysis, Medicare and Medicaid programs, healthcare claims pricing and validation, educational development and training, and conference planning. PRI continues to assemble an outstanding team of licensed, board-certified physicians on its Physicians Review Panel, currently representing 32 medical specialties. PRI understands how to collaboratively meet the industry's need for improving quality while lowering costs, which enables PRI to find and reduce clinical & financial fraud, waste, and abuse. PRI's corporate offices are located in Erie, PA, yet it employs its experts on the national level. Because of this flexibility, PRI leadership is able to quickly identify, recruit and retain its highly-qualified and specialized staff from anywhere in the country. As a team, PRI staff offer invaluable insight and expertise to fulfill almost any client requirement.

## CONTRACTING EXPERIENCE

PRI is currently contracted with agencies and companies such as the Centers for Medicare & Medicaid Services (CMS), the United States Postal Service Office of the Inspector General (USPS-OIG), the National Institutes of Health (NIH), the Veteran's Administration (VA), and SafeGuard Services (SGS). For CMS, PRI holds contracts for RAC Validation, the Medicare Improvements for Patients and Providers Act, Medicaid Integrity Education and Training, and the Medicaid Modernization: Multi-State Collaborative project. At NIH, PRI holds a contract for clinical case examples for the National Health Records Project, while for USPS-OIG PRI is contracted for Workers' Compensation Medical Review. PRI is, further, contracted with SGS for both its Eastern and Pennsylvanian Benefit Integrity Support Centers.

## CAPABILITIES

PRI is always seeking contract opportunities under the classifications:

- 541611 General Management Consulting Services
- 541990 All Other Professional, Scientific and Technical Services
- 541720 Research and Development
- 611430 Professional and Management Development Training
- 813920 Professional Organization
- 541720 Research and Development
- 561920 Convention and Trade Show Organization
- 541512 Computer System Design Services
- 541513 Computer Facilities Management
- 611710 Educational Support Service

#### **CAPACITY**

- Attuned to production issues and deadlines
- Possessed of expertise that encompasses multi-specialties
- Experienced in performing audits using Government Auditing Standards, forensic accounting, and Medicare/Medicaid cost reporting
- Staffed by clinical personnel who are also seasoned educators
- Proficient with compliance investigations, expert testimony in fraud and abuse cases, contractual dispute mediations, arbitrations and settlement negotiations
- Familiar with Medicare, state Medicaid programs and private payer organizations

#### **FINANCIAL DATA**

CCR: 8(a) SBD Participant; Woman-owned, disadvantaged Small Business  
DUNS: 141816889

#### **KEY PERSONNEL**

**Shawn Keough-Hartz, CHBME** – The President and CEO of PRI, Ms. Keough-Hartz has been part of the medical provider industry since 1986 and guides the company through the ever-shifting tides of healthcare by recognizing the complexities inherent to the industry and navigating through them based on solid experience. As the principal of a company, her responsibilities include

- Compliance
- Strategic planning
- Business planning
- Financial, human resource and facility management
- Project management

PRI's mission is to support the health care community by providing strong, efficient, educated staff and innovative problem solving processes.

- Attuned to production issues and deadlines
- Possessed of expertise that encompasses multi-specialties
- Experienced in performing audits using Government Auditing Standards, forensic accounting, and Medicare/Medicaid cost reporting
- Staffed by clinical personnel who are also seasoned educators
- Proficient with compliance investigations, expert testimony in fraud and abuse cases, contractual dispute mediations, arbitrations and settlement negotiations
- Familiar with Medicare, state Medicaid programs and private payer organizations

# **RHĒA ENGINEERS & CONSULTANTS, INC.**

---

4975 William Flynn Highway Suite 14  
Gibsonia, PA 15044  
(724) 443-4111  
Fax: (724) 443-4187  
E-Mail: [marcy@rhea.us](mailto:marcy@rhea.us)  
Web: [www.rhea.us](http://www.rhea.us)  
**Marcella G. Johnson, President**

## **PROFILE**

RhĒa Engineers & Consultants, Inc. (RhĒa) is a 100% woman-owned professional corporation providing a wide range of civil, environmental, water resources, and geotechnical engineering and consulting services. Founded in Pittsburgh, Pennsylvania in 2001, RhĒa provides innovative and cost-effective solutions to clients ranging from the federal government to Fortune 1000 companies, from universities to local construction firms. Our work has spanned the world, and RhĒa takes a global view of every project/problem, allowing us to quickly investigate, evaluate and resolve the issue at hand.

RhĒa's mission is to continue to provide our clients with consistent, competitive value by being responsive, resourceful and reliable. We maintain diligent attention to health and safety, provide creative solutions to scheduling and budgetary constraints, and devote ourselves to attaining the highest level of customer satisfaction. Our mission defines our company culture, and we live by its principles.

With decades of experience, the professionals at RhĒa stand at the intersection of tradition and invention. We are committed to excellence in technical and organizational management and combine real world experience with the latest technology to deliver unparalleled, sustainable solutions.

RhĒa's service areas include:

Environmental Site Assessment and Characterization  
Environmental Remediation Design  
Geotechnical Investigation and Design  
Remedial System Operations & Maintenance Engineering  
Civil Engineering for Site Development  
Water Resources Management  
Field Monitoring (QA/QC) and Management Services  
Research/Technical Training

## **CONTRACTING EXPERIENCE**

RhĒa has contracted with numerous organizations locally, nationally, and internationally. RhĒa has management experience with fixed price, unit price, time and materials, and cost plus contracts.

RhĒa's Western Pennsylvania projects have primarily been with

commercial/residential developers and the state highway department performing general civil design, water resources management, and geotechnical engineering. Currently, Rhēa's federal government projects are with the U.S. Navy, US Army Corps of Engineers and prime contractors that work for the federal government. Our federal government project locations are primarily located in Virginia and North Carolina.

Rhēa's clients include:

U.S. Navy NAVFAC	U.S. Army Corps of Engineers
GAI Consultants, Inc.	PA Dept. of Transportation
Michael Baker, Jr., Inc.	Gannett Fleming, Inc.
Apostolou Associates, Inc.	D'Appolonia, S.p.A.
PM Recovery, Inc.	L. Robert Kimball & Associates
University of Pittsburgh	Strada Architecture, LLC
Tetra Technologies, Inc.	Verizon Communications

### **CAPABILITIES**

Rhēa's capabilities include work that can be performed under the following NAICS codes:

- 541330 - Engineering Services
- 541620 - Environmental Consulting Services
- 541611 - General Management Consulting Services
- 541690 - Other Scientific and Technical Consulting Services
- 562910 - Remediation Services
- 561210 - Facilities Support Services

### **CAPACITY**

Rhēa can handle substantial public and private engineering projects. We currently have an ample line of credit. Additional credit can also be acquired on a project-by-project basis. Financial data is available upon request.

### **FINANCIAL DATA**

Rhēa can provide financial data upon request.

Duns Number: 11-303-4636

---

### **KEY PERSONNEL**

Marcy G. Johnson, PE, Owner and President. Marcy is both project and program manager for geo-environmental studies, design, and

construction management work. She also handles financial management, marketing and business development, quality assurance and office staff development. Marcy has more than 25 years of civil, geotechnical, water resources and environmental investigation, design, construction and operations experience.  
B.S. University of Pittsburgh - Civil Engineering  
M.S. University of Pittsburgh - Civil Engineering

Kevin M. Brissette, PE. Kevin is both project and program manager for geo-environmental studies, design, and construction management work. He offers over 25 years of civil, geotechnical, marine and environmental investigation, design and construction experience. B.S. Marquette University - Civil Engineering

# RRC Consulting Group, Inc.

700 River Avenue, Suite 311, Pittsburgh, PA 15212  
412-364-3035 – Office, 412-367-1079 – Fax  
Email: [karl.kalani@rrcconsulting.com](mailto:karl.kalani@rrcconsulting.com)  
Karl A. Kaluhiokalani, President

## **Profile**

RRC Consulting Group, Inc. provides Facilities Condition Assessments, Environmental Engineering, Environmental Health Services, Construction Services, Remediation and Site Preparation for Public, Commercial and Institutional clients.

RRC along with our network of professionals, is concerned with protecting our Clients' personnel, guests and capital investments for the long-term. As such, our Clients rely on us to provide the knowledge they need to meet their risk reduction and control objectives. Through the development of a solid action plan with measurable benchmarks our Clients' goals are readily achieved. Our in-depth approach is practical and cost-effective, and we will find solid solutions to the most difficult problems. We offer professional services including: Environmental Site Assessments, Building Forensic Engineering, Energy Audits, Indoor Air Quality Assessments, Property Condition Assessments, Construction Monitoring & Inspection, Reserve Studies, CMMS Solutions, Project Management and Mold/Bacteria Control.

RRC Consulting Group, Inc. is a Veteran Owned Native American controlled business certified by the SBA as an 8(a) Participant through 2016, a HUBZone Company and is also certified as a DBE under the Unified Certification Program.

## **Contracting Experience**

Our environmental professionals have experience working with the EPA, GSA, U.S. Army Corps of Engineers, NAVFAC, HUD and large insurance carriers in addition to other public agencies and private companies.

RRC Consulting Group, Inc. and its' professionals have provided environmental consulting, engineering and facilities assessment services in the following areas:

Lead and Asbestos Inspections &  
Sampling

Environmental Compliance Plans and Monitoring

Remediation Design

Risk Assessments

Storage Tank Management

Mold Inspection & Air Monitoring

Phase I, II & Assessments

Brownfield Management

Facilities Condition Assessments

O&M Plans  
Energy Audits  
Life/Health/Safety Audits  
HUD REAC Inspections  
OSHA Compliance  
Thermal Imaging  
CMMS Solutions  
Robotic Duct Imaging  
HVAC Decontamination & Sanitizing  
Project Management  
Construction & Materials  
Testing/Inspection

### **Capabilities**

541620 - Environmental Consulting Services  
561210 - Facilities Support Services  
541330 - Engineering Services  
541350 - Building Inspection Services  
541380 - Testing Laboratories  
562910 - Remediation Services  
541690 - Other Scientific & Technical Consulting  
561790 - Other Services to Buildings & Dwellings  
541512 - Computer Systems Design Services  
541513 - Computer Facilities Management Services  
561621 - Security Systems Services  
238910 - Site Preparation/Demolition  
236220 - Commercial & Institutional Building Construction  
238160 - Roofing Services  
238290 - Insulation

### **Capacity**

RRC Consulting Group, Inc. has the capacity to provide environmental consulting/engineering and facilities assessment services nationwide on any public or private contract, both large and small. In only our second year of business we provided environmental consulting services to a large Prime Contractor, following the 2006 hurricane season, which covered 5 states. We were able to ramp up in less than two weeks and had people in place within 24 hours of the initial call to respond.

RRC Consulting Group, Inc. has teaming agreements in place with quality firms that have synergy with our core capabilities. These firms have substantial experience providing services to both the government and private sector in a variety of disciplines.

### **Financial Data**

Financial Data is available upon request.

DUNS Number 55-725-6547

### **Key Personnel**

Karl Kaluhiokalani, President of RRC Consulting Group, Inc., has held several senior level management positions in facilities management, energy plant operations and environmental oversight for such Fortune 500 organizations as Bombardier Transportation and Walt Disney Company and government entities such as Reedy Creek Energy Services. He utilizes his vast experience to provide cutting-edge, high tech environmental and facilities solutions for RRC's clients. Karl has technical field experience as well as project management experience and holds a B.S. Degree from Rowan University. He designed and implemented the technical training program for the first high-speed rail in the United States (Acela). Karl has written and facilitated OSHA training programs to include such topics as lockout/tagout, confined spaces, hazardous communication and environmental safety. As an industrial hygienist he has performed environmental risk assessments and has expertise dealing with environmental hazards related to lead, asbestos, hazardous materials and mold. He is a Certified Mold Inspector, a Certified Mold Remediation Worker and a HUD REAC inspector. As President of RRC Consulting Group he works strategically to develop services that provide long-term solutions for our clients.

# SHAH INDUSTRIAL SALES, INC.

---

15102

5824 Library Road, Bethel Park, PA

(412) 831-1224 Fax: (412) 854-1940

E-Mail: [sanat@shahind.com](mailto:sanat@shahind.com)

Web : [www.shahind.com](http://www.shahind.com)

**Sanatkumar Shah, President**

## PROFILE

Shah Industrial Sales, Inc. is an 8(a) Certified distributor of manufactured parts, fasteners, and sealing devices with customers throughout the United States. Since its inception in 1988, Shah Industrial Sales has widened its product line from its initial focus on metric oil seals and fasteners for the coal mining industry, to include design and manufacture of specialty fasteners and seals for manufacturing operations as diverse as paintball guns to steel mills; in addition, Shah Industrial Sales has the capability of design or redesign of wear items for manufacture to customer specifications. With its extensive vendor and manufacturing base, foreign and domestic, Shah Industrial Sales can offer high quality goods and competitive pricing to OEM's and distributors across the country.

**Shah Industrial Sales, Inc. is certified by U.S. Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program.**

## CONTRACTING EXPERIENCE

Shah Industrial Sales client base is a mix of OEM's, large and small, including DBT and Joy Manufacturing, as well as chain distribution organizations such as AIT, Motion Industries, and Bearing Distributors, Inc., and large repair facilities. At present, all customers are in the public sector, although in the past, Shah Industrial Sales has completed contracts supplying manufactured goods to the Department of Defense.

## CAPABILITIES

Shah Industrial Sales maintains an office and warehouse in Bethel Park, PA. The company has developed a systematic method of procurement, teamed with an extensive knowledge of machined parts, fasteners, and sealing devices, which enables Shah Industrial Sales to provide high quality components at attractive pricing, with a quick turnaround.

Shah Industrial Sales maintains a reference system which enables the company to determine sources for its customers needs which will reliably fulfill customer requirements. Shah Industrial Sales entered into a Militarily Critical Technical Data Agreement with the Department of Defense on March 14, 2001, which is currently in effect.

Indica Interiors, subsidiary of Shah Industrial Sales provides furniture and furnishings for Office, Education and Health Care facilities. We are your Furniture Solution: Quality Furniture, Full service dealership, Space planning, Design with our AutoCAD program, Installation and After care. Indica Interiors offers a wide variety of products which includes seating, files, shelving, cubicles, desks, computer and training tables, Healthcare and Educational furnishings, lobby furniture as well as floor to ceiling walls. We have a wide range of manufacturers to choose from such as Hon, Bretford, Trendway and Chromcraft to name a few. With our home office here in Pennsylvania, we also have offices in the Midwest as well as the West Coast. Whatever your needs may be, our team at Indica Interiors provides management services to fully meet all Customer furniture requirements from pre-installation meetings to delivery and installation. Please feel free to visit our website: [www.indicainteriors.com](http://www.indicainteriors.com)

339991	Gasket, packing & sealing device manufacturing
423710	Hardware merchant wholesaler
423840	Industrial supplies merchant wholesaler
423940	Miscellaneous durable goods merchant wholesaler
423231	Furniture Merchant Wholesalers
423440	Other Commercial Equipment Merchant Wholesaler
423450	Medical, Dental & Hospital Equipment and Supplies Merchant Wholesalers
423490	Other Professional Equipment & Supplies Merchant Wholesalers

## **CAPACITY**

Shah Industrial Sales is a full-service supplier/distributor with the capability of handling a wide variety of customer needs, including direct shipment, warehousing, knitting, and scheduled releases against blanket orders.

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 788803856

---

## **KEY PERSONNEL**

Sanatkumar Shah, President, has over 40 years of extensive experience that includes manufacturing, materials management, and distribution positions in private industry.

He began his industrial experience with the International Harvester Company, where he was a supervisor of parts and shipping, domestic and international. He later became a supervisor of inventory control and shipping for an electronic equipment manufacturer. His last position in private industry before founding Shah Industrial Sales was as materials manager for a large international coal mining equipment manufacturer. During his varied employment history, Shah developed an extensive knowledge of manufacturing, procurement, and distribution which he brings to bear in solving problems for the many customers of Shah Industrial Sales.

The mission of Shah Industrial Sales is to provide quality parts at a reasonable cost when and where they are required, to meet the needs of its diversified customer base.

---

# SHAKA, INC.

---

504 South Fourth St.  
Jeannette, PA 15644  
(724) 523-5040  
Fax: (724) 523-5060  
E-Mail: [kono@shakainc.com](mailto:kono@shakainc.com)  
Web site: [www.shakainc.com](http://www.shakainc.com)  
**JC Kono Morosky, President**

## PROFILE

*Shaka, Inc.'s mission is to grow by maintaining its high reputation as a reliable, well-managed, professional, safety-conscious, and cost-effective construction company.*

Shaka, Inc., established in 1988 by JC Kono Morosky, is a general construction contractor providing service to both the public and private sectors. Its base of operations is in Jeannette, PA, approx. 30 miles east of Pittsburgh. Shaka, Inc. is experienced in a wide range of Commercial and Heavy Construction Disciplines, and specializes in Concrete Rehabilitation, Streambank Restoration, and Marine Construction. Shaka also offers Design/Build services.

Shaka, Inc.'s client base consists primarily of local, city, county, state and federal government agencies. Our firm has been repeatedly awarded contracts by several agencies because of their satisfaction with the quality and expedience of our work, and by the professionalism we have displayed. The Shaka Team has been recognized by the U.S. Army Corps of Engineers, with awards given for successful completion of projects at the Braddock Lock and Dam, Braddock, PA. Shaka, Inc. was also the recipient of the U.S. Administrations' "2009 Minority Business of the Year" award.

Shaka, Inc. offers the opportunity to work with an established, reliable and safety-conscious general contractor, with the added advantage of providing a readily available source of skilled labor through the national construction trade unions with whom we are signed.

Shaka Inc. also provides the added benefit of satisfying the requirements for minority participation. **We are certified as a Disadvantaged Business Enterprise (DBE) with the following agencies: the Pittsburgh Port Authority, Allegheny County, the City of Pittsburgh, the Pennsylvania Department of General Services, and the Pennsylvania Department of Transportation.**

The U.S. Small Business Administration certifies Shaka, Inc. as a socially and economically disadvantaged firm under their 8a program. Shaka is also certified as a Small Disadvantaged Business (SDB) and as a HUBZone Business. In addition, Shaka is mentoring a service-disabled veteran business.

## CONTRACTING EXPERIENCE

Shaka, Inc. has provided construction services to a number of clients in both the public and private sectors including, but not limited to, the following: the Pittsburgh Sports and Exhibition Authority, the Allegheny County Sanitary Authority, the Pittsburgh Parking Authority, West Virginia University, the Borough of State College, E.L. DuPont de Nemours, and the Township of West View.

Additionally Shaka, Inc. has been awarded numerous contracts (many of which were design build projects) with the following Federal agencies:

- U.S. Army Reserves - 99<sup>th</sup> Regional Readiness Command
- U.S. Air Force Reserves - 911<sup>th</sup> Airlift Wing
- U.S. Army Corps of Engineers - Pittsburgh, Baltimore and Huntington District
- U.S. Veterans Administration - Pittsburgh Healthcare System and Butler Medical Center

### **CAPABILITIES**

236210 Industrial Building Construction  
236220 Commercial and Institutional Building Construction  
237110 Water and Sewer Line and Related Structures Construction  
237310 Highway, Street, and Bridge Construction  
237990 Other Heavy Highway & Civil Engineering  
238110 Poured Concrete Foundation and Structure Contractors  
238120 Structural Steel and Precast Concrete Contractors  
238130 Framing Contractor  
238210 Electrical and Other Wiring Install Contractors  
238220 Plumbing, Heating and Air/Conditioning  
238350 Finish Carpentry Contractors  
238910 Site Preparation Contractor  
562910 Remediation Services  
238990 All other specialty trade Contractors  
561790 Other Services to Bld

### **CAPACITY**

Shaka, Inc. has multiple project bonding capabilities in excess of \$10,000,000 with the ability to negotiate surety on a project by project basis. Financial data is available upon request. Shaka, Inc. has established lines of credit with several banking institutions.

Duns Number: 96-523-7662

---

### **KEY PERSONNEL**

Mr. JC Kono Morosky is a graduate of Slippery Rock University. For more than 25 years, Mr. Morosky has been involved in construction at varying

levels. Mr. Morosky established Shaka, Inc, in 1988, developing and expanding his expertise over the course of his career and Shaka's growth. From a working background, as a Teacher/Instructor of vocational trades until 1982, he set goals and attained them. He attended and graduated from the Pennsylvania State Police Academy in 1983, and retired in the fall of 2003. Since its inception, Mr. Morosky has provided leadership, direction, and oversight on all Shaka, Inc. projects.

---

Ms. Vicki Esswein has 13 years experience in the construction industry, both as an owner representative and as a general contractor. She graduated from the Ohio State University in 1995 with a Bachelor of Science degree in Civil Engineering. She is a licensed Professional Engineer in the State of Ohio. Ms. Esswein provides project management on all Shaka, Inc. projects and oversees all aspects of each jobs accomplishment.

---

Mr. Patrick Sinopoli has over 30 years experience in the construction industry, holding senior positions in estimating, project management, construction management and operations, for building, heavy & highway & industrial/specialty construction projects. Mr. Sinopoli has provided estimating & operational oversight for Shaka, Inc., since 2005. He earned a Bachelor of Science Degree in Mathematics, with a focus in Civil Engineering from Point Park College in 1978 and continues his professional affiliations today, as a member of the American Society of Civil Engineers.

# SMALLWOOD EXCAVATING

---

16001

142 Hollow Lane, Butler, PA

(724) 287-4829 Fax: (724) 287-4081

E-Mail: [alsmallw@aol.com](mailto:alsmallw@aol.com)

**Alan Smallwood, Owner**

## PROFILE

Smallwood Excavating, established in 1980 by Alan Smallwood, provides a complete excavating service to both the public and private sectors. Headquartered in Butler, Pennsylvania, Smallwood Excavating services all of Western Pennsylvania. Specializing in all aspects of earth moving, site development and preparation; water retention; sewer and water lines; underground utility lines and demolition of 1-2 story structures.

Smallwood Excavating brings over 20 years of experience and knowledge to all phases of excavation and demolition of 1-2 story structures in both the public and private sectors. This experience and knowledge has enabled the firm to successfully estimate and complete many projects in a cost effective and on time manner.

When need arises, Smallwood Excavating has acquired a long working relationship with professional subcontractors to enable the firm to tailor to specific needs of each customer. This and the experience of the firms personal permits Smallwood Excavating to offer each customer reasonable prices with top quality performance in a timely manner.

Smallwood excavating is also certified and in compliance with the office of Pipeline Safety in the U. S. DOT Title 49 CFR, Part 192 Subpart N, Part 199 and Part 40, qualification of Pipeline personnel.

**Smallwood Excavating is certified by the Small Business Administration as a socially and economically disadvantaged business in the 8(a) program.**

## CONTRACTING EXPERIENCE

Small Excavating has provided excavating services to both the public and private sector on a full-time basis since 1982. The following are some of the completed projects: Installation of a 8 foot main line for ISM Inc.; Sheetz Inc., site work and demolition for new development; BP Oil, site work and development for a new station on Route 60 in Robinson Township; GCL Inc., installation of underground water retention and site development; W.K. Thomas & Associates, site work and underground water retention for the new Unionville Firehall; Department of Conservation and Natural Resources, septic system rehabilitation at Jennings Environmental Education Center; U.S. Fish and Wildlife, new trail and overlook pavilion at Guys Mills, PA. ; sub-contractor work for M&M Lime Company. Completed projects for Spangler Brothers Paving and Weist Asphalt Products and the excavation needs of many private clients.

## **CAPABILITIES**

Smallwood Excavating has the experience in the following NAICS Codes:

234110	Grading construction contractor
234910	Gas, pipe, sewer, water, underground utility lines
244990	Drainage project construction/ Heavy equipment rental w/operator
235110	Drainage system installation
235710	Driveway construction
235930	Excavation construction contractor
235940	Demolition of building and structure
421320	Excavation, earth moving and site preparation

## **CAPACITY**

Smallwood Excavating's bonding capacity available upon request.

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 16-261-8219

---

## **KEY PERSONNEL**

Alan Smallwood, owner, brings to the firm over 20 years of experience in the excavating and demolition fields. Starting before his employment with the PA Water Company, to jobs the firm now undertakes. Mr. Smallwood takes personal responsibility to oversee all areas of the projects from start to the finish. Mr. Smallwood has established a long working trust with his customers both in the public and private community as attested to the above past performances. Smallwood Excavating mission is to understand individualized client needs, provide high quality service to customers in a cost effective and timely manner.

---

# **SUMERSETT CONSTRUCTION, INC.**

---

1218 French Street  
Suite 4B, Erie, PA 16501  
Phone: (814) 450-1801  
Fax: (814) 871-2130  
Field Office: 5873 Winchester Avenue,  
Inwood, WV 25428  
Phone: (866) 321-8881  
Fax: (304) 229-0988  
E-Mail: [bharmon@sumersetconstruction.com](mailto:bharmon@sumersetconstruction.com)  
Web: [www.sumersetconstruction.com](http://www.sumersetconstruction.com)  
**Robert P. Harmon, President**

## **PROFILE**

Sumersett Construction specializes in General and Mechanical Contracting. The Company has the knowledge and capability to manage New Construction, Repairs and Alterations to existing Structures and various Renovations Projects.

Sumersett has excellent relationships with sub-contractors specializing in a variety of building trades. We are confident and have the ability to complete any project on time and to complete satisfaction.

Sumersett Construction is certified by the Small Business Administration (SBA) as a Small Disadvantaged Business (SDB) and was accepted into their 8(a) minority program. The company is registered with the Central Contractors Registration (CCR), PA. Department of General Services and enrolled in the FedTeDS System.

Sumersett Construction spans a variety of areas including Pennsylvania, New York, Ohio, West Virginia, Virginia, Maryland and North Carolina. With an excellent traveling labor force in place, Sumersett is extremely mobile.

## **CONTRACTING EXPERIENCE**

Sumersett Construction's employees have participated in contracts with agencies such as: the Department of Veteran Affairs, GSA, the Army Corps of Engineers, the Department of Interior, FEMA and the Pennsylvania National Guard.

Projects have included roofing, flooring, RHVAC, plumbing, electrical and carpentry. Sumersett is well diverse in all General Contracting.

Sumersett Construction has experience with both government agencies and private owners. References are ready and available upon request.

## **CAPABILITIES**

Sumersett Construction is ready for any challenge and is very eager to continue strengthening relations with government agencies. Their clients are very well satisfied and the list continues to grow. Sumersett will strive to reach the goal that has been outlined in their 5 year business plan.

With the personnel in place and their vast experience, Sumersett continues to prosper and can foresee steady growth for years to come. Sumersett Construction will be your "go to" construction firm.

**NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) CODES**

23 - Construction	238220 Plumbing HVAC
236115 New Single Family Construction	238990
Other Building Finishes	
236220 Com. & Industrial Construction & Remodeling	238130
Framing Contractors	
237990 Heavy and Civil Engineering Construction	
238310 Drywall Insulation Contractor	
238150 Glass & Glazing Contractors	238320
Painting Wall Coverings	
238160 Roofing Contractors	238330
Flooring Contractors	
238170 Siding Contractors	238340
Tile & Terrazzo Contractors	
238210 Electrical Contractors	561790
Other Services to Building	

**CAPACITY**

Duns Number: 780418989

---

**KEY PERSONNEL**

**Robert P. Harmon.** President of Sumersett Construction, Inc.  
6 Years Office & Construction Management  
12 Years Mechanical, Plumbing & General Construction

Oversees all operations of the company; full time office management-to field supervision. Responsible for all communications between office personnel and field management. Mr. Harmon has overcome extreme hurdles to accomplish the building of Sumersett Construction and will lead this company with tremendous integrity, determination and absolute sense of balance for many years to come.

**Thomas D. Pascuzzo.** Operations Manager  
16 Years Office Management  
20 Years Mechanical and General Construction  
[tpascuzzo@sumersettconstruction.com](mailto:tpascuzzo@sumersettconstruction.com)

Assists in the operations of the company. Experienced in Federal, State and Local Government Contracts. Extensive knowledge in planning and implementing projects. Over 20 years of experience in customer relations and ensures that every project is executed in a smooth and timely matter. Enormously valuable to the company and ensures customer satisfaction along with profitability to Sumersett Construction.

---

# TEAMEX, LLC

---

27 Love Place, Pittsburgh, PA 15218  
Ph: (412) 436-0358 Fax: (412) 253-4771  
E-Mail: [teamexnuc@aol.com](mailto:teamexnuc@aol.com)  
Web: [www.teamexllc.com](http://www.teamexllc.com)

**Lance Clemons, Director of Business Development**

## PROFILE

With ties to the DOE and Commercial Power Generation Markets, **TEAMEX, LLC** supports Engineering and Technical Service organizations providing power generation and NDE testing services to commercial power generation utilities, industrial and manufacturing concerns. Areas of specific focus include residential properties acquisition and rehab. Strategic development targets growth in commercial construction contracts acquisition and support with core capabilities include Environmental Site Remediation Support, Site Remediation and Cleanup, Demolition Support, Construction and Rehabilitation Services.

**TEAMEX, LLC was founded by Mr. Lance Clemons, Director of Business Development** in June of 2002. After many years of engineering and technical services support experience in the Nuclear Reactor Modifications Service organizations of Westinghouse, Framatome and General Electric, working as the Director of Business Development for Oasis Nuclear where Mr. Clemons negotiated and signed a multi-year teaming and staff augmentation agreement with the Savannah River sole source-engineering firm for site risk assessment, the decision was made to strike out as an independent entity and **TEAMEX** was officially formed.

**The Small Business Administration certifies TEAMEX, L. L. C. as a socially and economically disadvantaged firm under the 8(a) program.**

## CONTRACTING EXPERIENCE

As the founder of **TEAMEX**, Mr. Clemons continues to support Reactor Modification efforts for GE, both foreign and domestic, providing Electron Discharge Machining Operation and electrical support services. Diverse market experience includes, Sheds USA, a Regional supplier of primarily residential storage buildings to Home Depot, where the scope of work included mobilizing a traveling technical team covering 450 Home Depot Stores between New York and Brunswick Georgia. Mr. Clemons also completed Site Remediation/Cleanout services for the URA, City of Pittsburgh. Similar services to Law Firm Executors of Estates for abandoned properties or estates requiring divestiture of real property including those identified as nuisance or hazardous.

## CAPABILITIES

The firm has been approved to perform work in the North American Industry Classification System (NAICS codes) as per the following:

- 235940 Demolition/Wrecking/Salvage
- 233220 Construction Multi Family Housing
- 233310 Construction Single Family Housing
- 235310 Electrical Contractors
- 235510 Carpentry
- 541990 Support Services
- 541690 Scientific and Technical Services
- 541330 Engineering Services
- 562910 Remediation Services

## CAPACITY

Bonding and Credit Information Available upon Request.

## **FINANCIAL DATA**

Financial data available upon request

Duns Number: 10-267-2636

---

## **KEY PERSONNEL**

Lance Clemons, Director of Business Development.

Our Key personnel hold over twenty-six patents and are responsible for over thirty publications related to our work in the Nuclear Power Generation and DOE arenas. Since forming TEAMEX, we have presented our capabilities to the head of DOE EM-1 in Washington DC. and have responded to several requests for personnel to support efforts at LANL and ORNL. In addition to developing various process and equipment patents before joining TEAMEX, our key personnel have managed product lines and services in excess of \$10,000,000.00.

---

# TECHNOLOGY BLUE, INC.

---

One Oxford Centre  
301 Grant Street  
Suite 4300  
Pittsburgh, PA 15219  
O: 1.412.255.3799  
F: 1.412.774.2722  
E-Mail: [clayegreene@technologyblue.com](mailto:clayegreene@technologyblue.com)  
Web: [www.technologyblue.com](http://www.technologyblue.com)  
**Clay Greene: Principal Consultant, FSO**

## PROFILE

TECHNOLOGY BLUE is a global IT services firm focused on maximizing the value and success of your technology implementations. Our service foundation is based on proven technologies, practices and methodologies to help our clients be more agile, connected and successful.

We are distinguished as a leading information technology consulting services company providing project management, business rules, IT strategy and java development.

In this new age of productivity, our business model is based on delivering services through partnership and collaboration. As a result, we are able to leverage the very best IT resources, and compose the most effective teams to ensure maximum ROI for our clients.

We insist that our employees and partners possess professionalism, innovation, experience and leadership, and have a proven track record of successful projects. Our client list includes top companies such as Amerigroup, Wells Fargo, Northrop Grumman, DoD and Fair Isaac.

Our goal is to be trusted technology advisors to the business community, and leverage our skills and experience to help you reach your business goals.

To get there, we believe we must embody characteristics indicative of leadership and success:

Trust, knowledge, confidence, awareness, responsibility, quality, honesty, intelligence and reliability.

## CAPABILITIES

TECHNOLOGY BLUE professionals are committed to leverage leading-edge technologies and methodologies to efficiently and effectively realize your organization's information technology goals.

TECHNOLOGY BLUE believes in providing the best solutions that are proactive, agile, strategic and easily maintained. Because of this, our consultants are guaranteed to have an extensive background and vast industry experiences to provide you the best solution possible.

Our services organization is based on the establishment and continual re-evaluation of our practice based on six fundamental and proven concepts:

- Provide maximum ROI and value to our customers.
- Maintain a high level of customer service.
- Stay current with new developments, products, technologies and processes.
- Maintain a positive attitude with customers, teammates and partners.
- Provide clear and concise communication with customers and employees.
- Remain flexible and adaptable in relation to customer and corporate goals and desires.

The services we provide are based on the following core areas:

- Enterprise Decision Management
- Enterprise Resource Planning
- Systems Integration
  
- IT Strategy

We have been approved to perform work in the North American Industry Classification System (NAICS codes) under the following codes:

541511 Custom Computer Programming Services  
541512 Computer Systems Design Services

We are capable of partnering with government organizations with strict personnel and location requirements.

## **CAPACITY**

TECHNOLOGY BLUE is capable of performing on projects valued up to \$30 million.

## **FINANCIAL DATA**

- Financial data available upon request.
- Duns Number, CAGE codes and other information available upon request.

---

### KEY PERSONNEL

**Claye Greene**, Principal Consultant, FSO, has more than 15 years of experience providing information technology consulting services to small, medium and large-sized companies and organizations.

He possesses a rare blend of technical and management skills and experience, which he has applied to numerous projects and endeavors throughout his career. An accomplished developer and project manager, he has successfully lead projects in many industries including insurance, banking, manufacturing, government and retail.

Claye is highly recognized as a consultant who provides high return on investment by helping companies and organizations maximize their technology and resource commitments. His impact has been noteworthy at many companies, including AIG, Aetna, Amerigroup, Ford Motors, Boeing, Wells Fargo and Northrop Grumman.

As a technical project resource, Claye's exemplary track record is based on his ability to understand and translate requirements and goals into technical implementations. His ability to visualize solutions is enhanced by his knowledge of current technical tools, approaches and conventions.

Mr. Greene's accomplishments as a project manager are significant and noteworthy as well. As a member of the Project Management Institute, Claye remains close and aware of the growing project management approaches and strategies. As a natural leader, Claye is comfortable leading both small and large projects. Additionally, he possesses excellent communication skills, allowing him to communicate with executives, management and team members with equal comfort and ease.

Claye attended the University of Pittsburgh, where he earned his BS in Computer Science and his MS in Artificial Intelligence. He is also a member of the national and local chapters of the Project Management Institute. Claye currently resides with his wife in Pittsburgh, Pennsylvania.

---

# t.n. walker, inc.

---

604 Orchard Hill Drive  
Pittsburgh, PA 15238  
(412) 963-1366  
Fax: (412) 963-6003  
E-Mail: [twalker@tnwalker.com](mailto:twalker@tnwalker.com)  
Web Page: [www.tnwalker.com](http://www.tnwalker.com)  
**Thomas N. Walker, President/Owner**

## PROFILE

T.N. Walker, Inc. was founded in 1981 and is headquartered in Pittsburgh, Pennsylvania. T.N. Walker, Inc. is a wholesaler/contractor for equipment, parts and supplies associated with the HVAC and Plumbing Industries, in addition our products include fluid system management (i.e. underground storage tanks), and the associated contaminated soil remediation. We tend to focus on markets within the Alliances, Cultural/Preservation, Education, Healthcare, Office/Commercial, Retail, Sports/Entertainment, and Transportation industries.

Construction related services include Management Contracting (MC), Construction Management (CM) Agency CM and At-Risk CM, Design-Management Construction (DMC), Design-Build (DB), General Contracting (GC), Project Management (PM), and Program Management processes required to ensure the most effective attainment of the clients project goals. T.N. Walker, Inc. utilizes cost and schedule controls which provide for accuracy through analytical systems.

T.N. Walker, Inc. is controlled by its President, Thomas N. Walker, who currently maintains a 100% stock ownership position.

**T.N. Walker, Inc. is certified as a Minority-Owned Business with the Commonwealth of Pennsylvania-Department of General Services, Allegheny County and the Port Authority of Allegheny County. T.N. Walker, Inc. is also certified by the U.S. Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program.**

## CONTRACTING EXPERIENCE

T.N. Walker, Inc. has successfully completed numerous construction projects over the last twenty (20) years of operation, listed below are some of the major clients T.N. Walker, Inc. has worked with: City of Pittsburgh, David L. Lawrence Convention Center, Penn State University, UPMC Northwest, PennDOT, Carnegie Mellon, University of Pittsburgh, Duquesne University, Clarion University, Slippery Rock University, Edinboro University, Various Public School, Verizon, and the Port Authority of Allegheny County. These are a few of our most recent projects. However if you require additional references, please do not hesitate to contact our office.

## CAPABILITIES

T.N. Walker, Inc. has approximately 6-25 full time employees depending on project construction status. The firm has successfully completed turnkey construction projects over \$3 million per project.

---

423730 Refrigeration Equipment and Supplies  
236210 Construction Management  
238220 Plumbing, Heating and Air-Conditioning Contractors  
561320 Temporary Technical/Professional Staffing Services  
238910 Demolition/Site Preparation Contractors  
237990 Construction Management  
333924 Industrial Truck Material Handling Equipment  
238140 Foundation Building Contractors  
238990 Paving - Various Products  
541330 Construction/Engineering Services  
561730 Landscape - Seeding  
562910 Environmental Remediation Services

## CAPACITY

T.N. Walker, Inc. has averaged over \$3.5 million in revenue over the last four (4) fiscal years.

## FINANCIAL DATA

Financial data is available upon request.

Duns Number: 10-890-6272

---

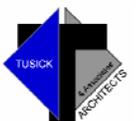
## KEY PERSONNEL

**Thomas N. Walker, President/Owner**

T.N. Walker, Inc's mission is to expedite construction projects in a timely manner and below budget for clients by providing price competitive construction services that will allow them to resolve their construction needs. Our success, strategy and future are based on absolute integrity and the advancement of the fiduciary interests of our clients. While revenues remain paramount to its core existence, our employees and community will always be held in the highest deference.

To implement T.N. Walker, Inc.'s Mission, the firm pledges to:

- Position the firm to achieve continued growth through a concerted sales effort.
- Focus near term efforts upon the rapid penetration of the private client and architectural bidding opportunities.
- Provide safe, efficient and cost effective services that fully satisfy customer requirements.
- Execute the operating activities of the firm in a profitable manner that will accentuate and promote the financial well being of the firm, provide a stable work environment for employees, and maximize return on investment for shareholders.
- Become a recognized and respected corporate citizen through the development and utilization of information systems.



# **TRI-STATE PLASTICS, INC.**

---

392 Flaugherty Run Road  
Moon Township, PA, 15108  
Phone: 724/457/6900  
Fax:724/457/6901  
E-Mail: malopez@tsplastics.com  
Web: www.tsplastics.com  
**Michael A. Lopez Sr, President**

**PROFILE:** Minority (8a) Owned Business, C Corporation, founded 1965 and Incorporated in the State Of Pennsylvania in 1966; Purchased September 17,2007 by Michael A. Lopez Sr.  
Federal Employers ID Number 25-1159391, Duns Number 004498986, CAGE Code 7D058,  
Primary NAICS Codes: 326199, 32613, 333513, and 333512.  
Central Contractor Registration -- YES

## **CONTRACTING EXPERIENCE**

### **DLA Contracts:**

2007 qty 3  
2008 qty 13  
2009 qty 42  
2010 qty 36  
2011 open contracts qty 39

## **CAPABILITIES**

Tri-State Plastics Inc. is completely capable of completing projects for government and industry in the following classifications. Current ABVS rating 92.3

North American Industry Classification System  
**326199, 32613, 333513, 33512.**

**Tri-State Plastics, is a Plastics, Part Manufacturer. Our Processes include Thermoforming, Injection Molding, Profile Extrusion, Compression Molding, and Matched Mold forming of post forming grade phenol, 5 Axis CNC Machining, Die Cutting and Assemble.**  
**Also Tri-State Plastics ins. is a Metal Part manufacturer. Our processes include Machining, Bending Fabrication and Assembly.**

**Quality System: AS1900 2004 and ISO 9001:2008 ANSI/ISO/ASQ Q9001-2008**

**Tri-State Plastics, Inc is an Original Equipment Manufacturer For Lockheed Martin Corporation: C-5, c-130, F-16,F-22 and F-35**

**Tri-State Plastics, can manufacture over 700 NSN numbers for the support of Government Spares**

**CAPACITY**

Tri-State Plastics, Inc. bonding capabilities and credit references are available upon request.

**FINANCIAL DATA**

Tri-State Plastics, Inc financial data is available upon request.

Duns Number: 004498986

---

**KEY PERSONNEL**

**Michael A. Lopez Sr. President**  
**Michael Peterson Technical Manager**  
**Bill Rogers Process Manager**  
**Bill Stile Production Manager**  
**Joan Tielsch Office Manager**  
**Cort Matey Purchasing Manager**

---

# Tusick & Associates Architects, Inc.

Architecture    Master Planning    Universal Design    Interior Design    Sustainable Design / LEED-P

21 Windsor Road, Pittsburgh, PA 15215  
(412) 781-8896 Fax: (412)781-6947  
Email: [stusick@tusickarchitects.com](mailto:stusick@tusickarchitects.com)  
<http://www.tusickarchitects.com>  
**Susan B. Tusick, President/Owner**

## PROFILE: SBA 8(a) Certified

**Why us?** With a combined 30 + years of professional services, working for government agencies and businesses in architecture, planning, interior design and construction, Tusick & Associates Architects shall manage your dynamic projects and contracts by being flexible and adaptable, not pre-determined or rigid incorporating sustainable design, energy performance and accessibility. With our commitment to design efficiency and excellence, we can meet your requirements and exceed your expectations. Our project management has built our reputation on fostering customer relationships that span years because of our commitment to total client satisfaction.

**Tusick & Associates Architects, Inc.** is a Pennsylvania based corporation founded in 1994 by Susan B. Tusick, R. A., LEED AP.

**Tusick & Associates Architects, Inc.** is focused in following markets:  
Governmental: Federal: **HUD, United States Postal Services, GSA**

Historic	Master Planning
Renovations	Feasibility
Adaptive reuse	Studies
Commercial	Interior Design
Educational	
Institutional	
Hospital	
Research	

Multi-Residential  
Units  
Accessibility  
Design  
Sustainable Design  
Restaurant  
Entertainment  
Facilities  
Retail  
Hotel  
Hotels  
Religious  
LEED Certification  
Building  
Evaluation

Campus Map-Accessibility  
Banks  
Space Planning  
Sustainable Design  
Pre Engineered Buildings  
Day Care Centers

## CONTRACTING EXPERIENCE

**Tusick & Associates Architects, Inc.** has successfully completed numerous architectural and construction projects over the last seventeen (17) years. The following list are some of our clients: Housing Authority of the City of Pittsburgh (HUD), Colonial Oaks Apartment Complex (HUD), Living -In-Neighborhoods (HUD), Carnegie Mellon University, University of Pittsburgh, Bayer Corporation, Bayer Federated Employees Credit Union, A & S Credit Union, Children Hospital of Pittsburgh, ROAM Investments, Confluence, MJ Kelly Realty, Action Housing, Office of Vocational Rehabilitation of Pittsburgh, PA., Office of Vocational Rehabilitation of Washington County, PA, Office of Rehabilitation of New Castle, PA, Redevelopment Authority of Washington County, Western Pennsylvania Post Offices\*, Wannamaker's, 1123 Market Place, and Bally Design

## CAPABILITIES

**Tusick & Associates Architects, Inc.** has 3 full time in-house employees and 5 virtual office employees.

Our North American Industry Classification System (NAICS) are :

Design	541310 Architectural Services	54310 Interior
	541330 Accessibility Maps- Campuses	
	541690 Energy Consulting	541990 Research
	236210 Industrial Bldg Construction	236115
Single Family Housing	236116 Multifamily Housing	236117 New
Housing Operative		
	236118 Residential Remodelers	23119 -248900
	23890 Furniture	

**CAPACITY :** Tusick & Associates Architects, Inc. have provided architectural for project ranging from \$5,000 to \$20,000,000.

**FINANCIAL DATA:** Financial Data available upon request.  
Dun Number: 85430648

---

### Key Personnel

**Susan B. Tusick, RA, LEED AP, 8(a) Certified, President** founded the firm and has over 30 years of architectural experience.

#### Education:

Carnegie Mellon University  
Bachelor of Architecture, 1978

#### Registrations:

## Active Registrations

Pennsylvania, Architecture, 1982 (RA009057X)

Pennsylvania, Architecture Firm, 2003 (AX 010063)**Certification:**

UCC Third Party Agency

UCC Accessibility Inspection/Plans Review

SBA 8 (a) Certification

LEED –Accredited Professional, 2009

Woman Business Enterprise, Commonwealth Department of General Services,

Executive Order No. 2004-6 and 4 Pennsylvania code, 2/09/2006-2/28/2008

Unified Certification Program for Allegheny County

## Professional Memberships:

United States Green Building Council (USGBC)

National International Code Council (ICC)

State International Code council (ICC)

Pittsburgh Professional Women (PPW)

The Small Business Network (TSBN)

Professional Referral Organization of Pittsburgh (PROP)

National Association of Woman Business Owners (NAWBO)

Fox Chapel Borough Code Exception Board

Honors & Awards:

50 Best Women In Business, Commonwealth of Pennsylvania, June 2004

Senate of Pennsylvania, Congratulations for 50 Best Women In Business, June 2004

Lt. Governor, Commonwealth of Pennsylvania, Congratulation for 50 Best Women in Business, 2004

City of Pittsburgh, Office of City Council, Proclamation, 2004

Living In Neighborhoods' Certificate of Recognition for design for people with disabilities, 2004

First Place Nationally, Better Homes and Garden, Flynn's Residence, 2002

NAWBO Pittsburgh's Business Owner of the Year, 2002

NAWBO Woman of the Year, National Association of Women Business Owners, 1995

Woman of the Year, Commonwealth of Pennsylvania, Awarded by Barbara Hafer, Auditor General, 1995

Historic Commission Award for the Renovations to the University Club, 1998

Honorable Mention for Hotel complex Design for the City of Pittsburgh, Carnegie Mellon and the City of Pittsburgh, 1977

Honorable Mention for Hillside Housing Development, American Iron and Steel Institute, 1974

# VANTAGE CORPORATION

---

61 Arch St, Suite 202  
Carnegie, PA 15106  
(412) 429-4750  
Fax: (412) 429-4752  
E-Mail:  
Leanne.Pomponio@vantagewbe.com  
**Leanne Pomponio, CEO/President**

## PROFILE

***Vantage Corporation's mission is to achieve customer satisfaction by providing a safe work environment and high quality, cost effective services within budget and on time.***

Vantage Corporation was started in June of 1999 by Leanne Pomponio, as an electrical construction contractor. It has since expanded into providing various contracting services including design/build projects encompassing a full range of disciplines. Vantage Corporation has separate union labor agreements with carpenter, laborer, operator, and electrician trade unions.

Vantage Corporation offers high quality work, timely completion and a dedicated management team.

**Vantage Corporation is a qualified, certified Woman-owned, Small-disadvantaged Section 8(a) Contractor. Vantage Corporation is also certified with the following agencies: Pennsylvania Department of General Services (Pa. DGS), Port Authority of Allegheny County, PennDOT, Allegheny County of Pennsylvania, City of Philadelphia and Southeastern Public Transit Authority (SEPTA) under their respective disadvantaged business programs.**

## CONTRACTING EXPERIENCE

Vantage Corporation has established a number of ongoing customer relationships in the public and private sectors including, but not limited to, the following: VA Pittsburgh Healthcare System, VA Butler Healthcare System, U.S. Army Corps of Engineers, Department of the Army, Commonwealth of Pennsylvania, Department of General Services and Department of Transportation, Allegheny County Airport Authority, Pittsburgh Sports and Exhibition Authority, Port Authority of Allegheny County, Pittsburgh Water & Sewer Authority, Franklin Township Municipal Sanitary Authority, Indiana County Municipal Services Authority, JDN Investments, Inc., and Redevelopment Authority of the County of Washington.

**CAPABILITIES**

Vantage Corporation has the capabilities to provide work within the following NAICS Codes:

- 236210 - Industrial Building Construction
- 236220 - Commercial and Institutional Building Construction
- 237110 - Water & Sewer Line and Related Structures Construction
- 237130 - Power and Communication Line and Related Structures Construction
- 237310 - Highway, Street, and Bridge Construction
- 237990 - Other Heavy and Civil Engineering Construction
- 238110 - Poured Concrete Foundation and Structure Contractors
- 238190 - Other Foundation, Structure, and Building Exterior Contractors
- 238210 - Electrical Contractors
- 238220 - Plumbing, Heating, and Air-Conditioning Contractors
- 238990 - All Other Specialty Trade Contractors
- 334513 - Instruments and Related Product Manufacturing for measuring, Displaying, and Controlling Industrial Process Variables
- 334519 - Other Measuring and Controlling Device Manufacturing
- 335313 - Switchgear and Switchboard Apparatus Manufacturing
- 335314 - Relay and Industrial Control Manufacturing
- 339550 - Sign Manufacturing
- 423610 - Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers
- 541330 - Engineering Services
- 541511 - Custom Computer Programming Services
- 561621 - Security Systems Services (except Locksmiths)

**CAPACITY**

Vantage Corporation has at its disposal the tools, equipment and management required to operate multiple projects at one time.

**FINANCIAL DATA**

Bonding and financial data available upon request.

**Duns Number: 10-251-3657**

## **KEY PERSONNEL**

---

**Leanne Pomponio**, President, has 22 years of construction and management experience. Her knowledge and extensive construction experience provides the firm with the leadership to complete major projects. She has a direct management style, which often includes on-site supervision. She holds a City of Pittsburgh Electrician License.

---

# W.M.C.C., INC.

---

1228 State Street, W. Elizabeth, PA 15088  
(412) 382-4080 Fax: (412) 382-4060  
E-Mail: [wmccinc@msn.com](mailto:wmccinc@msn.com)  
**Watson Maloy, President**

## PROFILE

**WMcc, Inc.** is a Pennsylvania General Contracting Company. WMcc, Incorporated has enjoyed a steady history of growth and success since its inception in 1995. We are a certified, and more importantly, a qualified Minority Business Enterprise, capable of performing both building and heavy and highway construction assignments.

**WMcc, Incorporated's** unique position in the Construction industry has its foundation in the belief that a minority business must offer the same, or better, services and quality as any contractor or subcontractor. Our personnel, resources, and results have earned us the confidence and respect of our clients. WMcc, Incorporated is headquartered at 1228 State Street, West Elizabeth, Pennsylvania, and manages all of its projects from this location.

The continuity and experience of our people has been the cornerstone of our success. Our goal on every assignment is to build a long-term relationship with our clients with a single point of accountability for meeting schedules, budgets and goals. We welcome the opportunity to show what a qualified Minority Business can do. Our construction disciplines include, but are not limited to the following: Excavation, Masonry, Drainage, Carpentry, Concrete, Structural Steel, Specialties, Storm Sewer and Water Lines.

## CONTRACTING EXPERIENCE

Although a young corporation, Watson L Maloy, President and Manager of WMcc, Inc. has in excess of 35 years, Construction Management Experience in all phases of commercial, industrial, heavy and highway Construction.

Some of our recent projects include the U.S. Federal Courthouse and Post Office, \$1,700,000.00; Forest County S.C.I., \$1,750,000.00; Plum Borough Senior High School, \$570,000.00; Heinz Stadium and PNC Park, \$900,000.00; David Lawrence Convention Center, \$1,000,000.00; Magee Women's Hospital of Pittsburgh, \$31,000.00; Carnegie Art Museum, \$150,000.00; and the Penn State University, Project No. 1, \$250,000.00.

**WMcc, Inc. is certified by the U.S. Small Business Administration as a socially and economically disadvantaged firm under the 8(a) Program.**

## CAPABILITIES

**WMcc, Inc.** has provided services in the following NAICS codes:

- 233320 Commercial and Industrial Building Construction
- 234110 Highway and Street Construction
- 234910 Water Sewer and Pipeline Construction
- 233110 Manufacturing and Industrial Building Construction
- 234930 Industrial Non-Building Construction
- 233320 Multi-Family Housing Construction

## FINANCIAL DATA

Financial data available upon request.

Duns Number: 11-275-1029

---

### KEY PERSONNEL

**Watson L Maloy, President**, has in excess of 35 years of construction management experience, managing and completing projects in all phases of commercial, industrial, heavy and highway construction.

**Deborah M Maloy, Office Coordinator**, brings professional administrative assistance to the firm.

---