



**FY 2014  
thru 3rd Quarter  
(10/1/13 - 6/30/14)**

**New Mexico District  
Lender Rankings &  
Loan Activity Report**

Lender	No. Loans	\$ Volume	Lender Ranking #s	Lender Ranking \$\$
<b><u>7(a) Loan Activity</u></b>				
Wells Fargo Bank	27	\$ 4,842,500	1	4
Western Commerce Bank	25	\$ 8,586,800	2	1
U.S. Bank National Association	14	\$ 5,507,600	3	3
Compass Bank	13	\$ 1,173,800	4	15
First American Bank	10	\$ 5,325,800	5	2
Bank of the West	9	\$ 3,819,400	6	7
Bank of the Southwest	8	\$ 4,670,500	7	5
Lea County State Bank	8	\$ 3,536,700	8	8
Century Bank	7	\$ 1,985,800	9	11
Community 1st Bank Las Vegas	4	\$ 186,000	10	25
Pioneer Bank	4	\$ 873,000	11	18
Western Bank of Clovis	3	\$ 2,155,000	12	9
New Mexico Bank & Trust	3	\$ 1,576,000	13	12
Farmers and Stockmens Bank (aka Central Bank & Trust)	2	\$ 1,200,000	14	14
First Savings Bank	2	\$ 350,000	15	22
Mountain America FCU	2	\$ 80,000	16	26
Westar Bank	1	\$ 3,995,000	17	6
BBCN Bank	1	\$ 2,000,000	18	10
United Community Bank	1	\$ 1,575,000	19	13
Live Oak Banking Company	1	\$ 1,150,000	20	16
James Polk Stone Community Bank	1	\$ 936,000	21	17
Trans-Pacific National Bank	1	\$ 850,000	22	19
Commonwealth Business Bank	1	\$ 750,000	23	20
The Bank of Clovis	1	\$ 404,300	24	21
United Bank of El Paso del Norte	1	\$ 241,200	25	23
Hanmi Bank	1	\$ 210,000	26	24
Celtic Bank Corporation	1	\$ 50,000	27	27
Peoples Bank	1	\$ 45,000	28	28
Bank of America	1	\$ 30,000	29	29
First New Mexico Bank - Las Cruces	1	\$ 25,000	30	30
Superior Financial Group	1	\$ 10,000	31	31
<b>Total</b>	<b>156</b>	<b>\$ 58,140,400</b>		
<b><u>504 CDC Participation</u></b>				
Enchantment Land CDC	20	\$ 8,997,000	1	1
Capital CDC	3	\$ 1,678,000	2	2
<b>Total</b>	<b>23</b>	<b>\$ 10,675,000</b>		
<b><u>504 3rd Party Lender Participation</u></b>				
Century Bank	6	\$ 2,755,000.00	1	2
New Mexico Bank & Trust	3	\$ 921,874.00	2	5
My Bank	2	\$ 467,610.00	3	10
First Savings Bank	1	\$ 3,254,261.00	4	1
Central Bank & Trust (see Farmers & Stockmens Bank)	1	\$ 1,885,000.00	5	3
Bank of Colorado	1	\$ 1,500,000.00	6	4
The Citizens Bank	1	\$ 780,000.00	7	6
Pioneer Bank	1	\$ 706,000.00	8	7
Vectra Bank Colorado NA	1	\$ 527,768.00	9	8
First American Bank	1	\$ 507,500.00	10	9
Sunrise Bank of Albuquerque	1	\$ 304,000.00	11	11
First Citizens Bank (formerly known as Ironstone Bank)	1	\$ 269,100.00	12	12
Wells Fargo Bank	1	\$ 260,300.00	13	13
Community 1st Bank Las Vegas (FNB LV)	1	\$ 192,000.00	14	14
Union Savings Bank	1	\$ 167,500.00	15	15
<b>Total</b>	<b>23</b>	<b>\$ 14,497,913</b>		
<b><u>SBA Microloans</u></b>				
The Loan Fund	22	\$ 500,374	2	1
WESST	24	\$ 210,672	1	2
<b>Total</b>	<b>46</b>	<b>\$ 711,046</b>		
<b>TOTAL SBA RELATED LOAN ACTIVITY - THRU 2ND QTR FY 2014 - 10/1/2013 through 3/31/2014</b>				
		<b>FYTD 2014</b>		<b>FYTD 2013</b>
7(a) Loans	156	\$ 58,140,400	167	\$ 72,598,700
504 Loans - CDCs	23	\$ 10,675,000	23	\$ 10,989,000
<b>SBA NM LOAN SUBTOTAL</b>	<b>179</b>	<b>\$ 68,815,400</b>	<b>190</b>	<b>\$ 83,587,700</b>
SBA Microloans	46	\$ 711,046	30	\$ 561,347
<b>SBA NM LOAN TOTAL</b>	<b>225</b>	<b>\$ 69,526,446</b>	<b>220</b>	<b>\$ 84,149,047</b>
504 Loans - 3rd Party Lenders	23	\$ 14,497,913	23	\$ 15,981,790
<b>TOTAL NM CAPITAL</b>		<b>\$ 84,024,359</b>		<b>\$ 100,130,837</b>