

SBA Massachusetts District Office
FY-2012 LOAN VOLUME REPORT - October 1, 2011 to November 30, 2011

| 7(a) LOANS | | | |
|-------------------|-------------------------|--------------------------|----------------|
| RANK | LENDER NAME | GROSS \$\$ AMOUNT | # LOANS |
| 1 | EASTERN BANK | \$4,278,000.00 | 51 |
| 2 | SOVEREIGN BANK | \$1,649,700.00 | 24 |
| 3 | ROCKLAND TRUST | \$1,752,000.00 | 14 |
| 4 | CITIZENS BANK | \$685,000.00 | 10 |
| 5 | LEADER BANK | \$1,206,000.00 | 9 |
| 6 | ENTERPRISE BK & TR | \$545,800.00 | 8 |
| 7 | THE BANCORP BANK | \$2,336,700.00 | 7 |
| 8 | TD BANK | \$2,085,100.00 | 7 |
| 9 | WEBSTER BANK | \$666,600.00 | 7 |
| 10 | SOUTH SHORE SAVINGS | \$247,500.00 | 7 |
| 11 | HARBORONE CU | \$322,000.00 | 6 |
| 12 | COMMERCE BANK | \$505,000.00 | 5 |
| 13 | UNITED BANK | \$155,000.00 | 5 |
| 14 | FIRST TRADE UNION | \$1,544,000.00 | 4 |
| 15 | CITIBANK | \$606,800.00 | 3 |
| 16 | PEOPLE'S UNITED | \$439,000.00 | 3 |
| 17 | MIDDLESEX SAVINGS | \$283,700.00 | 3 |
| 18 | UNIBANK FOR SAVINGS | \$225,000.00 | 3 |
| 19 | CAMBRIDGE TRUST | \$155,000.00 | 3 |
| 20 | BANKFIVE | \$95,000.00 | 3 |
| 21 | CENTURY BANK | \$73,700.00 | 3 |
| 22 | KEYBANK NATIONAL | \$2,550,000.00 | 2 |
| 23 | PENTUCKET BANK | \$900,000.00 | 2 |
| 24 | EAST BOSTON SAVINGS | \$755,000.00 | 2 |
| 25 | SOUTHBRIDGE SAVINGS | \$529,900.00 | 2 |
| 26 | BRIDGEWATER SAVINGS | \$340,000.00 | 2 |
| 27 | MAYFLOWER CO-OPERATIVE | \$275,000.00 | 2 |
| 28 | FRAMINGHAM CO-OPERATIVE | \$225,000.00 | 2 |
| 29 | MECHANICS' CO-OPERATIVE | \$215,000.00 | 2 |
| 30 | GEORGETOWN SAVINGS | \$200,000.00 | 2 |
| 31 | WALPOLE CO-OPERATIVE | \$140,000.00 | 2 |
| 32 | BANK OF CANTON | \$100,400.00 | 2 |
| 33 | GFA FCU | \$95,000.00 | 2 |
| 34 | MERCANTILE BK & TR | \$800,000.00 | 1 |
| 35 | COMPASS BANK | \$763,000.00 | 1 |
| 36 | CAPE COD CO-OPERATIVE | \$600,000.00 | 1 |
| 37 | MILFORD NATL | \$550,000.00 | 1 |
| 38 | WELLS FARGO BANK | \$452,500.00 | 1 |
| 39 | ATHOL SAVINGS BANK | \$400,000.00 | 1 |
| 40 | ROLLSTONE BANK & TRUST | \$293,000.00 | 1 |

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| | | | |
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| 41 | MILLBURY SAVINGS BANK | \$290,000.00 | 1 |
| 42 | BRIDGEWATER CU | \$250,000.00 | 1 |
| 43 | NORTHEAST COMMUNITY | \$250,000.00 | 1 |
| 44 | CAPE COD FIVE CENTS SAVINGS | \$195,000.00 | 1 |
| 45 | CAMBRIDGE SAVINGS | \$150,000.00 | 1 |
| 46 | ROCKPORT NATIONAL | \$150,000.00 | 1 |
| 47 | FIRST NIAGARA BANK | \$140,000.00 | 1 |
| 48 | EAST CAMBRIDGE SAVINGS | \$110,100.00 | 1 |
| 49 | HAVERHILL BANK | \$75,000.00 | 1 |
| 50 | NORTH SHORE BANK | \$50,000.00 | 1 |
| 51 | WORKERS CU | \$50,000.00 | 1 |
| 52 | CITIZENS-UNION SAVINGS | \$30,000.00 | 1 |
| 53 | CRESCENT CU | \$30,000.00 | 1 |
| | GRAND TOTALS | \$31,810,500.00 | 229 |
| | | | |
| | | | |
| | 504 LOANS | | |
| | | | |
| RANK | LENDER NAME | GROSS \$\$ AMOUNT | # LOANS |
| 1 | BAY COLONY DEVEL CORP | \$5,374,000 | 15 |
| 2 | GRANITE ST. ECONOMIC DEVEL CORP | \$8,420,000 | 14 |
| 3 | NEW ENGLAND CERT. DEVEL CORP | \$3,851,000 | 3 |
| 4 | SOUTH EASTERN ECONOMIC DEVEL C | \$1,067,000 | 3 |
| 5 | CAPE & ISLANDS COMMUN DEVELOP | \$675,000 | 2 |
| 6 | WORCESTER BUS. DEVEL CORP | \$1,133,000 | 1 |
| 7 | SOUTH SHORE ECONOMIC DEVELOP C | \$217,000 | 1 |
| | GRAND TOTALS | \$20,737,000 | 39 |
| | | | |
| | | | |
| | 3rd PARTY LENDERS | | |
| | | | |
| RANK | LENDER NAME | GROSS \$\$ AMOUNT | # LOANS |
| 1 | Eastern Bank | \$1,577,090 | 6 |
| 2 | Cape Cod Five Cents Savings | \$2,700,000 | 4 |
| 3 | Middlesex Savings Bank | \$1,347,500 | 3 |
| 4 | TD Bank | \$3,770,500 | 2 |
| 5 | Rockland Trust Company | \$2,007,222 | 2 |
| 6 | Bank of America | \$1,821,476 | 2 |
| 7 | North Middlesex Savings | \$425,000 | 2 |
| 8 | Citizens | \$2,350,000 | 1 |
| 9 | Stearns Bank | \$1,865,000 | 1 |
| 10 | Village Bank | \$1,657,500 | 1 |
| 11 | UniBank for Savings | \$1,375,000 | 1 |
| 12 | Cape Cod Co-Operative | \$679,000 | 1 |

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| | | | |
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| 13 | Hometown Bank | \$537,500 | 1 |
| 14 | Mechanics' Co-Operative | \$401,450 | 1 |
| 15 | Bank of Canton | \$387,500 | 1 |
| 16 | Newburyport Five Cents | \$363,000 | 1 |
| 17 | Institution for Savings | \$335,000 | 1 |
| 18 | Century Bank | \$325,000 | 1 |
| 19 | Digital FCU | \$310,125 | 1 |
| 20 | Randolph Savings Bank | \$260,000 | 1 |
| 21 | Enterprise Bank | \$250,000 | 1 |
| 22 | Northeast Community | \$217,500 | 1 |
| 23 | Pentucket Bank | \$145,000 | 1 |
| 24 | Nuvo Bank and Trust | \$117,500 | 1 |
| 25 | United Bank | \$92,500 | 1 |
| | GRAND TOTAL | \$25,317,363 | 39 |