



**SANTA ANA DISTRICT OFFICE
FY 2015 LENDER RANKINGS
AS OF 1/31/15**

TOP 3 LENDERS

#1 U.S. BANK, N.A.
88
\$5,488,100

#2 JPMORGAN CHASE BANK, N.A.
66
\$12,201,400

#3 WELLS FARGO BANK, N.A.
65
\$25,070,600

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. BANK NATIONAL ASSOCIATION	88	\$5,488,100	\$62,365
2	JPMORGAN CHASE BANK NATL ASSOC	66	\$12,201,400	\$184,870
3	WELLS FARGO BANK NATL ASSOC	65	\$25,070,600	\$385,702
4	CDC SMALL BUS. FINAN CORP	15	\$11,290,000	\$752,667
5	WILSHIRE BANK	14	\$3,234,300	\$231,021
6	PACIFIC W. CERT. DEVEL CORP	13	\$13,984,000	\$1,075,692
7	CELTIC BANK CORPORATION	13	\$8,114,300	\$624,177
8	COMPASS BANK	12	\$1,035,000	\$86,250
9	BANK OF THE WEST	11	\$11,299,600	\$1,027,236
10	CALIFORNIA STATEWIDE CERT. DEV	10	\$8,261,000	\$826,100
11	COMMUNITY BANK	9	\$6,950,500	\$772,278
12	PLAZA BANK	8	\$7,010,800	\$876,350
13	CALIFORNIA UNITED BANK	8	\$4,890,000	\$611,250
14	SOUTHLAND ECONOMIC DEVEL CORP	8	\$3,660,000	\$457,500
15	SEACOAST COMMERCE BANK	7	\$11,166,600	\$1,595,229
16	BUSINESS FINANCE CORPORATION	7	\$8,911,000	\$1,273,000
17	PACIFIC ENTERPRISE BANK	7	\$5,960,000	\$851,429
18	INDEPENDENCE BANK	7	\$3,470,000	\$495,714
19	PACIFIC CITY BANK	7	\$2,143,000	\$306,143
20	MORTGAGE CAP. DEVEL CORP	6	\$6,137,000	\$1,022,833
21	BBCN BANK	6	\$5,112,000	\$852,000
22	LANDMARK CERT. DEVEL CORP	6	\$4,569,000	\$761,500
23	SECURITY BANK OF CALIFORNIA	6	\$3,011,500	\$501,917
24	GBC INTERNATIONAL BANK	6	\$2,680,000	\$446,667
25	CDC SMALL BUS. FINAN CORP.	6	\$776,800	\$129,467
26	BANK OF AMERICA NATL ASSOC	6	\$310,000	\$51,667
27	FIRST CHOICE BANK	5	\$6,957,600	\$1,391,520
28	US METRO BANK	5	\$6,657,400	\$1,331,480
29	COMMERCE BK OF TEMECULA VALLEY	5	\$5,825,000	\$1,165,000
30	MISSION VALLEY BANK	5	\$4,586,700	\$917,340
31	MUFG UNION BANK NATL ASSOC	5	\$3,201,800	\$640,360
32	CAPITAL BANK	5	\$1,755,000	\$351,000
33	ROYAL BUSINESS BANK	4	\$7,395,000	\$1,848,750
34	UNITI BANK	4	\$4,667,000	\$1,166,750
35	EAST WEST BANK	4	\$4,234,500	\$1,058,625
36	ENTERPRISE FUNDING CORPORATION	4	\$1,736,000	\$434,000
37	KINECTA FCU	4	\$1,529,400	\$382,350
38	CALIFORNIA BANK & TRUST	4	\$1,124,700	\$281,175
39	HANA SMALL BUS. LENDING INC.	4	\$1,008,500	\$252,125
40	COMMERCEWEST BANK	4	\$825,000	\$206,250
41	PACIFIC MERCANTILE BANK	3	\$5,705,000	\$1,901,667
42	UNITED BUSINESS BANK, F.S.B.	3	\$4,366,000	\$1,455,333
43	HANMI BANK	3	\$1,713,000	\$571,000
44	LIVE OAK BANKING COMPANY	3	\$676,500	\$225,500
45	BRIDGE BANK NATL ASSOC	2	\$5,453,000	\$2,726,500
46	PREMIER BUSINESS BANK	2	\$3,272,000	\$1,636,000
47	VIBRA BANK	2	\$2,499,000	\$1,249,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	BAY AREA EMPLOYMENT DEVEL CO	2	\$1,303,000	\$651,500
49	COMMERCIAL BANK OF CALIFORNIA	2	\$1,123,000	\$561,500
50	SQUARE 1 BANK	2	\$760,500	\$380,250
51	OPEN BANK	2	\$651,000	\$325,500
52	PACIFIC PREMIER BANK	2	\$639,000	\$319,500
53	COMMUNITY REINVESTMENT SMALL B	2	\$539,000	\$269,500
54	BANK OF SOUTHERN CALIFORNIA NA	2	\$436,000	\$218,000
55	CITY NATIONAL BANK	2	\$300,000	\$150,000
56	CATHAY BANK	2	\$300,000	\$150,000
57	COMERICA BANK	2	\$200,000	\$100,000
58	GOLDEN PACIFIC BANK NATL ASSOC	2	\$175,000	\$87,500
59	GOLDEN BANK NATL ASSOC	1	\$4,300,000	\$4,300,000
60	UNITED PACIFIC BANK	1	\$2,000,000	\$2,000,000
61	TRADITION CAPITAL BANK	1	\$1,300,000	\$1,300,000
62	CITIBANK, N.A.	1	\$988,400	\$988,400
63	PACIFIC WESTERN BANK	1	\$987,000	\$987,000
64	CALIFORNIA CU	1	\$912,000	\$912,000
65	TECHNOLOGY CU	1	\$695,000	\$695,000
66	ADVANTAGE CERT. DEVEL CORP	1	\$677,000	\$677,000
67	CONESTOGA BANK	1	\$524,400	\$524,400
68	THE BANCORP BANK	1	\$514,000	\$514,000
69	CTBC BANK CORP. (USA).	1	\$510,000	\$510,000
70	SAN DIEGO PRIVATE BANK	1	\$470,000	\$470,000
71	AMPAC TRI-STATE CDC, INC.	1	\$467,000	\$467,000
72	FIRST BANK FINANCIAL CENTRE	1	\$462,000	\$462,000
73	AMERICAN CONTINENTAL BANK	1	\$385,000	\$385,000
74	COMMONWEALTH BUSINESS BANK	1	\$350,000	\$350,000
75	U T FCU	1	\$300,000	\$300,000
76	MEADOWS BANK	1	\$300,000	\$300,000
77	VALLEY ECONOMIC DEVEL CORP.	1	\$250,000	\$250,000
78	SPIRIT OF TEXAS BANK, SSB	1	\$220,800	\$220,800
79	RABOBANK, NATIONAL ASSOCIATION	1	\$200,000	\$200,000
80	FIRST COMMERCIAL BANK (USA)	1	\$200,000	\$200,000
81	CENTRAL BK & TRUST A DIVISION	1	\$100,000	\$100,000
82	PROAMERICA BANK	1	\$80,000	\$80,000
83	INTERNATL CITY BANK NATL ASSOC	1	\$68,500	\$68,500
	<i>TOTALS:</i>	<i>544</i>	<i>\$275,612,200</i>	<i>\$506,640</i>