



Arizona District Office
7a and 504
3rd Qtr. Fiscal Year 2016 Lender Rankings
10/1/15 through 6/30/2016

No. 1 Lender Wells Fargo Bank 225 Loans \$71,228,100	No. 2. Lender: Compass Bank 111 Loans \$15,032,800	No. 3 Lender: JP Morgan Chase 100 Loans \$34,378,600
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Lender	Loans	Volume	Lender	Loans	Volume
4. BUSINESS DEVEL FINAN CORP	72	\$30,463,600	33. WEST TOWN BANK & TRUST	4	\$5,045,800
5. U.S. BANK	48	\$13,098,600	34. T BANK, NATIONAL ASSOCIATION	4	\$2,887,000
6. STEARNS BANK	33	\$13,029,500	35. INDEPENDENCE BANK	4	\$525,000
7. CDC SMALL BUSINESS FINANCE	30	\$22,753,100	36. FIRST-CITIZENS BK & TR CO	3	\$12,488,000
8. PINNACLE BANK	24	\$21,491,000	37. COMMONWEALTH BUS. BANK	3	\$7,730,000
9. MIDWEST REGIONAL BANK	22	\$28,165,000	38. PACIFIC ENTERPRISE BANK	3	\$6,085,000
10. WESTERN ALLIANCE BANK	22	\$10,383,000	39. MOUNTAIN AMERICA FCU	3	\$5,678,000
11. CELTIC BANK CORPORATION	22	\$6,929,800	40. PROFICIO BANK	3	\$682,000
12. BNC NATIONAL BANK	21	\$12,970,100	41. BBCN BANK	2	\$5,678,000
13. ARIZONA BUSINESS BANK	20	\$11,596,700	42. UNITED MIDWEST SAVINGS BANK	2	\$3,130,000
14. LIVE OAK BANKING	19	\$24,300,000	43. BANK 34	2	\$2,887,000
15. SEACOAST COMMERCE BANK	18	\$13,138,900	44. FIRST BANK FINANCIAL CENTRE	2	\$2,535,000
16. COMERICA BANK	18	\$7,564,900	45. WILSHIRE BANK	2	\$2,466,000
17. BANK OF THE WEST	15	\$10,769,100	46. YADKIN BANK	2	\$1,629,400
18. MIDFIRST BANK	13	\$11,349,700	47. BANKUNITED NA	2	\$1,156,700
19. BANK OF AMERICA	12	\$10,718,800	48. BMO HARRIS NA	2	\$1,005,000
20. PACIFIC WESTERN BANK	10	\$10,028,800	49. MOUNTAIN WEST SM. BUS. FIN.	2	\$719,000
21. MEADOWS BANK	10	\$5,056,400	50. ZIONS BANK	2	\$531,500
22. METRO PHOENIX BANK	9	\$9,089,600	51. 1 ST SOURCE BANK	2	\$529,300
23. THE BANCORP BANK	9	\$6,192,000	52. ONEAZ CU	2	\$511,900
24. SPIRIT OF TEXAS BANK, SSB	9	\$2,883,400	53. PREMIER VALLEY BANK	2	\$457,700
25. ZIONS FIRST NATIONAL BANK	9	\$2,109,900	54. READYCAP LENDING, LLC	2	\$457,600
26. FIRST COMMUNITY BANK	8	\$13,072,500	55. HANA SMALL BUS. LENDING INC.	1	\$4,034,000
27. NEWTEK SMALL BUS. FINANCE	8	\$2,513,200	56. PACIFIC CITY BANK	1	\$3,710,000
28. FIRST HOME BANK	8	\$1,650,000	57. ROYAL BUSINESS BANK	1	\$3,500,000
29. SOUTHWESTERN BUS. FIN. CORP.	6	\$1,731,000	58. COLORADO NATIONAL BANK	1	\$2,010,000
30. HORIZON COMMUNITY BANK	6	\$368,000	59. OPEN BANK	1	\$1,929,000
31. UMB NATIONAL ASSOCIATION	5	\$2,806,000	60. CITIZENS BANK	1	\$1,919,000
32. PACIFIC PREMIER BANK	4	\$5,166,000	61. ARIZONA BANK & TRUST	1	\$1,665,000
			All Others	17	\$6,289,000
Grand Total:				1,025	\$517,523,800

Every day, the SBA and its statewide network of partners help thousands of Arizona small businesses. For more information about SBA loan programs and a list of contact information, including lending preferences of SBA-approved lenders, visit our web site at <http://www.sba.gov/az> In addition to information about SBA loans, you can seek assistance on line or by contacting our office at (602) 745-7200 or email us at Arizona@sba.gov Address: 2828 North Central Avenue, Suite 800, Phoenix, AZ 85004.
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