



**FY 2015**  
thru 3rd Quarter  
(10/1/14 - 6/30/15)

**New Mexico District**  
**Lender Rankings &**  
**Loan Activity Report**

Lender	No. Loans	\$ Volume	Lender Ranking #s	Lender Ranking \$\$
<b>7(a) Loan Activity</b>				
Wells Fargo Bank	47	\$ 5,581,300	1	3
Western Commerce Bank	30	\$ 7,997,000	2	1
U.S. Bank National Association	19	\$ 4,325,700	3	4
Compass Bank	17	\$ 2,181,600	4	11
Bank of the West	13	\$ 6,706,100	5	2
Bank of the Southwest	10	\$ 3,869,300	6	5
Century Bank	7	\$ 2,555,000	7	8
Community Reinvestment Small Business	5	\$ 1,489,100	8	16
New Mexico Bank & Trust	5	\$ 912,600	9	20
Western Bank of Clovis	3	\$ 3,360,700	10	6
Live Oak Banking Company	3	\$ 2,245,000	11	10
First Savings Bank	3	\$ 424,000	12	27
Celtic Bank Corporation	3	\$ 270,000	13	30
Golden Pacific Bank National Association	3	\$ 135,000	14	33
The Huntington National Bank	2	\$ 3,090,000	15	7
United Bank of El Paso del Norte	2	\$ 725,000	16	21
First American Bank	2	\$ 671,000	17	22
Happy State Bank	2	\$ 480,500	18	25
Lea County State Bank	2	\$ 290,100	19	29
Pioneer Bank	2	\$ 75,000	20	34
Commonwealth Business Bank	1	\$ 2,457,000	21	9
Trans-Pacific National Bank	1	\$ 1,958,000	22	12
Western Bank (Lordsburg)	1	\$ 1,702,100	23	13
Evolve Bank & Trust	1	\$ 1,675,000	24	14
United Community Bank	1	\$ 1,587,000	25	15
United Midwest Savings Bank	1	\$ 1,245,100	26	17
Midwest Regional Bank	1	\$ 1,187,000	27	18
First Citizens Bank	1	\$ 1,117,500	28	19
Pacific Premier Bank	1	\$ 624,000	29	23
Peoples Bank	1	\$ 513,800	30	24
First National Bank of Santa Fe	1	\$ 460,000	31	26
Northeast Bank	1	\$ 375,000	32	28
Seacoast Commerce Bank	1	\$ 249,600	33	31
Bank '34	1	\$ 200,000	34	32
Bank of Albuquerque (BOKF)	1	\$ 35,000	35	35
WestStar Bank (formerly Bank of the West)	1	\$ 20,000	36	36
First New Mexico Bank - Las Cruces	1	\$ 15,000	37	37
<b>Total</b>	<b>197</b>	<b>\$ 62,805,100</b>		
<b>504 CDC Participation</b>				
Capital CDC	9	\$ 4,220,000	1	2
Enchantment Land CDC	6	\$ 5,758,000	2	1
Evergreen Business Capital	1	\$ 1,215,000	3	3
Mortgage Capital Development Corp.	2	\$ 689,000	4	4
<b>Total</b>	<b>18</b>	<b>\$ 11,882,000</b>		
<b>504 3rd Party Lender Participation</b>				
Peoples Bank	3	\$ 3,183,258	1	1
Los Alamos National Bank	2	\$ 1,800,000	2	3
Nusenda Federal Credit Union	2	\$ 955,167	3	6
California Bank & Trust	2	\$ 665,000	4	7
First National Bank of Santa Fe	1	\$ 3,061,394	5	2
Wells Fargo Bank	1	\$ 1,700,000	6	4
First American Bank	1	\$ 1,250,000	7	5
First Citizens Bank	1	\$ 385,000	8	8
First Savings Bank	1	\$ 337,500	9	9
State Employees Credit Union	1	\$ 312,500	10	10
Century Bank	1	\$ 288,750	11	11
Sandia Laboratory FCU	1	\$ 75,000	12	12
New Mexico Bank & Trust	1	\$ 62,500	13	13
<b>Total</b>	<b>18</b>	<b>\$ 14,076,069</b>		
<b>SBA Microloans</b>				
WESST	27	\$ 167,055	1	2
The Loan Fund	22	\$ 488,464	2	1
<b>Total</b>	<b>22</b>	<b>\$ 488,464</b>		
<b>TOTAL SBA RELATED LOAN ACTIVITY - THRU 3rd QTR FY 2015 - 10/1/2014 through 6/30/2015</b>				
		<b>FYTD 2015</b>		<b>FYTD 2014</b>
7(a) Loans	197	\$ 62,805,100	167	\$ 58,140,400
504 Loans - CDCs	18	\$ 11,882,000	23	\$ 10,675,000
<b>SBA NM LOAN SUBTOTAL</b>	<b>215</b>	<b>\$ 74,687,100</b>	<b>190</b>	<b>\$ 68,815,400</b>
SBA Microloans	22	\$ 488,464	30	\$ 711,046
<b>SBA NM LOAN TOTAL</b>	<b>237</b>	<b>\$ 75,175,564</b>	<b>220</b>	<b>\$ 69,526,446</b>
504 Loans - 3rd Party Lenders	18	\$ 14,076,069	23	\$ 14,497,913
<b>TOTAL NM CAPITAL</b>	<b>255</b>	<b>\$ 89,251,633</b>	<b>243</b>	<b>\$ 84,024,359</b>