



**FYE 2014  
thru  
(10/1/13 - 9/30/14)**

**New Mexico District  
Lender Rankings &  
Loan Activity Report**

Lender	No. Loans	\$ Volume	Lender Ranking #s	Lender Ranking \$s
<b>7(a) Loan Activity</b>				
Wells Fargo Bank	46	\$ 15,281,800	1	1
Western Commerce Bank	34	\$ 14,902,400	2	2
U.S. Bank National Association	27	\$ 13,100,300	3	3
Compass Bank	24	\$ 1,532,800	4	15
First American Bank	13	\$ 6,101,800	5	4
Bank of the West	13	\$ 6,058,800	6	5
Bank of the Southwest	9	\$ 4,770,500	7	6
Lea County State Bank	9	\$ 3,611,700	8	8
Century Bank	8	\$ 2,150,000	9	11
New Mexico Bank & Trust	6	\$ 2,045,200	10	12
Pioneer Bank	5	\$ 1,204,000	11	16
First Savings Bank	5	\$ 735,000	12	22
Community 1st Bank Las Vegas	4	\$ 186,000	13	30
Western Bank of Clovis	3	\$ 2,155,000	14	10
Mountain America FCU	3	\$ 460,000	15	23
BBCN Bank	2	\$ 3,320,000	16	9
The Bank of Clovis	2	\$ 2,004,300	17	13
Farmers and Stockmens Bank (aka Central Bank & Trust)	2	\$ 1,200,000	18	17
Westar Bank	1	\$ 3,995,000	19	7
United Community Bank	1	\$ 1,575,000	20	14
Live Oak Banking Company	1	\$ 1,150,000	21	18
James Polk Stone Community Bank	1	\$ 936,000	22	19
Trans-Pacific National Bank	1	\$ 850,000	23	20
Commonwealth Business Bank	1	\$ 750,000	24	21
First National Bank of Santa Fe	1	\$ 440,000	25	24
The Citizens Bank	1	\$ 330,000	26	25
Lowell Five Cent Savings Bank	1	\$ 350,000	27	26
Newtek Small Business Finance	1	\$ 282,000	28	27
United Bank of El Paso del Norte	1	\$ 241,200	29	28
Hanmi Bank	1	\$ 210,000	30	29
Bank of Albuquerque (BOKF)	1	\$ 100,000	31	31
Celtic Bank Corporation	1	\$ 50,000	32	32
Peoples Bank	1	\$ 45,000	33	33
Bank of America	1	\$ 30,000	34	34
First New Mexico Bank - Las Cruces	1	\$ 25,000	35	35
Superior Financial Group	1	\$ 10,000	36	36
<b>Total</b>	<b>233</b>	<b>\$ 92,188,800</b>		
<b>504 CDC Participation</b>				
Enchantment Land CDC	23	\$ 12,430,000	1	1
Capital CDC	5	\$ 2,690,000	2	2
<b>Total</b>	<b>28</b>	<b>\$ 15,120,000</b>		
<b>504 3rd Party Lender Participation</b>				
Century Bank	6	\$ 2,755,000	1	3
New Mexico Bank & Trust	5	\$ 4,722,771	2	1
First Citizens Bank (formerly known as Ironstone Bank)	2	\$ 869,949	3	2
My Bank	2	\$ 467,610	4	4
First Savings Bank	1	\$ 3,254,261	5	5
Central Bank & Trust (see Farmers & Stockmens Bank)	1	\$ 1,885,000	6	6
Bank of Colorado	1	\$ 1,500,000	7	7
Peoples Bank	1	\$ 1,400,000	8	8
The Citizens Bank	1	\$ 780,000	9	9
Pioneer Bank	1	\$ 706,000	10	10
Vectra Bank Colorado NA	1	\$ 527,768	11	11
First American Bank	1	\$ 507,500	12	12
Sunrise Bank of Albuquerque	1	\$ 304,000	13	13
Wells Fargo Bank	1	\$ 260,300	14	14
Community 1st Bank Las Vegas (FNB LV)	1	\$ 192,000	15	15
Union Savings Bank	1	\$ 167,500	16	16
The Loan Fund	1	\$ 150,748	17	17
<b>Total</b>	<b>28</b>	<b>\$ 20,450,407</b>		
<b>SBA Microloans</b>				
The Loan Fund	30	\$ 727,775	1	1
WESST	26	\$ 225,673	2	2
Accion of Texas	1	\$ 5,130	3	3
<b>Total</b>	<b>57</b>	<b>\$ 958,578</b>		
<b>TOTAL SBA RELATED LOAN ACTIVITY - THRU 3rd QTR FY 2014 - 10/1/2013 through 7/31/2014</b>				
	<b>FYTD 2014</b>		<b>FYTD 2013</b>	
7(a) Loans	233	\$ 92,188,800	248	\$ 101,431,700
504 Loans - CDCs	28	\$ 15,120,000	30	\$ 14,520,000
<b>SBA NM LOAN SUBTOTAL</b>	<b>261</b>	<b>\$ 107,308,800</b>	<b>278</b>	<b>\$ 115,951,700</b>
SBA Microloans	57	\$ 958,578	35	\$ 666,347
<b>SBA NM LOAN TOTAL</b>	<b>318</b>	<b>\$ 108,267,378</b>	<b>313</b>	<b>\$ 116,618,047</b>
504 Loans - 3rd Party Lenders	28	\$ 20,450,407	30	\$ 20,286,330
<b>TOTAL NM CAPITAL</b>		<b>\$ 128,717,785</b>		