



FY 2016  
thru 3rd Quarter  
(10/1/15 - 6/30/16)

New Mexico District  
Lender Rankings &  
Loan Activity Report

Lender	No. Loans	\$ Volume	Lender Ranking #s	Lender Ranking \$s
<b>7(a) Loan Activity</b>				
WELLS FARGO BANK NATL ASSOC	64	\$10,378,500	1	1
U.S. BANK NATIONAL ASSOCIATION	28	\$7,915,300	2	4
COMPASS BANK	28	\$3,439,600	3	6
WESTERN COMMERCE BANK	14	\$2,051,600	4	12
BANK OF THE SOUTHWEST	10	\$4,157,800	5	5
FIRST AMERICAN BANK	10	\$3,333,900	6	7
BANK OF THE WEST	8	\$9,045,100	7	3
FIRST SAVINGS BANK	6	\$835,200	8	21
LIVE OAK BANKING COMPANY	5	\$9,255,000	9	2
NEW MEXICO BANK & TRUST	5	\$763,900	10	22
FIRST HOME BANK	4	\$860,000	11	17
CELTIC BANK CORPORATION	3	\$2,685,000	12	8
BANK 34	3	\$1,709,200	13	13
LEA COUNTY STATE BANK	3	\$849,400	14	18
WESTERN BANK	3	\$496,600	15	26
MOUNTAIN AMERICA FCU	3	\$70,000	16	36
NEWTEK SMALL BUS. FINANCE INC.	2	\$2,327,500	17	10
STEARNS BK NATL ASSOC	2	\$843,000	18	20
THE BANK OF CLOVIS	2	\$265,000	19	29
FIRST NATIONAL BANK	2	\$85,000	20	34
LEGENCE BANK	1	\$2,465,000	21	9
T BANK, NATIONAL ASSOCIATION	1	\$2,160,000	22	11
NORTHEAST BANK	1	\$1,565,000	23	14
UNITED BUSINESS BANK, F.S.B.	1	\$1,129,000	24	15
COMMERCIAL BANK OF CALIFORNIA	1	\$875,000	25	16
CITIZENS BANK	1	\$844,300	26	19
COMMONWEALTH BUSINESS BANK	1	\$670,000	27	23
RIDGESTONE BANK	1	\$600,000	28	24
FIRST-CITIZENS BK & TR CO	1	\$565,000	29	25
FIRST SOUTHWEST BANK	1	\$375,000	30	27
EVOLVE BANK & TRUST	1	\$351,000	31	28
PEOPLES BANK	1	\$175,000	32	30
THE BANCORP BANK	1	\$150,000	33	31
CAPITAL BANK, SSB	1	\$135,000	34	32
CENTURY BANK	1	\$100,000	35	33
FIRST NEW MEXICO BANK LAS CRUCES	1	\$80,000	36	35
UNITED BANK OF EL PASO DEL NORTE	1	\$54,000	37	37
CITIZENS BANK OF LAS CRUCES	1	\$30,600	38	38
BOKF, NATIONAL ASSOCIATION	1	\$25,000	39	39
<b>Total</b>	<b>224</b>	<b>\$73,715,500</b>		
<b>504 CDC Participation</b>				
Capital CDC	13	\$6,981,000	1	1
Enchantment Land CDC	4	\$3,061,000	2	2
<b>Total</b>	<b>17</b>	<b>\$ 10,042,000</b>		
<b>504 3rd Party Lender Participation</b>				
Sandia Laboratory FCU	3	\$4,397,414	1	1
Peoples Bank	3	\$2,882,305	2	2
Grants State Bank	1	\$2,678,000	3	3
Nusenda FCU	1	\$1,558,114	4	4
First National Bank	1	\$868,950	5	5
Main Bank	1	\$725,000	6	6
Wells Fargo Bank, NA	1	\$587,000	7	7
Los Alamos National Bank	1	\$530,580	8	8
Bank of America, National Association	1	\$504,075	9	9
U.S. Bank National Association	1	\$430,500	10	10
Animas CU	1	\$182,333	11	11
New Mexico Bank & Trust	1	\$112,500	12	12
US Eagle FCU	1	\$108,550	13	13
<b>Total</b>	<b>17</b>	<b>\$ 11,167,907</b>		
<b>SBA Microloans</b>				
WESST	14	\$ 136,800	1	2
The Loan Fund	5	\$ 159,881	2	1
<b>Total</b>	<b>19</b>	<b>\$ 296,681</b>		
<b>TOTAL SBA RELATED LOAN ACTIVITY - THRU 3rd QTR FY 2016 - 10/1/2015 through 6/30/2016</b>				
		<b>FYTD 2016</b>		<b>FYTD 2015</b>
7(a) Loans	224	\$ 73,715,500	197	\$ 62,805,100
504 Loans - CDCs	17	\$ 10,042,000	18	\$ 11,882,000
<b>SBA NM LOAN SUBTOTAL</b>	<b>241</b>	<b>\$ 83,757,500</b>	<b>215</b>	<b>\$ 74,687,100</b>
SBA Microloans	19	\$ 296,681	22	\$ 488,464
<b>SBA NM LOAN TOTAL</b>	<b>260</b>	<b>\$ 84,054,181</b>	<b>237</b>	<b>\$ 75,175,564</b>
504 Loans - 3rd Party Lenders	17	\$ 11,167,907	18	\$ 14,076,069
<b>TOTAL NM CAPITAL</b>	<b>277</b>	<b>\$ 95,222,088</b>	<b>255</b>	<b>\$ 89,251,633</b>