

**SANTA ANA DISTRICT OFFICE  
FY 2015 LENDER RANKINGS  
AS OF 12/31/14**



**TOP 3 LENDERS**

**#1 U.S. BANK, N.A.**  
70  
\$3,954,100

**#2 WELLS FARGO BANK, N.A.**  
52  
\$21,777,600

**#3 JPMORGAN CHASE BANK, N.A.**  
48  
\$9,926,000

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	<b>U.S. BANK NATIONAL ASSOCIATION</b>	70	\$3,954,100	\$56,487
2	<b>WELLS FARGO BANK NATL ASSOC</b>	52	\$21,777,600	\$418,800
3	<b>JPMORGAN CHASE BANK NATL ASSOC</b>	48	\$9,926,000	\$206,792
4	CDC SMALL BUS. FINAN CORP	11	\$8,324,000	\$756,727
5	CELTIC BANK CORPORATION	11	\$7,944,300	\$722,209
6	PACIFIC W. CERT. DEVEL CORP	9	\$7,019,000	\$779,889
7	WILSHIRE BANK	9	\$1,674,800	\$186,089
8	COMPASS BANK	9	\$525,000	\$58,333
9	CALIFORNIA STATEWIDE CERT. DEV	8	\$7,194,000	\$899,250
10	SEACOAST COMMERCE BANK	7	\$11,166,600	\$1,595,229
11	BANK OF THE WEST	7	\$8,523,700	\$1,217,671
12	COMMUNITY BANK	7	\$6,582,500	\$940,357
13	PACIFIC ENTERPRISE BANK	7	\$5,960,000	\$851,429
14	SOUTHLAND ECONOMIC DEVEL CORP	7	\$3,323,000	\$474,714
15	INDEPENDENCE BANK	6	\$3,220,000	\$536,667
16	SECURITY BANK OF CALIFORNIA	6	\$3,011,500	\$501,917
17	BUSINESS FINANCE CORPORATION	5	\$7,334,000	\$1,466,800
18	COMMERCE BK OF TEMECULA VALLEY	5	\$5,825,000	\$1,165,000
19	PLAZA BANK	5	\$5,144,800	\$1,028,960
20	MISSION VALLEY BANK	5	\$4,586,700	\$917,340
21	CALIFORNIA UNITED BANK	5	\$3,990,000	\$798,000
22	ROYAL BUSINESS BANK	4	\$7,395,000	\$1,848,750
23	FIRST CHOICE BANK	4	\$6,560,000	\$1,640,000
24	MORTGAGE CAP. DEVEL CORP	4	\$5,230,000	\$1,307,500
25	UNITI BANK	4	\$4,667,000	\$1,166,750
26	LANDMARK CERT. DEVEL CORP	4	\$3,889,000	\$972,250
27	BBCN BANK	4	\$3,337,000	\$834,250
28	GBC INTERNATIONAL BANK	4	\$1,780,000	\$445,000
29	PACIFIC CITY BANK	4	\$1,393,000	\$348,250
30	CDC SMALL BUS. FINAN CORP.	4	\$698,800	\$174,700
31	PACIFIC MERCANTILE BANK	3	\$5,705,000	\$1,901,667
32	US METRO BANK	3	\$4,999,000	\$1,666,333
33	UNITED BUSINESS BANK, F.S.B.	3	\$4,366,000	\$1,455,333
34	ENTERPRISE FUNDING CORPORATION	3	\$1,262,000	\$420,667
35	HANA SMALL BUS. LENDING INC.	3	\$858,500	\$286,167
36	CAPITAL BANK	3	\$730,000	\$243,333
37	BANK OF AMERICA NATL ASSOC	3	\$130,000	\$43,333
38	BRIDGE BANK NATL ASSOC	2	\$5,453,000	\$2,726,500
39	VIBRA BANK	2	\$2,499,000	\$1,249,500
40	HANMI BANK	2	\$1,535,000	\$767,500
41	EAST WEST BANK	2	\$1,250,000	\$625,000
42	MUFG UNION BANK NATL ASSOC	2	\$832,800	\$416,400
43	CALIFORNIA BANK & TRUST	2	\$750,000	\$375,000
44	OPEN BANK	2	\$651,000	\$325,500
45	PACIFIC PREMIER BANK	2	\$639,000	\$319,500
46	COMMERCEWEST BANK	2	\$450,000	\$225,000
47	BANK OF SOUTHERN CALIFORNIA NA	2	\$436,000	\$218,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	CATHAY BANK	2	\$300,000	\$150,000
49	GOLDEN PACIFIC BANK NATL ASSOC	2	\$175,000	\$87,500
50	UNITED PACIFIC BANK	1	\$2,000,000	\$2,000,000
51	TRADITION CAPITAL BANK	1	\$1,300,000	\$1,300,000
52	CITIBANK, N.A.	1	\$988,400	\$988,400
53	PACIFIC WESTERN BANK	1	\$987,000	\$987,000
54	CALIFORNIA CU	1	\$912,000	\$912,000
55	PREMIER BUSINESS BANK	1	\$725,000	\$725,000
56	TECHNOLOGY CU	1	\$695,000	\$695,000
57	CONESTOGA BANK	1	\$524,400	\$524,400
58	CTBC BANK CORP. (USA).	1	\$510,000	\$510,000
59	SAN DIEGO PRIVATE BANK	1	\$470,000	\$470,000
60	FIRST BANK FINANCIAL CENTRE	1	\$462,000	\$462,000
61	LIVE OAK BANKING COMPANY	1	\$450,000	\$450,000
62	BAY AREA EMPLOYMENT DEVEL CO	1	\$393,000	\$393,000
63	AMERICAN CONTINENTAL BANK	1	\$385,000	\$385,000
64	COMMUNITY REINVESTMENT SMALL B	1	\$304,000	\$304,000
65	U T FCU	1	\$300,000	\$300,000
66	VALLEY ECONOMIC DEVEL CORP.	1	\$250,000	\$250,000
67	RABOBANK, NATIONAL ASSOCIATION	1	\$200,000	\$200,000
68	CITY NATIONAL BANK	1	\$150,000	\$150,000
69	COMMERCIAL BANK OF CALIFORNIA	1	\$150,000	\$150,000
70	KINECTA FCU	1	\$120,000	\$120,000
71	CENTRAL BK & TRUST A DIVISION	1	\$100,000	\$100,000
72	COMERICA BANK	1	\$100,000	\$100,000
73	PROAMERICA BANK	1	\$80,000	\$80,000
74	INTERNATL CITY BANK NATL ASSOC	1	\$68,500	\$68,500
	<b>TOTALS:</b>	<b>405</b>	<b>\$217,602,000</b>	<b>\$537,289</b>