

**SANTA ANA DISTRICT OFFICE
FY 2014 LENDER RANKINGS
AS OF 9/30/14**



TOP 3 LENDERS

#1 U.S. BANK, N.A.
267
\$66,238,100

#2 WELLS FARGO BANK, N.A.
206
\$120,814,900

#3 JPMORGAN CHASE BANK, N.A.
173
\$25,742,800

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. BANK NATIONAL ASSOCIATION	267	\$66,238,100	\$248,083
2	WELLS FARGO BANK NATL ASSOC	206	\$120,814,900	\$586,480
3	JPMORGAN CHASE BANK NATL ASSOC	173	\$25,742,800	\$148,802
4	CDC SMALL BUS. FINAN CORP	89	\$90,108,000	\$1,012,449
5	WILSHIRE BANK	44	\$10,676,500	\$242,648
6	COMPASS BANK	38	\$2,686,900	\$70,708
7	EAST WEST BANK	36	\$38,018,500	\$1,056,069
8	CALIFORNIA STATEWIDE CERT. DEV	30	\$24,503,000	\$816,767
9	CELTIC BANK CORPORATION	30	\$11,584,400	\$386,147
10	PLAZA BANK	26	\$25,357,500	\$975,288
11	MUFG UNION BANK NATL ASSOC	26	\$13,147,100	\$505,658
12	HANA SMALL BUS. LENDING INC.	25	\$23,722,000	\$948,880
13	PACIFIC W. CERT. DEVEL CORP	23	\$22,553,000	\$980,565
14	COMMONWEALTH BUSINESS BANK	23	\$20,284,000	\$881,913
15	SOUTHLAND ECONOMIC DEVEL CORP	22	\$9,715,000	\$441,591
16	BANK OF THE WEST	21	\$14,045,000	\$668,810
17	PACIFIC ENTERPRISE BANK	20	\$21,587,000	\$1,079,350
18	BBCN BANK	20	\$17,770,000	\$888,500
19	COMMUNITY BANK	20	\$16,310,500	\$815,525
20	PACIFIC CITY BANK	19	\$13,036,000	\$686,105
21	CAPITAL BANK	18	\$13,677,800	\$759,878
22	FINANCE BUSINESS CAPITAL	16	\$26,180,000	\$1,636,250
23	SECURITY BANK OF CALIFORNIA	16	\$11,970,200	\$748,138
24	MORTGAGE CAP. DEVEL CORP	15	\$17,651,000	\$1,176,733
25	SEACOAST COMMERCE BANK	15	\$10,898,000	\$726,533
26	CALIFORNIA BANK & TRUST	15	\$3,128,000	\$208,533
27	FIRST CHOICE BANK	14	\$20,763,500	\$1,483,107
28	ENTERPRISE FUNDING CORPORATION	14	\$13,820,000	\$987,143
29	CALIFORNIA UNITED BANK	14	\$7,845,200	\$560,371
30	CITIBANK, N.A.	14	\$4,344,000	\$310,286
31	COMMERCEWEST BANK	14	\$3,288,000	\$234,857
32	LIVE OAK BANKING COMPANY	13	\$15,001,500	\$1,153,962
33	AMPAC TRI-STATE CDC, INC.	12	\$12,012,000	\$1,001,000
34	BRIDGE BANK NATL ASSOC	11	\$7,225,400	\$656,855
35	LANDMARK CERT. DEVEL CORP	11	\$6,871,000	\$624,636
36	OPEN BANK	11	\$6,393,300	\$581,209
37	CITY NATIONAL BANK	11	\$2,378,000	\$216,182
38	UNITED LABOR BANK A FED. SAVIN	10	\$8,349,000	\$834,900
39	HANMI BANK	10	\$4,972,000	\$497,200
40	GBC INTERNATIONAL BANK	10	\$4,625,500	\$462,550
41	CDC SMALL BUS. FINAN CORP.	10	\$1,274,500	\$127,450
42	FIRST GENERAL BANK	9	\$9,329,500	\$1,036,611
43	UNITI BANK	9	\$8,870,500	\$985,611
44	BMO HARRIS BK NATL ASSOC	9	\$7,100,000	\$788,889
45	UMPQUA BANK	9	\$7,079,900	\$786,656
46	FIRST MOUNTAIN BANK	9	\$5,055,700	\$561,744
47	US METRO BANK	8	\$12,882,800	\$1,610,350

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	KINECTA FCU	8	\$2,434,100	\$304,263
49	ROYAL BUSINESS BANK	7	\$12,440,000	\$1,777,143
50	COMMUNITY VALLEY BANK	7	\$4,995,000	\$713,571
51	PACIFIC WESTERN BANK	7	\$1,347,400	\$192,486
52	BANK OF AMERICA NATL ASSOC	7	\$1,023,000	\$146,143
53	SO CAL CDC	6	\$7,322,000	\$1,220,333
54	AMERICAN CONTINENTAL BANK	6	\$5,832,000	\$972,000
55	RABOBANK, NATIONAL ASSOCIATION	6	\$5,328,500	\$888,083
56	PACIFIC MERCANTILE BANK	6	\$3,642,500	\$607,083
57	CATHAY BANK	6	\$1,110,000	\$185,000
58	BAY AREA EMPLOYMENT DEVEL CO	5	\$3,321,000	\$664,200
59	COMERICA BANK	5	\$2,995,000	\$599,000
60	SUNWEST BANK	5	\$2,616,000	\$523,200
61	BANK OF SOUTHERN CALIFORNIA NA	5	\$2,174,000	\$434,800
62	THE BANCORP BANK	5	\$1,717,300	\$343,460
63	AMERICANWEST BANK	5	\$1,535,000	\$307,000
64	GOLDEN PACIFIC BANK NATL ASSOC	5	\$120,000	\$24,000
65	COMMERCE BK OF TEMECULA VALLEY	4	\$7,800,000	\$1,950,000
66	STATE BK OF INDIA (CALIFORNIA)	4	\$7,335,000	\$1,833,750
67	INDEPENDENCE BANK	4	\$1,212,500	\$303,125
68	PACIFIC PREMIER BANK	4	\$500,000	\$125,000
69	VALLEY ECONOMIC DEVEL CORP.	4	\$480,000	\$120,000
70	SUPERIOR FINANCIAL GROUP, LLC	4	\$155,000	\$38,750
71	COMMERCIAL BANK OF CALIFORNIA	3	\$5,610,000	\$1,870,000
72	AMER PLUS BANK NATL ASSOC	3	\$3,610,000	\$1,203,333
73	WOORI AMERICA BANK	3	\$3,380,000	\$1,126,667
74	OPUS BANK	3	\$2,237,200	\$745,733
75	GROW AMERICA FUND INC	3	\$2,085,000	\$695,000
76	SAN DIEGO PRIVATE BANK	3	\$2,007,400	\$669,133
77	STEARNS BK NATL ASSOC	3	\$1,750,000	\$583,333
78	NEWTEK SMALL BUS. FINANCE INC.	3	\$965,000	\$321,667
79	MEADOWS BANK	2	\$4,288,100	\$2,144,050
80	CALIFORNIA BUSINESS BANK	2	\$2,702,500	\$1,351,250
81	CALIFORNIA CU	2	\$2,062,000	\$1,031,000
82	EH NATIONAL BANK	2	\$1,858,000	\$929,000
83	PACIFIC COMMERCE BANK	2	\$1,619,000	\$809,500
84	ADVANTAGE CERT. DEVEL CORP	2	\$1,141,000	\$570,500
85	VIBRA BANK	2	\$900,500	\$450,250
86	EVERTRUST BANK	2	\$761,000	\$380,500
87	TOMATOBANK, N.A.	2	\$600,000	\$300,000
88	VISION ONE CU	2	\$562,000	\$281,000
89	ALTAPACIFIC BANK	2	\$500,000	\$250,000
90	PREMIER BUSINESS BANK	2	\$455,000	\$227,500
91	GOLDEN STATE BANK	2	\$400,000	\$200,000
92	SPIRIT OF TEXAS BANK, SSB	2	\$387,000	\$193,500
93	NOAH BANK	1	\$4,380,000	\$4,380,000
94	BANC OF CALIFORNIA NATL ASSOC	1	\$2,266,000	\$2,266,000
95	CAPITALSPRING SBLC, LLC	1	\$1,591,200	\$1,591,200
96	UNION BANK, N.A.	1	\$1,435,500	\$1,435,500
97	T BANK, NATIONAL ASSOCIATION	1	\$1,397,000	\$1,397,000
98	PLUMAS BANK	1	\$1,000,000	\$1,000,000
99	MANUFACTURERS BANK	1	\$1,000,000	\$1,000,000
100	FRIENDLY HILLS BANK	1	\$839,900	\$839,900
101	CTBC BANK CORP. (USA).	1	\$821,600	\$821,600
102	UNITED PACIFIC BANK	1	\$775,000	\$775,000
103	TOMATOBANK	1	\$700,000	\$700,000
104	SANTA CRUZ COUNTY BANK	1	\$660,000	\$660,000
105	TECHNOLOGY CU	1	\$560,000	\$560,000
106	BRANCH BK. & TR CO	1	\$500,000	\$500,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
107	HERITAGE OAKS BANK	1	\$375,000	\$375,000
108	STOCK YARDS BK & TR CO	1	\$350,000	\$350,000
109	CITIZENS BUSINESS BANK	1	\$300,000	\$300,000
110	COMMUNITY REINVESTMENT SMALL B	1	\$274,000	\$274,000
111	CREDIT UNION OF SOUTHERN CALIF	1	\$253,000	\$253,000
112	MISSION VALLEY BANK	1	\$240,000	\$240,000
113	PROAMERICA BANK	1	\$200,000	\$200,000
114	FIRST BANK FINANCIAL CENTRE	1	\$200,000	\$200,000
115	PEOPLES BANK & TRUST CO	1	\$170,000	\$170,000
116	SAFE-BIDCO	1	\$150,000	\$150,000
117	BANCO POPULAR NORTH AMERICA	1	\$125,000	\$125,000
118	FIRST BANK	1	\$125,000	\$125,000
119	ORANGE COUNTY BUSINESS BANK	1	\$100,000	\$100,000
120	FIRST FINANCIAL BANK	1	\$55,000	\$55,000
	<i>TOTALS:</i>	<i>1,690</i>	<i>\$979,045,700</i>	<i>\$579,317</i>