

**SBA MASSACHUSETTS DISTRICT OFFICE  
FY- 2016 LOAN VOLUME REPORT OCTOBER 1, 2015 - AUGUST 31, 2016**



**7(a) LOANS**

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	EASTERN BANK	\$ 46,035,000	750
2	CITIZENS BANK	\$ 30,248,500	202
3	BERKSHIRE BANK	\$ 15,085,600	160
4	ROCKLAND TRUST COMPANY	\$ 10,344,100	94
5	TD BANK, NATIONAL ASSOCIATION	\$ 10,215,300	92
6	LEADER BANK NATL ASSOC	\$ 6,219,200	62
7	SANTANDER BANK NATL ASSOC	\$ 6,031,500	58
8	CAMBRIDGE SAVINGS BANK	\$ 7,290,400	48
9	ST. MARY'S CU	\$ 1,868,200	44
10	UNIBANK FOR SAVINGS	\$ 3,002,200	40
11	SALEM FIVE CENTS SAVINGS BANK	\$ 4,770,900	36
12	SOUTH SHORE BANK	\$ 2,563,900	33
13	CENTURY BANK AND TRUST COMPANY	\$ 2,172,500	31
14	INDEPENDENCE BANK	\$ 3,875,000	28
15	WELLS FARGO BANK NATL ASSOC	\$ 15,552,500	25
16	BRISTOL COUNTY SAVINGS BANK	\$ 4,028,000	24
17	HOMETOWN BANK A CO-OPERATIVE B	\$ 3,862,000	24
18	AVIDIA BANK	\$ 8,293,500	23
19	BROOKLINE BANK	\$ 1,934,300	23
20	HARBORONE BANK	\$ 1,941,900	22
21	CELTIC BANK CORPORATION	\$ 8,907,900	20
22	CAPE COD FIVE CENTS SAVINGS BA	\$ 2,600,000	20
23	ENTERPRISE BK & TR CO	\$ 5,010,200	17
24	LIVE OAK BANKING COMPANY	\$ 22,620,000	16
25	MERRIMACK VALLEY FCU	\$ 3,467,600	16
26	FLORENCE SAVINGS BANK	\$ 1,283,000	16
27	SPENCER SAVINGS BANK	\$ 1,885,200	15
28	MIDDLESEX SAVINGS BANK	\$ 3,563,000	13
29	PEOPLE'S UNITED BANK NATL ASSO	\$ 2,114,000	12
30	MOUNTAINONE BANK	\$ 2,172,000	11
31	STEARNS BK NATL ASSOC	\$ 1,636,900	11
32	THE PROVIDENT BANK	\$ 1,425,000	11
33	BANKFIVE	\$ 1,079,400	11
34	RADIUS BANK	\$ 3,458,900	10
35	EASTHAMPTON SAVINGS BANK	\$ 972,500	10
36	COMMERCE BANK & TRUST COMPANY	\$ 592,200	10

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<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
37	MONSON SAVINGS BANK	\$ 535,000	10
38	FIRST HOME BANK	\$ 2,000,000	9
39	GREENFIELD SAVINGS BANK	\$ 1,015,000	9
40	BLUE HILLS BANK	\$ 2,690,000	8
41	GREENFIELD CO-OPERATIVE BANK	\$ 1,132,100	8
42	BRIDGEWATER SAVINGS BANK	\$ 843,200	8
43	MILFORD NATL BK & TR CO	\$ 3,220,400	7
44	HOMEFIELD CU	\$ 1,255,000	7
45	BANK OF CAPE COD	\$ 905,000	7
46	GEORGETOWN BANK	\$ 807,500	7
47	WESTFIELD BANK	\$ 807,000	7
48	WORKERS CU	\$ 500,200	7
49	WEBSTER BANK NATL ASSOC	\$ 448,000	7
50	SOUTHBRIDGE CU	\$ 253,400	7
51	RIDGESTONE BANK	\$ 4,608,000	6
52	SPIRIT OF TEXAS BANK, SSB	\$ 2,244,100	6
53	NEWTEK SMALL BUS. FINANCE INC.	\$ 2,128,500	6
54	BEVERLY BANK	\$ 788,100	6
55	BAYCOAST BANK	\$ 679,000	6
56	UNITED BANK	\$ 593,400	6
57	MECHANICS COOPERATIVE BANK	\$ 593,000	6
58	FIRST IPSWICH BANK	\$ 431,000	6
59	EAST BOSTON SAVINGS BANK	\$ 1,411,000	5
60	FARMINGTON BANK	\$ 447,900	5
61	GREYLOCK FCU	\$ 322,000	5
62	FIRST BANK FINANCIAL CENTRE	\$ 5,804,000	4
63	FREEDOM NATIONAL BANK	\$ 3,100,000	4
64	YADKIN BANK	\$ 1,561,000	4
65	DIGITAL FCU	\$ 807,000	4
66	DEAN CO-OPERATIVE BANK	\$ 650,000	4
67	RANDOLPH SAVINGS BANK	\$ 500,000	4
68	CHICOPEE SAVINGS BANK	\$ 484,000	4
69	UNITED COMMUNITY BANK	\$ 3,352,000	3
70	HOLBROOK CO-OPERATIVE BANK	\$ 2,110,000	3
71	CHARLES RIVER BANK	\$ 715,000	3
72	BAY STATE SAVINGS BANK	\$ 577,200	3
73	BANK RHODE ISLAND	\$ 453,000	3
74	PARAGON BANK	\$ 4,813,500	2
75	CRESTMARK BANK	\$ 2,286,000	2
76	NORTHWEST BANK	\$ 1,905,000	2
77	NORTHEAST BANK	\$ 1,749,000	2
78	CUSTOMERS BANK	\$ 1,555,000	2
79	AMERICAN NATIONAL BANK	\$ 1,417,500	2
80	PACIFIC WESTERN BANK	\$ 1,147,000	2
81	FIRST NIAGARA BANK NATL ASSOC	\$ 1,010,000	2
82	EAGLE BANK	\$ 975,000	2

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<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
83	HAVERHILL BANK	\$ 490,000	2
84	READING CO-OPERATIVE BANK	\$ 470,000	2
85	PAWTUCKET CU	\$ 300,000	2
86	HANSCOM FCU	\$ 288,000	2
87	ADAMS COMMUNITY BANK	\$ 276,000	2
88	NORTH MIDDLESEX SAVINGS BANK	\$ 154,900	2
89	MUTUALONE BANK	\$ 154,000	2
90	THE BANK OF CANTON	\$ 150,000	2
91	COMMON CAPITAL	\$ 146,000	2
92	CRESCENT CU	\$ 103,000	2
93	EVERETT CO-OPERATIVE BANK	\$ 73,400	2
94	THE COOPERATIVE BANK	\$ 70,000	2
95	PILGRIM BANK	\$ 66,800	2
96	DEDHAM INSTITUTION FOR SAVINGS	\$ 65,000	2
97	INSTITUTION FOR SAVINGS IN NEW	\$ 35,000	2
98	NORTH BROOKFIELD SAVINGS BANK	\$ 35,000	2
99	MASSACHUSETTS BUSINESS	\$ 2,400,000	1
100	FIRST CHATHAM BANK	\$ 1,719,000	1
101	BANK OF HOPE	\$ 1,690,000	1
102	UNITED MIDWEST SAVINGS BANK	\$ 1,550,000	1
103	FIRST CITIZENS FCU	\$ 1,400,000	1
104	AMERICAN BUSINESS LENDING, INC	\$ 920,000	1
105	TITAN BANK, NATIONAL ASSOCIATI	\$ 783,000	1
106	FORTUNEBANK	\$ 711,700	1
107	FIRSTTRUST SAVINGS BANK	\$ 660,000	1
108	CRF SMALL BUS. LOAN COMPANY LL	\$ 575,000	1
109	NORTH EASTON SAVINGS BANK	\$ 560,000	1
110	GRANITE BANK	\$ 525,000	1
111	CAMBRIDGE TRUST COMPANY	\$ 500,000	1
112	COMPASS BANK	\$ 473,000	1
113	MANUFACTURERS & TRADERS TR CO	\$ 378,600	1
114	FIRST COMMONS BANK NATL ASSOC	\$ 350,000	1
115	BOSTON PRIVATE BK & TR CO	\$ 322,000	1
116	HomeBANC NATIONAL ASSOCIATION	\$ 314,800	1
117	KEYBANK NATIONAL ASSOCIATION	\$ 272,000	1
118	NAVIGANT CU	\$ 270,000	1
119	EAST CAMBRIDGE SAVINGS BANK	\$ 250,000	1
120	ALIGN CU	\$ 200,000	1
121	LEE BANK	\$ 200,000	1
122	PEOPLESBANK	\$ 200,000	1
123	THE SAVINGS BANK	\$ 200,000	1
124	COASTAL HERITAGE BANK	\$ 150,000	1
125	SOUTHBRIDGE SAVINGS BANK	\$ 140,000	1
126	JEANNE D' ARC CU	\$ 135,000	1
127	UNIVERSITY CU	\$ 135,000	1
128	BANKGLOUCESTER	\$ 125,000	1

**SBA MASSACHUSETTS DISTRICT OFFICE  
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<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
129	ST. JEAN'S CU	\$ 120,000	1
130	CAPE ANN SAVINGS BANK	\$ 100,000	1
131	FIDELITY CO-OPERATIVE BANK	\$ 100,000	1
132	LOWELL FIVE CENT SAVINGS BANK	\$ 100,000	1
133	METRO CU	\$ 100,000	1
134	UTAH COMMUNITY BANK	\$ 100,000	1
135	BANKNEWPORT	\$ 80,000	1
136	MANSFIELD CO-OPERATIVE BANK	\$ 75,000	1
137	WEBSTER FIRST FCU	\$ 64,000	1
138	COUNTRY BANK FOR SAVINGS	\$ 50,000	1
139	GFA FCU	\$ 50,000	1
140	WEYMOUTH BANK	\$ 40,000	1
141	THE EDGARTOWN NATIONAL BANK	\$ 25,000	1
142	THE BRIDGEWATER CU	\$ 15,000	1
	<b>Grand Total</b>	<b>\$ 337,756,500</b>	<b>2346</b>

### 504 Loans

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	BAY COLONY DEVEL CORP	\$ 40,817,000	79
2	GRANITE ST. ECONOMIC DEVEL COR	\$ 57,872,000	69
3	NEW ENGLAND CERT. DEVEL CORP	\$ 40,432,000	49
4	SEED	\$ 5,298,000	17
5	CAPE & ISLANDS COMMUN DEVELOPM	\$ 10,073,000	12
6	WORCESTER BUS. DEVEL CORP	\$ 4,557,000	11
7	OCEAN ST. BUS. DEVEL AUTHORITY	\$ 200,000	1
	<b>Grand Total</b>	<b>\$ 159,249,000</b>	<b>238</b>

### 3rd Party

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	Eastern Bank	\$ 18,166,789	33
2	Rockland Trust Company	\$ 16,763,000	20
3	Salem Five Cents Savings Bank	\$ 9,831,138	12
4	Enterprise Bank and Trust Company	\$ 5,078,385	12
5	Middlesex Savings Bank	\$ 13,934,053	8
6	Cape Cod Co-Operative Bank	\$ 14,832,520	6
7	Leader Bank, National Association	\$ 5,802,500	6
8	Bank of Cape Cod	\$ 3,420,000	6
9	Bank of America, National Association	\$ 3,525,000	4
10	Cambridge Savings Bank	\$ 2,843,731	4

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<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
11	Spencer Savings Bank	\$ 2,048,333	4
12	Cape Cod Five Cents Savings Bank	\$ 1,220,000	4
13	Blue Hills Bank	\$ 14,901,177	3
14	Westfield Bank	\$ 6,592,331	3
15	The Provident Bank	\$ 5,302,771	3
16	Hometown Bank, a Co-Operative Bank	\$ 4,372,500	3
17	HarborOne Bank	\$ 4,356,469	3
18	Radius Bank	\$ 3,746,125	3
19	BankNewport	\$ 2,533,429	3
20	BayCoast Bank	\$ 1,830,000	3
21	Bridgewater Savings Bank	\$ 1,009,500	3
22	Beverly Bank	\$ 789,647	3
23	Walpole Co-Operative Bank	\$ 668,344	3
24	South Shore Bank	\$ 575,400	3
25	Bank of New England	\$ 6,100,000	2
26	North Shore Bank, A Cooperative Bank	\$ 2,310,000	2
27	Santander Bank, National Association	\$ 2,112,500	2
28	Brookline Bank	\$ 1,883,333	2
29	Rollstone Bank & Trust	\$ 1,882,500	2
30	Mutual Bank	\$ 1,422,500	2
31	East Cambridge Savings Bank	\$ 1,300,000	2
32	Mechanics Cooperative Bank	\$ 1,037,500	2
33	Greenfield Co-Operative Bank	\$ 1,004,400	2
34	Nuvo Bank and Trust Company	\$ 975,819	2
35	Florence Savings Bank	\$ 680,000	2
36	Avidia Bank	\$ 597,500	2
37	St. Mary's CU	\$ 597,000	2
38	Farmington Bank	\$ 596,000	2
39	Pawtucket CU	\$ 450,000	2
40	North Middlesex Savings Bank	\$ 334,164	2
41	StonehamBank, A Co-Operative Bank	\$ 254,396	2
42	Lowell Five Cent Savings Bank	\$ 6,661,183	1
43	Webster Bank, National Association	\$ 5,425,346	1
44	Digital FCU	\$ 4,461,995	1
45	Country Bank for Savings	\$ 3,250,000	1
46	Kennebunk Savings Bank	\$ 2,987,500	1
47	East Boston Savings Bank	\$ 1,925,000	1
48	Eagle Bank	\$ 1,908,675	1
49	Webster Five Cents Savings Bank	\$ 1,900,000	1
50	Berkshire Bank	\$ 1,526,463	1
51	TD Bank, National Association	\$ 1,525,000	1
52	Seamen's Bank	\$ 1,297,500	1
53	Northeast Bank	\$ 1,084,000	1

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<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
54	Easthampton Savings Bank	\$ 1,027,000	1
55	Bay State Savings Bank	\$ 948,000	1
56	Needham Bank	\$ 890,000	1
57	Lee Bank	\$ 830,000	1
58	Webster First FCU	\$ 781,250	1
59	Citizens, National Association	\$ 737,500	1
60	Clinton Bank	\$ 732,500	1
61	Middlesex Federal Savings, F.A.	\$ 725,000	1
62	Bristol County Savings Bank	\$ 650,000	1
63	Pentucket Bank	\$ 650,000	1
64	UniBank for Savings	\$ 487,500	1
65	Randolph Savings Bank	\$ 437,500	1
66	Georgetown Bank	\$ 420,000	1
67	KeyBank National Association	\$ 412,500	1
68	Homefield CU	\$ 400,000	1
69	Greenfield Savings Bank	\$ 394,000	1
70	The Bank of Maine	\$ 367,700	1
71	Chicopee Savings Bank	\$ 356,000	1
72	Merrimack Valley FCU	\$ 345,000	1
73	Cambridge Trust Company	\$ 325,000	1
74	Savers Co-Operative Bank	\$ 300,000	1
75	Ocean Bank, A Division of	\$ 290,000	1
76	North Brookfield Savings Bank	\$ 288,650	1
77	Wellesley Bank	\$ 275,000	1
78	BankFive	\$ 267,562	1
79	Boston Private Bank & Trust Company	\$ 262,500	1
80	Fidelity Co-Operative Bank	\$ 250,000	1
81	Northmark Bank	\$ 233,273	1
82	Jeanne D' Arc CU	\$ 225,000	1
83	Mansfield Bank	\$ 200,000	1
84	Freedom National Bank	\$ 180,000	1
85	Haverhill Bank	\$ 168,000	1
86	Century Bank and Trust Company	\$ 137,500	1
87	The Milford National Bank and Trust Company	\$ 137,017	1
88	People's United Bank	\$ 130,000	1
89	Millbury Savings Bank	\$ 100,000	1
90	Weymouth Bank	\$ 93,644	1
<b>Grand Total</b>		<b>\$ 217,088,012</b>	<b>238</b>

**SBA MASSACHUSETTS DISTRICT OFFICE  
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## Microlenders

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	ACCION	\$ 377,362	31
2	COMMON CAPITAL	\$ 159,000	11
3	SEED	\$ 354,500	10
4	NEW BEDFORD ECON DEV	\$ 148,219	8
5	JOBS FOR FALL RIVER	\$ 96,000	5
6	NORTH CENTRAL MASS DEV	\$ 65,000	3
7	EDIC OF LYNN	\$ 60,000	3

	<b>Grand Total</b>	<b>\$ 1,260,081</b>	<b>71</b>
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**SBA SPRINGFIELD BRANCH OFFICE  
FY- 2016 LOAN VOLUME REPORT OCTOBER 1, 2015 - AUGUST 31, 2016  
WESTERN MASSACHUSETTS  
The following loans are included in the MA Loan Volume Report totals above:**

## 7(a) LOANS

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	BERKSHIRE BANK	\$ 9,870,600	129
2	FLORENCE SAVINGS BANK	\$ 1,283,000	16
3	CITIZENS BANK NATL ASSOC	\$ 1,178,800	14
4	EASTHAMPTON SAVINGS BANK	\$ 972,500	10
5	MONSON SAVINGS BANK	\$ 535,000	10
6	GREENFIELD SAVINGS BANK	\$ 1,015,000	9
7	GREENFIELD CO-OPERATIVE BANK	\$ 1,132,100	8
8	TD BANK, NATIONAL ASSOCIATION	\$ 1,963,700	7
9	WESTFIELD BANK	\$ 807,000	7
10	PEOPLE'S UNITED BANK NATL ASSO	\$ 1,412,000	6
11	MOUNTAINONE BANK	\$ 532,000	5
12	FARMINGTON BANK	\$ 447,900	5
13	GREYLOCK FCU	\$ 322,000	5
14	INDEPENDENCE BANK	\$ 500,000	4
15	CHICOPEE SAVINGS BANK	\$ 484,000	4
16	EASTERN BANK	\$ 225,000	4
17	LIVE OAK BANKING COMPANY	\$ 910,000	3
18	UNITED BANK	\$ 193,400	3
19	PACIFIC WESTERN BANK	\$ 1,147,000	2
20	RIDGESTONE BANK	\$ 950,000	2
21	ADAMS COMMUNITY BANK	\$ 276,000	2
22	WELLS FARGO BANK NATL ASSOC	\$ 245,800	2
23	COMMON CAPITAL	\$ 146,000	2
24	UNITED MIDWEST SAVINGS BANK	\$ 1,550,000	1

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<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
25	UNITED COMMUNITY BANK	\$ 1,190,000	1
26	FIRSTTRUST SAVINGS BANK	\$ 660,000	1
27	MANUFACTURERS & TRADERS TR CO	\$ 378,600	1
28	FIRST HOME BANK	\$ 350,000	1
29	KEYBANK NATIONAL ASSOCIATION	\$ 272,000	1
30	SPIRIT OF TEXAS BANK, SSB	\$ 234,700	1
31	LEE BANK	\$ 200,000	1
32	PEOPLESBANK	\$ 200,000	1
33	CELTIC BANK CORPORATION	\$ 150,000	1
34	WEBSTER BANK NATL ASSOC	\$ 150,000	1
35	WORKERS CU	\$ 100,000	1
36	STEARNS BK NATL ASSOC	\$ 60,000	1
37	COUNTRY BANK FOR SAVINGS	\$ 50,000	1
38	FIRST NIAGARA BANK NATL ASSOC	\$ 50,000	1
39	UNIBANK FOR SAVINGS	\$ 50,000	1
40	LEADER BANK NATL ASSOC	\$ 15,000	1

<b>Grand Total</b>	<b>\$ 32,209,100</b>	<b>276</b>
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### 504 Loans

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	NEW ENGLAND CERT. DEVEL CORP	\$ 3,437,000	9
2	BAY COLONY DEVEL CORP	\$ 6,222,000	5
3	GRANITE ST. ECONOMIC DEVEL COR	\$ 311,000	1
4	WORCESTER BUS. DEVEL CORP	\$ 294,000	1

<b>Grand Total</b>	<b>\$ 10,264,000</b>	<b>16</b>
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### 3rd Party

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	Westfield Bank	\$ 6,592,331	3
2	Greenfield Co-Operative Bank	\$ 1,004,400	2
3	Nuvo Bank and Trust Company	\$ 975,819	2
4	Florence Savings Bank	\$ 680,000	2
5	Farmington Bank	\$ 596,000	2
6	Easthampton Savings Bank	\$ 1,027,000	1
7	Lee Bank	\$ 830,000	1
8	Webster First FCU	\$ 781,250	1
9	Greenfield Savings Bank	\$ 394,000	1
10	Chicopee Savings Bank	\$ 356,000	1

<b>Grand Total</b>	<b>\$ 13,236,800</b>	<b>16</b>
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