

All Small Mentor-Protege Program

What you need to know about Joint Ventures

- The Joint Venture must be separately identified with its own name, DUNS and CAGE numbers in [SAM.gov](https://sam.gov).
- In [SAM.gov](https://sam.gov), define the entity type as a Joint Venture with individual partners listed.
- Your Joint Venture Agreement must be in writing.
- The protege must provide a Joint Venture certificate to the SBA and the contracting officer.
- The Joint Venture must perform the appropriate percentage of work based on the subcontracting requirements; the protege must perform 40 percent of that.
- The Joint Venture must submit annual reports to the SBA and the contracting agencies explaining how the work is being done for each contract.
- If your Joint Venture is awarded a contract and a protest is filed, the SBA will review your Joint Venture Agreement and all files.



The U.S. Small Business Administration's **All Small Mentor-Protege Program** encourages small businesses to partner with a more experienced firm for mentorship. At the same time you're gaining invaluable direction and experience, you and your mentor can compete for government contracts, further growing your business.

You and your mentor can form a **Joint Venture** and compete for government contracts reserved for small businesses, even those contracts set aside for service disabled veterans, women, or HUBZone businesses. The Joint Venture will qualify for contracting set-asides that you are eligible for as a small business.

Need help?

Visit your local SBA office, sba.gov/tools/local-assistance.
Visit sba.gov/allsmallmpp or email AllSmallMPP@sba.gov.