Capability Statement
Worksheet

Essential Elements:

- ❑ Corporate Contact Info
  (Name, address, telephone, fax, e-mail, website, etc.)

  _____

  _____

  _____

- ❑ Geographical Coverage

  _____

- ❑ Areas of Expertise (bullet statements)
  - ☐ _____
  - ☐ _____
  - ☐ _____
  - ☐ _____
  - ☐ _____

- ❑ Unique capabilities or resources
  - ☐ _____
  - ☐ _____
  - ☐ _____
  - ☐ _____
  - ☐ _____

- ❑ Past Projects or Customers & Brief Description
  - ☐ _____
  - ☐ _____
  - ☐ _____
  - ☐ _____

- ❑ Key personnel experience: _____

- ❑ Security Clearances (if any)

  _____

- ❑ Industry licenses/certifications or quality assurance certifications (if any)

  _____

- ❑ Bonding level (Construction) _____
- ❑ DUNS #, CAGE code, NAICS, SIC, PSC/FSC codes:
  - □ DUNS: _____
  - □ CAGE: _____
  - □ NAICS: _____
  - □ SIC/PSC/FSC codes:_____
- ❑ Small Business Certifications (HubZone, SDB, 8(a), DVBE, DBE, etc.):

  _____

- ❑ Acquisition vehicles –ways they can buy from you
  - □ GSA Schedule, DOD eMall: _____
  - □ CMAS: _____
  - □ Accept government credit cards: _____

Nice to Have Elements:

- ❑ Business Background/History: Be brief!

  _____

  _____

- ❑ Special Accreditations or Awards: _____
- ❑ Customer Testimonials: _____

  _____

  _____

- ❑ Contact info for past/current customers if willing to be references:

  _____

  _____

  _____

LOGO

PO XXXXX
XXXX, PA 19xxx

Contact: xxxxxxxxxxx

Tel: 215.xxx.2698
FAX: 215.xxx.09xx

Email: xxxxx@xxxxxxxx.com

NAICS:
541611
541614
541618
561110

Cage Code:
xxxxx

D&B:
xxxxxxxxxxxxx

Certifications:

XXXXXXXX is **certified in XXXXXXX** and **XXXXX** by the **XXXXX**, and is expert in **XXXXXX**.

Capability Statement

BUSINESS SUMMARY:

The Summary should a paragraph that tells your reader who you are and what you do. If you wish, the paragraph can include a brief history of the business.

CAPABILITIES

Areas of expertise – types of work you can do for your client. Use short sentences or bullet statements. This should not be a long narrative about your capabilities or areas of expertise.

FACILITIES AND EQUIPMENT:

List all facilities, equipment and resources used to manufacture the products or provide the service(s). Include unique qualifications, techniques and approaches used to perform work, including any state-of-the-art equipment or capabilities that are part of your business.

EXPERTISE:

A brief summary of your expertise, as well as that of your key personnel/staff, highlighting their education and technical experience as it relates to your business.

CUSTOMERS:

Provide a list of at least three or four of your key customers, past or present. Company names are sufficient.

LIST CONTACTS

SUMMARY

Capability Statement should be no more than 2 pages – remember, keep it simple, but tell the reader what makes you special and why they should choose to do business with you. This can be used as a stand-alone document to market your business, or attached to any pertinent literature you may already have, which will complete the story you want to tell about your business. This along with a simple cover letter can introduce your company to any government agency or large business.

INSERT COMPANY NAME OR LOGO

Company Slogan:

_____

_____

At A Glance:

Woman-owned Business

HUBZone Certified

DUNS #: ……_____

Cage Code: …_____

GSA Contract #: _____

NAICS Code:…_____

SIC Code:……_____

Testimonials:

_____

_____

_____

_____

_____

INSERT COMPANY IMAGE HERE

Address:_____

_____

Ph: _____

Fax: _____

E:mail:_____

Web:_____

Why ABC Company?

- _____
- _____
- _____
- _____
- _____
- _____
- _____
- _____

Company Background

_____

_____

_____

_____

Performance History

- **Name of Past Customer:** _____
  Project Description:

  _____

  _____

- **Name of Past Customer:** _____
  Project Description:

  _____

  _____

- **Name of Past Customer:** _____
  Project Description:

  _____

  _____

INSERT COMPANY NAME OR LOGO

Insert Company Slogan

At A Glance:

DUNS #: ……...XXXXXXX

Cage Code: …….XXXX

GSA Contract #:…XXXXX

NAICS Code:……XXXXXX

SIC Code:……XXXX

Testimonials:

ABC Company….
XXXXXXXXXXXXXXXXX
XXXXXXXXXXXXXXXXX

ABC Company….
XXXXXXXXXXXXXXXXX
XXXXXXXXXXXXXXXXX

INSERT COMPANY IMAGE HERE

123 Anywhere Street
Suite N
San Diego, CA 92208
Ph: 555-555-5555
Fax: 555-555-5000
sales@abccompany.com
www.abccompany.com

Why ABC Company?

- Outstanding Reliability…
  < 2% failure rate versus 15-20% failure rate of leading brands.
- 3 Year Warranty
- Standard & Custom built
- Over 40 years experience in electronics industry
- Stand alone or network… entry level computers to super servers
- Competitive Pricing
- Assembled in the USA
- Individual components selected for durability

Company Background

ABC Company was founded by John Smith, who was also the founder of Non-Linear Systems, home of the world's first digital voltmeter. He also founded XYZ Corporation, maker of reliable portable personal computers in the 1980's.

Performance History

- **SAIC Corporation**
  Supplied over $1M in desktop PCs to date. SAIC now purchases 100% of desktop PCs from ABC Company.
- **Smith, Rutgers, and Barney**
  Project Description….XXXXXXXXXXXXXXXXXXXXXXXXXX
- **Turner Corporation**
  Project Description….XXXXXXXXXXXXXXXXXXXXXXXXXX
- **Seltzer and Thomas, Inc.**
  Project Description….XXXXXXXXXXXXXXXXXXXXXXXXXX

Samples of Capabilities Statements

GOOD

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Vel Micro Works

Incorporated

724 Yorklyn Road – Suite 260
Hockessin, DE 19707
Phone: (302) 239-4661
Fax: (302) 239-0505
E-mail: vel@velmicro.com

Mission

To Deliver Quality IT Services Quickly at affordable prices.

IT - Quality Quick Quantity

Philosophy

VMWI develops relationships with its clients to identify their needs and to provide quality solutions and technical resources that meet their needs. A relationship with VMWI allows organizations to more effectively utilize limited resources and to develop solutions that are cost effective.

Services	Customer
■ Application Development ■ Web Development ■ Web Maintenance ■ Database Administration ■ Data Warehousing ■ Software Consulting ■ E-Commerce ■ E-Government ■ Custom Software Development ■ Data Entry ■ Re-engineering ■ Legacy Application Migration ■ Independent Testing & Validation	■ DNREC ■ Division of Revenue ■ Dept. of Labor ■ GIC ■ Safety and Homeland Security ■ Department of Justice ■ UD – Division of Poultry ■ Synbiotics **Certification:** • VMWI is an 8(a) certified company • Disadvantaged Business Enterprise • (OMWBE) has certified it as a Minority Business.

It is Easy, Fast and Affordable for your Successful Business.

- **E-mail your Projects**
- **Cost estimate**
- **Rapid Response.**
- **Satisfaction Guaranteed.**

We are only a phone call or an e-mail away.
Point of contact: Sakthi A. Vel - (302)-239-4661 or vel@velmicro.com

CAPABILITY STATEMENT

I. Vendor Information

Tax ID Number	95-3444514
DUNS Number	803388289
CAGE Code	1XKF7
Address	530 Malley Drive Northglenn, CO 80233-1928
Contact	Renee Torkildsen
Phone	(210) 402-6766
Fax	(210) 402-6829
Email	gtglobalstaffing@coleyinc.com
Website	http://www.gtglobalstaffing.com
Business Classification:	Small Business
GSA Contract Number:	GS-07F-5846R
GSA Contract Expiration:	5/31/2010
NAICS codes:	561320
Product Service Code (PSC):	R,S

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II. Capability Statement

GT Global Staffing has consistently and continuously provided the highest quality staffing support to Government agencies since 1979. Our in-house management team collectively represents 45 years' staffing industry experience and specializes in successfully delivering administrative, light industrial, and professional personnel to Federal, State, and local government agencies. Our successful track record is built upon a combination of diligence, flexibility, and process, all of which provides a thorough understanding our clients' needs. Our high-quality service, coupled with competitive rates and our extensive database of qualified personnel, combine to make GT Global Staffing the right choice for your staffing needs.

As you will see from the successful past projects listed below, GT Global Staffing specializes in providing the following Temporary Administrative and Professional Services to our Federal customers:

- Professional Personnel
- Administrative and Clerical
- Automated Data Processing
- Data Entry
- Mailroom
- Maintenance Workers , Electricians, Plumbers, Pipefitters, Handymen, Carpenters, and Painters
- Automobile Mechanics, Heavy Equipment Mechanics, Helicopter Mechanics
- Optical Repair Technicians

Having the right person available when you call is a key to our success. GT Global Staffing starts the staffing process well before your first request. Our staffing specialists meet daily to anticipate our clients' needs and work to ensure we have the highest-quality candidates in our database when you call.

Our time-proven recruitment processes have resulted in an industry-leading database of qualified and "ready-to-place" candidates, carefully selected by experience, skill, and background that most closely and precisely matches the requirements of our current and potential clients.

GT Global Staffing has successfully developed long-term relationships with our Government clients because of our ability to quickly meet your staffing needs. We customize employee handbooks, orientations, pre-assignment testing, assessments, and training—and more—to meet your needs.

Our ability to continuously deliver exceptional customer service results directly from our strong quality control (QC) process. Our commitment to quality continues throughout the staffing assignment and follows well-defined procedures:

Step 1: Within 30 minutes of the agreed-upon arrival time, we call to verify that our employee has arrived on time, reported to the right department, and is ready to work.

Step 2: Every Friday (or on a day of your choice), with your permission, we ask you to give us an overview of each employee we have placed for you, including his or her attendance, alertness, cooperation, and work quality. We appreciate your candor when making the calls so we may better evaluate our employees and fulfill your company's needs. Of course, please feel free to contact us anytime. Your satisfaction is our utmost consideration and your feedback drives our process of continuous improvement.

Step 3: At each assignment's conclusion, a quality control card is sent that asks for an overall rating of our employee. This card becomes a part of the employee's permanent records in our office.

Step 4: We annually review all performance cards and our overall quality of service.

Feedback is an essential tool to providing quality services. In the event that an issue arises with an employee we placed, we take immediate action in the form of verbal and/or written warnings, and if necessary, termination and replacement. All incidents are documented and added to the employee's file, thereby allowing us to continuously improve our service when placing that employee again. We guarantee replacement of any assigned temporary employee who does not meet our customer's expectations.

III. Past Performance: A Record of Unsurpassed Client Satisfaction

The following past performance examples typify our successful record, high level of services, diversity of skills and talents, and precision that GT Global Staffing is committed to delivering to your organization—clerical, administrative, skilled trades, and even helicopter mechanics. These examples illustrate our successful process of anticipating client needs, targeted recruiting, careful identification of the right candidates, and exceptional customer service.

Past Performance 1—

U.S. Department of the Army, Virginia Army National Guard

Contract Number: HHSP3502008000061-I

Period of Performance:	2006-Present
Contract Value:	$2,275,000
Contact:	Vickie Sais Fort Pickett, Building 316 Blackstone, VA, 23824 Phone: 434-298-5551 Email: vickie.sais@us.army.mil
Project Description:	Global Staffing provides numerous personnel to assist in the critical activities of the Family Assistance Center. These employees work as a call center and an information conduit on a wide range of issues related to active military and their families. For these employees, Global Staffing provides a team lead, which monitors quality control and is responsible for work assignments. In addition, Global Staffing provides support personnel for Human Resources and Youth Coordination.

Past Performance 2—

U.S. Department of the Army, Ohio Army National Guard

Contract Number:	HHSP3502008000063-1, task order RMRC-07-2432, RMRC-07-2433, RMRC-07-2434, RMRC-07-2850, RMRC-07-3295, RMRC-07-3296, RMRC-08-3420
Period of Performance:	2007-Present
Contract Value:	$1,898,101
Contact:	Col Michael McHenry 2825 West Dublin Granville Rd. Columbus, OH 43235 Phone: 614-336-7117 Fax: 614-336-7223
Project Description:	Global Staffing has formed a joint venture with Westmoreland Inc., Westmoreland GTGS JV. The joint venture is a service disabled veteran owned small business concern. Through this joint venture, Westmoreland/GTGS JV, we provide staffing augmentation support in several disciplines to the Ohio Army National Guard. We provide multiple highly skilled electronics technicians, ground support equipment mechanics and heavy equipment mechanics. In addition, we provide a supervisor for our heavy equipment mechanics, and clerical support with production control clerks. The majority of employees on this contract were migrated from a previous employer to our agency, with no losses of employees in the transition. *Westmoreland/GTGS JV is also proud to support the Army National Guards of*

Arizona, Florida, New Jersey, Oregon and Virginia.

Past Performance 3—

U.S. Department of the Navy, Office of Naval Research

Contract Number:	08PR08010-00/NAVRIS 1044011
Period of Performance:	2007-Present
Contract Value:	$63,854
Contact:	Mary Putnam-Johnshoy 875 North Randolph St., Suite 1425 Phone: 703-696-4010 Email: maryputnam.johnshoy@navy.mil
Project Description:	Global Staffing has provided a highly trained and experienced paralegal to the Office of Naval Research. The position supports attorneys in administering Department of the Navy licensing programs. Due to the nature of the work, discretion and trustworthiness are of course essential components of the position, and Global Staffing has met those standards with the qualified personnel provided.

Past Performance 4—

U.S. Department of Energy, Western Area Power Administration

Contract Number:	DEAD6507WB37184
Period of Performance:	2003-Present
Contract Value:	$45,000
Contact:	John Stonebarger 1330 41st St. South Waterton, SD 57201 Phone: 605-882-7560 Email: stonebarger@wapa.gov
Project Description:	Global Staffing provides support for different areas of responsibility to the Western Area Power Administration. This contract shows our flexibility in providing both highly skilled professional and competent and qualified lower level admin support.

One position at Western Area Power Admin provides general admin support in the Operations Office. At another location, Global Staffing has staffed a position which provides high level engineering support, focused on design services.

Past Performance 5—

U.S. Department of Veterans Affairs, Health Administration Center

Contract Number: 741-C70134, 741-C70073, 741-C70091, 741-C70108, 741-C70147, 741-C70138, 741-C70158, 741-C70180, 741-C82001

Period of Performance: 2007-Present

Contract Value: $897,489

Contact:
Cassandra Dowdell
3773 Cherry Creek Dr., North, Suite 1020
Denver, CO 80209
Phone: 303-398-7139
Fax: 720-889-2387
Email: cassandra.williams3@va.gov

Project Description: Global Staffing has formed a joint venture with Westmoreland Inc., Westmoreland GTGS JV. The joint venture is a service disabled veteran owned small business concern.

The VA HAC agency has needs for a diverse mix of temporary employees. Westmoreland/GTGS JV provides employees to support this agency in the following areas: warehouse, delivery, customer service, medical billing clerks, assistant contracting officers and accounting technicians, on a variety of contracts.

This relationship started with a small order of personnel on a single contract, but due to the quality of support provided by Westmoreland/GTGS JV, more contracts were added, steadily increasing the number of personnel supporting the VA HAC. In addition, multiple employees have migrated from contractor to permanent status with the agency.

Past Performance 6—

U.S. Department of Commerce, National Institute of Standards and Technology (NIST)

Contract Number: R7-CASU-06-0002

Period of Performance: 2002-2005

Contract Value: $920,000

Contact: Eileen Hinkle/Leroy Gutierrez
325 Broadway, MC 19400
Boulder, CO 80305
Phone: 303-497-3955/303-497-5652

Project Description: For more than 5 years GT Global Staffing has delivered high quality executive secretaries, administrative and clerical personnel to the National Institute of Standards and Technology (NIST).

With our database of qualified and "ready to place" candidates, GT Global Staffing has been able to supply the best possible candidates matched to NIST's defined needs by anticipating future and surge requirements.

NIST was so pleased with our placements that it routinely requests our personnel by name, has hired GT Global Staffing personnel as permanent employees, and has rewarded the exemplary performance of our temporary personnel with cash bonuses and extended assignments.

In addition to our success in providing administrative and clerical staff at NIST, we provided a large custodial staff to the agency for over 3 years, a period marked by consistent and numerous accolades through emails, letters of recommendation, and cash bonuses.

When a Congressional mandate caused this contract to be transferred to the Committee for Purchase from People Who are Blind or Severely Disabled (through NISH), almost all employees placed by Global Staffing were kept in their positions—a testament to the high quality of personnel we place.

Past Performance 7—

U.S. Department of the Army, Arizona Army National Guard

Contract Number: R7-CASU-06-0002

Period of Performance: 2002-2006

Contract Value: $725,000

Contact: James Cobb
5425 E. McDowell Rd.
Phoenix, AZ 85008
Phone: 602-267-2811
Email: james.cobb@az.ngb.army.mil

Project Description: GT Global Staffing has been supporting the Arizona National Guard with a variety of highly specialized, skilled personnel for the past 2 years. Our successful placement of helicopter mechanics, auto mechanics, heavy equipment mechanics, optical repair technicians, and material handlers is yet

another testimony to the diversity, flexibility, and range of talent that we are able to deliver to our clients.

Frankly, many of our competitors would have found it difficult to find and recruit qualified helicopter mechanics, especially, given the highly specialized nature of the work and the exacting quality required. But GT Global Staffing had the process in place to identify, find, and recruit specialists capable of the exacting precision and quality to maintain and repair military helicopters—not to mention the other skilled workers required for this engagement.

Past Performance 8—

U.S. Department of the Interior, Bureau of Indian Affairs (BIA)

Contract Number:	HHSP3502008000061-I
Period of Performance:	2002-2008
Contract Value:	$280,000.00
Contact:	Stephen Manydeeds 12136 W Bayaud Ave #300 Lakewood, CO 80228 Phone: 303-969-5270 Fax: 303-969-5273
Project Description:	By listening carefully to what the BIA required, GT Global Staffing so precisely matched an employee to the client's needs that not only did the employee excel in the position, but was advanced to positions of increased trust and responsibility—the Bureau even recommended additional education and training to allow even further professional advancement. The Bureau requested all our employees to be of Native American descent, and any open positions were filled promptly, following these guidelines. The BIA experience highlights the importance of GT Global Staffing's selective and exhaustive process of identifying, screening, and recruiting the highest quality personnel before placement and listening to our clients' needs, feedback, and expectations—matching the right person to the right job--only to consistently exceed those expectations.

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Capabilities Statement

General Information

Registered Company Name:	United Consulting Group, LTD.
Small DBA:	United Consulting
Office Telephone:	(770) 209-0029
Office Fax:	(770) 582-2893
Web Site:	www.unitedconsulting.com
DUNS Number:	614757854
CAGE/NCAGE:	03SV1
GSA Contract Number:	GS-07F-0565T
GSA ScheduleTitle:	Schedule 66, Scientific Equipment and Services

Business Information

Year Incorporated:	1990
State of Incorporation:	Georgia
Number of Employees:	141

Offices

Headquaters
625 Holcomb Bridge Road
Norcross, GA 30071

Mobile District
5260 Cahaba Valley Cove
Birmingham, AL 35242

Savannah District
116 Whitehall Ave.
Rincon, GA 31326

Norfolk District
3587-D Forest Haven Lane
Chesapeake, VA 23321

Charleston District
440 Center Street
West Columbia, SC 29169

Key Contacts

Lenwood (Robbie) Robinson, Jr.
Director of Federal Programs
direct: (770) 582-2820
fax: (770) 582-2893
lrobinson@unitedconsulting.com

Jay Ashtiani
Executive Vice President
direct: (770) 582-2855
fax: (770) 582-2893
jashtiani@unitedconsulting.com

About United Consulting

United Consulting is a multi-discipline, multi-owner consulting firm based in Atlanta, Georgia, specializing in geotechnical and geophysical engineering, environmental services, water resources, site and property evaluation and materials testing.

United Consulting has a reputation for successfully completing many of the largest, most challenging projects in the southeastern United States. In fact, we have been listed in the Atlanta Business Chronicle Book of Lists as one of the *"Top 25 Engineering Firms in Atlanta"* for the past six years. We consider the long view with regard to its business goals and its relationships with clients. "We're here for you" is not just a slogan at United Consulting; it's how the firm does business. What sets United Consulting apart from other engineering firms is its foward-thinking and client-focused service. We are proud of our over 1,000 clients with a 90% repeat customer base.

NAICS Codes

541330 - Engineering Services
541360 - Geophysical Surveying and Mapping Services
541380 - Testing Laboratories
541620 - Environmental Consulting Services
541690 - Other Scientific and Technical Consulting Services

SIC Codes

8711 - Engineering Services
8734 - Testing Laboratories
8999 - Services, NEC

Services

- Geotechnical Engineering
- Environmental Services
- Geophysical Services
- Water Resources
- Inspection Services
- Materials Testing

Geotchnical Engineering

- Subsurface Soil Investigations
- Geologic Investigations
- Hydrogeologic Assessments
- Foundation Investigations
- Rock Stability Analysis
- Rock Anchor/Bolt Design
- Dam Investigations/Design
- Dam Breach Analysis
- Pile/ Caisson/ Foundation Load Tests/Design/Analysis/ Construction Monitoring
- Slope Stability Analysis
- Tunnel Design
- Soil Nailing Design
- Value Engineering
- Failure Investigations
- Pavement Evaluation/Design
- Bridge Foundation Investigations
- Retaining Wall Foundation Investigations
- MSE Wall Design
- Air-Track or Hydraulic Drilling Monitoring Prior to Blasting
- Pressuremeter/ Dilatometer/Diezocone Testing
- Various Instrumentation Monitoring

Environmental Services

- Phase I - Site Assessments
- Phase II - Contamination Assessments
- Brownfields Assessment
- Brownfields Remediation
- Streambank Remediation
- Corrective Action Plans
- Asbestos, Lead-Based Paint, & Mold Consulting Services
- Underground Storage Tanks
- Wetlands Services
- Indoor / Outdoor Air Quality Assessment & Analysis
- Industrial Hygiene Services
- Groundwater / Surface Water Modeling & Analysis
- Pumping Tests
- Landfill Services
- Permitting & Mitigation Planning
- Wildlife Management Planning
- Health & Safety Services
- Plume Dispersion Modeling
- Title V and 112(r)
- Emission Control Systems
- NEPA
- Section 106
- NPDES (National Pollution Discharge Elimination System)

Geophysical Services

- Geologic Mapping
- Pre- and Post- Construction Surveys
- Subsurface Utilities Engineering
- Seismic Refraction Surveys & Reflection Surveys
- Vibration Monitoring
- Earth Resistivity
- Geophysical Instrumentation
- Downhole Surveys
- Review of Blasting Programs
- Earthquake Risk Assessment
- Ground Penetrating Radar

- Shear Wave Analysis
- RT - Radartomography

Water Resources

- Hydrologic Modeling
- Hydrogeologic Assessments
- Groundwater Modeling
- Pond Design
- Monitoring
- Floodplain Studies
- Stormwater Modeling
- Permitting and Mitigation Planning
- Wildlife and Habitat Planning
- Plume Dispersion Modeling
- NPDES and MS4 services
- Program Management
- Stormwater Inventory
- Stormwater Utilities Funding studies
- BMP Design and Maintenance Studies
- Infrastructure Surveys/ Condition Analysis
- Infrastructure Rehab Planning and Budgeting
- CMOM services, Sanitary and Water
- Dam Investigations Design
- Dam Breach Analysis

Inspection Services

- Property Condition Reports
- Replacement and Reserve Analysis
- Repair Cost Estimates
- MEP Inspections
- Visual Documentation
- Plan and Spec Review
- Construction Draw Inspections
- Contract Administration
- Pre-acquisition Surveys
- Construction Monitoring
- Alternatives Evaluation
- Construction Administration
- Roof System Inspection
- Individual Building
- Component Inspections

Materials Testing

- Complete Mortar & Masonry Testing
- In-place Density Testing
- Foundation Testing
- Asphalt/Concrete Testing & Batch Plant Inspections
- Magnetic Particle, Ultrasonic & Radiographic Testing
- Special Inspections
- Failure Investigations
- Monitoring Post-Tension Operations
- Floor Flatness and Levelness Determinations (Dipstick)
- Moisture Testing
- Fire Proofing Testing
  - Portland Based Cement
  - Gypsum Based Cementitous Spray
  - Cellulose Insulation

Experience

Hartsfield-Jackson Atlanta Internation Airport - 5th Runway Bridge
Atlanta, Georgia

The 5th Runway Bridge over Interstate 285 is the key to the successful completion of the $5 billion dollar expansion program of Hartsfield Atlanta International Airport. With this new runway, Atlanta will continue to lead the growth of the State of Georgia and the southeast. This project is a design-build competition won by the team of Archer-Western Contractors, Parsons Brinckerhoff Quade and Douglas, Heath & Lineback Engineers, and United Consulting for a price of $159,000,000.

The bridge is 735 feet long by 910 feet wide. Interior bents are strategically placed between east-bound and west-bound lanes of I-285 and collector-distributor roads in a four span configuration. In order to provide support for the extremely high loads of aircraft landing on the runway and the dead-weight of the concrete structure, United Consulting recommended and monitored installation of a combination of 280 ton steel piles bearing in competent rock and shallow foundations bearing in partially weathered rock.

Settlement of the bridge will not be a problem because its foundation is supported on rock by steel piles and shallow foundations on partially weathered rock. However, settlement at the transition from the bridge to the soil-supported runway is very critical. Soil depths, at each end of the bridge, range from 40 feet to 125 feet.

Portions of these materials are very soft soils that have been decomposing in place for millions of years while the upper portions are engineered fill ranging in depth from 20 feet to 80 feet. Settlement in the areas of maximum fill is expected to be in the range of 16 inches to 24 inches over a period of two years. After the runway is in operation it is essential that settlement be limited to ½ inch over 20 years to provide safe landings and takeoffs for aircraft on the 5th runway.

What is the solution to controlling settlement in the soils at the ends of the bridge? United Consulting researched many possible solutions before deciding upon employing a combination of techniques. Below the water table the Team decided to install wick drains to provide a path for the water to be squeezed out of the soft soils. For material above the water table Deep Dynamic Compaction was utilized to densify the near surface soils. In the fill material above original grade, horizontal drainage blankets are installed to accelerate settlement.

The weight of the fill will cause the original soils to consolidate and the fill will experience settlement within its mass. Settlement will be measured with state of the art monitoring instruments, settlement sensors, extensometers, settlement plates and pressure cells, to capture actual movement in residual soils and fill soils. These data will be compared to predicted settlement calculations made before construction. This process will be the equivalent of conducting two giant full-scale settlement tests. These tests will be conducted for approximately 20 months and then calculations to predict settlement over the next 20 years will be made.

Heaving of I-285 pavement may occur if fill is placed too rapidly behind retaining walls adjacent to the highway. Vibrating wire piezometers are in strategic locations to measure pore water pressure. Heave potential will be evaluated based on pore pressures being exerted on the soils under the pavement. The rate of fill placement operations is governed by increases in pore pressures and the rate of dissipation of pore pressures.

Additions at Dobbins Air Force Base
Marietta, Georgia

United Consulting conducted a Preliminary Geotechnical Exploration for the proposed additions of a fitness center and additional reserve training building at Dobbins Air Force Base. The purpose of the Preliminary Geotechnical Exploration was to determine the general type and condition of the subsurface materials at the project site, and to provide preliminary recommendations to guide in site development, grading, foundation design, excavation and earthwork.

The Fitness Center Addition was1,328 square meter addition located to the north of the existing building. The addition building contained an indoor basketball court, an aerobics/exercise area, a cardiovascular training area and a locker room. The portion of the project site located in the area of the Reserve Training Building Addition was previously developed with a asphalt paved parking area (approximately one-half) located adjacent north to the building. The addition to the Reserve Training Building was a 795 square meter, two story steel framed building with masonry exterior. The building is used primarily for administrative duties and supplies.

The scope of our services has included the following items:

1. Conducting Standard Penetration Test (SPT) borings near the proposed addition to the fiitness center, and near the proposed Reserve Training Building addition to determine the general condition of the subsurface soils;
2. Review of soil samples obtained during our field testing program by a Geotechnical Engineer for further identification and classification;
3. Collected bulk soil samples and relatively undisturbed soil samples for laboratory testing;
4. Conducted laboratory tests on selected soil samples.
5. Analyzed the existing soil conditions with respect to the proposed construction

United Consulting recommended that a Final Geotechnical Exploration be performed at the project site once the development is finalized.

O'Hare International Airport
Chicago, Illinois

United Consulting utilized the Ground Penetrating Radar (GPR) method to assist in identifying subsurface utilities, service tunnels, underground vaults, and various other subsurface targets beneath active portions of the taxiways, runways, and service roads of the airport. This work was performed in conjunction with installation of new massive underground infrastructure for airport operations.

All survey and investigative work had to be performed during the night hours of 10 p.m. and 5 a.m. to limit impact on airport operations. Coordination between air traffic control and airport security had to be maintained at all times to coordinate investigative work on active taxiways and runways. In addition, destructive testing was not an option due to the concern of any aircraft being damaged from debris.

Ground Penetrating Radar was utilized because it is a non-destructive technique and it was critical that no damage was caused to the existing airport facilities. GPR data acquisition can be performed rapidly so shutdown time for runways and taxiways was kept to a minimum. The data was then transferred to the master subsurface utility database through electronic drawings.

Greensferry Basin Sewer - Water Replacement
Atlanta, Georgia

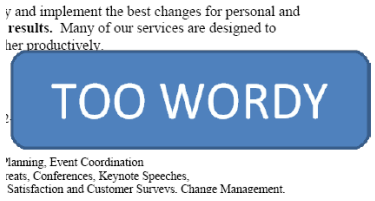
United Consulting has been performing a Quality Level "B" Subsurface Utility Eengineering (SUE) effort for the Greensferry Basin Sewer/Water Replacement project of the approximately 10.89 mile project section. The level of accuracy for Quality Level "B" is ± 12 inches on both the horizontal and vertical axis. Utilities are marked in the field according to the APWA Uniform Color Code and transferred to the site drawings for reference prior to trenching operations. United Consulting has utilized state-of-the-art surface geophysical methods; including ground penetrating radar, radio detection, and magnetometer to complete this complex urban subsurface environment. Typical working depth range in piedmont soils for subsurface utility locate by geophysical methods is up to a maximum of 15 to 20 feet. Our professionals have identified multiple active utility targets and abandoned features such as street car tracks, UST's, building foundations and numerous geological features (such as voids).

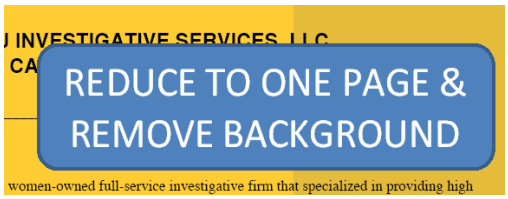
Orlando International Airport
Orlando, Florida

United Consulting was hired to assist in locating a 14" diameter direct feed fuel line that could not be identified in an area of proposed taxiway and service road expansion. The direct feed fuel line was active and could not be damaged due to the fact of a shallow ground water table and breaking the line would not only suspend airport fueling operations, but would also cause significant environmental contamination of the local groundwater table. Several traditional utility locate methods were utilized to locate the fuel line, but were unsuccessful. United Consulting utilized our ground penetrating radar (GPR) technology to locate the fuel line both horizontally and vertically in the proposed construction areas allowing for a safe design and construction effort for the expansion. The GPR method was completed within approximately 2 days. This non-destructive testing technique not only located the elusive fuel line, but was also performed in a timely manner.

Samples of Capabilities Statements

NOT APPROVED





Capability Statement

ABC Geographers, Inc.
123 Anywhere Street, Spokane, WA 99201
509-555-5555
www.abcgeographers.com

ABC Geographers, Inc. is a geographic knowledge company. We offer both an out-of-the-box GIS solution for non-specialists and we provide customized solutions to facilitate effective location-based decision-making. We understand how geography – when easily shared and integrated with visualization and analytical tools - can be a powerful mechanism to enable all levels of decision makers and project managers, whether they are in senior positions or distributed throughout an entire organization. Our products and services integrate location and time-dependent information (e.g., sales, farmer location, weather data, risk models) with an organization's own data. This integration creates an innovative spatial/temporal decision support system for institutions and businesses working in agriculture, agribusiness, food security, natural resource management, and economic development.

The success of business and development initiatives depends on information. The quality of decisions determines impact. Both location and timeliness are critical to advisors, growers, distributors, field trial, production, food security logistics, watershed engineers, foresters, fire prediction, etc. and most especially for those in policy and regulatory affairs. ABC's know-how and vision combine to deliver a comprehensive suite of technology that is both spatially explicit and temporally acute. This know-how ensures more efficient and more effective decisions across the information chain.

What ABC Geographers, Inc. is: We build Spatial/Temporal Information Systems (STIS) fully customizable to our client's needs and specifications. We are a knowledge company specializing in solutions for agriculture, agribusiness, natural resource management, and international development. Our off-the-shelf solution, AWhere, is rapidly becoming the standard GIS solution for non-specialists. Our clients include agri-businesses, crop insurance, international development organizations, education, politics and lobbying. We are a knowledge company - we bring experience and insight - and value - on 'why' knowing 'where' the focal point is and then 'what' to do 'when' and for 'whom'. This is the value return to our insight and innovation - our products can connect biology (field trials, production information etc. to real-time conditions and thus 'biological' outcome estimates and predictions) to 'customers' that include growers, scientists, commodity traders, food security/relief experts and politicians and policy makers. Connecting to real customer resource management (CRM) increases decisiveness (knowing where, when and who), makes efficiencies (freeing precious time), and increases effectiveness (doing things and seeing patterns and trends that you could not see before) all of which directly influence the bottom line impact of decisions - and investments. We deliver knowledge solutions through spatial and temporally specific technology.

We utilize GIS technology and we create tremendous value with it but our technology is not built for the GIS specialist. ABC builds software for everyone. Our 'Distributed, Cascading, Knowledge Model'™ is applied common sense. We integrate data and software and get the combination in front of a wide audience for the purpose of decision making.

The key distinguishing asset that ABC brings is the technology to enable the knowledge worker - and not just the specialist - to utilize geographic-time-series information to make better decisions.

ABC follows the ESRI standards and ABC products are fully compatible – and interoperable via ABC Exchange technology (an ArcGIS extension reads and writes AWhere Exchange files) - with other ESRI software products. Further, ABC advocates the use of both ArcView and ArcInfo. In the hands of a trained specialist, these software can deliver elegant solutions. The utility of these high-end systems is necessary but only appropriate for a small segment in the spectrum of potential users of GIS technology.

Our Keystone products: AWhere and MetWhere - both with Exchange

All ABC software is object oriented in design enabling considerable flexibility in use and in customization. ABC Geographers, Inc. uses both COM and increasingly .NET tools to maximize both software integrity and robustness while maintaining a highly desirable modular structure. This modular structure enables ABC to rapidly develop and deploy custom tools which can then be integrated with other modules.

Experience:

For more detailed biographical information and other subject matter experts, visit:
http://cathyharris.com/theteam.htm

Several consultants with relevant corporate teambuilding, diversity, conflict resolution, and communication experience lead the Training Team available to implement and monitor projects. While each consultant is highly skilled to conduct training individually, some programs are team-facilitated. A brief biography of each lead team member follows:

Cathy Harris - Program Manager - Cathy Harris is founder and President of C. Harris Companies, Inc., a management and staff development firm focused on the strategic planning and implementation of strategies in diversity, conflict resolution, leadership development, cross-cultural communication, career development, corporate and outdoor team building. She is a dynamic keynote speaker, trainer, facilitator and consultant for businesses, corporations, universities and government organizations. Cathy explores their challenges and dramatically assists in improving their corporate culture, morale, productivity, team and personal effectiveness. She's known for her ability to move people beyond their personal biases and assumptions toward one another and engage in dialogues that build healthy, working relationships. She specializes in fostering diversity, communication and dialogue skills, teambuilding and conflict resolution.

Ted Quant, BA - Senior Facilitator - is a trainer, social activist, and administrator specializing in conflict resolution and communication in corporations and community groups. He currently serves as the director of Loyola University's Twomey Center for Peace Through Justice, which addresses social problems in the New Orleans area.

Michael P. Kane, Ed.D. - Senior Facilitator - is an experienced, multi-lingual, international training consultant with specialties including communications, managing diversity, strategic management, leadership, group processes, conflict resolution, customer relations and outdoor teambuilding.

Dorothy "Dot" Waldrup, JD - is an attorney with 27 years of practice with expertise in domestic law and employment discrimination. She has represented cases in Louisiana, the Federal District Courts and the U.S. Supreme Court. She represented the plaintiff in the case that changed the century-old provision in Louisiana called the "Head and Master" clause, which influenced the equitable distribution of property in divorce cases. Ms. Waldrup brings to coaching, training and facilitating the desire and skill to create a new paradigm in the workforce; one that creates relationship based on respect and responsibility.

Suzanne Antone, MBA - has helped groups of people find the energy to build the teams they need for positive change. Her work has allowed her to live in six U. S. states and three foreign countries, affording her great experience in the process of reaching out to others in order to build community. Her expertise lies in diversity, interpersonal communications, marketing and management. Her government clients include the U. S. Navy - SUPSHIP, Housing and Urban Development, Federal Aviation Administration, Baton Rouge Office of the Mayor and Singapore Civil Service.

Julianna Padgett, Ph.D - is an experienced facilitator and trainer who specializes in letting groups collectively gather their thinking, confirm their common strengths and launch their energies toward strategic progress. As an assistant professor of social work at Southern University at New Orleans, she teaches in the areas of organizational development, community building and group process. She has facilitated in major planning and training projects such as the multi-year development of the Barataria-Terrebonne Estuary Project, Louisiana Alliance for Education Reform, the New Orleans Elder Action Coalition, Southern Strategy for Energy Renewal and other community-based organizations. She has been a long-time advocate for the needs of the elderly and is co-author of *Longevity Therapy: An Alternative Approach to Nursing Home Care* as well as co-producer/writer of several related videos. Dr. Padgett is on the board of several local New Orleans organizations, including ERACE, a group dedicated to increasing person-to-person communication between persons of all colors.

Kevin McNulty, BS, is a human relations and conflict resolution specialist with 15 years of broad experience as a consultant, facilitator, and speaker. He has coached employees and managers and all levels, consulted in many industries, and trained literally thousands of people. He has extensive training, specialization, and skill as coach and advisor to managers and supervisors on employee relations issues. As a human relations specialist, Kevin believes the experience he draws on the most is from his travels to 49 States and 22 countries, his service in the U.S. Air Force and at the U.S. Embassy in Tel Aviv.

C. Harris Companies, Inc.
Cultivating People Connections

Contact: Cathy Harris
P.O. Box 20276 Hot Springs, AR 71903
Phone: 501-262-9287 Fax: 501-625-7518
Website: www.cathyharris.com

We work with people in business and in government who want their people to work together better and to perform at their best every day.

CAPABILITY STATEMENT

C. Harris Companies, Inc., founded in 1994, provides a broad range of services, including **consulting, professional speaking, facilitating, training, staff survey instruments and organizational assessments.** We create and deliver organizational, management and staff development programs. We channel the energy of clients' executives, managers and employees to identify and implement the best changes for personal and corporate growth. **C. Harris Companies, Inc. produces results.** Many of our services are designed to eliminate barriers that prevent people from working together productively.

TOO WORDY

What We Do:

NAICS Code: 611430 – Management Training Consulting
SIC Code: 8742 – Management Consulting 8742-1, 8742-
CONTRACT No. GS-10F-0372P
Federal Supply Schedule Industrial Group 874

SIN 874 - 1 CONSULTING SERVICES	Strategic Planning, Event Coordination
SIN 874 - 2 FACILITATION SERVICES	Board Retreats, Conferences, Keynote Speeches,
SIN 874 - 3 SURVEY SERVICES	Employee Satisfaction and Customer Surveys, Change Management,
SIN 874 - 4 TRAINING SERVICES	Diversity, Alternative Dispute Resolution, No FEAR ACT, Conflict Resolution, Leadership Development, Team Building, Negotiation, Communication Across Cultural Gaps, Creativity, Organizational Effectiveness, Career Management, Dialogue Skills Training

Past Performance:

C. Harris Companies, Inc.'s past performance was rated 94 out of a possible 100 by Dunn and Bradstreet's Open Ratings Division (full report available upon request).

Customer Name: **U.S. Department of Agriculture (USDA) / National Finance Center**
Name of Contact/Title: Judy Welcker City/State: New Orleans, LA Phone: 504-426-6205 Fax: 504-255-4903
E-Mail: judy.welcker@usda.gov
Projects: Provided multiple programs including 5-year diversity change initiative for senior executive staff, managers, supervisors and employees. **Results:** "Cathy Harris' diversity initiative reduced the number of EEO complaints by 30 percent and save us over $880,000 in administrative costs," Gary Thorton, EEO Manager, USDA.

Customer Name: **USDA/Animal Plant Health Inspection Service (APHIS)**
Name of Contact/Title: Jean Reese City/State: Riverdale, MD Phone: 301-734-8657 Fax: 301734-3153
E-mail: jean.l.reese@aphis.usda.gov
Projects: Provided civil rights/diversity training at headquarters for managers and supervisors in 2001. Presented two diversity sessions for personnel nationwide at Veterinary Services Diversity Symposium held in Birmingham, AL in 2006. **Results:** Recruitment and retention strategies enhanced. Scheduled for more session in Dec. 2006.

Customer Name: **U.S. Department of Energy / Energy Information Administration.**
Name of Contact/Title: Barbara J. Hall City/State: Washington, DC Phone: 202-586-4482 Fax: 202-586-0552
E-Mail: bhall@eia.doe.gov
Project: Delivered multiple diversity / civil rights, sexual harassment prevention, communication and conflict resolution training programs for executives, managers, supervisors and general staff. **Results: "**Organizational changes initiated because of leadership ideas generated in sessions," Barbara J. Hall, Diversity Manager.

Customer Name: **DynMcDermott – Strategic Petroleum Services, Inc.**
Name of Contact/Title: Pearl Bush City/State: New Orleans, LA Phone: 504-734-4566 Fax: 504-734-4402
E-Mail: pearl.bush@spr.doe.gov
Projects: Provided diversity training for executives, managers, supervisors, and general staff in main office and throughout all petroleum reserve sites. **Results:** Improved team relations for managing strategic reserves.

Certifications:

Small business
SBA Certified Small Disadvantaged business
SBA Certified 8(a) Firm
Women Owned Business

NOT APPROVED

SJ Investigative Services LLC

P.O. Box 57030
Washington, D.C. 20037
Agency Number 0943 - License Number 0943

SJ INVESTIGATIVE SERVICES, LLC
CA

REDUCE TO ONE PAGE & REMOVE BACKGROUND

COMPANY BACKGROUND

SJ Investigative Services, LLC is a women-owned full-service investigative firm that specialized in providing high quality investigative services with honesty, ethics, professionalism, and 100% confidentiality. Each of our clients is provided with a thorough and comprehensive report upon the conclusion of every investigation.

SJ utilizes state-of-the-art databases to provide efficient and effective service. The principals have over thirty-four (34) years of administrative and professional experience with the Federal, State, Local and commercial sectors.

CORE COMPETENCIES

·Child Neglect Investigation	·Witness Interviewing	·Statement Taking
·Pre Adoption Background Checks	·Pre-Foster Care Background Investigations	·Mediation and Confrontation Experience
·Court Records Searches	·People Searches	·Business Searches
·Criminal and Civil Background Checks	·Skip Tracing	·Process Service
·Asset Service	·Motor Vehicle Records	·Telephone Records
·Vital Records (divorce, marriage, death)	·Real Property Searches	·Subject Location Searches
·Equal Employment Opportunity Counseling	·Birth Parents in Pre-Adoptive and Custody Case Searches	

BUSINESS CERTIFICATION

Local Small Disadvantaged Business Enterprise, Washington DC-LSDZR 00285112008
Certified HubZone Small Business Concern 23028
Central Contractor Registry
Maryland Marketplace Registered
Certified Criminal Investigator (CJA) - Identificatioin Number IV0084
Fully-Licensed and Bonded - License Number 0943

INDUSTRY SECTORS- NAICS (561611)

· Detective Agency · Investigative Services · Private Detective
· Private Investigation · Skip Tracing Services

PAST AND CURRENT CLIENTS

· Child and Family Service
· Public Defender Attorneys
· Private Attorneys and Clients

PRINCIPALS EDUCATION AND TRAINING

Sharon Jenkins - Principal ·BA, Criminal Justice Administration · AA, Law Enforcement · DC Adoption Laws · Neglect Institute Training · Discovery of Subpoenas · Witness and Statements

P.O. Box 50730 · Washington, DC 20037 · Office 202-232-1851 · Cell 202-391-5000 · Fax 202-232-1242

Leading Supplier of Digital Recording Solutions for Video, Voice & Data
The Jackson Building
3440 Park St.
Grove City, OH 43123
P. 614-875-8500 or 800-556-8556
F. 614-875-8179
Web www.soundcommunications.com
Email sales@soundcommunications.com

At A Glance:

Cage Code.....1XH20
DUNS# 621360361
Set-Asides..... Small Business
.....Vietnam-Era Veteran Owned
EIN 31-1331321
Organization.....S Corp

Capabilities Statement

Capabilities

- Digital Audio Recording
- Call Center Support
- Digital Video Surveillance/Recording
- Call Center Performance Optimization
- Agent Evaluation Systems
- Digital Court & Commission Recording

Company

Established in 1983, Sound Communications is Vietnam-era veteran-owned, small business. We are the Midwest's leading supplier of digital recording solutions for video, voice and data. Our digital voice recording platform of choice is Mercom's Audiolog, and we are one of only six Mercom Platinum Dealers worldwide. Mercom's product line also includes MIQ Agent Evaluation Software.

In addition, we are also certified resellers and partners for VIQ Solutions (digital courtroom recording) and Concerto Software (contact center performance solutions). Sound Communications also develops and installs our own **SCI-DVR**: turnkey digital video recording solutions. Our systems are recording video, voice and data in hundreds of facilities throughout the Midwest and beyond.

Executive Bios

Garry Stephenson (Founder, President & CEO) has more than 20 years of experience in digital recording. He holds a bachelor's degree from Ohio University, and is a Vietnam-era veteran of the U.S. Navy. Garry serves on the Mercom Systems Advisory Board for Value Added Resellers.

Toni VanHorn (Vice President & CFO) has more than 25 years of experience in business and fiscal management. She is an alumna of Bowling Green State University and the University of Cincinnati, having studied Business Administration at both institutions

Darin Cooper (Systems Engineer & CTO) has more than eight years of experience in both mid-level business management and digital recording. He is a graduate of the University of South Florida, and was designated Sales Engineer of the Year by Mercom in 2003.

Client References/Performance History

American Electric Power Multi-site installation spanning six states and incorporating call recording and agent evaluation packages.	**United States District Court, Southern District of Ohio** Enterprise-level courtroom recording systems in Dayton and Cincinnati	**Union County (OH) Court of Common Pleas** Enterprise-level courtroom recording systems in Probate and Juvenile courts
Cinergy Corporation Call recording with integrated screen capture encompassing two sites and more than 1000 channels.	**United Parcel Service** Multi-site installation incorporates call recording with network-attached storage (NAS) and centralized archiving	**Hewlett Packard** This outsourced Procter & Gamble installation includes call recording at multiple sites with both traditional and home-based agents.
Bureau of Public Debt Multi-site call recording installation upgraded in 2005.	**The Berry Company** Multi-site installation spans 10 states and includes VoIP recording.	**Fairfield County Sheriff** 16-camera digital video recording and surveillance system

Superior Widget Company

Company Principal:
Walter Widget, Jr., Company Owner and CEO, has over 45 years of direct experience at Superior Widget, beginning on the production floor and working in every department of the company from production to sales to management. Walter worked his way up through the ranks to be prepared to take over management of the Company upon the retirement of his father, Walter Widget, Sr. in 1997. During Walter's tenure as CEO, Superior Widget received ISO 9000 certification and implemented Lean Manufacturing Principals. Walter is past President of the Widget Manufacturer's Association of America (WMAA).

Key Employees:
General Manager**, Ruby Widget**, PE;
Manager of Quality/Organizational Excellence Certification - CMQ/OE
Sales Manager, **Fred Widget**, B.S. in Business Administration
Office Manager, **Sally Widget**, Certificate in Project Management

- ♦ 3 Certified Manufacturing Technologists (CMfgT)
- ♦ 14 Certified Manufacturing Engineers (CMfgE)
- ♦ ISO 9000 Certified

Products and Services:
Quality Widget Manufacturing:

- All Standard Sizes/Materials/Colors
- Customize to your Specifications
- Widget Design and Testing Service
- Only NE supplier of "Elite Series WW555" Widgets
- Widget Repair & Maintenance at your location or ours
- Widget Wizard 2000-W at Bangor, ME production facility
- Widget Wizard 2006-W at Lewiston, ME production facility

Widget Support & Maintenance Services:

- Provide a full range of Delivery, Installation, Maintenance & Widget Support Services throughout new England and Mid-Atlantic Regions

Past Performance:
Superior Widgets supplied a full range of Widgets in various sizes and styles, including custom-design and Widget Maintenance and Support Services to Quali-Tech Manufacturing Company, Auburn Maine (2006-2008)

Superior Widgets designed, manufactured, calibrated and delivered 55 dozen custom Widgets to XYZ Company of Montpelier, VT in less than 45 calendar days (2007)

Trading Partners:
Superior Widget is the exclusive supplier of Widgets to the American Multi Manufacturing Company of Woburn, MA

Superior Widget is part of the Northeast Regional Widget Manufacturers Supply Network, serving New England and the Mid-Atlantic Region

The *Superior* Choice for All Your *Widget* Needs!

Superior Widget Company has been manufacturing and supplying high quality precision manufactured widgets to the wholesale and retail markets for over 50 years. Throughout this period, we have prided ourselves on the quality of our product and knowledge and helpfulness of our staff.

Company Information:

- Corporation, ME, 1964
- ISO 9000 Certified, 2008
- WMAA Northeast Regional Widget Manufacturer of the Year: 1978, 1983, 1987, 1993 & 2001; National Widget Manufacturer of the Year: 2001
- Accept all Major Credit Cards

Contact Information:
Main Office:
Superior Widget Company
123 Widget Way
Bangor, ME 04401
Phone 800-555-5555
Fax 207-555-5555
Email sales@superiorwidget.com
Website: www.superiorwidget.com

Branch Locations:
Superior Widget, Portland
111 Widget Way
Portland, ME 04101
Phone 800-555-4444

Superior Widget, Lewiston
456 Widget Way
Lewiston, ME 04240
Phone 800-555-3333

Superior Widgets provides stand-by Widget Support and Maintenance services to the U.S. Coast Guard, Southwest Harbor, ME (1998 – present)

Clients:

- ♦ **XYZ Company, Montpelier, VT**
- ♦ **American Multi-Manufacturing Company, Woburn MA**
- ♦ **The Overland Company, Berlin, NH**
- ♦ **West Highland Metallic, Inc., Dedham, ME**
- ♦ **Portland School District, SAD 555, MSAD 543**
- ♦ **Bangor Tool Company, Bangor ME**
- ♦ **Department of Homeland Security, U.S. Coast Guard**
- ♦ **Maine Emergency Management Agency (MEMA)**

Superior Widget Company

About Superior Widget:
Superior Widget Company has been manufacturing and supplying high quality precision manufactured widgets to the wholesale and retail markets for over 50 years. Throughout this period, we have prided ourselves on the quality of our product and knowledge and helpfulness of our staff.

Company Principal:
Walter Widget, Jr., Company Owner and CEO, has over 45 years of direct experience at Superior Widget, beginning on the production floor and working in every department of the company from production to sales to management. Walter worked his way up through the ranks to be prepared to take over management of the Company upon the retirement of his father, Walter Widget, Sr. in 1997. During Walter's tenure as CEO, Superior Widget received ISO 9000 certification and implemented Lean Manufacturing Principals. Walter is past President of the Widget Manufacturer's Association of America (WMAA).

Key Employees:
General Manager**, Ruby Widget**, PE;
Manager of Quality/Organizational Excellence Certification - CMQ/OE
Sales Manager, **Fred Widget**, B.S. in Business Administration
Office Manager, **Sally Widget**, Certificate in Project Management

3 Certified Manufacturing Technologists (CMfgT)
14 Certified Manufacturing Engineers (CMfgE)
ISO 9000 Certified

Past Performance:
Superior Widgets supplied 340 Widgets in various sizes and styles to the City of Portland during the City's mechanical upgrade in 2007

Superior Widgets designed, manufactured, calibrated and delivered 55 dozen custom Widgets to XYZ Company of Montpelier, VT in less than 45 calendar days (2007)

Superior Widgets provides stand-by Widget Support and Maintenance services to the U.S. Coast Guard, Southwest Harbor, ME (1998 – present)

Clients:
- **Town of Dedham, ME**
- **Portland School District, SAD 555, MSAD 543**
- **Bangor Tool Company, Bangor ME**
- **Department of Homeland Security, U.S. Coast Guard**
- **Maine Emergency Management Agency (MEMA)**
- **XYZ Company, Montpelier, VT**
- **American Multi-Manufacturing Company, Woburn MA**
- **The Overland Company, Berlin, NH**

Quality Widget Manufacturing:
- All Standard Sizes/Materials/Colors
- Customize to your Specifications
- Widget Design and Testing Service
- Only NE supplier of "Elite Series WW555" Widgets
- Widget Repair & Maintenance at your location or ours
- Widget Wizard 2000-W at Bangor, ME production facility
- Widget Wizard 2006-W at Lewiston, ME production facility

Company Information:
- DUNS Number: 555555555
- CAGE Code: 5AAA5
- Corporation, ME, 1964
- ISO 9000 Certified, 2008
- WMAA Northeast Regional Widget Manufacturer of the Year: 1978, 1983, 1987, 1993 & 2001; National Widget Manufacturer of the Year: 2001
- Accept all Major Credit Cards & federal Government Purchase Cards
- SBA HUBZone Certified Small Business
- Veteran Owned Small Business

Contact Information:
Main Office:
Superior Widget Company
123 Widget Way
Bangor, ME 04401
Phone 800-555-5555
Fax 207-555-5555
Email sales@superiorwidget.com
Website: www.superiorwidget.com

Branch Locations:
Superior Widget, Portland
111 Widget Way
Portland, ME 04101
Phone 800-555-4444

Superior Widget, Lewiston
456 Widget Way
Lewiston, ME 04240
Phone 800-555-3333

NAICS Codes:
- 555555 Widget Manufacturing
- 555551 Widget Wholesale Merchants
- 555552 Widget Retail Merchants
- 555553 Widget Repair and Service

Trading Partners:
Superior Widget is the exclusive supplier of Widgets to the American Multi Manufacturing Company of Woburn, MA

Superior Widget is part of the Northeast Regional Widget Manufacturers Supply Network, serving New England and the Mid-Atlantic Region

The *Superior* Choice for All Your *Widget* Needs!