



FY 2015
1st Quarter
(10/1/14 - 12/31/14)

New Mexico District
Lender Rankings &
Loan Activity Report

Lender	No. Loans	\$ Volume	Lender Ranking #s	Lender Ranking \$s
7(a) Loan Activity				
Western Commerce Bank	14	\$ 3,361,100	1	1
Wells Fargo Bank	13	\$ 737,600	2	10
U.S. Bank National Association	7	\$ 1,698,100	3	5
Bank of the West	4	\$ 1,824,200	4	4
BBVA Compass Bank	3	\$ 1,341,300	5	7
The Huntington National Bank	2	\$ 3,090,000	6	2
Western Bank of Clovis	2	\$ 570,000	7	12
Bank of the Southwest	2	\$ 655,000	8	11
Happy State Bank	2	\$ 480,500	9	14
New Mexico Bank & Trust	2	\$ 249,000	10	16
Golden Pacific Bank National Association	2	\$ 120,000	11	20
Pioneer Bank	2	\$ 75,000	12	23
T Bank, National Association	1	\$ 1,958,000	13	3
United Community Bank	1	\$ 1,587,000	14	6
United Midwest Savings Bank	1	\$ 1,245,100	15	8
Century Bank	1	\$ 1,200,000	16	9
Peoples Bank	1	\$ 513,800	17	13
Live Oak Banking Company	1	\$ 365,000	18	15
Seacoast Commerce Bank	1	\$ 249,600	19	17
Bank '34	1	\$ 200,000	20	18
Celtic Bank	1	\$ 150,000	21	19
First American Bank	1	\$ 100,000	22 (tie)	21 (tie)
First Savings Bank	1	\$ 100,000	22 (tie)	21 (tie)
Lea County State Bank	1	\$ 77,600	23	22
WestStar Bank	1	\$ 20,000	24	24
New Mexico Bank- Las Cruces	1	\$ 15,000	25	25
Total	69	\$ 21,982,900		
504 CDC Participation				
Enchantment Land CDC	2	\$ 2,232,000	1	1
Capital CDC	2	\$ 847,000	2	3
Evergreen Business Capital	1	\$ 1,215,000	3	2
Total	5	\$ 4,294,000		
504 3rd Party Lender Participation				
Wells Fargo Bank	1	\$ 1,700,000	1	1
Los Alamos National Bank	1	\$ 1,625,000	2	2
First American Bank	1	\$ 1,250,000	3	3
New Mexico Educators FCU	1	\$ 701,239	4	4
First Savings Bank	1	\$ 337,500	5	5
Total	5	\$ 5,613,739		
SBA Microloans				
WESST	7	\$ 37,800	1	2
The Loan Fund	4	\$ 72,000	2	1
Total	11	\$ 109,800		
TOTAL SBA RELATED LOAN ACTIVITY - 1ST QTR FY 2015 - 10/1/2014 through 12/31/2014				
	FYTD 2015		FYTD 2014	
7(a) Loans	69	\$ 21,982,900	48	\$ 19,574,100
504 Loans - CDCs	5	\$ 4,294,000	6	\$ 1,270,000
SBA NM LOAN SUBTOTAL	74	\$ 26,276,900	54	\$ 20,844,100
SBA Microloans	11	\$ 109,800	12	\$ 166,805
SBA NM LOAN TOTAL	85	\$ 26,386,700	66	\$ 21,010,905
504 Loans - 3rd Party Lenders	5	\$ 5,613,739	6	\$ 1,661,500
TOTAL NM CAPITAL	90	\$ 32,000,439	72	\$ 22,672,405